

## Master of Business Administration (Day)

## PLACEMENT BROCHURE

2018-19



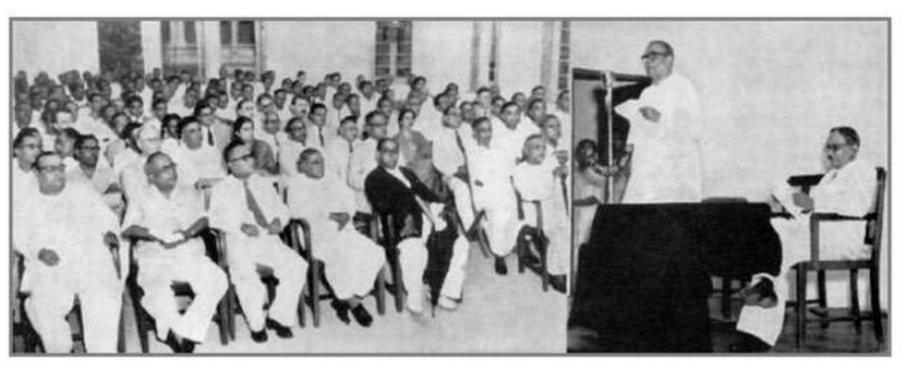
INDIAN INSTITUTE OF SOCIAL WELFARE & BUSINESS MANAGEMENT

Our graduates nurture and build companies

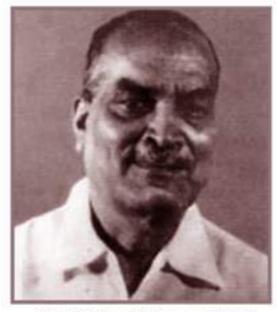
#### The Foundation



Pandit Jawaharlal Nehru laying the Foundation Stone of the Academic Block-1958



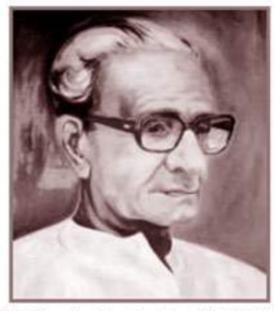
Inauguration of the first Business Management course in India (PGDBM) on 5th July,1954 (Dr. B. C. Roy addressing the gathering : Dr. J. C. Ghosh, Vice-chancellor of University of Calcutta, sitting)



Dr. B. C. Roy, Visionary Chief Minister of West Bengal & the Founder President BOG-IISWBM



Professor D. K. Sanyal the Founder Director



Prafulla Chandra Sen, the then Chief Minister of West Bengal & President BOG-IISWBM From 1963-64 to till his death (i.e. 25th September 1990)

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Guidelines



Greetings! The placement season is an intrinsic part of the cultural landscape of IISWBM. The MBA placement brochure is a treasured publication. I liken it to the final and high notes of a soprano. The process of recruitment combines the classical elements of Shakespeare as well as the chameleon hues of a Fyodor Dostoevsky. It melds hope, professional skills, and academic excellence with that iridescent science of management. A good placement changes a life. The profiles of the MBA students published herein represent useful perspectives. Last year, the placement record at IISWBM for MBA graduates was excellent and impressive. I wish the MBA students all the best for the new season. Our MBA students, replete with hermeneutic and heuristic minds, champions of change and new thought processes but with a conscience, are ready to face the world now. Recruiters are familiar with the historical goodwill and contemporaneous progress of IISWBM. Students are our most precious asset at IISWBM. Throughout the duration of their MBA course, they breathe life into the institution. They respect their peers, though they are rivals. Recruiters return to IISWBM year after year to pick the best from the best. Let me tell you, failures in some stages, are only a step forward towards success. I am very happy to see the bright faces of the future corporate in the MBA Brochure. I must say, I am most impressed on reading about their academic achievements and myriad interests. I welcome our recruiters to convene and conduct the selection process in a holistic manner. I look forward to a most successful placement season.

Professor Dr. Rajagopal Dhar Chakraborti Director, IISWBM



IISWBM builds leaders through holistic, transformative and innovative education and training. The two-year full time Master in Business Administration (MBA) degree program has all the salient features of a world class management education – helping students acquire relevant managerial, analytical, functional and leadership skills. Students are trained to develop decision making and problem solving skills using appropriate course content and teaching and learning methods. Our thrust on having a diverse cross-section of students reveals the latest class over 30% female students. On an average, 20% students come with an Industry background making the classrooms more diverse and vibrant. IISWBM has a pool of committed 100 + faculty members, including visiting faculty, who are actively engaged in policy formulation, research, case writing and consulting. The Institute is well known for excellence in research, values and diversity.

Our young managers undertake their transformational journey not just through the curriculum but also through various clubs focusing on diverse areas of interest. Our aim is to engage students in meaningful activities that enrich their learning and enhance the quality of life for others in our local, national and international communities. To make our students 'Industry ready', we impart training on soft skills and foreign languages; we conduct industry visits and bring in Industry experts to provide them industry exposure.

Your esteemed organization is one such organization, IISWBM would like to be associated with. It's my pleasure to place before you a plethora of 'Industry ready' motivated individuals who can serve your organization.

We welcome you to be a part and parcel of our Institute to accomplish the mission and vision.

Prof. (Dr.) Chinmoy Jana HoD, MBA (Day)

### MILESTONES

•	1953	IISWBM – India's first management institute is constituted on 25th April by a resolution passed by the Senate of the University of Calcutta, with the then Chief Minister Dr B.C. Roy as the President and Prof Dr D.K. Sanyal as founder-director.
	1954	The institute – for the first time in the country – introduces a PG Diploma in Business Management with affiliation to the University of Calcutta. This very year, the institute is selected by AICTE as a centre for course in business management.
	1958	Pandit Jawaharlal Nehru lays the foundation stone of the New Academic Block.
	1976	MBA programme affiliated to the University of Calcutta is introduced.
	1997	Centre for Research in Materials Management (CRIMM), is set up in collaboration with the Indian Institute of Materials Management, Mumbai. CRIMM is the first organisation of its kind in Asia-Pacific.
-	2002	MHRM programme affiliated to the University of Calcutta is introduced.
	2003	The institute celebrates its Golden Jubilee and the Government of India releases a commemorative stamp on IISWBM to mark 50 years of management education in India. The National Board of Accreditation (NBA) accredits MBA and PGDBM programmes.
•	2013	The institute celebrates its Diamond Jubilee by laying the foundation stone of its second state-of-the art residential campus at Rajarhat, Kolkata.
•	2014	MSW and M. Phil courses are introduced. IISWBM becomes recipient of the prestigious National Education Leadership Award for outstanding contribution to Management Education from the ABP Group. The institute is also ranked among the top 6 B-Schools in the Eastern Region by the Times B-School Survey.
	2015	PhD programme is introduced.

### **ABOUT THE INSTITUTE**

India's first B-School, Indian institute of Social Welfare and Business Management (IISWBM), is a name that weighs abundant in legacy. From the choicest alumni bandwagon to the grandeur of the building stature at the educational hub of Kolkata, the institute is stately in ways more than one. It was constituted on 25 April 1953 by a resolution passed by the Senate of the University of Calcutta. This was the culmination of the joint initiative taken by the University of Calcutta, Government of West Bengal, Government of India and the captains of industry in India to set up for the first time a management education institute in India, a concept alien to many in the educational fraternity at that time.

The Institute has successfully crossed its Diamond Jubilee Year, signifying over 60 years of an eventful journey in management education in India. IISWBM was thus established by Dr. B. C. Roy, the then Chief Minister of West Bengal as its Founder-President and Prof. D. K. Sanyal as the founder Director. Government of India, Department of Posts in recognition of 50 years of glorious existence of the first B-school in the country, released a Commemorative Postage Stamp on IISWBM, on 25 April 2004 in New Delhi.

The Institute stands firm on its three pillars:

- 1. Quality: Faculty that consistently ranks highest amongst premier B-Schools in terms of intellectual capital
- Learning Environment: the faculty members are dedicated to the development of its students and the institute and regularly engage themselves in research and project work. Several faculty members have won prestigious award over the years
- Successful Alumni spread across the globe: IISWBM has tested the seasons of time to raise itself as a respectable brand name that generates overwhelming response even today





#### DIRECTOR

Prof. (Dr.) Rajagopal Dhar Chakraborti, MA, M.Sc, Ph.D

#### **HEAD - MBA (Day)**

Prof. (Dr.) Chinmoy Jana, Ph.D.

#### DEAN

Prof. (Dr.) Soma Roychowdhury, M.Sc (Stat), Ph.D

#### **PROFESSORS**

Dr. Madhumita Mohanty, MA, M.Phil, Ph.D. (IIT, KGP), Head- MHRM

Dr. B. K. Choudhury, B.E, Ph.D.

Dr. P.K. Sikdar, M.Sc (Cal), ICZM Dip. (UK), Ph.D (Cal), F.G.M.S., F.G.S.(Ind), MMGI

Dr. Sudeepa Banerjee, MBA, Ph.D, Head-Computer & Media Management

Dr. Sumati Ray, M.Sc, MBA, Ph.D

Dr. S.K. Mallick, B.Com (Hons.), C.A., Ph.D (NYU), Convenor- M-Phil/ Ph.D

Dr. Tanima Ray, M.A. (CU), RTP (CSSSC), Ph.D (CU), PGDBM (IIM, Calcutta)

#### ASSOCIATE PROFESSORS

Dr. Anupam Ghosh, M.Com, M.Phil, PGTLM, Ph.D.

Dr. Archana Sharma, MBA, Ph.D

Dr. Dipa Mitra, Ph.D (University of Calcutta)

Dr. Dulali Nag, M.A., Ph.D (US), Head-MSW

Dr. Gairik Das, ME, MBA (UK), Ph.D, Head-MRM

Dr. Jayanti De, M.A., M.Phil., Ph.D

Dr. Jhumur Biswas, M.Sc., M.Tech, Ph.D, Head-MBA (PS)

Dr. Sarbani Mitra, B.Ed. PGDMEnvM, PGDSA, MBA, Ph.D, Head- Fire Management

Dr. Madhab Milan Ghosh, M.Com, Ph.D

#### ASSISTANT PROFESSOR

Mr. Ankan Banerjee, M.A., PGDSM

Mr. Arindam Dutta, B.E., M.Tech

Mr. Buddhadip Mukherjee, MPMIR (Psychology, BHU), DSW (CU), CoA (Mind Mapping), PDC (Singapore)

Ms. Malini Nandi Majumdar, MBA, Ph.D

Mr. Manjit Sarkar, MBA (BU), FDPM (IIMK), UGC-NET

Ms. Piyali Sengupta, M.Sc, PGDEM

Mr. Sandip Ghosh, M.A., LL.B, MBA

Dr. Sanghamitra Sen, MBBS, DLO, PGDHM, MBA

Dr. Sikharini Majumder, M.A., Ph.D (USA)

Dr. Sohini Banerjee, LL.B (Hons), LL.M (University of Cambridge, UK)

Ms. Sona Banerjeee, MA (Education), PGD Mass Communication (JU), CELTA/RSA (Cambridge University)

Mr. Subhasis Ray, M.Stat, M.Tech (Comp Sc.)

Dr. Surajit Chakraborty, M.Sc., Ph.D

Dr. Soubarna Pal, M.Sc (Cardiff University, UK) Ph.D (Cardiff University, UK)

#### RESEARCH FELLOW AND TEACHING ASSISTANT

Ms. Sreeja Banerjee, MBA (WBUT)

#### **GUEST FACULTY**

Mr. Saibal Chatterjee, PGDM (IIM Ahmedabad)

Mr. D.N. Chakravarti, BE, FCE, FWMM

Dr. Kamal Mukherjee, BE (Cal), PG Dip. (Industrial Engg.), MBA (XLRI, Jamshedpur; Fellow (XLRI)

Dr. Anupam Karmakar, M.Com, Ph.D

Mr. Subrata Biswas, M.A. (Econ), PGDMM, MBA (Finance) A.C.I.I. (London)

Mr. Himadri Sekhar Ghosh, M.Stat (ISI), PGD (ISI)

Mr. Ashish Mitra, CA

Mr. Mukul Mitra, MBA, Ph.D, CAIIB, CPFA

Mr. Sanjay Das, BE, MBA

Mr. Sujit Sen, B.Sc, LLS, MBA, ACS LLM, PGDM, Ph.D (Law, Cal)

Prof. S. C. Basu, MA (PMIR) TISS

Dr. Kumkum Mukherjee, M.Sc, Ph.D (CU)

Mrs. Sujata Saha, MBA (IISWBM), FCA (ICAI)

Dr. Amit Kundu, Ph.D

Mr. Asutosh Kar, M.Sc

Prof. Arup Chowdhury, Ph.D

Dr.Santanu Chakraborty, Ph.D

Dr. A. Saha, B.Tech, PGDM (IIMC)

(This is not an exhaustive list)



The campus is equipped with latest facilities and amenities that enable the students to make the best of both work and play, resulting in a wholesome development of the future managers. Academic progress goes hand in hand with digital progress, with the experienced faculty of the institute encouraging adoption of cloud-based solutions for distribution of study materials and notes for classes.

In addition to this, the Institute has several structural infrastructure facilities to offer:

#### **Central Library**

- Has over 51,000 books
- Houses electronic library with over 1000 CD-ROM databases
- Vast Collection of E-books and E-Journals sourced from around the globe, accessible to the students using the IISWBM Intranet.

#### **Language Lab**

- Web Assisted Language Laboratory
- Aimed at supporting students' language learning process and improving communication skills
- Makes use of technology advancements in digital multimedia control
- Helps students to perfect their diction

#### **Student Activity Centre**

- Student Haven for exchanging ideas, playing games and relaxing during leisure
- Equipped with indoor game facilities

#### Hostel

- 11,000 square feet girls hostel and four-storied boys hostel are adjacent to the academic block
- Facilities include furnished rooms with bathrooms, kitchen, dining hall and common living area
- Amenities include LCD Tv, microwave oven, refrigerator, water purifier, ironing table, etc.
- Recreational facilities in the form of indoor games are provided
- The hostels have round the clock professional security

#### IT Setup

- 4mbps leased line service internet connection
- ISDN, VSAT and TCP-IP connectivity are also available
- 36 Computer Terminals installed with the latest in software and digital security measures
- Wi-Fi connectivity available throughout the campus, enabling students to connect to online academic resources on the go

#### Gymnasium

- Fully Equipped Multigym with Gym Trainer
- Treadmills, Butterflies, Cycles and only some of the equipment to keep students fit

# THE IISWBM EDGE

#### **Intellectual Capital**

The faculty at IISWBM has been ranked at par with FMS, IIMs, MDI, XLRI and SP Jain Institute of Management and Research as per the Business Standard Best B-School Survey.

#### Students

Students are chosen after a rigorous admission process – having to first appear for the Common Admission Test (CAT), and subsequently at the GD-PI, following which the candidates found eligible are offered admission, for a course curriculum comprising 32 papers spread over four dynamic semesters and supplemented by 8 weeks of summer internship for industry exposure – all to ensure that recruiters get only the best talent in conformity with their organisational values.

#### Ranking

IISWBM has consistently maintained its position as one of the premier B-schools in India, always appearing among the top 40 institutions in various B-school rankings such as the Economic Times B-school ranking 2018 (Rank 37), Business Today B-school Ranking 2016 (Rank 40) and Business Today B-school Ranking 2014 (Rank 34). In addition to these, it has also been awarded the 23rd position (Public Category) by Business World in 2017, as well as 7th position and 3rd position in the Eastern region and West Bengal, respectively.

#### Seminars

Weekly seminars are conducted by the institute for the benefit of the students, where the speakers are distinguished industry professionals from reputed companies such as Google, Tata Consultancy Services and Kotak Finance, as well as from eminent leaders from the world of social welfare to give the students a wholesome and enriching experience.

#### Rich Alumni Base

A network built over 65 years that continues to expand and enrich even today. As the students walk out of IISWBM, they input their learning into the best practices and as the journey continues, they look back upon their alma mater as the reason for their success while the institute looks up to them as the reason for its pride and glory.

#### Curriculum

Theoretical education takes a backseat as the students are treated to a curriculum designed to inculcate the best industry practices in them. Anyone can know facts, but it is important to have opinions. Since, it is the job of managers to decide, the curriculum is designed mostly around activities and case studies which encourage the students to think like business leaders.

#### Soft Skills and GD Sessions

The institute has a dedicated soft skills lab which enables the students to develop their personality and upgrade their communication and presentation skills, which are further honed by weekly group discussion sessions that allow students to identify their individual problem areas and carry out consequent improvement.

# ABOUT MBA

"The surest way not to fail is to be determined to succeed" - Richard Brinsley Sheridan

This adage would be an apt synopsis to the character of the MBA (Day) 2017-19 batch of IISWBM. The fire to succeed burns in one and all as they set to conquer the bastions of the corporate fortress.

One glaring characteristic of the batch is its diversity with young minds from different walks of life. The result is an even wider variety of ideas and viewpoints flowing into every discussion. Such an eclectic blend of minds to be moulded to suit the corporate world requires the hands of experienced faculty from the field of academia and industry. Fortunately, IISWBM has just the right match.

Our endeavour is to create an environment where everyone can learn from their differences, make individual as well as the group's potential maximum and contribute to our vision of a business school of diverse dimensions.

In order to meet the growing demand for efficient & job ready management trainees, numerous institutions have started awarding management degrees in our country. The changed scenario and competition, however, has not altered the status of IISWBM. It continues to depict a commendable and reliable image, which reflects in our graduates who nurture and build companies.



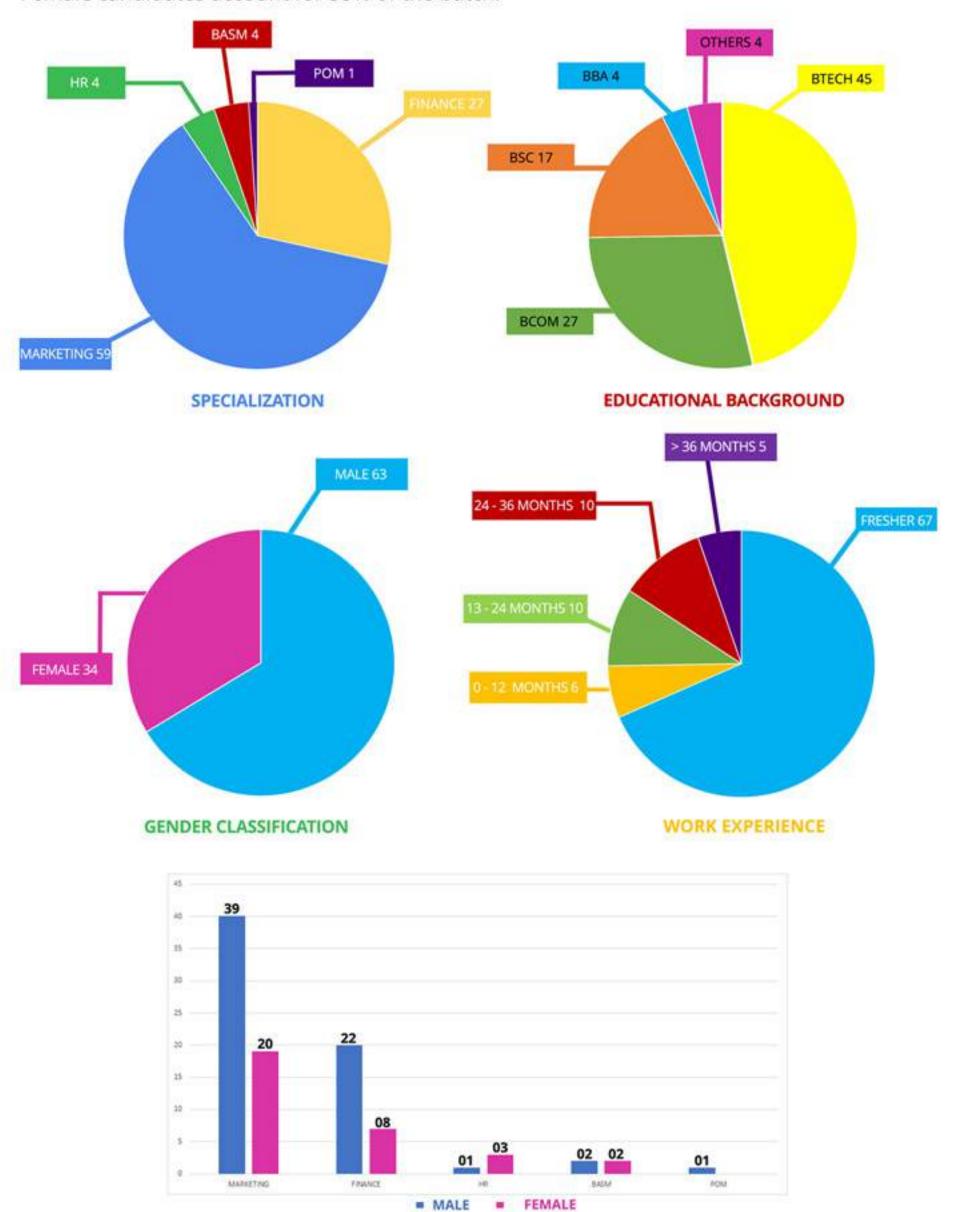
MBA (Day)



Batch 2017-19

### **BATCH DIVERSITY**

Out of a total strength of 95 students, 62% have opted for Marketing, 27% in Finance, 4% in HR and 4% in Systems & Business Analytics 1% in Production and Operation Management. Female candidates account for 35% of the batch.



# **CURRICULUM**

### **Common Papers**

Semester I		
Paper Code	Paper Name	
C1	Business Statistics	
C2	Financial and Management Accounting	
C3	Human Resource Management	
C4	Management Information System	
C5	Management Process and Principles	
C6	Managerial Economics	
C7	Marketing Management	
C8	Organizational Behaviour	
C9	Production and Operations Management	

Semester II		
Paper Code	Paper Name	
C10	Corporate Environment and Business Legislation	
C11	Financial Management	
C12	Industrial Relations and Labour Laws	
C13	Information Systems Management	
C14	International Business Environment	
C15	Management Science	
C16	Organizational Effectiveness, Development and Change	
C17	Research Methodology	
C18	Strategic Management	

	Semester III	
Paper Code	Paper Name	
C19	Advanced Marketing Research	
C20	Data Analytics	
C21	Project Management	

	Semester IV	
Paper Code	Paper Name	
C22	Advanced Strategic Management	
C23	Financial Analysis of Projects	
C24	Project	
C25	Dissertation	
C26	Viva Voce	

### **Specialisation Papers**

	Finance (Any Six)	
Paper Code	Paper Name	
F27	Commercial Banking	
F28	Corporate Finance	
F29	Corporate Taxation	
F30	Financial Engineering	
F31	Financial Markets, Institutions and Services	
F32	International Finance	
F33	Portfolio and Investment Management	
F34	Risk and Insurance Management	
F35	Social Finance and Impact Investing	

	Marketing (Any Six)	
Paper Code	Paper Name	
M27	Advertising and Brand Management	
M28	Consumer Behaviour	
M29	Digital Marketing and E-tailing	
M30	International Marketing	
M31	Marketing Decision Models and Analytics	
M32	Rural Marketing	
M33	Sales Marketing	
M34	Sales Promotion and Distribution Management	
M35	Service Marketing	

	Human Resource (Any Six)
Paper Code	Paper Name
H27	Compensation Management
H28	Human Resource Development
H29	Human Resource Information Systems
H30	Human Resource Planning
H31	International Human Resource Management
H32	Legal Framework Governing Human Resource Relations
H33	Management of Employee Relations
H34	Managing Interpersonal and Group Processes
H35	Measurement Tools and Techniques in Human Resource Managemen

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Paper Code	Paper Name
327	Advanced Statistical Techniques
328	Advances in Analytics
329	Analytics in Industries using R/SPSS
330	Business Intelligence and Data Warehousing
331	Customer Relationship Management
332	Data Mining and Business Analytics
333	Database Management Systems
334	Enterprise Resource Planning
335	Supply Chain Management

	oduction & Operation Management (Any Six)
Paper Code	Paper Name
P27	Advanced Operations Research
P28	Advanced Process Planning and Scheduling
P29	Computer Integrated Manufacturing
P30	Enterprise Resource Planning
P31	Lean Manufacturing and Mass Customization
P32	Production and Operations Management Strategy in a Global Environment
P33	Six Sigma in Quality Management
P34	Supply Chain Management
P35	World Class Manufacturing

# FINANCE



**Aritra Paul** 01.08.1994

**B. Com** from Vivekananda College under CU Worked at **Paul Engineering Works** for **20 months** Interned at **WBSEDCL** on "How Power Sector has Adapted to Reforms with Special Focus on WBSEDCL"



**Rajdeep Dutta** 

17.09.1989

B.Com from Umesh Chandra College under CU
CA Intermediate from ICAI
Worked at Testing research Engineering and Technological
Services for 36 months
Interned at Allahabad Bank on "Analysis of Stressed Assets &

Non Performing Assets in Birati Branch"



**Rinmoy Talukdar** 

05.08.1992

**B.Com** from Heramba Chandra College under CU Worked at **TCS** for **23 months** Interned at **WBSEDCL** on "Achievement Efficiency"



**Souvik Patra** 

16.11.1994

**B.Com** from City College under CU Worked at **People's Medi-Treat Pvt. Ltd.** for **13 months** Interned at **WBSEDCL** on "Achievement Efficiency at WBSEDCL Uluberia Division"



Sreemayee Ghosh 18.12.1983

**B.Tech** (Electronics and Communication) from Heritage Institute of Technology under WBUT Worked at **Hewlett Packard**, **Oracle**, **Ness Technologies & Quintiles Pvt. Ltd.** for **74 months** Interned at **IOCL** on "Evaluation of Gender Sensitization Training Program w.r.t ROI of the Company"



Sudeshna Dutta 18.04.1991

**B.Tech** (Electronics and Telecommunication) from KIIT University Worked at **TCS** for **45 months** Interned at **SBI** on "Geo-mapping of SBI in Indian Market"



Atin Kumar Ghosh 24.04.1994

**B.Tech** (Civil) from Haldia Institute of Technology under MAKAUT Worked at **SGS India Pvt. Ltd.** for **7 months** Interned at **UBI** on "MSME Advances in UBI"



Anindya Banerjee 09.09.1994

**B.Com** from Heramba Chandra College under CU Interned at **Bank of India** on "Analysis of Non-Performing Assets"



Arnab Ghosh 14.11.1993

**B.Com** from Bhawanipur Education Society College under CU Interned at **UBI** on "NPA Management"



Debatosh Goswami

23.10.1994

B.Com from City College Of Commerce And Business

Administration under CU Interned at **PwC** on "Tax Implications of Tax Deducted at Source with Case Law Analysis"



**Deepro Bhattacharya** 

11.02.1993

M.Com from CU

Interned at **WBSEDCL** on "Development of Financial Model and Long Term Feasibility Analysis of 50MW Solar Power Project in Salt Lake City"



Jainesh Jain 19.04.1995

**B.Com** from Bidhan Chandra College under CU Interned at **Mendine Pharmaceuticals Pvt. Ltd.** on "Customer Categorization on the Basis of Credit Profile"



Madhurima Patra

19.08.1993

**B.Sc (Chemistry)** from New Alipore College under CU Interned at **Bank of Baroda** on "New Areas of Customer Centric Initiatives for Retail Customers with Special Reference to Retail Loans"



Prakash Deep Deka

25.01.1994

**B.Com (Marketing)** from St. Xavier's College under CU Interned at **Emami Agrotech Limited** on "Claims Management and Customer Master Upgradation"



**Vishal Ganguly** 

29.05.1995

**B.Tech (Civil)** from Heritage Institute of Technology under MAKAUT

Interned at **IMRB** on "Branded Forecast (Cigarettes) for a Specific Market"



Pratyusha Ghosh 02.07.1994

**B.Tech (Electrical & Electronics Engineering)** from Swami Vivekananda Institute of Science & Technology under MAKAUT Interned at **IMRB** on "THP in S. Korea"



Sagnik Samanta 27.07.1993

**B.Tech (Electronics and Communication Engineering)** from Techno India College of Technology under MAKAUT Interned at **UBI** on "Analysis of Bank's Retail Credit Products"



Saikat Chaudhuri 25.06.1995

**B.Com** from St. Xavier's College Interned at **AXIS Security Ltd** on "Analysis of NDPMS and Equity Research"



Samrat Deb 29.11.1994

**B.Com** from Prafulla Chandra College under CU Interned at **WBSEDCL** on "Achievement Efficiency"



**Saswata Dey** 01.07.1994

**B.Com** from Seth Anandaram Jaipuria College under CU Interned at **Blue Star Ltd.** on "Analysis of Financial Statements of Blue Star Ltd"



Shrestha Gupta 09.04.1995

**B.Com** from Maharaja Srischandra College under CU Interned at **Mahindra AMC** on "Channel Management of Mahindra Mutual Fund and Analysing Preferences of the Investors for Investment in Mutual Fund"



**Sohini Nath** 08.11.1993

**B.Tech (Electrical)** from IEM under MAKAUT Interned at **Allahabad Bank** on "Analysis of Financial Statements of Allahabad Bank in and its Application in Banking"



Somnath Sinha

26.07.1993

B.Sc (Zoology) from New Alipore College under CU Interned at Bank of India on "NPA Analysis and Management."



Soumi Chakraborty 29.03.1995

**B.Com** from Shri Shikshayatan College under CU Interned at **Bank of India** on "Quality Advance Measures in Retail Banking"



Suryadeep Chowdhury 13.02.1995

**B.Com** from The Bhawanipur Education Society College under CU Interned at **WBSEDCL** on "Financial Statements Analysis of WBSEDCL"



Swarnavo Chakraborty 24.06.1994

**B.Com** from Heramba Chandra College under CU Interned at **UBI** on "Non-Performing Assets and Credit Appraisal"



Treesha Sarkar 23.07.1991

M.Sc (Economics) from Indira Gandhi Institute of Development Research

Interned at **Bank of Baroda** on "Study and Analysis of Retail Loan Factories in the Growth of Bank's Total Retail Loan Book"

# MARKETING



**Abhijit Hait** 18.01.1990

B.Tech (Pharmaceutical & Fine Chemical Technology) from Rajabazar Science College under CU Worked at Cipla Pvt. Ltd. for 21 months Interned at Amul on "Introduction and Promotion of New Products as Well as the Existing Ones"



Abhishek Chatterjee 11.08.1986

M.Sc (Applied Geology) from Ballugunge Science College under CU Worked at West Bengal Mineral Development & Trading Corporation Ltd. for 40 months Interned at Haldia Petrochemicals Ltd. on "Demand and Supply Analysis (Import Analysis and Competitor's Analysis) of HDPE Pipes (PE100)"



Ahan Roy 25.02.1993

B.Tech (Electronics and Communication) from B.P Poddar Institute of Management and Technology under MAKAUT Worked at Cognizant Technology Solutions for 12 months Interned at Berger Paints India Pvt. Ltd. on "Competition Painter & Contractor Tracking Analysis & Tie-Ups & Consumer Feedback on Role of Digital Marketing with Reference to Paint Industry"



**Ajeya Basu** 24.03.1993

**B.Tech (Chemical)** from Heritage Institute of Technology under MAKAUT

Worked at **Tech Mahindra and Enviro Group** for **19 months** Interned at **Haldia Petrochemicals Ltd.** on "Estimation of Sector wise HPL Sale of Impact Co Polymer (ICP) . (Base Year 2017/18) and Import Analysis"



Ankita Banerjee 08.06.1991

**B.Tech (Applied Electronics and Instrumentation)** from Asansol Engineering College under MAKAUT Worked at **TCS** for **36 months** Interned at **Anmol Feeds** on "Analysing Technical Feasibility and Strategizing Digital Marketing for eParivhan"



Arka Chatterjee 10.03.1994

**B.Tech (Electrical)** from Future Institute of Engineering and Management under MAKAUT Worked at **CTS** for **23 months** Interned at **IMRB** on "Macro-Economic Modelling"



Chirag Kejriwal 11.04.1993

**B.Com** from Bhawanipore Education Society College under CU Worked at **Surya Packwell** for **27 months** Interned at **Lux Cozi** on "Sale Comparison with that of Other Brands"



Debadrito Saha

15.08.1991

B.Tech (Electronics and Communication) from Heritage Institute of Technology under MAKAUT Worked at Capgemini for 30 months Interned at Amul on "Introduction of New Product in the Market, Promotion of Existing Products."



Diptarghya Majumder 15.08.1993

**B.Tech** (Biotechnology) from NIT, Durgapur Worked at **TCS** for **22 months** Interned at **IMRB** on "Product Pulse Checking of VFM Segment for Factory Manufactured Cigarettes in Malaysia"



Kingshuk Ghosh Dastidar 26.08.1993

**B.Tech (Mechanical)** from Bengal College of Engineering and Technology under MAKAUT Worked at **M/s Ind-Aust Maritime Pvt. Ltd.** for **18 months** Interned at **ITC Ltd.** on "Numeric Increase in Distribution and Specific Category Handler Drive"



Manmohan Damani 22.11.1989

**B.Tech (Automobile)** from MCKV Institute of Engineering under MAKAUT Worked at **Asia Motorworks** for **34 months** Interned at **Amul** on "Market Development of Amul Fresh Products"



Neha Kansal 01.12.1992

**B.Tech (Electronics and Communication)** from MCKV Institute of Engineering under MAKAUT Worked at **TCS** for **19 months** Interned at **IMRB** on "Branded Product Testing"



Samudranil Sengupta 05.09.1993

B.Tech (Civil) from Netaji Subhash Engineering College under MAKAUT

Worked at **Boston Solutions Consultancy** for **8 months**Interned at **Big Basket** on "Analysis of e-grocery Market in Kolkata with Reference to Big Basket & Designing Marketing Activities to Reach Target Customer"



Sebabrata Kundu 17.05.1991

**B.Tech (Electrical)** from Haldia Institute of Technology under MAKAUT

Worked at TIL Ltd. for 58 months

Interned at **Berger Paints** on "Exploring New Business Opportunities by Analyzing Competition Contractors and A Study on Consumer Buying Behaviour towards Decorative Paint Brands"



Sinjona Mitra 23.03.1991

**B.Tech (Electronics and Communication)** from Techno Global under MAKAUT

Worked at Zephyr, Link Quest Telecom Ltd. and Manpower Services India Pvt. Ltd. for 36 months

Interned at **Outlook India** on "Existing Customer Satisfaction Towards Service Provided and New Customer Preferences According to Different Professions."



Somen Singh 20.09.1992

**BBA** from George College of Management and Science under MAKAUT

Worked at ICICI Prudential LIC. Ltd. and Improvement for 28 months

Interned at **Anmol Feeds** on "Digitising the Logistic Industry and Market Research for eParivahan Across Different Geographical Locations"



Abhinaba Saha 26.09.1996

**B.Com** from Seth Anandram Jaipuria College under CU Interned at **Money Roller** on "Equity Research"



Adrita Majumder 02.08.1993

**B.Tech (Electronics and Communication)** from Academy of Technology under MAKAUT Interned at **Big Basket** on "Introducing New Categories to the Speciality Department of Big Basket Including B2B Tie-ups"



Anish Dutta Roy 01.09.1994

**B.Com** from Maulana Azad College under CU Interned at **Titan Company Ltd**. on "Increasing New Buyer Contribution at Tanishq"



Anjan Chowdhury 07.07.1995

**B.Tech (Mechanical)** from Techno India College of Technology under MAKAUT

Interned at **Peerless Financial Products Distribution Ltd.** on "Life Business Potential Mapping of PFPDL Business Against Other Distributors and Principal Companies in the Same Market, with Special Focus on Product Mix and Distribution Channel"



Ankita Dutta 29.12.1993

**B.Sc (Economics)** from Gokhale Memorial Girls' College under CU Interned at **Anmol Feeds** on "Digitising the Logistics Ecosystem and Business Development of eParivahan"



Ankita Talit 19.10.1994

**B.Sc (Economics)** from Lady Brabourne College under CU Interned at **Kotak Mahindra Bank** on "Brand Alliances and its Importance in Marketing"



Ankur Ghosh 31.07.1994

**BBA** from Techno India under MAKAUT Interned at **Anmol Feeds** on "Analysing the Logistics Industry, Business Development & Social Media Marketing of eParivahan"



Apratim Ghosh 25.11.1993

BMS (Advertisement and Pubic Relation) from George College under MAKAUT Interned at Amul on "Introduction and Promotion of New and Existing Products"



**Aritra Basu** 03.11.1994

**B.Tech (Civil)** from Techno India under MAKAUT Interned at **IMRB** on "Nicotine Segmentation for South Korea"



Aritri Acharya 03.04.1993

**B.Tech (Electronics and Communication)** from Gargi Memorial Institute of Technology under MAKAUT Interned at **Neo Metaliks Ltd.** on "Market Research on the Pig Iron Industry"



Arnab Kumar Biswas 04.04.1995

**B.Sc (Mathematics)** from Barrackpore Rastraguru Surendranath College under WBSU Interned at **ITC Ltd.** on "Numeric Increase in Distribution and Specific Category Handler Drive"



**Arunava Nag** 25.09.1994

**B.Com** from Heramba Chandra College under CU Interned at **ITC Ltd.** on "Increase in Numeric Distribution and Specific Category Handler Drive"



Ashiya Firdous 24.04.1993

M.Sc (Zoology) from VU Interned at Tata Steel Processing and Distribution Limited on "Repeat Customer Satisfaction Survey"



Atri Subhro Mitra 19.03.1992

M.Com from CU
Interned at Amul on "Introduction of New Product in the Market & Promotion of Existing Products"



**Avanesh Shah** 14.01.1996

**B.Com (Marketing)** from St. Xavier's College (Autonomous) Interned at **Dabur India Limited** on "Benchmarking Direct Distribution Versus Competition & Exploring Avenues to Increase Coverage and Factors to leading Salesman Motivation and Resulting in Job Satisfaction"



Dipanwita Mukherjee 24.12.1994

M.Sc (Computer Science) from WBSU
Interned at Zoomcar on "BTL Marketing Activities & Business
Expansion Including B2B Tie-Ups for Zoomcar in Kolkata"



**Joyita Saha** 01.12.1994

M.Sc (Computer Science) from CU Interned at Reliance Jio on "Market Development of Reliance Jio Products"



Kaustav Bardhan 13.02.1993

**B.Com** from Heramba Chandra College under CU Interned at **Amul** on "Introduction of New Product in the Market & Promotion of Existing Products"



Kinka Mondal 22.06.1991

M.Sc (Food & Nutrition) from CU
Interned at Outlook India on "Study of Various Factors
Influencing the Preference of Magazines Across Different Age
Group & Generating Sales Through New Subscriptions of Outlook
Magazines"



Mayukh Das 02.02.1995

**B.Tech (Electronics and Communication)** from Academy of Technology under MAKAUT Interned at **ITC Ltd.** on "Numeric Increase in Distribution and Specific Category Handler Drive"



Mohammed Osama 13.12.1991

**B.Sc (Computer Engineering)** from Zirve University, Gaziantep, Turkey Interned at **IMRB** on "Comparative Evaluation of Client Capsule Cigarette Brand v/s Key Competition Brand"



Payel Bhattacharjee 18.11.1992

**B.Tech (Electrical)** from Adamas Institute of Technology under MAKAUT Interned at **IMRB** on "Consumer Dissonance Regarding Capsule Cigarette"



Pratik Behera 13.07.1991

**BCA** from Trident Academy of Creative Technology under UTKAL University Interned at **WBSEDCL** on "Analysis of AT&C Loss of WBSEDCL to Power Sector in India"



Pratyush Bhattacharyya 09.09.1994

B.Sc (Hotel Management) from IHM Kolkata under IGNOU Interned at IMRB on "Potential of Low Cost Body Wash in South India"



Rajarshi Das 09.01.1995

**B.Tech (Mechanical)** from Budge Budge Institute of Technology under MAKAUT Interned at **Amul** on "Promotion and Market Penetration of Existing Products and Introduction of a New Product."



Rajashi Biswas 27.11.1995

**B.Sc (Economics)** from Serampore College under CU Interned at **IDBI Federal** on "Consumer Buying Behaviour in Relation to Insurance Industry"



Rochishnu Ganguly 05.08.1994

**B.Pharm** from NSHM Knowledge Campus under MAKAUT Interned at **Berger Paints** on "Competition Painter Tracking, Analysis and Onboarding & Digital Web Analysis of Berger Paints"



Sanchari Bhattacharya 23.10.1994

**B.Sc (Economics)** from Asutosh College under CU Interned at **JD Jones** on "Market Research, Data Collection and Analysis and Converting Data to Leads for Overseas Market"



Sankalpa Saha 20.09.1995

**B.Tech (Applied Electronics and Instrumentation)** from RCC Institute of Information Technology under MAKAUT Interned at **Berger Paints** on "Competition Contractor- Painter Tracking, Analysis and on Boarding"



Shalini Barnwal 09.10.1993

BBA from Techno India under MAKAUT
Interned at Haldia Petrochemical Ltd on "Demand and Supply
Analysis of Blow Molded Containers and State Wise Analysis of
Govt Incentives"



Shreyas Kundu 04.03.1994

**B.Tech (Electrical)** from Heritage Institute of Technology under MAKAUT Interned at **Haldia Petrochemicals Ltd.** on "Demand and Supply Analysis of BOPP and BOPET Films in Eastern India and Analysis of Imports"



Soumyojit Sen 14.01.1995

**B.Tech (Electrical)** from Dr. B. C. Roy Engineering College under MAKAUT Interned at **Mendine Pharmaceutical** on "Market Survey and Way Forward Strategy Planning for GrowLy"



**Souvik Das** 29.07.1996

**B.Com** from Surendranath College under CU Interned at **Amul** on "Market Development of Amul Fresh Products"



**Souvik Sur** 24.11.1992

**B.Tech (Electronics and Communication)** from Supreme Knowledge Foundation Group of Institutions under MAKAUT Interned at **Mendine Pharmaceutical** on "Modelling a Marketing Plan for Generic Retail Products"



Srija Majumder 01.06.1995

**BHM** from Guru Nanak Institute of Technology under MAKAUT Interned at **IMRB** on "Concept Testing for Naming Architecture of a Tobacco Company in One of its Key Markets"



Sristhi Goel 09.02.1995

**B.Com** from Shri Shikshayatan College under CU Interned at **Mahindra AMC** on "Identify the Investment Potential of Corporate Clients through Data Analyses, Meeting with Concern Persons and Product Discussion for Institutional Vertical of Mahindra Mutual Fund"



Srutika Poddar 28.04.1992

**B.Tech (Electronics and Communication)** from IEM under MAKAUT Interned at **Kotak Mahindra Bank** on "Innovative Branding and Importance of Brand Alliance in Banking"



Suraj Sanyal 05.08.1993

**B.Tech (Electrical)** from Narula Institute of Technology under MAKAUT Interned at **TCS** on "Market Research on Curriculum of Design and Content Schools and Potential Problems and Benefits of Increasing Digitization in Design and Content Schools"



Swapnadip Mazumdar 01.12.1993

**B.Tech (Electrical)** from Asansol Engineering College under MAKAUT Interned at **Mendine Pharmaceutical** on "Construction of a Strategic Business Unit on Healthcare BPO"



Uma Singha 22.03.1994

**B.Tech (IT)** from University of Kalyani Interned at **TATA Steel Processing and Distribution Limited** on "Capturing Customer Feedback on Complaint Handling by TSPDL"



**Upal Roy** 08.12.1992

**B.Tech (Civil)** from Seacom Engineering College under MAKAUT Interned at **Amul** on "Introduction and Promotion of New Products"



**Upasana Das** 07.04.1995

**B.Tech (Biotechnology)** from Bengal Institute of Technology under MAKAUT Interned at **Kotak Mahindra Bank** on "Importance of Brand Alliances in Banking"



Utathya Mukherjee 26.01.1996

**B.Com (Marketing)** from Heramba Chandra College under CU Interned at **ITC Ltd.** on "Activation of ITC's Personnel Care Business in Healthcare Channel"

# HUMAN RESOURCE

# WITH WORK EXPERIENCE



Apsara Dasgupta 13.06.1994

**B.Sc (Economics)** from Christ University Worked at **Trustklub Consulting Pvt. Ltd.** for **12 months** Interned at **Berger Paints** on "Framing of Induction Process in Berger Paints India Limited"



Payelia Dasgupta 07.10.1994

**B.Sc (Psychology)** from Gokhale Memorial Girls' College under CU Worked at **TCS** for **12 months** Interned at **Khadim India Limited** on "Project on Job Evaluation"



Soumen Tarafdar 30.04.1988

**BE (Mechanial)** from Jadavpur University Worked at **IOCL** for **95 months** Interned at **IOCL** on "Analysis on Effectiveness of L&D in IOCL"



Subhasree Dey 04.09.1992

B.Tech (Computer Science) from Adamas Institute of Technology under WBUT Worked at TCS for 32 months Interned at WBSEDCL on "Electrifying Human Connection in WBSEDCL"

# BUSINESS ANALYTICS & SYSTEMS MANAGEMENT

# WITH WORK EXPERIENCE



Suranjana Bandyopadhayay 09.02.1992

**B.Tech (Computer Science)** from Future Institute of Engineering and Management under WBUT Worked at **Wipro** for **32 months** Interned at **TCS** on "Study of Corporate Competitive Intelligence"



**Trina Dutta** 01.07.1991

**B.Tech (Electronics and Communication)** from Future Institute of Engineering and Management under WBUT Worked at **Cognizant** for **36 months** Interned at **IMRB** on "The Problems of Skill Gap Present in the Electronics Industry in India"



Bikramjit Mukhopadhyay 08.04.1986

M.Com from St. Xavier's College under CU
CMA Intermediate from ICWAI
CA IPCC (Group 1) from ICAI
Interned at Neo Metaliks Ltd. on "Demand Forecasting in the Pig
Iron Industry"



Sayantan Mondal 15.12.1994

**B.Tech (Ceramic Engineering)** from Govt College of Engineering and Ceramic Technology Interned at **TCS** on "Trends and Evolution of the Life Science Market with Respect to IT"

# PRODUCTION & OPERATIONS MANAGEMENT



Koustav Bose 07.04.1994

**BE (Mechanical)** from Bhilai Institute of Technology under Chhattisgarh Swami Vivekananda Technical University Interned at **TCS** on "External Hiring Process for Tech Stack and Branding for the Same"

### **CLUBS & COMMITTEES**

IISWBM has several student bodies on campus that mix academics with teamwork and leadership

ALUMNI COMMITTEE

PLACEMENT COMMITTEE

EDITORIAL & BROCHURE
COMMITTEE

EVENTS COMMITTEE

SPORTS COMMITTEE

#### FINVESTEC

Finvestec, the finance club of IISWBM, is a career focused student committee with the primary objective of providing foothold to students pursuing careers in finance.



#### VERKOOP

It is the marketing club of IISWBM. The aim of the club is to bring the marketing world closer to the students by organizing activities like case studies, quizzes and interactions with the corporate world.



#### **ABHISHARAN**

The HR club of IISWBM goes by the motto: CONVERGE, CONSULT, CREATE. It strives to inculcate the basic human values required in future managers by means of various team building as well as individual activites.



#### RESONANCE

The Photography Club is the perfect repose for the romantics who prefer to view life through a 35mm lens. This club provides opportunities for students to hone their photography talent. The club also covers all the events talking place in the campus and organizes photo exhibitions.





#### INSIGHT

INSIGHT is our Annual Corporate Panel Discussion. It is a platform that enables the students to have a direct interaction with eminent corporate citizens, transcending classroom learning, enlightening young minds and expanding knowledge vista. The event involves panel discussions on the four streams of management, viz., Finance, Marketing, Production and Operations, and Human Resource, on a topic of current relevance for each stream. Each discussion culminates with a Question/Answer session between the audience and the panel members which are extremely enriching and also helps in strengthening ties between the Institute and the corporate houses.

#### PARADIGM

PARADIGM is the Annual Alumni Meet of MBA (Day) Department. It is a fun filled get together where the alumni of India's first B School relive their past moments and share their efforts and success stories with the young mind thereby benefiting them with their practical experiences and know-how pertinent to the context of Management discipline. It's a platform where students of current batch get an opportunity to interact with their seniors representing diverse corporate houses sharing the 'Success Mantra' and 'Challenges' of the corporate world thereby enhancing the Institute's name in the Business World.

#### MANAGEREAL

MANAGEREAL is an overture by the students of IISWBM. It is an initiative to extend learning beyond the classroom and put the knowledge, skills and attitude of tomorrow's manager's to test. In the age where change is the only constant phenomenon, it is imperative that we challenge our own limits and hence from 2009 we decided to take this event to the national arena. It is not a mere competition but a platform for B-School students from the length and breadth of the country to interact and share their ideas and views with an aim to polish and hone managerial skills.

#### **GURUKSHETRA**

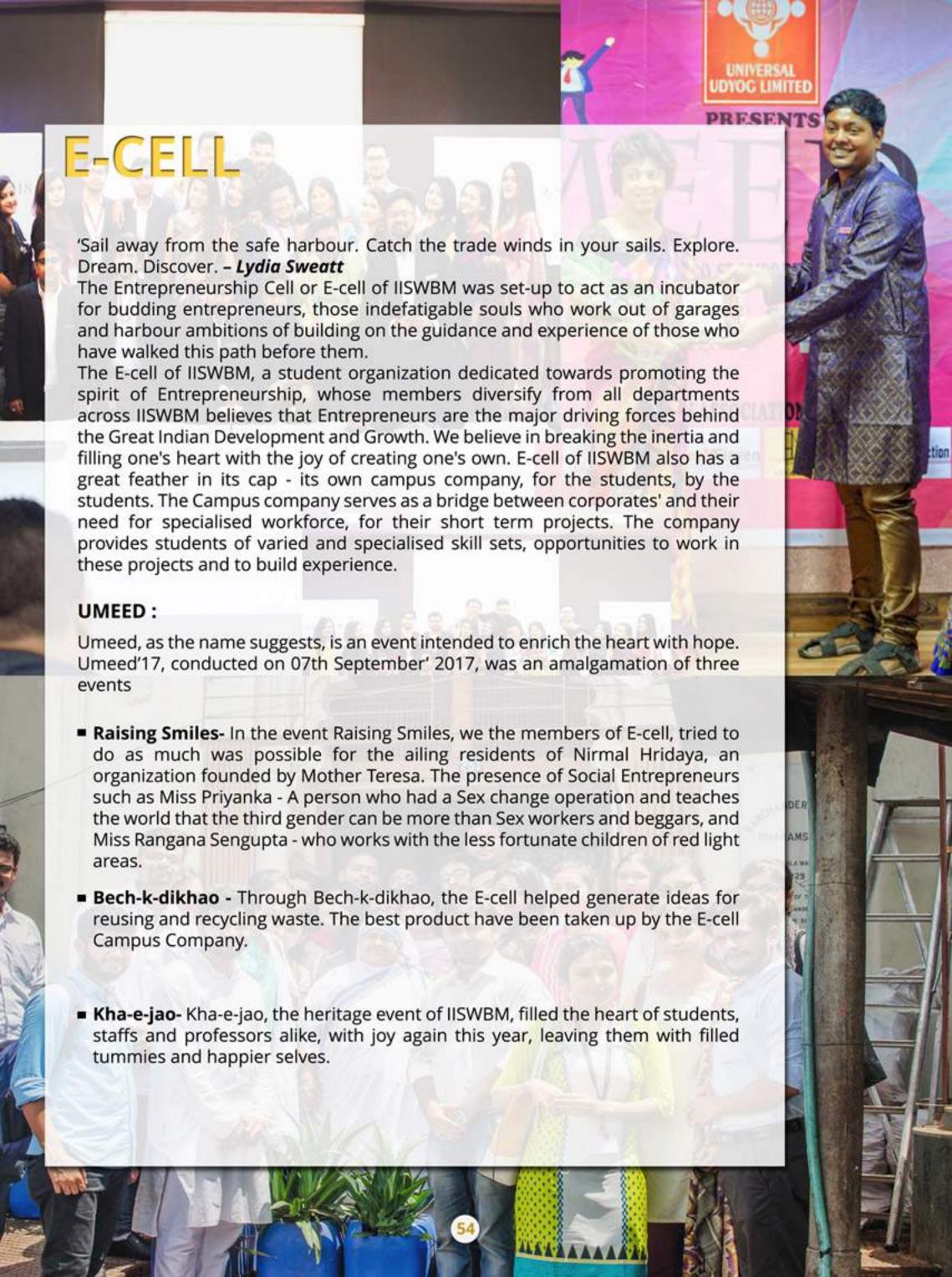
The Alumni committee organises "GURU-KSHETRA". It is was an interactive session between some of the esteemed alumni of the institute and the first year MBA students. The session is arranged to help the new-comers choose their subject of specialization (Productions & Operations, Human Resource, Business Analytics, Marketing and Finance) and clear all their doubts regarding the contents of the subjects. The students also come to know about the present market scenario and the industrial requirements from alumni who have become pillars on their own. A write-up competition for the students was arranged. This year the topic was "The End of Power: From Boardrooms to Battlefields, why being incharge isn't what it used to be". Awards were presented to the winner and the runner-ups by Mr. Pratim Basu – an esteemed alumnus of IISWBM.

#### MAARG

A socio-marketing initiative, Maarg is also the annual event of the Marketing Club and the Finance Club. This year they hosted a full-day event of games and fun for the under privileged children from Children Welfare Association, Sarsuna. Events such as Magic Show and Greetings Card Competition were the highlights of the day.

#### KRIDA

It is the marquee sports event of IISWBM. The two days long event comprised of multiple sports for both men and women. The first day saw men vying for supremacy in Volleyball and Kabaddi, while the women locked horns in Throw-ball and Tug of War. The second day saw students from various departments of the college, as well as a team of IISWBM staffs, battle it out for glory in the BEAUTIFUL GAME.





Entreprerna, the annual E-summit of IISWBM, is a 2-day event hosted at IISWBM campus, Kolkata

#### The first day

- There was an array of start-ups, from different corners of the country, pitching in front of a panel of Venture Capitalists
- Biswadeep Das from the Brandshoot Ventures and Neeraj Krishna from the Kolkata
   Ventures graced our event with their insight and important inputs

#### The second day

- Chief Guest for the event Mr. Amitabha Sinha Roy Chowdhury, the General Manager of ABP
- Mr. Ashok Purohit, the Chairman of ICSI, graced the event.
- Miss Ritabhari Chakroborty, Notable Performer in Indian Movies, shared her journey with us
- Mr. Sanjit Ghanti, CEO and Founder of Stylopay Ltd, shared a brief overview of card payment
- Mr. Rohaan Goswami, the COO of Y-Centre, did a fantabulous job in showing us the glimpses of how their company functions. It was a fun-filled and interactive session and the audience
- Mr. Sidhu, the lead singer of Cactus, talked about his journey from a doctor to a successful
- Mrs. Priyanka Mullick, One of the Directors of Balaram Mullick and Radharam Mullick, shared
- Finally to wrap up the event on a fun and a happy note we had Mr. Raouf Gangjee of the Kalkutta Comedians

The session 2017-2018 is the true going out year for the E-Cell. The ongoing actions of this year, with the inclusion of new members from all departments of IISWBM include:

- The launch of a "Campus Company" by the E-Cell, to provide services in Marketing, Finance,
- Helping start-up at least 2 home grown college companies from amongst the students, and
- Association with Calcutta Management Association and Head Start, to help promote
- Build an Entrepreneur Alumnus Database for IISWBM and connect.
- Collaborated with StepUp 360, a startup support unit of Women Innovation Entrepreneurship Foundation (WIEF).

# **GUEST SPEAKERS**

Name	Designation	Organization	Topic
Partha Pratim Dutta	Project Director	Diagnostic & Wellness Centre, Kolkata	HR
Moumita Mitra	Head of HR dept.	M N Dastur	HR
Vivek Verma	Associate Director	TCG	HR
Chandrani Sen	Vice President - HR	HSBC	HR
Tridibesh Bandyopadhyay	Director & CEO	Inqube Ventures	HR
Kumar Shankar Roy	Financial Journalist	DNA, The Financial Chronicle	Finance
A.R. Banerjee	Finance Head	UB Group	Finance
Kalyan Bhattacharya	Retired as AGM	Allahbad Bank	Finance
Sameer Kr. Bhattacharya	Director	LSI Financial Services	Finance
Amar Nath Dhar	General Manager	SBI	Finance
Jimmy Tangree	Marketing Head	Friends FM	Marketing
Arthur Cardozo	Founder	Cardozone Communico	Marketing
Deb Kumar Dutta	Retired as DGM of SAIL	SAIL	Marketing
Suman Banerjee	Associate VP	ABP	Marketing
Partha Surelia	Director	Surelia Infosystems Private Limited	Systems
Atif Ahmed	Director & Professor	South Asian Management Technologies Foundation	Systems
Kanchan Mallick	Territory Account Manager	Micro Trends	Systems
Anindya Roy	Product Manager	TCS	Systems
Saushik Saha	Business Analyst	TCS	Systems
Pratim Basu	VP of Priority Banking	Kotak Mahindra Bank	Finance
Debroop Dutta	Regional Sales Head	Indiabulls Housing Finance	Marketing
Amitava Sain	Director	PWC	Analytics
Amlan Das	HR Head	Linde	HR
Rahul Saha	Global Industry Partner	TCS	Digital Transformation
Sayan Dutta	Senior Campaign Manager	Google	Digital Marketing

# PARTIAL LIST OF ILLUSTRIOUS **ALUMNI**

#### **Umesh Hota**

President - HR Ultra Tech Cement, 1990

#### **Prabal Ganguly**

VP- Supply Chain Management Sr. Manager Exide Industries Ltd., 1991

#### **Dulles Krishnan**

Head (Business Development) Amazon Web Services, 1995

#### Sabyasachi Dasgupta

AGM

HDFC Limited, 1996

#### **Pratik Banerjee**

Country Manager - Solution Alliance, Hewlett Packard Enterprise, 1997

#### Samit Chakrabarti

VP

IMRB International, 1996

#### Kanian Chatterjee

Manager, Accenture Strategy Infocomm Ltd, 2008

#### Navajit Mitra

VP, HSBC Private Bank, 2003

#### Harpreet Kaur

Domain Consultant Infosys, 2012

#### Anindya Dhar

Sr. VP & Business Head Tata Motor Finance, 1991

#### Sibaji Ganguly

Associate Director Cognizant, 1999

#### Urvashi Kar

**Group Consumer** Insights Manager Marico Ltd., 2007

#### Amitava Sain

Director PwC, 1992

#### Nidhi Kalra

Deloitte UK, 2007

#### Koushik Brahmachari

Reg. Retail & Marketing Head, Samsung, 1996

#### Komal Parekh

AGM ICICI Bank, 1997

#### Abhishek Bhattacharya

Associate Director – Supply Chain Pepsi Co., 2000

#### Shuvodip Banerjee

VP Marketing Services ITC Ltd., 2002

#### Dr. Partha Chatterjee

Hon'ble Minister of Education Government of W.B., 1979

#### Sabyasachi Bhattacharya

Chief - HR & IT, RP-Sanjiv Goenka Group, 1991

#### Vinish Joshi

Head of Digital Marketing & Content, DMGT, 1993

#### Sankar Sen

Sr. VP- Marketing & Sales Intas, 1998

#### Rana B

President- Healthcare Business, Emami Ltd., 1995

#### **Anindya Gupta**

Director- Data Sciences Nielsen 2001

#### Mahuya Chatterjee

COO

Leo Bernett Orchard, 1995

#### Dhruba Mukherjee

Vice President The Telegraph, 1997

#### Santanu Banerjee

Head (HR) Bandhan Bank, 1994

#### Pinaki Halder

Reg. Head- North Whirlpool, 2001

#### Indrani Chakraborty

Head (HR- Hospitals) C.K. Birla Group, 2000

#### Amlan Nag

GM & Head HR Mjunction Services ltd., 1997

#### Subhro Chatterjee

CEO & State Head, Jharkhand Reliance Jio, 1994

#### Sayoni Chakraborty

AVP

Axis Bank, 2009

#### Sumanta Roy

Head of Sales-India TCS, 1992

#### Ranjan Mitra

GM- Marketing Mahindra & Mahindra 1993

#### Zahir Abbas

AVP Evalueserve 2000

# PARTIAL LIST OF RECRUITERS





























KANTAR IMRB





























# PLACEMENT PROCESS & GUIDELINES

- Constant interactions between the Corporate and Placement Cell happen round the year through multiple touch points including various forums.
- Upon receipt of confirmation to participate, we encourage prospective recruiters to deliver Pre Placement Talk (PPT) on a mutual convenient date or share the details via mail.
- Applications are invited immediately after PPT. Profiles of interested and eligible candidates are shared with the company.
- The Institute organizes Campus Drive in 2 Phase. Prospective Recruiters are offered the best possible date/slot basis Profile, Career Progression and Compensation.
- During placement season, there could be a possibility of two or more companies conducting placement drive simultaneously. In such case, whichever company rolls out the job offer first shall get the candidate.
- In order to facilitate the recruitment process, Institute will provide the necessary infrastructure.
- Companies participating in the Institutes Placement Process may kindly note that delay in announcing/ confirming the job offers, may result in the selected/ shortlisted candidate being placed in another company.
- If an organization wishes to interview candidates for their Summer Internship, the Placement Cell will facilitate in organizing the same.
- An organization is free to choose its criteria and method of selection.
- For matters not covered by the above guidelines, the placement cell will use its discretion to take appropriate decisions in consultation with all stakeholders.

# DATES AT A GLANCE

- Campus Placement Drive: Oct Dec'18 (Phase 1) / Jan March'19 (Phase 2)
- Semester Exams: December, April & May
- Joining / Induction of selected candidates: June 2019
- Summer Internship Selection: In line with campus placement drive
- Summer Internship Duration: 2 months (June-July)

# **CONTACT US**

#### **Placement Department**

Vishal Francis Gaitano

Sr. Manager - Placement Cell

Ph: +91 33 22413079 (D) / 3756 (Ext. 402)/ 9748600403

Email: iiswbm.campusplacement@gmail.com / vishalfrancis@iiswbm.edu

Skype ID: iiswbm.placements

#### **MBA Student Placement Co-ordinators**



Email: iiswbm.campusplacement@gmail.com

Trina Dutta 9051855004

Adrita Majumder 9007103747

Samduranil Sengupta 9874849599

Apsara Dasgupta 9836061699

Shrestha Gupta 9674951502

Srutika Poddar 9051320050

#### **Special Mention to Brochure Committee Members:**



Souvik Patra

Upasana Das



Deepro Bhattacharyya

#### **Special Mention to Photography Club Members:**

Arnab Ghosh, Upal Roy, Kaustav Bardhan





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