

Directions (81-95) : What value should come in the place of question mark (?) in the following questions?

81. $3.3 + 13.33 + 31.13 + 13.31 + 1.3 = ?$

- (1) 64.31 (2) 62.37
(3) 64.47 (4) 62.17

(5) None of these

82. $(16)^2 + (21)^2 - (13)^2 + ? = (25)^2$

- (1) 67 (2) 32
(3) 81 (4) 97

(5) None of these

83. $47 + 345 + 15 \times 2 = ?$

- (1) 68 (2) 93
(3) 59 (4) 71

(5) None of these

84. 73% of $5800 - 69\%$ of $240 = ?$

- (1) 4608.3 (2) 4210.8
(3) 4008.4 (4) 4680.4

(5) None of these

85. $\left(\frac{17}{119} \times \frac{98}{14}\right)^2 = ?$

- (1) 5 (2) 7
(3) 3 (4) 9

(5) None of these

86. $3.2 \times 2.1 \times 1.6 = ?$

- (1) 12.732 (2) 10.752
(3) 17.520 (4) 15.270

(5) None of these

87. $\frac{7}{4}$ of $\frac{2}{28}$ of $\frac{8}{9}$ of $567 = ?$

- (1) 76 (2) 91
(3) 63 (4) 82

(5) None of these

88. $65 \times 15 + ? = 195$

- (1) 5 (2) 2
(3) 1 (4) 6

(5) None of these

89. 204% of $? = 184.24$

- (1) 517 (2) 784
(3) 321 (4) 906

(5) None of these

90. $9786 - 4321 + 5053 = ? - 3727$

- (1) 14245 (2) 14524
(3) 14452 (4) 14254

(5) None of these

91. $\frac{17}{24} + \frac{68}{24} \times \frac{380}{95} = (?)^2$

- (1) 4 (2) 8 (3) 6
(4) 9 (5) None of these

92. $\sqrt{324} + \sqrt{1296} = ?$

- (1) 52 (2) 44

(3) 54 (4) 42

(5) None of these

93. $23 + 636 + 12 - 14 = ?$

- (1) 41 (2) 53
(3) 62 (4) 78

(5) None of these

94. $\frac{9}{5}$ of $\frac{265}{513}$ of $? = 159$

- (1) 171 (2) 198
(3) 215 (4) 143

(5) None of these

95. $6.5 + 0.5 \times 2 - 4 = ?$

- (1) 31 (2) 19
(3) 22 (4) 27

(5) None of these

96. At what rate of simple interest will ₹ 4,800 amount to ₹ 6,480 in a span of 7 years?

- (1) 5 (2) 6
(3) 3 (4) 4

(5) None of these

97. How much will a sum of ₹ 6,300 amount to in a span of 2 years, at 5 p.c.p.a rate of compound interest (Rounded off to the nearest integer)?

- (1) ₹ 6,946/- (2) ₹ 6,876/-
(3) ₹ 6,521/- (4) ₹ 6,790/-

(5) ₹ 6,492/-

98. In how many different ways can the letters of the word "BAKERY" be arranged?

- (1) 2400 (2) 2005
(3) 720 (4) 5040

(5) None of these

99. What will be the average of the following set of scores (Rounded off to the nearest integer)?

62, 76, 42, 84, 21, 47, 28

- (1) 57 (2) 54
(3) 51 (4) 62

(5) 66

100. The product of three consecutive numbers is 3360. What is the least number?

- (1) 17 (2) 14
(3) 13 (4) 16

(5) None of these

101. The area of a circle is 2464 square meters. What will be its circumference?

- (1) 132 meters (2) 176 meters
(3) 231 meters (4) 272 meters

(5) 109 Meters

102. Cost of 24 pens and 13 pencils is ₹ 175. What is the cost of 48 pens and 26 pencils?

- (1) ₹ 435/- (2) ₹ 705/-
(3) ₹ 290/- (4) ₹ 350/-

(5) None of these

Directions (103-105) : Study the following information and answer the questions that follow:
A sum of ₹ 10,980 is to be divided amongst A, B and C in the ratio 7 : 3 : 5 respectively.

- 103.** How much is C's share ?
(1) ₹ 3,600/- (2) ₹ 3,006/-
(3) ₹ 3,060/- (4) ₹ 3,660/-
(5) ₹ 3,124/-
- 104.** What is the sum of B's and C's share ?
(1) ₹ 5,685/- (2) ₹ 5,865/-
(3) ₹ 5,897/- (4) ₹ 5,873/-
(5) ₹ 5,856/-
- 105.** What is the difference between A's and B's share ?
(1) ₹ 2,196/- (2) ₹ 2,928/-
(3) ₹ 2,961/- (4) ₹ 2,289/-
(5) ₹ 2,982/-
- 106.** If the perimeter of a rectangle is 138 meters and the difference between the length and the breadth is 7 meters, what is the area of the rectangle ?
(1) 1216 square meters
(2) 1147 square meters
(3) 1184 square meters
(4) 1178 square meters
(5) None of these

Directions (107-111) : What should come in place of the questions mark (?) in the following number series?

- 107.** 7 17 54 ? 1098 6591
(1) 204 (2) 212 (3) 223
(4) 219 (5) None of these
- 108.** 55 109 ? 433 865 1729
(1) 279 (2) 372 (3) 217
(4) 318 (5) None of these
- 109.** 19 38 ? 228 684 1368
(1) 106 (2) 114 (3) 121
(4) 98 (5) None of these
- 110.** 87 89 95 107 ? 157
(1) 127 (2) 122 (3) 139
(4) 140 (5) None of these
- 111.** 474 459 429 369 249 ?
(1) 9 (2) 0 (3) 4
(4) 11 (5) None of these
- 112.** 10 years ago, the ages of A and B were in the ratio 13 : 17 respectively. 17 years from now the respective ratio of their ages will be 10 : 11. What is the age of B at present ?
(1) 23 years (2) 40 years
(3) 27 years (4) 44 years
(5) None of these

Directions (113-117) : Study the following table carefully and answer the questions that follow :

The table represents the total sales value (in lakhs) of five books P, Q, R, S and T, across eight bookstores A, B, C, D, E, F, G, and H.

Books	Bookstores							
	A	B	C	D	E	F	G	H
P	560	590	210	670	560	680	420	460
Q	550	560	890	230	820	610	520	230
R	450	290	540	530	500	520	560	410
S	230	240	560	400	430	200	210	480
T	230	400	410	240	200	360	500	470

- 113.** What is the respective ratio between the total sales values of Book P across all the bookstores and Book S across all the bookstores ?
(1) 83 : 55 (2) 85 : 53
(3) 83 : 53 (4) 89 : 55
(5) None of these
- 114.** The sale of the book R from Bookstore H is what percent of the total sale of Book R across all the bookstores (Rounded off to two places after the decimal) ?
(1) 21 : 12 (2) 17 : 19
(3) 7.43 (4) 3.04
(5) 10.79
- 115.** What is the average sale (in lakhs) of bookstore E ?
(1) 502 (2) 504 (3) 512
(4) 540 (5) None of these
- 116.** Book Q of bookstore C constituted approximately what percent of the total sales of bookstore C ?
(1) 34 (2) 39 (3) 32
(4) 23 (5) 28
- 117.** What is the total sales value (in lakhs) of bookstore D ?
(1) 2510 (2) 2670
(3) 2900 (4) 2070
(5) None of these
- 118.** The cost price of an article is ₹ 480. If it is to be sold at a profit of 6.25 percent, how much would be its selling price ?
(1) ₹ 510/- (2) ₹ 530/-
(3) ₹ 503/- (4) ₹ 519/-
(5) None of these
- 119.** 13 articles were bought for ₹ 5,980 and sold for ₹ 6,656. How much was the approximate profit percentage per article ?
(1) 15% (2) 11%
(3) 9% (4) 19%
(5) 13%
- 120.** A and B together can complete a particular task in 4 days. If A alone can complete the same task in 6 days, how many days will B take to complete the task if he works alone ?
(1) 17 (2) 17
(3) 14 (4) 12
(5) None of these

Directions (121-125) : In each question of below are two/three statements followed by two conclusions numbered and II. You have to take the two/three given statements to be true even if they seem to be at variance from commonly known facts and then decide which of the given conclusions logically follows from the given statements disregarding commonly known facts.

- Give answer (1) If **only** conclusion I follows.
 Give answer (2) If **only** conclusion II follows.
 Give answer (3) If **either** conclusion I or conclusion II follows.
 Give answer (4) If **neither** conclusion I nor conclusion II follows.
 Give answer (5) If **both** conclusion I and conclusion II follow.

121. **Statements :** No corner is a side. All sides are ends.
Conclusions : I. No end is a corner.
 II. All ends are sides.

122. **Statements :** All questions are answers. All answers are replies. All replies are inquiries.
Conclusions : I. All answers are inquiries.
 II. All replies are questions.

123. **Statements :** All planets are stars. No star is a moon.
Conclusions : I. Some moons are planets.
 II. No planet is a moon.

124. **Statements :** Some laws are rules. All rules are sentences.

Conclusions : I. At least some sentences are laws.
 II. At least some rules are laws.

125. **Statements :** Some kites are birds. Some birds are animals.

Conclusions : I. No animal is a kite.
 II. Some animals are definitely not birds.

Directions (126-130) : Study the following information to answer the given questions :

In a certain code
 'answer it right' is written as 'ba ja nu'
 'where is it' is written as 'fi ba to',
 'right from here' is written as 'sa vi ja' and
 'here she is' is written as 'fi sa ho'

126. Which of the following may represent 'absolutely right answer' ?

- (1) ja nu vi (2) ko zi nu
 (3) nu ko ja (4) nu ja fi
 (5) zi ba nu

127. What is the code for 'from' ?

- (1) sa (2) vi (3) ja
 (4) ba (5) Either 'vi' or 'ba'

128. What is the code for 'is' ?

- (1) ba (2) to (3) fi
 (4) ho (5) Cannot be determined

129. What is the code for 'she' ?

- (1) fi (2) sa (3) ho
 (4) ja (5) Cannot be determined

130. What does the code 'sa' stand for ?

- (1) here (2) from
 (3) she (4) right
 (5) Either 'from' or 'is'

Directions (131-135) : Study the following information carefully and answer the given questions.

A, B, C, D, E, F, G and H are sitting around a circular table facing the centre but not necessarily in the same order.

- C is an immediate neighbour of both G and A. E sits second to left of C.
- Two people sit between E and H.
- B is an immediate neighbour of G. Only one person sits between B and F.

131. What is the position of D with respect to H in the above arrangement ?

- (1) Third to the left (2) Immediate left
 (3) Fifth to the right (4) Immediate right
 (5) Second to the right

132. Four of the following five are alike in a certain way and thus a group. Which is the one that does not belong to the group ?

- (1) CH (2) FE (3) AB
 (4) GF (5) DC

133. Who sits second to the left of A ?

- (1) F (2) H (3) D
 (4) H (5) Cannot be determined

134. Who amongst the following is an immediate neighbour of both B and F ?

- (1) G (2) C (3) D
 (4) A (5) H

135. B is related to E in a certain way based on the given seating arrangement. In the same way A is related to H. To whom amongst the following is D related to, following the same pattern ?

- (1) B (2) C (3) A
 (4) G (5) F

Directions (136-140) : In these questions, relationship between different elements is shown in the statements. The statements are followed by two conclusions.

- Give answer (1) If **only** Conclusion I is true.
 Give answer (2) If **only** Conclusion II is true.
 Give answer (3) If **either** Conclusion I or II is true.
 Give answer (4) If **neither** Conclusion I nor II is true.
 Give answer (5) If **both** Conclusions I and II are true.

136. **Statements :** $F < R \geq O = M \leq T = K$

Conclusions : I. $K \geq O$ II. $F < M$

137. **Statement :** $G = N \leq O \geq P > Q = R$

Conclusions : I. $O > R$ II. $P \leq G$

138. **Statements :** $F < O = L \geq W = S$

Conclusions : I. $W \leq F$ II. $O \geq S$

139. Statements : $B > R \geq T < O = P \geq S$

Conclusions : I. $B < P$ II. $T < S$

140. Statements : $P > Q \geq A < R = I$

Conclusions : I. $A < P$ II. $I > A$

Directions (141-145) : Study the following information to answer the given questions:

P, Q, R, S, T, V and W are seated in a straight line facing North but not necessarily in the same order. R sits third to the left of W. Neither R nor W sits at extreme ends of the line. Only one person sits between R and T. S is not an immediate neighbour of either R or W. Two people sit between T and P. Q is an immediate neighbour of S.

141. Who amongst the following sits exactly between R and T?
 (1) P (2) Q (3) V
 (4) S (5) None of these

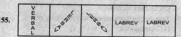
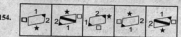
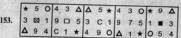
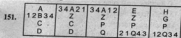
142. How many persons are seated between P and W?
 (1) One (2) Two (3) Three
 (4) Four (5) More than four

143. What is the position of T with respect to Q?
 (1) Third to the left (2) Fourth to the right
 (3) Second to the right (4) Second to the left
 (5) Immediate left

144. Which of the following pairs represents persons seated at the two extreme ends of the line?
 (1) S, V (2) P, S (3) T, V
 (4) P, Q (5) P, T

Directions (151-160) : In each of the questions given below which one of the five answer figures on the right should come after the problem figures on the left, if the sequence were continued?

Problem Figures



145. Which of the following is true with respect to the given arrangement?

- (1) Two people sit to the left of R
- (2) S sits to the immediate left of Q
- (3) W and V sit between T and P
- (4) Only one person sits to the right of S
- (5) None of true

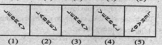
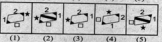
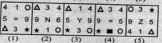
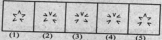
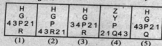
Directions (146-148) : Four of the following five are alike in a certain way based on the English alphabetical series and so form a group. Which is the one that does not belong to the group?

- 146. (1) OPKL (2) TUXY (3) YZUV
- (4) MNIJ (5) FGBC
- 147. (1) GHJE (2) TUWR (3) MNPK
- (4) DEGC (5) WXZU
- 148. (1) TVQ (2) DFB (3) HJE
- (4) LNI (5) PRM

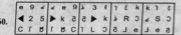
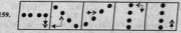
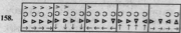
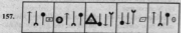
Directions (149-150) : Four of the following five are alike in a certain way and so form a group. Which is the one that does not belong to the group?

- 149. (1) Heavy (2) High (3) Short
- (4) Low (5) Tall
- 150. (1) Outstanding (2) Nice
- (3) Excellent (4) Good
- (5) Kind

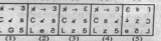
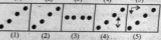
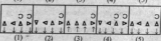
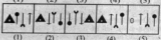
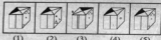
Answer Figures



Problem Figures



Answer Figures



TEST - V : MARKETING APTITUDE / COMPUTER KNOWLEDGE

161. A 'Call' in marketing jargon means
- (1) A phone call
 - (2) Browsing the net
 - (3) To call on a prospect
 - (4) A Call centre
 - (5) A place of worship
162. The task of marketing involves.....
- (1) Opening new branches
 - (2) Buying a company
 - (3) Selling a company
 - (4) Selling products and services of a Company
 - (5) Mergers
163. Service Marketing is the same as.....
- (1) Relationship Marketing
 - (2) Transaction Marketing
 - (3) Passive Marketing
 - (4) Internal Marketing
 - (5) Instant Marketing
164. 'Conversion' means.....
- (1) To convert losses into profits
 - (2) To convert profits into losses
 - (3) To change a product suitably to suit each customer
 - (4) A buyer retracting the sale
 - (5) To convert a prospect into a buyer
165. The type of Marketing involved in banks is.....

- (1) Transaction marketing
 - (2) Service marketing
 - (3) Commodity marketing
 - (4) Ruthless marketing
 - (5) Indifferent marketing
166. Market space means.....
- (1) Place where goods are sold
 - (2) Trade fairs and melas
 - (3) Road shows
 - (4) Scope available for selling
 - (5) Competition
167. A 'lead' means.....
- (1) A leash
 - (2) A leader
 - (3) An interested buyer
 - (4) A DSA
 - (5) A cold call
168. A DSA's (Direct Selling Agent's) main job is
- (1) To design products
 - (2) To sell to the target group
 - (3) To do Market Survey
 - (4) To distribute profits
 - (5) To earn incentives
169. Transaction marketing involves selling of
- (1) Mere goods
 - (2) Mere services
 - (3) Ideas and thoughts

- (4) Repair work
(5) After-sales service
170. A "Prospect" means.....
(1) Newly designed Product
(2) A Team leader
(3) A likely buyer
(4) ATM usage
(5) Internet transaction
171. Marketing techniques include
(1) Good arguing skills
(2) Good joking skills
(3) Effective negotiation skills
(4) Walking skills
(5) Story telling skills
172. Service marketing implies selling of
(1) Only Goods
(2) Only Services
(3) Web servers
(4) Various commodities
(5) Goods and services
173. Marketing Channels means
(1) Outlets from where sales take place
(2) Channel Financing
(3) Focusing sales on one single group
(4) Home Delivery
(5) Courier service
174. Market share means
(1) Share capital of the Company
(2) Staff strength of the Company
(3) Employees Stock Option
(4) Share price quoted in the market
(5) Percentage share of business of the Company, as compared to peers
175. The target group for Tractor Loans is.....
(1) Cold Storage Plants
(2) Farmers with large land holding
(3) Farm labourers
(4) Agriculture Colleges
(5) Vegetable vendors
176. "Cross-selling" means
(1) Selling to enemies
(2) Selling new products
(3) Reversal of a sale
(4) Selling other products to existing customers
(5) Public Relations
177. The target group for an ATM-cum-Debit Card is
(1) All Primary School children
(2) All prisoners
(3) Firms
(4) All existing and prospective customers
(5) Other bank's customers
178. The target group for a Car Loan is
(1) All High Income Individuals
(2) All Car dealers
(3) All students
(4) All BPL persons
(5) Blind persons
179. A Savings Account with Insurance benefit is
(1) A long term loan account
(2) A running Overdraft facility
(3) A non-fund facility
(4) A type of remittance facility
(5) A value-added deposit account
180. The leads for a Car Loan can be got from
(1) Car Manufacturing Companies
(2) Car dealers
(3) Car owners
(4) Car mechanics
(5) Back Office staff
181. Which type of memory gets lost when you switch off?
(1) ROM (2) RAM
(3) Cache (4) Dynamic
(5) Static
182. What is the name of the program that controls the computer ?
(1) The Operating System
(2) An Application Program
(3) A Browser
(4) The File Manager
(5) The Compiler
183. Which type of network would use phone lines ?
(1) WAN (2) LAN
(3) WWAN (4) Wireless
(5) None of these
184. What type of devices are computer speakers or headphones ?
(1) Input (2) Input/Output
(3) Software (4) Storage
(5) Output
185. Which type of memory holds the program to start up the computer?
(1) ROM (2) RAM
(3) Cache (4) Static
(5) None of these

186. A program for viewing web pages is called.....
- (1) Word processor
 - (2) Spreadsheet
 - (3) Protocol
 - (4) A browser
 - (5) Database
187. The term used to describe the intangible instructions that tell the computer what to do is.....
- (1) hardware
 - (2) software
 - (3) storage
 - (4) input/output
 - (5) None of these
188. A computer tower is not
- (1) A CPU
 - (2) Hardware
 - (3) the "Heart" of the computer
 - (4) A peripheral
 - (5) None of these
189. A computer cannot perform which of the following functions ?
- (1) Addition
 - (2) Subtraction
 - (3) Bake a cake
 - (4) Division
 - (5) None of these
190. Which of the following has the smallest storage capacity ?
- (1) Zip Disk
 - (2) Hard Disk
 - (3) Floppy Disk
 - (4) Data Cartridge
 - (5) CD
191. What type of devices are CDs or DVDs ?
- (1) Input
 - (2) Output
 - (3) Software
 - (4) Storage
 - (5) Input/Output
192. Why it is called as RAM ?
- (1) Because it is a Read and Write memory.
 - (2) Because it is a volatile memory.
 - (3) Because it can directly retrieve the location of the selected data and instructions stored on the chip.
 - (4) Because it is a non-volatile memory.
 - (5) None of these
193. What is the full form of URL ?
- (1) Uniform Reverse Location
 - (2) Universal Resolution Locator
 - (3) Uniform Resource Locator
 - (4) Universal Re-engineering Location
 - (5) United Resource Locator
194. Language which can be easily relocated ?
- (1) Machine language
 - (2) Assembly language
 - (3) Low-Level language
 - (4) Medium Level language
 - (5) High-Level language
195. Which of the following describes the feature of SRAM ?
- (1) Cheap but slow
 - (2) Power consumption is high and costlier.
 - (3) Based on transistor-capacitor combination
 - (4) Power consumption is low
 - (5) None of these
196. is a repair for software bug usually available over Internet at no charge ?
- (1) Version
 - (2) Add-on
 - (3) Tutorial
 - (4) FAQ
 - (5) Patch
197. Which of the following disks is Read only ?
- (1) DVD-R
 - (2) DVD-ROM
 - (3) DVD-RW
 - (4) CD-R
 - (5) None of these
198. Which of the following is not a computer language ?
- (1) High-Level Language
 - (2) Machine Language
 - (3) Low-level Language
 - (4) Medium Level language
 - (5) None of these
199. Speed of Clock frequency or Microprocessor is measured in ?
- (1) Hertz
 - (2) Band Rate
 - (3) CPS
 - (4) Bits
 - (5) Bytes
200. Which of the following devices is generally costlier ?
- (1) Server
 - (2) Notebook computer
 - (3) Personal computer
 - (4) Laptop computer
 - (5) Mainframe