

2011

THE GEORGE WASHINGTON UNIVERSITY SCHOOL OF BUSINESS

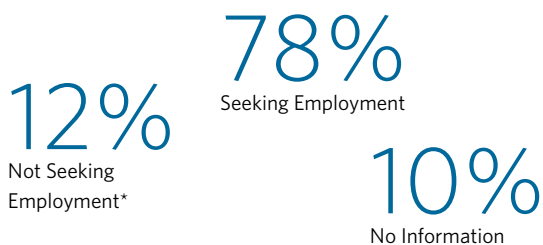
MBA EMPLOYMENT PROFILE



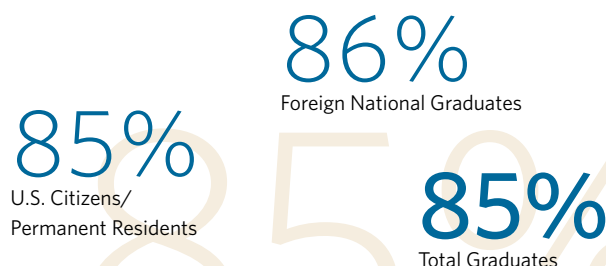
Class of 2011 Employment Statistics

GEORGE WASHINGTON SCHOOL OF BUSINESS MBA

PERCENTAGE SEEKING EMPLOYMENT



PERCENTAGE OF ACCEPTED OFFERS OF THOSE SEEKING EMPLOYMENT



*Self-employed, sponsored by company, continuing education and other reasons given by students.

COMPENSATION FOR ACCEPTED POSITIONS

Salary	U.S. Citizens/ Permanent Residents			SIGNING BONUS Received by 34%	
	Foreign National Graduates	Total Graduates	Mean	Median	
Mean	\$82,245	\$67,385	\$10,717	\$7,500	
Median	\$80,000	\$60,000	\$30,000	\$2,000	
High	\$120,000	\$70,000			
Low	\$50,000	\$60,000			

ACCEPTANCES BY GEOGRAPHIC REGION

Region	% of Class	Mean	Median	High	Low
Mid-Atlantic	71%	\$77,320	\$80,000	\$120,000	\$50,000
Northeast	12%	\$93,000	\$100,000	\$120,000	\$60,000
Midwest	3%	NA	NA	NA	NA
South	1%	NA	NA	NA	NA
West	3%	NA	NA	NA	NA
Southwest	0%	NA	NA	NA	NA
International	10%	\$70,000	\$70,000	\$90,000	\$60,000

Note: 84% of total students accepting positions reported salary information.
NA = Fewer than three data points



At the Intersection of Business and Society

GEORGE WASHINGTON SCHOOL OF BUSINESS MBA

68%

of MBA Graduates accepted a function in Consulting, Finance/Accounting, and Marketing/Sales

ACCEPTANCES BY FUNCTION

Function	% of Class	Mean	Median	High	Low
Consulting	34%	\$80,056	\$77,000	\$120,000	\$50,000
Finance/Accounting	21%	\$79,900	\$80,000	\$110,000	\$55,000
Marketing/Sales	13%	\$75,444	\$75,000	\$105,000	\$59,000
General Management	10%	\$66,900	\$62,500	\$100,000	\$50,000
Operations/Logistics	9%	\$89,142	\$95,000	\$110,000	\$60,000
Other	9%	\$74,240	\$72,500	\$95,000	\$53,000
Human Resources	4%	NA	NA	NA	NA

38%

of MBA Graduates went into Consulting Services and Government Industries

ACCEPTANCES BY INDUSTRY

Industry	% of Class	Mean	Median	High	Low
Consulting Services	19%	\$81,250	\$80,000	\$120,000	\$50,000
Government	19%	\$75,955	\$87,000	\$98,000	\$52,000
Other Services	19%	\$72,167	\$65,000	\$95,000	\$53,000
Financial Services	12%	\$86,500	\$89,500	\$110,000	\$60,000
Technology	7%	\$81,800	\$85,000	\$105,000	\$59,000
Manufacturing	6%	\$86,667	\$90,000	\$95,000	\$75,000
Real Estate/Construction	6%	\$72,000	\$71,000	\$86,000	\$60,000
Non-Profit	4%	NA	NA	NA	NA
Petroleum/Energy/Utilities	3%	NA	NA	NA	NA
Pharma/Bio Tech/Healthcare	3%	NA	NA	NA	NA
Media/Entertainment	2%	NA	NA	NA	NA

PROFESSIONAL EXPERIENCE BEFORE MBA

Years Experience	% of Class	Mean	Median	High	Low
0 to 1 year	6%	NA	NA	NA	NA
1 to 3 years	23%	\$73,923	\$72,000	\$100,000	\$53,000
3 to 5 years	50%	\$79,357	\$80,000	\$120,000	\$50,000
5+ years	21%	\$84,649	\$87,000	\$110,000	\$50,000

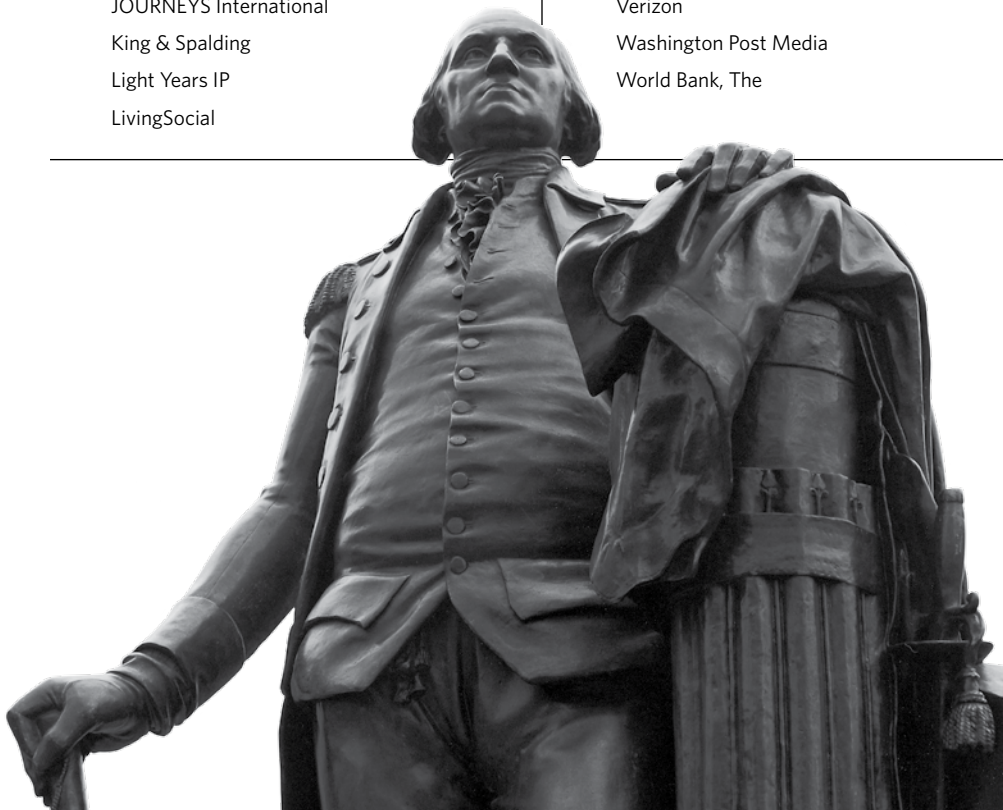
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Class of 2011 Hiring Organizations

GEORGE WASHINGTON SCHOOL OF BUSINESS MBA

Acumen Solutions
Altis Marketing
American University in Dubai
AT&T
Booz Allen Hamilton
C&T, Inc.
Caesars Entertainment Corporation
Capital E
Center for Social Leadership
Constellation Energy
Deloitte
Ernst & Young
European Central Bank
Federal Management Partners
General Electric
HFF, LP
HR Properties
IBM Global Business Services
ING
International Finance Corporation
INVISTA
Johnson & Johnson
Johnson Controls
JOURNEYS International
King & Spalding
Light Years IP
LivingSocial

MBO Partners
MCB Real Estate
McKinley Advisors
McKinley Marketing Partners
Morgan Franklin
New York Life
Penn Schoen Berland
Piedmont Fund Services
Pourshins
PricewaterhouseCoopers
Ralph Lauren
Robert Charles Lesser & Co.
Recypet
SBI
Social Driver
Sunteks Textile Co.
T and T Consulting Services, Inc.
Teach For All
U.S. Department of Defense
U.S. Department of Energy
U.S. Department of Veteran's Affairs
U.S. Environmental Protection Agency
USA Energy Advisors
Verizon
Washington Post Media
World Bank, The



Class of 2012 Summer Internship Statistics

GEORGE WASHINGTON SCHOOL OF BUSINESS MBA

Acceptances by Function	Percentage Accepting Internships	Mean Monthly Salary
Marketing/Sales	27%	\$3,438
Finance/Accounting	23%	\$4,190
Consulting	17%	\$4,128
Other	14%	\$3,453
Human Resources	9%	\$5,932
General Management	5%	\$3,820
Operations/Logistics	3%	NA
Information Technology	1%	NA

Acceptances by Industry	Percentage Accepting Internships	Mean Monthly Salary
Other Services	17%	\$4,311
Financial Services	14%	\$4,662
Pharma/Bio Tech/ Healthcare Products	10%	\$4,050
Petroleum/Energy/Utilities	9%	\$4,940
Technology	9%	\$2,613
Consulting Services	8%	\$4,075
Non-Profit	8%	\$1,543
Sports & Leisure	6%	NA
Consumer Products	5%	\$5,313
Media/Entertainment	5%	\$5,600
Government	4%	NA
Manufacturing	3%	NA
Education	1%	NA
Real Estate/Construction	1%	NA

By Geographic Region	Percentage Accepting Internships	Mean Monthly Salary
Mid-Atlantic	54%	\$3,646
Northeast	18%	\$5,668
South	7%	\$2,910
West	5%	\$4,733
Midwest	4%	\$4,960
Southwest	1%	NA
International	11%	\$2,492

Overall Compensation for Accepted Positions

Monthly Salary

Mean	\$4,048
Median	\$3,840
High	\$10,400
Low	\$630

NA = Fewer than three data points

Class of 2012 Summer Internship Organizations

GEORGE WASHINGTON SCHOOL OF BUSINESS MBA

Acumen Solutions
American Institute for Research
AT Kearney
AT&T
Avalere Health
Blackboard, Inc.
Bloomenergy
Borgess Medical Center
Calvert Investments
Capital E
China Construction Bank International
CNSI, INC
David Gardiner & Associates
Deloitte
DIRECTV
Diversity Investment Corp
Edens & Avant
Education Pioneers
Environmental Defense Fund Climate Corps
ExxonMobil
FDIC
Federal Home Loan Bank of Atlanta
Fredericks Michael & Co.
GEICO
General Electric
George Washington University
Groupon China (GaoPeng)
Guizzetti and Associates
Healthengage
Hilton Worldwide
IBM Global Business Services
International Finance Corporation
Johnson & Johnson

KAS Direct
Kelly Scientific
Marriott International
National Trust for Historic Preservation
NationalField
New York Yankees
Northwestern Memorial Hospital
Ogilvy & Mather
Overseas Private Investment Corporation
PricewaterhouseCoopers
RBC Capital Markets
Royal Caribbean
SAP Public Services
ShangHai Lengyi Design & Display Co., Ltd
Standard & Poor's
Strategic Sustainability Consulting
Technoserve
ThinkImpact
Tyco Electronics
U.S. Department of Energy
U.S. Department of Homeland Security
U.S. Department of Justice
U.S. Federal Communications Commission
U.S. Soccer Foundation
Vancouver Gear Works
Verizon
Walmart
Washington Gas
Washington Post Media
Washington Redskins
Washington Sports and Event Management
Youngblood Capital Group

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