VALLIAMMAI ENGINEERING COLLEGE
DEPARTMENT OF MBA
QUESTION BANK
BA7301 & Enterprise Resource Planning
<u>UNIT – I</u>

<u>PART – A</u>

1. Define ERP.

2. What is an Enterprise?

3. What are the main misconceptions about ERP?

4. Why is it said that ERP systems are flexible?

5. What are ERP packages?

6. What is Business Integration and how do the ERP systems achieve it?

7. What are the factors that are critical for the success of the ERP implementation?

8. Who are the main players in the ERP market?

9. What are the reasons for the explosive growth of the ERP market?

10. What are the Problem areas in an ERP implementation?

11. What are the direct benefits of ERP systems?

12. Define Data Warehousing.

13. What Is Cycle Time?

14. How do conventional application packages and ERP packages differ?

15. What are the limitations of ERP?

16. What is BPR?

17. What are the main characteristics of MIS?

18. What is OLAP?

19. What is EIS?

20. What is DSS?

PART – B

1. Define ERP.Explain the Benefits of ERP.

2. What are the Phases in BPR?

3. Discuss ABOUT THE explosive growth of the ERP market?

4. Write short notes on 1) Data Warehousing. 2) Data mining

5. What are Ten Mistakes to be avoided in Data Warehousing project?

6. What are the 12 RULES of OLAP?

7. Explain in detail about the various Risks in ERP.

8. Discuss the problem areas in ERP implementation.

9. Explain ERP and ERP Related Technologies.

10. Explain in detail about the Issues to be consider in planning design and implementation of cross functional integrated ERP systems

UNIT – II

PART – A

1. Name the ERP software solutions

2. Name the functional modules

3. Define BPM?

4. How the vendor solutions classified

5. Give some categories of oracle software applications.

6. What are the main role of vendor.

7. Explain the benefits of Epicor software solution.

8. Who are the ERP package vendor

9. Define SAP R/3 modules.

10. What are the Different Business Units in the Peoplesoft.

11. What are the Four Phasing Strategies in Peoplesoft.

12. What are the Components present in BAAN ERP modules?

13. What are the Different Product modules available in JD-EDWARD?

14. What are the Different Modules in MFG/PRO?

15. What are the Six Key goals in SSA?

16. What are the mySAP Business Suite currently comprises?

17. List the benefits of the PeopleSoft Enterprise applications.

18. What is Crystal Reports in JD Edwards?

19. How SSA global helps companies to improve.

20. What are the industrial solutions available in Epicor?

PART – B

1. Explain briefly about ERP market place and its dynamics.

2. Explain the features & benefits of Epicor software solution.

3. Explain the solutions offered by Lawson Software.

4. Explain the features & benefits of J.D Edward software solution.

5. Explain the solutions offered by QAD.

6. Discuss the benefits of SAP ERP software in detail

7. Explain peoplesoft in detail.

8. What are the Merits and Demerits in Baan?

9. Write short notes on ORACLE.

10. Explain about SSA global?

UNIT – III

PART – A

1. What are the Different phases in an ERP?

2. Give some Examples of selection criteria?

3. What are the teams present in an Implementation Team?

4. Define Vendor.

5. Define consultants

6. Define Project Management.

7. Define Re-engineering.

8. Define Gap analysis

9. Define End User.

10. Define Data Conversion.

11. Why ERP implementation in challenging?

12. What are the different implementation strategies?

13. Why do many ERP package implementations fail?

14. Who are the people involved in the ERP implementation?

15. What is process definition and why is it important?

16. What are the main activities after going live?

17. State some key points of the contract with the consultant, which should be addressed

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18. Why is the pre-evaluation screening required?

19. Define BOA.

20. What is BOM?

PART – B

1. Explain ERP Implementation Methodology.

2. Explain Project Management and Monitoring

3. Define Hidden Costs and Explain Briefly

4. Who are Vendors & Consultants? Explain the roles and responsibilities of Vendors & consultants.

5. Give a brief account on various task performed during Pre-implementation.

6. Briefly describe the various phases of ERP implementation lifecycle?

7. Give an account on various transition strategies. Mention its advantages & disadvantages.

8. Explain briefly the implementation challenges.

9. Briefly explain Data Migration process and its methods.

10. Explain about project teams.

UNIT – IV

PART – A

1. Define Business.

2. How you order in an ERP system .Explain with an Block Diagram.

3. What are the Business modules present in an ERP package.

4. What are the subsystems in the Finance module.

5. Define Make to Order and Make to stock.

6. What are the subsystems in an Manufacturing Module?

7. What are the subsystems in an Human Resource Management Module?

8. What are the subsystems in an Plant Maintanence Module?

9. What are the subsystems in an Materials Management Module?

10. Define Purchasing and Pre-Purchasing.

11. Define Quality Management.

12. What are the Basic Functions in an Sales order Processing.

13. What are the subsystems in an Sales and distribution Module.

14. Define Shipping.

15. What are the Functions should be carried Out in an shipping Module.

16. What are the major activities of the O&M phase?

17. What are the different types of metrics in performance?

18. What are the different business modules of the ERP system?

19. What are the various subsystems under the HR module?

20. What are the main modules of the materials management?

PART – B

1. Explain the steps involved in Maintenance of ERP.

2. Discuss the Industrial impact of ERP in post implementation.

3. Write in details about Organizational impact of Implementation.

4. Explain in details about the Failure factors of ERP.

5. Explain the Success and Failure factors of ERP

6. Explain knowledge and application management after ERP implementation.

7. What are the Future Directions in an ERP?

8. What are the Guidelines for the implementation of a sucessful business
     Intelligence front End of an ERP system.

9. What are the Procedures to be followed in TURBO charge the ERP system

10. Explain the subsystems in an Manufacturing Module?

UNIT – V

PART – A

1. What are the Limitations of an ERP system?

2. What are the Guidelines for the implementation of a sucessful business?

3. What are the three Significant Limitations of EIA.

4. What are the two basic Flavours of EIA.

6. What are the Three tasks in SAP.

7. What are the process Includes in BAAN.

8. Define SCM.

9. What are the Major ERP vendors and their Products.

10. What is the meaning of add-ons.

11. What do you mean by messaging-oriented middleware?

12. What are the EAI products?

13. What are the uses of EAI?

14. How has eBusiness change the definition of enterprise systems?

15. Write short notes on best practices of ERP-II.

16. Define CRM.

17. What is the use of SET?

18. State the steps in inventory replenishment process.

19. What is Cloud computing?

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20. State the steps in retail fulfillment process.

PART – B

1. Explain in detail the extended ERP systems.

2. Discuss the technique followed for business analytics.

3. Explain in details about Customer Relation Management.

4. Discuss the Future trends of ERP systems

5. Explain the Wireless technologies involved in application of ERP.

6. Explain in details about the cloud computing for ERP.

7. Write the following in shortly
   i.   The ERP add-ons
   ii.   ii. the web enabled application of ERP

8. Discuss in detail about SCM.

9. What are the Components present in BAAN ERP modules. What are the Merits and Demerits in Baan?

10. Explain EIA and the three Significant Limitations of EIA