### Based on Base Rate

# 1. <u>Home Loan – Variable Rate of Interest (For residents and NRIs)-Interest Rate w.e.f</u> 09.02.2013

All rates linked to our present Base Rate of 10.20%

Upto Rs 30 lakhs	> Rs 30 lakhs & upto Rs 75 lakhs	> Rs 75 lakhs
10.20%(Base Rate)	10.45% (Base Rate + 0.25%)	10.70%(Base rate +0.50)

#### 2. Home Loan - Fixed Rate of Interest (For residents only)

With reset at the end of every 5 years based on the then prevailing fixed interest rate only

Upto Rs 30 lakhs	> Rs 30 lakhs &upto Rs 75 lakhs	> Rs 75 lakhs
11.20% (Base Rate+1%)	11.45% (Base Rate + 1.25%)	11.70%(Base rate +1.50)

• For loans above Rs.2 Crores, only variable ROI allowed

### 3. Plot Loan(both Resident & NRI) - Variable rate

Interest Rate	
1% above the applicable Home Loan	
(variable)interest rates based on the amount of loan	

#### 4. IB Home Improve- Variable rate

Interest Rate	BR+1.25+0.50=11.95%
(BR+Spread+TP)	BR+1.23+0.30=11.93%

All interest rates are linked to current Base Rate

**IB Vehicle Loan** (for accounts sanctioned on or after 25.08.2012)

SI No	Product	Rate of Interest
1.	Car Loan (New Cars) including Nano Cars	BR+0.50%(variable)=10.70%
2.	Car Loan (Used Cars)	BR+3.25%(variable)=13.45%
3.	2 Wheeler Loan	BR+2.75%(variable)=12.95%

### Home>>>>Lending Rates>>>>Interest Rate on Personal Segment Loan Products

All interest rates are linked to current Base Rate

### 1. Other Variable Rate Personal Segment Loan Products

Product	Interest Rate w.e.f 09.02.2013 (for A/cs availed after 30.06.2010) (BR + Spread + TP)
Pension Loan – Repayment below 36 months	BR+3.00%+0.50%=13.70%
Pension Loan – Repayment of 36 months	BR+3.50%+0.50%=14.20%
Loan against NSC/KVP/LIC Policy/RBI Relief	BR+0.80%+1.00%=12.00%
Bonds (for individuals)	
Overdraft against NSC/KVP/LIC policy/RBI	BR+1.30%+1.00%=12.50%
Relief Bonds (for individuals)	
IB Rentencash	BR+3.30%+1.50%=15.00%
Ind Mortgage	BR+3.80%+1.50%=15.50%
IB Home Loan Plus	BR+0.50%+1.50%=12.20%
Van / Bus to Educational Institutions	BR+2.80%+1.00%=14.00%
Loan to LIC Agents	BR+5.25%+1.00%=16.45%
IB Bhavishya Prakash	BR+2.75%+1.00%=13.95%
IB Balavidya	BR+2.75%+0.50%=13.45%
Indshare-ESOP	To be considered on case to case
	basis

## 2. Interest rates for other Fixed Rate Personal Segment Loan Products for existing accounts: (fresh sanctions and for existing accounts reset on or after 01.05.2012)

SI No.	Product	Rate of Interest
1	Reverse Mortgage	10.70%
2.	Salary Loan	16.70%
3.	Clean Salary Loan to LIC Employees	17.00%

@ Reverse Mortgage Loan interest rate shall be subject to reset clause – Interest reset at the end of every 5 years from the date of first disbursement based on the Reverse Mortgage Loan interest rates linked to Base Rate prevailing on the dates of reset.