

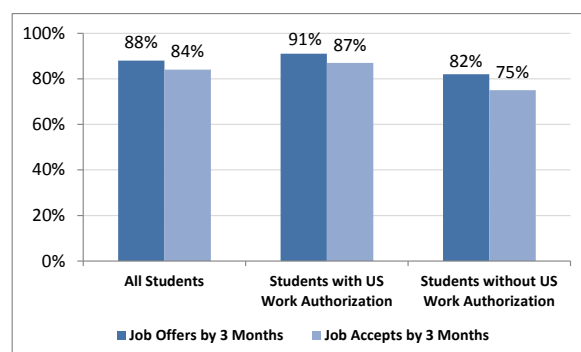
MBA Class of 2012

Full-Time Employment Statistics

EMPLOYMENT SNAPSHOT

	MEAN	MEDIAN
COMPENSATION		
Base Salary	\$102,170	\$100,000
Signing Bonus	\$24,606	\$20,000
Guaranteed Bonus	\$18,146	\$14,500

EMPLOYMENT RATES



EMPLOYMENT BY FUNCTION

	MEAN SALARY	% OF STUDENTS
CONSULTING	\$113,085	21%
FINANCE AND ACCOUNTING		
Corporate Finance	\$98,614	11%
Investment Banking	\$100,757	10%
Investments	\$90,364	6%
Other	\$98,333	5%
GENERAL MANAGEMENT	\$99,575	9%
MARKETING	\$100,340	23%
REAL ESTATE	\$95,267	8%
OTHER		
Human Resources	\$95,333	1%
Operations/Global Supply Chain Management	\$95,300	3%
Other	\$116,000	3%

EMPLOYMENT BY INDUSTRY

	MEAN SALARY	% OF STUDENTS
Financial Services	\$99,713	27%
Consulting	\$117,076	18%
Pharmaceuticals/Biotechnology/ Healthcare Products	\$104,292	11%
Consumer Products	\$99,214	10%
Technology	\$100,000	10%
Real Estate	\$94,389	9%
Manufacturing	\$96,091	5%
Petroleum/Energy	\$96,667	2%
Other	\$94,818	8%

EMPLOYMENT BY REGION

	MEAN SALARY	% OF STUDENTS
REGION		
South	\$102,986	37%
Northeast	\$98,313	26%
Mid-Atlantic	\$106,950	10%
Midwest	\$101,429	8%
West	\$105,969	8%
Southwest	\$95,000	4%
Outside the U.S.	\$106,500	7%

South (AL, AR, FL, GA, KY, LA, MS, NC, SC, TN)
 Northeast (CT, MA, ME, NH, NJ, NY, RI, VT)
 Mid-Atlantic (DC, DE, MD, PA, VA, WV)
 Midwest (IA, IL, IN, KS, MI, MN, MO, ND, NE, OH, SD, WI)
 West (AK, CA, HI, ID, MT, NV, OR, UT, WA, WY)
 Southwest (AZ, CO, NM, OK, TX)

NOTE: Data are based on 195 usable MBA student-reported guaranteed base salaries information. This report complies with MBACSC guidelines for data collection. Numbers and percentages are rounded to the nearest whole number.