BUILDING A GLOBAL

ENTERPRISE IN INDIA

APPLICATION FOR ADMISSION

Please answer all questions. This application must be fully completed and signed before review by the Admissions Committee. *Please type or print legibly.*

GENERAL INFORMATION

NAME:				
Last (family)	First	Middle Initial	Prefix (Mr., Ms.)) Suffix (Jr., II)
NICKNAME/FAMILIAR NAME FOR NAME BAD		MALE	E FEMALE	
COUNTRY OF CITIZENSHIP:		DATE OF BIRTH:	Multiput	
			Month/Day/Yea	r
TITLE OR POSITION:		DIVISION (if applicable)):	
COMPANY/ORGANIZATION NAME:				
COMPANY/ORGANIZATION ADDRESS:				
(P.O. boxes accepted outside U.S.)	Street	City	State/Country	Zip Code/Postal Code
COMPANY/ORGANIZATION TELEPHONE:		FAX:		
COMPANY/ORGANIZATION WEBSITE:		EMAIL:		
ULTIMATE PARENT COMPANY:				
YOUR HOME ADDRESS:				
	Street	City	State/Country	Zip Code/Postal Code
HOME TELEPHONE:		MOBILE TELEPHON	E:	
PREFERRED MAILING ADDRESS:	BUSINESS ADDRESS	HOME /	ADDRESS	

LANGUAGE PROFICIENCY

Proficiency in spoken and written English is essential for participation in Harvard Business School Executive Education programs.

PLEASE RETURN THIS APPLICATION:

BY MAIL:

ONLINE:

BY FAX:

ADMISSIONS COMMITTEE Building a Global Enterprise in India Harvard Business School Soldiers Field Boston, MA 02163-9986 U.S. Applications may be submitted online at: www.exed.hbs.edu

ADMISSIONS COMMITTEE Building a Global Enterprise in India Fax: +1-617-496-1731 or:

+91-22-2490-0724

or:

Harvard Business School India Research Center 5th Floor, B Wing, Mahindra Towers, GM Bhosale Marg, Worli, Mumbai, Maharashtra, 400018, India

For questions on the status of your submitted application, please call +1-617-495-6226 or email exed_admissions@hbs.edu.



HARVARD BUSINESS SCHOOL

Executive Education

CONFIDENTIAL: The information you provide below is for use by the Admissions Committee only.

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YOUR ULTIMATE PARENT COMPANY		YOUR COMPANY/DIVISION			
Products/Services:					
Annual Sales Volume \$,		$] \Box \Box], \Box \Box \Box \Box], \Box \Box \Box \Box]$			
Number of Employees:					
How many reporting levels are above you, in	cluding the chief executive officer of the pa	arent company?			
What is the title of the person to whom you					
Please describe your organizational hierarch	y or provide an organizational chart.				
PLEASE CHECK YOUR CURRENT INDUSTRY (cbe					
Manufacturing	Nonmanufacturing	Investment Menagement			
Aerospace/Automotive/ Transportation Equipment	Accounting	Investment Management			
Agriculture, Food, and Beverage	Advertising Advocacy/Legal Services	☐ Military ☐ Printing/Publishing			
Biotechnology					
Chemicals	Broadcasting Commercial Banking	☐ Real Estate ☐ Retailing/Wholesaling			
Consumer Products	Computer-Related Services				
Energy/Extractive Minerals	Construction	Social Services			
Heavy Capital Intensive/	Consulting				
Raw Materials Suppliers	Education	\Box Transportation			
High Technology/Electronics					
 Highly Diversified Manufacturing and Nonmanufacturing 	Entertainment/Leisure	Other Communications			
Machinery and Equipment	Environmental Conservation	specify:			
Manufacturers	Food Service/Lodging	Other Nonprofit			
Medical/Healthcare Devices	☐ Foundation/Grantmaking	specify:			
Paper and Forest Products	General Government	☐ Other Services			
Pharmaceuticals	Health Services	specify:			
Software	Housing and Urban Development	<i>specify</i>			
Textiles	☐ Insurance and Diversified Financia	ام			
Other Manufacturing	☐ Investment Banking/Brokerage				
specify:					
WHAT FUNCTION BEST DESCRIBES YOUR POSI	TION? (check one only):				
Accounting/Control		Purchasing			
Engineering	Manufacturing/Operations	Religion			
☐ Finance	☐ Marketing	Research & Development			
Fundraising		☐ Sales			
General Management	☐ Planning	☐ Teaching			
Human Resources	Product Development	☐ Other			
☐ Information Services	Project Management				
Law	Public Relations	· ···			
ANNUAL COMPENSATION (INCLUDING BONUS)					
□ <\$100,000	□ \$151,000-\$200,000	□ \$301,000-\$500,000			

\$101	.000-	-\$1	50.	000

□ \$201,000-\$300,000

□ \$301,000-\$500,000
□ >\$500,000

WORK EXPERIENCE

Please list your positions in reverse chronological order, starting with your current one. If all positions are in the same company, please give the major promotional sequence.

NAME OF COMPANY	TITLE OR POSITION	FROM Month/Year	TO Month/Year		
PLEASE ESTIMATE YOUR TOTAL YEARS OF PROFESSIONAL EXPERIENCE:					

PLEASE PROVIDE A BRIEF DESCRIPTION OF YOUR ORGANIZATION AND/OR BUSINESS UNIT.

PLEASE DESCRIBE YOUR CURRENT RESPONSIBILITIES, INCLUDING YOUR LEVEL IN THE ORGANIZATION.

PLEASE EXPLAIN YOUR OBJECTIVES AND GOALS AS THEY RELATE TO ATTENDING THIS PROGRAM. ALSO DESCRIBE WHAT YOU THINK OTHER PROGRAM PARTICIPANTS MAY LEARN FROM YOU (E.G., PERSPECTIVES, SKILLS, EXPERTISE).

WHAT ARE THE MOST FORMIDABLE CHALLENGES FACING YOUR ORGANIZATION AND/OR BUSINESS UNIT?

EDUCATION						
DEGREE (check only highest level attained):	☐ High School ☐ JD/Law	☐ Two-Year College ☐ PhD	□ BS/BA □ MD	☐ MS/MA ☐ Foreign Diploma	☐ MBA ☐ Other	☐ Harvard MBA
UNIVERSITY:		YEAR:				
HAVE YOU ATTENDED OTHER HAR	VARD BUSINESS SCHOOI	PROGRAMS?				
PROGRAM NAME					DATE	
HOW DID YOU LEARN ABOUT	THIS PROGRAM?					
🗌 Direct mail package	🗌 HBS Execut	ive Education website	🗌 Online ad	lvertisement	Social med	ia
HBS email notification	🗌 Internet sea	rch	🗌 Print adv	ertisement	Other (speci	<i>fy</i>):
					-	

WHAT FACTOR HAD THE MOST INFLUENCE ON YOUR DECISION TO APPLY TO THIS PROGRAM?

 A previous participant in an HBS Executive Education program Participant Name Program/Year HBS Executive Education Corporate Relations 		 An MBA graduate of HBS Division Head or Manager HBS faculty 	Human resource department Other (<i>specify</i>):			
IF YOU SAW A <u>print</u> advertisement,	PLEASE SPECIFY WHERE:					
Business Standard The Economic Times Business Today The Economist		☐ Harvard Business Review ☐ Jetwings	Other (<i>specify</i>):			
IF YOU SAW AN <u>Online</u> advertisement, please specify where:						
 Bloomberg Businessweek LinkedIn 	Livemint MoneyControl	□ NDTV □ Reuters	☐ Other (<i>specify</i>):			

CANCELLATION POLICY

Payment is due within 30 days of the invoice date. Cancellations or deferrals must be submitted in writing more than 30 days before the program start date to receive a full refund. Due to program demand and the volume of preprogram preparation, cancellations or deferrals received 14 to 30 days before the program start date are subject to a fee of one-half of the program fee. Requests received within 14 days of the program start date are subject to full payment of the program fee.

DATE:

DATE:

Upon acceptance, payment is required prior to the program start date.

SIGNATURE OF APPLICANT:

I certify that all the information and accompanying material provided in connection with this application are authentic and accurate.

SPONSORING INFORMATION

Harvard Business School Executive Education requires that a senior executive within the organization sponsor the applicant. (Please note that the sponsor must be someone other than the applicant.)

NAME OF ORGANIZATION:

nominates this senior manager for the *Building a Global Enterprise in India* program. It is understood that this executive, if admitted, will be completely free of official duties while participating in the program. It is also understood that this executive is proficient in fast-paced, conversational English. The sponsoring employer certifies that the employee is an employee in good standing, that the employer has approved the employee's participation in the program, and that the employer will notify HBS if there is any material change in the employee's status prior to the program.

SIGNATURE OF SPONSORING EXECUTIVE:

NAME:					
	Last (family)	First	Middle Initial	Prefix (Mr., Ms.)	Suffix (Jr., II)
TITLE OR POSI	ITION:				
ADDRESS:					
(P.O. boxes accepted	outside U.S.)	Street	City	State/Country	Zip Code/Postal Code
TELEPHONE:		FAX:	EMAIL:		

BILLING INFORMATION

An invoice will be emailed to the individual indicated below.

NAME:					
	Last (family)	First	Middle Initial	Prefix (Mr., Ms.)	Suffix (Jr., II)
TITLE OR POS	ITION:				
COMPANY/ORC	GANIZATION NAME:				
COMPANY/ORC	GANIZATION ADDRESS:				
(P.O. boxes accepted	l outside U.S.)	Street	City	State/Country	Zip Code/Postal Code
TELEPHONE:		FAX:	EMAIL:		

In accordance with Harvard University policy, Harvard Business School does not discriminate against any person on the basis of race, color, sex or sexual orientation, gender identity, religion, age, national or ethnic origin, political beliefs, veteran status, or disability in admission to, access to, treatment in, or employment in its programs and activities. October-12