B.Sc. (Psychology) DEGREE EXAMINATION, MAY 2012.

GENERAL PSYCHOLOGY

(2005 onwards)

Time: Three hours Maximum: 100 marks

SECTION A — $(5 \times 8 = 40 \text{ marks})$

Answer any FIVE of the following.

- 1. Explain intelligence and classify the tests of intelligence.
- 2. Write about dynamic theories of personality.
- 3. Describe the functions of association cortex.
- 4. Write about Gustatory sense.
- 5. Elucidate the factors influencing perception.
- 6. What is attention? Explain factors involved in it.
- 7. Write about species-typical behaviour patterns.
- 8. Define stress. Describe the stress response in relation to stressors.

SECTION B —
$$(4 \times 15 = 60 \text{ marks})$$

- 9. Describe cognitive learning.
- 10. Explain the methods of psychology.

- 11. What is motivation? Explain the biological theories of motivation.
- 12. Describe type and trait theories of personality.
- 13. What is memory? Explain different types of amnesia.
- 14. Explain aptitude and the tests used to measure it.
- 15. Explain social perception in detail.

B.Sc. (Psychology) DEGREE EXAMINATION, MAY 2012.

SOCIAL PSYCHOLOGY

(2005 Onwards)

Time: Three hours

Maximum: 100 marks

SECTION A — $(5 \times 8 = 40 \text{ marks})$

- 1. Write a brief note on Society and Culture.
- 2. Explain social development during childhood.
- 3. Make a short account on impression formation.
- 4. Discuss order effect.
- 5. Examine the issues in achievement motivation.
- 6. State the definition and components of attitude.
- 7. Explain group dynamics.
- 8. Bring out the problems motivation.

SECTION B — $(4 \times 15 = 60 \text{ marks})$

Answer any FOUR of the following.

- 9. Enumerate the methods of social psychology.
- 10. Make a detailed account on language and communication.
- 11. Explain the theories of interpersonal attraction.
- 12. Discuss small groups and state the properties of group.
- 13. Explain the process of public opinion and indicate the steps in opinion formation.
- 14. Elucidate the social conflicts and their resolutions.
- 15. Write an essay on national integration.

B.Sc. (Psychology) DEGREE EXAMINATION, MAY 2012.

ENVIRONMENTAL PSYCHOLOGY

(2005 onwards)

Time: Three hours Maximum: 100 marks

PART A — $(5 \times 8 = 40 \text{ marks})$

- 1. State how does one collect data in environmental research.
- 2. Explain environmental cognition and cognitive mapping.
- 3. "Environment attitude predicts environmental behavior". Explain.
- 4. Explain the methodologies used to study high density in humans.
- 5. Explain the consequences of personal space invasions.
- 6. What are the benefits of leisure participation?
- 7. Discuss the relationship between socio-economic status and formation of cognitive maps.
- 8. What are the effects of occupying nearby territories?

- 9. Explain any two theories of environment.
- 10. Describe how city life affects behavior.
- 11. Evaluate the various approaches to eliminate environmentally destructure behaviour.
- 12. Write an essay on leisure and recreation environment.
- 13. Write the sources and psychological effect of noise.
- 14. What are the consequences of personal envasion?
- 15. Elaborate the methods of reinforcement in environment education.

B.Sc. (Psychology) DEGREE EXAMINATION, MAY 2012.

ABNORMAL PSYCHOLOGY

(2005 Onwards)

Time: Three hours

Maximum: 100 marks

PART A — $(5 \times 8 = 40 \text{ marks})$

Answer any FIVE questions of the following.

- 1. Explain mental symptoms.
- 2. Examine the cultural factors that influence abnormality.
- 3. Discuss phobic neurosis.
- 4. Elucidate hypochondrical neurosis.
- 5. State how heredity factors influence psychosis.
- 6. Outline the clinical picture of alcoholism.
- 7. Bring out the sociological factors that are related to psychosomatic disorders.
- 8. Explain the degrees of mental retardation.

Answer any FOUR questions of the following.

- 9. Explain the disorders of memory.
- 10. Give a detailed note on hysterical neurosis.
- 11. Write an essay on schizophrenia.
- 12. Explain the issues involved in alcoholism.
- 13. Enumerate the biological factors that lead to psychosomatic disorders.
- 14. Explain the types of mental retardation associated with physiological causes.
- 15. Discuss the treatment, outcome and prevention of mental retardation.

B.Sc. (Psychology) DEGREE EXAMINATION, MAY 2012.

HEALTH PSYCHOLOGY

(2005 onwards)

Time: Three hours Maximum: 100 marks

PART A — $(5 \times 8 = 40 \text{ marks})$

- 1. Define Health Psychology and its importance.
- 2. What is Stress and what are the sources of it?
- 3. Write a short note on "Quitting Smoking".
- 4. What are the important effects of alcohol?
- 5. Write about the epidemiology of pain.
- 6. Explain 'Hurry Sickness' and its effects.
- 7. What is the significance of cognitive behavioural programmes in treating chronic illness.
- 8. Define aging from psychosocial perspective.

- 9. Describe Pain Disorders and their remedies.
- 10. Explain the functions of Health psychologists.
- 11. Describe stress-coping strategies.
- 12. What are the clinical treatments for alcoholism?
- 13. Elucidate the Bio-medical background of Coronary disease.
- 14. Explain how to cope with cystic fibrosis among children.
- 15. Enumerate the steps involved in Grief and preparation to cope with death.

B.Sc. (Psychology) DEGREE EXAMINATION, MAY 2012.

PSYCHOLOGY AND NUTRITION

Time: Three hours Maximum: 100 marks

PART A — $(5 \times 8 = 40 \text{ marks})$

- 1. State the relationship of nutrition to the growth process.
- 2. Explain diet in lactation.
- 3. Write briefly about nutrition programme for older people.
- 4. How do you relate under nutrition and adult intelligence?
- 5. Write about dietary recommendations in public health.
- 6. Briefly discuss the contradictions between knowledge of nutrition and behaviour.
- 7. Examine the effects of alcohol on hypertension.
- 8. Outline the significance of nutrition counselling.

- 9. Elucidate the effects of malnutrition.
- 10. Make a detailed account on food selection and complications.
- 11. Write about nutrition during infancy and early childhood.
- 12. Write an essay on malnutrition.
- 13. Examine the behavioural disorders affecting food intake.
- 14. Explain the significance of nutrition in public health.
- 15. What are the responsibilities of nutrition counsellor?

B.Sc. (Psychology) DEGREE EXAMINATION, MAY 2012.

COUNSELLING PSYCHOLOGY

(2005 onwards)

Time: Three hours Maximum: 100 marks

SECTION A — $(5 \times 8 = 40 \text{ marks})$

- 1. Explain the importance of counselling.
- 2. Bring out the steps in counselling process.
- 3. Mention the factors that affect counselling process.
- 4. Explain counsellor and counselee relationship.
- 5. What are the values of group counselling?
- 6. Explain academic preparation.
- 7. Write the similarities between individual and group counselling.
- 8. Discuss career counselling.

SECTION B — $(4 \times 15 = 60 \text{ marks})$

- 9. Enumerate the special areas in counselling.
- 10. Make an elaborate account on psychological testing and diagnosis.
- 11. Elucidate the qualities of a counsellors.
- 12. Explain counselling interview, its types and the essential aspects.
- 13. Discuss the meaning and process of group counselling.
- 14. Make a detailed account on selection and training of counsellors.
- 15. Bring out the ethical and legal considerations in counselling.

B.Sc. (Psychology) DEGREE EXAMINATION, MAY 2012.

INDUSTRIAL PSYCHOLOGY

(2005 onwards)

Time: Three hours Maximum: 100 marks

SECTION A — $(5 \times 8 = 40 \text{ marks})$

Answer any FIVE questions.

- 1. Explain the nature and scope of industrial psychology.
- 2. Enumerate the contributions of industrial psychology.
- 3. Explain the nature and dimension of individual differences in industries.
- 4. What are the different types of motivation? Explain.
- 5. Write a short note on non-monetary incentives.
- 6. What is meant by group cohesiveness? Explain.
- 7. Explain the different types of leadership styles.
- 8. Explain the sources of stress.

SECTION B —
$$(4 \times 15 = 60 \text{ marks})$$

- 9. Discuss about the areas covered in industrial psychology.
- 10. Explain the factors influencing job satisfaction.

- 11. Describe the characteristics of high and low morale.
- 12. Discuss the remedies for fatigue and boredom in industry.
- 13. Discuss about the different types of groups.
- 14. Enumerate the qualities of a successful leader.
- 15. Explain the causes of stress in industry.

B.Sc. (Psychology) DEGREE EXAMINATION, MAY 2012.

EDUCATIONAL PSYCHOLOGY

(2005 onwards)

Time: Three hours

Maximum: 100 marks

PART A — $(5 \times 8 = 40 \text{ marks})$

Answer any FIVE questions.

All questions carry equal marks.

- 1. Mention the scope of educational psychology.
- 2. Enumerate the stages in development.
- 3. Examine the development of general characteristics of different stages.
- 4. Write a short note on transfer of learning.
- 5. Bring out the issues in remembering and forgetting.
- 6. Make an account on creativity.
- 7. Explain the meaning and definitions of personality.
- 8. Elucidate the educational provisions for exceptional children.

Answer any FOUR questions.

All questions carry equal marks.

- 9. Enumerate the methods of educational psychology.
- 10. Examine the developmental changes that occur at various stages.
- 11. How did learning theorists view individual differences?
- 12. Explain the nature and types of intelligence.
- 13. Elucidate the ways of assessing intelligence.
- 14. Explain any two theories of personality.
- 15. Discuss guidance and counselling with special reference to exceptional children.

B.Sc. DEGREE EXAMINATION, MAY 2012.

(Psychology)

MARKETING AND ADVERTISING

(2005 onwards)

Time: Three hours Maximum: 100 marks

SECTION A — $(5 \times 8 = 40 \text{ marks})$

- 1. Explain the bases for market segmentation.
- 2. What are the personal factors affecting consumer behaviour? Explain.
- 3. Write a short note on the role of advertising.
- 4. Explain the scope of personal selling.
- 5. Bring out the characteristics of prospecting.
- 6. Explain the objectives of pre-approach.
- 7. Explain the methods of closing.
- 8. Explain the type of demonstration.

SECTION B — $(4 \times 15 = 60 \text{ marks})$

- 9. Discuss the benefits of market segmentation.
- 10. Socio-cultural factors affecting consumer behaviour. Discuss.
- 11. Indetail discuss about evaluation and effectiveness of advertising.
- 12. Discuss about the different types of salesman.
- 13. Give an elaborate account on selling situations.
- 14. Describe the strategies of pre-approach.
- 15. Explain the strategies and methods of handling objections.

B.Sc.(Psychology) DEGREE EXAMINATION, MAY 2012.

EXPERIMENTAL PSYCHOLOGY

(2005 onwards)

Time: Three hours Maximum: 100 marks

SECTION A — $(5 \times 8 = 40 \text{ marks})$

Answer any FIVE of the following.

- 1. Write about qualitative research.
- 2. What are the variables involved in experimentation?
- 3. Explain the methods of limits.
- 4. State the use of reaction time for scaling.
- 5. Explain transfer of learning.
- 6. Discuss how intelligence tests are administered.
- 7. Describe Eysenck personality Questionnaire and state its significance.
- 8. Explain manual dexterity and its relevance.

SECTION B —
$$(4 \times 15 = 60 \text{ marks})$$

- 9. Discuss the various approaches to research.
- 10. Explain the method of average error.

- 11. Write an essay on remembering and forgetting.
- 12. Explain in detail about achievement motivation.
- 13. Describe Rorschach Ink Blot Test and its uses.
- 14. Discuss individual abilities and aptitudes.
- 15. Define the following and explain in detail.
 - (a) Experimental psychology.
 - (b) Digit substitution.
 - (c) Attention.