



Sullivan

FAST TRACK YOUR MASTER PLAN

University

THE GRADUATE SCHOOL

UNIVERSITY

FAST TRACK YOUR MASTER PLAN





A MESSAGE FROM THE DEAN

The mission of The Graduate School at Sullivan University is to prepare adult learners for the demands of an ever-changing global society. The achievements of our alumni and the organizations they serve are a testament to our commitment to that mission.

The Graduate School at Sullivan University's commitment to provide state of the art curriculum, flexible, high-demand career graduate programs, and exceptional student centered services provides graduates the tools they need to compete in the 21st century.

We sincerely look forward to meeting with you personally to discuss how The Graduate School at Sullivan University can be a vital part of your career aspirations and advancement.

Dr. Eric S. Harter
Chief Academic Officer, Provost
Dean, The Graduate School





“I set the example.”

“I chose Sullivan University because of the online classes, accessibility of the faculty, the curriculum and the culture of the campus. The school has a diverse population and accommodates the needs of working adults. Sullivan provided a flexible evening and online program that allowed me to continue working full-time during the day. I was impressed with the school's Career Services, their facility, and academic programs.

Pursuing and completing an EMBA enhanced my career potential. The degree added practical business and scholarly skills to my 32 years of military training and leadership. Furthermore, the attainment of an advanced degree is an excellent example for my three teenagers. Sullivan has increased my ability to contribute to the success of my company and further develop my skills as a leader.”

- Kenneth R. Barnett

EMBA Degree

Supervisor, Department of Defense

Flexible, unique graduate degrees that pay off.

You know earning your graduate degree will be a boost to your career and your self-esteem. But the thought of trying to fit school into all you have going on seems a near impossibility. At Sullivan University, we understand this. We've built our reputation on helping people improve their lives through career-focused, flexible education.

Sullivan University is ranked the largest MBA school in the area!

March 27, 2009 Business First Louisville

Our Graduate School offers many advantages. We provide a learning environment that is flexible enough for any schedule and our programs range from a streamlined Executive Master of Business Administration (EMBA) to a unique degree in Conflict Management. But the one thing that separates us from other grad schools is our instructors. We carefully select only those instructors who have proven themselves in both the academic world, and in the business world – and they are dedicated to providing a quality education that is applicable to your career needs.



Students have access to Sullivan University's Library and Learning Resource Center – in person or online. The 20,000 square foot facility is state-of-the art and offers books, periodicals, electronic databases, computers, archival collections and audiovisual resources.



The Graduate School

VISION

The vision for the Graduate School at Sullivan University is to further enhance its position as a premier on-campus and online provider of higher education for adult learners.

MISSION

The mission of the Graduate School at Sullivan University is to prepare adult learners for the demands of an ever-changing global society.

We accomplish the vision and mission by:

- Anticipating future employment trends for adult learners in business, technology, human resource leadership, dispute resolution and conflict management.
- Continuous reevaluation of graduate school curriculum and delivery methodology to ensure its relevance to our students and potential employers.
- Providing broad, diverse, unique and flexible programs to meet the needs of both our students and potential employers.
- Stimulating interest and demand in life-long learning activities to prepare our students for the competitive employment environment.
- Providing an environment that fosters the development, retention, growth and advancement of our students, staff and faculty.
- Continuing to provide quality student-centered services that guide students through their educational options and leads to their success prior, during and following graduation.

THE GRADUATE SCHOOL

A photograph of a middle-aged man with a mustache, wearing a dark blue pinstripe suit, a white shirt, and a red tie with a small white pattern. He is walking on a sidewalk, holding a dark folder or book under his left arm. In the background, there is a street with several cars, including a white sedan and a red car, and some trees. The image is framed by a thin green border.

**“It re-opened my mind and
refreshed my thinking.”**

“Getting my MBA at Sullivan was a wonderful experience. I was able to refresh my perspectives and generate new ideas and directions for business that I had not thought of before. I also found that the classroom environment and meeting other students was great socially and academically while also creating a new avenue for personal networking.”

- Mike King

MBA Degree

Strategic and Tactical Management, Inc.

President & Business Consultant, Project Manager

MBA

Master of Business Administration

THE LEADER-PRODUCING DEGREE.

In today's highly competitive business environment, the best jobs go to those who have the ability and expertise. Sullivan's Master of Business Administration (MBA) provides students with this knowledge as well as opportunities for career advancement and enhanced job security.

MBA students complete a concentrated curriculum designed to produce leaders with skills in human resource management, strategic planning, financial analysis, critical thinking and communication. Emphasis is placed on immediate real-world application of the latest theories and strategies. Students may choose from on campus classes which meet one night a week (Monday-Thursday) from 5:30 p.m. – 9:10 p.m. or online classes. Classes are capped at 20 students to allow each student to receive more personal attention. Core classes may be completed in just 18 months by taking two classes per quarter.

48 Credit Hours (12 four credit courses)

Core Courses

CSC 530	Management Information Systems
ECO 510	Managerial Economics
FIN 510	Financial Management
FIN 540	Managerial Finance
MGT 510	Managerial Communication Skills
MGT 580	Strategic Human Resource Management
MGT 620	Operations Strategy
MGT/CSC 680	Integrative MBA/MSMIT Capstone
MKT 570	Marketing Strategy & Implementation
QNT 550	Advanced Quantitative Methods
Electives (2)	

Foundation Courses*

ACT 499	(equivalent of Act 1 & 2)
ECO 499	(equivalent of Microeconomics and Macroeconomics)
FIN 499	(equivalent of Corporate Finance or Financial Management)
MGT 499	(equivalent of 300 level Management and Marketing)
MTH 499	(equivalent of Statistics or Quantitative Analysis)

*Students with a Bachelor degree other than Business Administration or from another university may need 1-5 foundation courses.



“Worth the weekends.”

“As a busy professional, I chose the Graduate School at Sullivan because I needed the flexibility to do assignments at non-traditional times, but also wanted the structure that a classroom provides.

Sullivan’s EMBA program was perfect. One weekend of classes per month, and I was done in just under a year. I was able to take many of the things I learned in the program and instantly apply them to the work I do every day.”

- Joshua Purcell
*EMBA Degree
H&R Block
Franchise District Manager*

EMBA

Executive Master of Business Administration

THE SEASONED PROFESSIONAL'S ADVANTAGE.

Sullivan University's Executive Master of Business Administration (EMBA) is an accelerated program designed for mid-to-senior level managers with a minimum of 5 years of supervisory and planning responsibilities. The EMBA curriculum is designed to build on the seasoned professional's experience and equip him/her with the tools to effectively and efficiently manage the change and growth in today's competitive global economy. Courses integrate the latest theories with real world application and have an enhanced strategic decision making and leadership focus.

The 48 credit hour EMBA is offered in a convenient web-assist format whereby students meet on campus one weekend per month and complete this team oriented program in just one year! The program is open to professionals from all backgrounds and disciplines. Classes are capped at 20 students to allow each student to receive more personal attention and capitalize on this unique learning environment.

48 Credit Hours (12 four hour courses)

Core Courses

DRC 521	Dispute Resolution for Managers
ECO 510	Managerial Economics
FIN 510	Financial Management
FIN 542	Finance for Executives
LDR 550	Leadership & Team Development
MGT 510	Managerial Communication Skills
MGT 580	Strategic Human Resources Management
MGT 610	Strategic Logistics/Supply Chain Management
MGT 620	Operations Strategy
MGT 680	Integrative EMBA Capstone
MKT 570	Marketing Strategy/Implementation
MKT 571	Competing in Domestic/International Markets

A man with short brown hair, smiling, wearing a blue polo shirt with a small UPS logo on the left chest and a white ID badge hanging from a black lanyard. He is standing in a computer lab or office with many desks and computer monitors in the background.

“Opened doors.”

“I can honestly say that my master’s degree from Sullivan has given me all the opportunity I ever wanted.”

- Ken Rutledge

MSMIT Degree

*UPS - United Parcel Service of America, Inc.
Quality Analyst*

MSMIT

Master of Science in Managing Information Technology

MASTERING THE TECHNOLOGICAL LANDSCAPE.

Keeping pace with technology poses many challenges. The Information Technology (IT) landscape is constantly changing and evolving. The Master of Science in Managing Information Technology (MSMIT) is designed for both IT professionals seeking the knowledge to keep pace with technological changes and advance their career opportunities as well as for those from another discipline with a desire to enter the IT Management field.

E-commerce, systems development, Web 2.0, integrity reliability and security issues are key components of the program as well as the mastery of core managerial skills. Students will learn strategy and management tools required to gain greater authority within the profession and relate technology to the profitability of the company.

Courses are conveniently offered evenings, online, or in a web-assist format. On campus classes meet one night a week (Monday–Thursday) from 5:30 p.m.–9:10 p.m. Classes are capped at 20 students to allow each student to receive more personal attention. The degree may be completed in just 18 months by taking 2 classes per quarter.

Possible prerequisite foundation courses include: Programming Logic & Design (CSC498), Database Development (CSC499), Finance (FIN499) and Management (MGT499).

48 Credit Hours (12 four credit courses)

Core Courses

CSC 550	Data Mining & Distributed Computing
CSC 560	E-Commerce & Intranet Development
CSC 610	Information Systems Development
CSC 635	Computer Security & Legal Issues
DRC 521	Dispute Resolution for Managers
FIN 540	Managerial Finance
MGT 510	Managerial Communication Skills
MGT 580	Strategic Human Resource Management
MGT 590	Project Management
MGT/CSC 680	Integrative MBA/MSMIT Capstone

A man with short dark hair, wearing a maroon dress shirt and a striped tie, is sitting on concrete steps. He is smiling and has his hands clasped in front of him. The background shows more steps and a hint of greenery at the top left.

**“The future is
brighter than ever!”**

“The MSMIT program at Sullivan University is wonderful. The instructors are top quality professionals that make the subject matter easy to relate to and immediately applicable to daily life. The capstone class is a great example of this. As the culmination of both the MSMIT and MBA programs, students apply all the concepts and skills attained from their individual programs and join forces to run a virtual company. This requires a great deal of teamwork, trust, and hard work. The rewarding feeling after succeeding is so incredible, I still remember it clearly three years after graduation!

Sullivan University’s MSMIT degree has opened many doors for me. As an IT professional, the program is highly relevant in my everyday work and has made me a more visible - and valuable - asset to my company.”

- Joe E. Martinez

MBA/MSMIT Degree

*Security Manager and Integrator for the Battle
Command Training Center, Fort Knox, KY*

MBA/ MSMIT

**Dual Master
of Business
Administration/
Master of Science
in Managing
Information
Technology**

THE BEST OF BOTH DEGREES IN JUST TWO YEARS.

The Dual Master of Business Administration/Master of Science in Managing Information Technology (MBA/MSMIT) degree is designed for those students who would like to complete both the MBA and the MSMIT degrees in the shortest possible time frame.

The MBA/MSMIT prepares graduates to truly understand the macro business environment from marketing decisions to network infrastructure. Real world experience combined with cutting-edge technology creates a graduate who will have the tools required to succeed in today's fast-paced business arena.

This 64 credit hour dual degree may be completed in 2 years by taking 2 classes each quarter. Classes are offered on campus, online, or in a web-assist format. MBA or MSMIT foundation courses may be required.*

*ACT499, FIN499, ECO499, MGT499, MTH499, CSC498, CSC499

64 Credit Hours (16 four credit courses)

Core Courses

CSC 550	Data Mining & Distributed Computing
CSC 560	E-Commerce & Intranet Development
CSC 610	Information Systems Development
CSC 635	Computer Security & Legal Issues
DRC 521	Dispute Resolution for Managers
ECO 510	Managerial Economics
FIN 510	Financial Management
FIN 540	Managerial Finance
MGT 510	Managerial Communication Skills
MGT 580	Strategic Human Resource Management
MGT 590	Project Management
MGT 600	Topics in Managing Information Technology
MGT 620	Operations Strategy
MGT/CSC 680	Integrative MBA/MSMIT Capstone
MKT 570	Marketing Strategy & Implementation
QNT 550	Advanced Quantitative Methods

“As an HR professional, the MSHRL degree has enriched my career by providing a stronger role as a business, strategic, and employee advocate. This degree has given me confidence to take on my next challenge - the SHRM HR certification. I chose Sullivan's Graduate School because of its convenient and flexible program targeted for working professionals.”

- Stephanie Simmons

MSHRL Degree

Human Resources Specialist

Louisville Metro Government

**“Sullivan provided
the solution.”**



MSHRL

Master of Science in Human Resource Leadership

MASTERING THE HUMAN CAPITAL.

The Master of Science in Human Resource Leadership (MSHRL) is designed for individuals who intend to become human resource professionals, as well as other managers who wish to learn concepts and policies involved in effectively managing people.

The MSHRL degree incorporates the six bodies of knowledge for human resource professionals as outlined by the Society for Human Resource Management: strategic management, workforce planning and employment, human resource development, total rewards, employee and labor relations, and risk management. The MSHRL capstone course integrates these bodies of knowledge and is intended to prepare students to sit for the SPHR (Senior Professional in Human Resources) or PHR (Professional in Human Resources) certification examination.

Courses allow HR professionals to increase their knowledge of human capital management, HR services and delivery in public, for profit and nonprofit organizations. The curriculum also integrates interpersonal relations, communication and contemporary issues relevant to the HR professional or manager.

Students may elect to take all their classes online or in combination with those classes offered on campus. On campus classes meet one night a week (Monday–Thursday) from 5:30 p.m. – 9:10 p.m. Classes are capped at 20 students to allow each student to receive more personal attention. This 48 hour degree may be completed in just 18 months by taking two classes per quarter.

48 Credit Hours (12 four credit courses)

Core Courses: 40 Credit Hours

MGT 510	Managerial Communication Skills
LAW 545	Employment Law
DRC 521	Dispute Resolution for Managers
HRL/MGT 580	Strategic Human Resource Management
HRL 520	Workforce Planning & Staffing
HRL 530	Human Resource Development
HRL 540	Compensation, Benefits & Security
HRL 610	Employee & Labor Relations
HRL 620	Strategic Business Planning for HR
HRL 690	Integrative HR Capstone



“Options for a working parent.”

“As a married, working mother of four children, graduate school did not seem a viable option for me. However, Sullivan University offered a program that I could not refuse. The staff in the MSCM program have been more than just educators, they have been mentors. My MSCM degree has opened doors for me that would have otherwise been closed. In addition, I am glad I had the opportunity to teach my children by example that education is extremely important. I owe much gratitude to the MSCM staff at Sullivan University for all they have done for me as well as my family.”

- Jennifer Maupin

MSCM Degree

Louisville Metro Human Resources

Legal Administrative Liaison

MSCM

Master Of Science In Conflict Management

MASTER THE ART OF RESOLVING CONFLICT.

Sullivan University's Master of Science in Conflict Management (MSCM) is unique because it focuses on managing organizational conflict, communication, and relationships with both internal and external audiences. The MSCM remains the only degree with a curricular designed explicitly aimed at career applications in the corporate government and nonprofit sectors. Online delivery enables the department to employ the best scholar-practitioners. Most have earned terminal degrees and many regularly mediate, arbitrate, facilitate, or negotiate complex cases. Many of our faculty own successful conflict management businesses and some faculty-authored textbooks are used by other universities.

MSCM graduates are firmly grounded in an ethical perspective. Courses blend theory and practice with ethics and best practices. You will learn techniques, processes, and strategies for managing organizational conflict and developing internal conflict management programs for companies. You will learn to apply skills in a variety of situations through dispute resolution case studies in EEO, management, labor, and court-connected family and civil mediation.

48 Credit Hours (12 four credit courses)

Core Courses

DRC 510	ADR Specialists Diagnostics*
MGT 510	Managerial Communication Skills*
DRC 515	Conflict Theories
DRC 521	Organizational Conflict Management Dispute Resolution for Managers
DRC 540	Conflict and Culture
DRC 550	Negotiation in Dispute Resolution Applications Dispute Resolution for Managers
DRC 557	Facilitation Theory and Practice
DRC 561	Organizational Conflict Management
DRC 695	Conflict Management Capstone

GCCM

Graduate Certificate in Conflict Management

The Certificate in Conflict Management prepares professionals to apply alternative dispute resolution methods, skills, and techniques in a specific, limited employment context.

Successful completion of the GCCM indicates demonstrated competencies only in the field named on the certificate. Fields include...(need more info on what can be studied) While professionals that earn certificates will not have the breadth and depth of the MSCM, they will be able to effectively resolve conflicts within their field of study and thereby, improve the efficiency of their business or organization.

24 Credit Hours

MSCL

Master of Science in Collaborative Leadership

LEADING THROUGH COLLABORATION

The Master of Science in Collaborative Leadership (MSCL) includes course offerings from both the Master of Business Administration and Master of Science in Conflict Management programs. A MSCL graduate will be able to effectively manage staff and improve profitability with a unique set of skills gained from the core elements of each degree.

Courses provide students with the knowledge needed to excel in all business areas and to navigate through personnel conflicts. This combination of talent provides students with the ability to streamline productivity and manage efficiently.

Students would complete this program in 64 quarter hours or 2 years if they maintain full-time status.

64 Credit Hours (16 four credit courses)

Core Courses

MGT 510	Managerial Communication Skills
MGT 580	Strategic Human Resource Management
MKT 570	Marketing Strategy and Implementation
FIN 510	Financial Management
LDR 550	Leadership and Team Development
LDR 605	Ethics in Leadership
DRC 510	ADR Specialist Diagnostics
DRC 515	Conflict Theories
DRC 521	Dispute Resolution for Managers
DRC 540	Conflict and Culture
DRC 550	Negotiation in Dispute Resolution Applications
DRC 557	Facilitation Theory and Practice
DRC 561	Organizational Conflict Management
DRC 695	Conflict Management Capstone

Take your career to the next level. Fast track your master plan with **Sullivan** University.

Lifetime course
review privileges

No GMAT or GRE
test required

Make that move. Increase your education, and get the career boost you deserve. Contact an admissions officer today and get on the fast-track.

GRADUATE SCHOOL ADMISSIONS

LOUISVILLE CAMPUS
502-413-8542

LEXINGTON CAMPUS
859-276-4357

Four 11-week quarters
with 1-2 week break
at the end
of each quarter

Small classes
(online | evening | weekends)

**Unmatched lifetime job
search assistance**



Sullivan University
is accredited by the
Commission on Colleges of the
**Southern Association of
Colleges and Schools***
to award associate, bachelor's,
master's, and doctoral degrees.

*(1866 Southern Lane, Decatur, Georgia, Telephone number 404-679-4501.)

Sullivan University

The Graduate School



LOUISVILLE CAMPUS

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