Prepared to bridge the gap between the Industry demand & professionals with the global knowledge of Aviation Industry, the core modules of the program are designed to equip the aspiring manager in you with specialized domain specific skills like Ground Handling, Cargo, Aviation Safety & Fleet Management, Regulatory Management, Fueling Management & other allied issues relevant to the Aviation Industry.

Semester wise CoverageSemester I Economics & Management Decisions Quantitative Techniques Business Communication & Negotiation Skills Organizational Behavior

Domain Speciic Courses
Fundamentals of Airlines Operations
Airport Planning & Management

Domain Tailored Courses
IT Applications in Aviation Sector
Aviation Industry AccountingSemester II
Econometrics
Marketing Management
Research Methodology & Applied Statistics
Human Resource Management

Domain Speciic Courses Aviation Safety & Security Mgmt. Airport Economics Air Cargo Management Aviation Refueling Industrial Visits

Domain Tailored Courses Aviation Financial Management

Semester III Business Policy & Strategy Contemporary issues in Aviation Operations & Materials Management

Domain Specific Courses Airline Economics Aviation Forecasting Techniques Aviation Law & Insurance Summer Internship Dissertation I

**Domain Tailored Courses** 

Supply Chain Management & Logistics for Aviation Industry Aviation Marketing Management Semester IV Customer Relationship Management Competitive Intelligence

Domain Specific Courses Aviation Regulatory Management Dissertation II

Domain Tailored Courses Aviation Enterprise Management

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Eligibility Criteria
Minimum 50% marks at Higher & Senior Secondary level (10th & 12th)
Graduation with at least 50% marks from a recognized University.
Admission Criteria

UPES Management Entrance Test (UPES-MET) / National Level Test + Group Discussion & Interview.

Students having minimum CAT Score of 70 percentile/ MAT 75 percentile/ GMAT Scores/ AICTE's CMAT score will be exempted from UPES Management Entrance Test and will be called for Group Discussion & Interview only.

## Duration

2 Years

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Fee Structure (Per Semester in Rs.)Semester Tuition Fee			Academic Services Fees	Total Fee
Semester I	1,35,844	45,281 1,81,125		
Semester II	1,35,844	45,281 1,81,125		
Semester III	1,42,500	47,500 1,90,000		
Semester IV	1,42,500	47,500 1,90,000		