





MBA 2009 | EMPLOYMENT & SALARY REPORT

Graduates: 2009 Class

Summer: 2010 Class



MBA Graduates - Class of 2009

2009 Class Employment Rate	05
2009 Salaries	05
Employment & Salary by Industry	05
Employment & Salary by Functional Area	06
Methods of Finding Graduate Employment	06
Employment by Geographic Region	06
Directory of Companies that Hired 2009 Graduates	07

Summer 2009 - Class of 2010

Summer 2010 Employment Rate	08
Summer 2009 Salaries	08
Summer Employment & Salary by Industry	08
Summer Employment & Salary by Functional Area	09
Methods of Finding Summer Employment	09
Summer Employment by Geographic Region	09
Directory of Companies that Hired 2009 Graduates	10

Directory of Companies Recruiting at Rotman

2008 - 2009 11-14

HOW TO INTERPRET OUR STATS

The Rotman Corporate Connections Centre is a member of the MBA Career Services Council. The MBA CSC together with GMAC (the organization that administers the GMAT test among other programs) set out guidelines for reporting employment, salary, and other related statistics. These guidelines establish the standards for reporting statistics to rankings as well as the MBA CSC itself.

Here are some points of interest and reference:

- The employment rate is the percentage of students in the class with employment at a given date. It is the percentage of students with accepted offers of employment based on the number of students reporting back and actively looking for work.
- Timing of employment: at graduation means offer accepted on or before the official graduation date; within three months of graduation means offer accepted on or before the three month anniversary of the official graduation date.

When we report

• The CCC reports the current ending academic year's statistics three months after the official graduation date.

How to interpret the stats

Note the average, median, and range for salary compensation as they will give you a better picture than focusing solely on the average. A small number of students receiving high offers can skew the average up while some that receive low ones can skew the average down. Remember to look at the range and the midpoint (median) as well as the average to understand how the salaries are distributed for the class.

We report in local dollars and foreign salaries are converted at the going exchange rate. Please note, exchange rate conversions are not reflective of the cost of living and wage profiles where the students are employed.

Also, all numbers used to collect this data is student reported on a volunteer basis.

Rotman School Of Management MBA Class of 2009

MBA 2009 Graduate Salary

Mean Base Salary	\$85,454
Median Base Salary	\$76,000
Base Salary Range	\$45,000-\$200,000

82% of employed students provided salary information

Mean Signing Bonus	\$17,459
Median Sigining Bonus	\$14,000
Signing Bonus Range	\$4,000-\$125,180

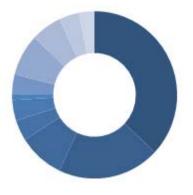
31% of employed students reported receiving a signing bonus

Mean Other Compensation	\$19,842
Median Other Compensation	\$11,699

20% of employed students who reported salary information received Other Compensation such as annual bonus or education reimbursement. 83% of students seeking employment were employed within three months of graduation.

MBA 2009 Employment and Salary by Industry

Industry	% Employed	Mean	Median	Range
Financial Services	37%	\$77,051	\$75,000	\$45,000 - \$105,000
Consulting	20%	\$106,099	\$85,000	\$70,000 - \$160,000
Information Technology	9%	\$79,870	\$77,000	\$54,000 - \$160,000
Consumer Goods	4%	\$74,000	\$72,000	\$69,000 - \$85,000
Energy & Natural Resources	4%	\$75,021	\$72,500	\$50,000 - \$105,000
Real Estate	1%	\$70,000	\$70,000	\$60,000 - \$80,000
Legal	4%	\$169,734	\$184,816	\$75,000 - \$200,000
Other	8%	\$74,181	\$62,000	\$52,000 - \$160,000
Government/ Non-Profit	6%	\$61,304	\$60,000	\$59,723 - \$72,000
Health Care/ Health Services	4%	\$69,583	\$70,000	\$60,000 - \$80,000
Biotechnology/ Pharmaceuticals	3%	\$87,680	\$80,040	\$78,000 - \$105,000



- Financial Services 37%
- Consulting 20%
- Information Technology 9%
- Consumer Goods 4%
- Energy & Natural Resources 4%
- Real Estate 1%
- Legal 4%
- Other 8%
- Government/Non-Profit 69
- Health Care/Health Services 4%
- Biotechnology/Pharmaceuticals

^{*} For information on how this data is gathered please see "How to Interpret Our Stats"

MBA 2009 Employment and Salary by Functional Area

Functional Area	% 	Mean	Median	Range
Investment Research	Employed 5%	\$82,143	\$85,000	\$70,000 - \$90,000
Investment Banking	5%	\$85,625	\$85,000	\$80,000 - \$90,000
Retail / Commercial Banking	4%	\$69,000	\$75,000	\$60,000 - \$75,000
Risk Management	4%	\$76,000	\$75,000	\$70,000 - \$87,000
Sales & Trading	2%	\$80,000	\$75,000	\$60,000 - \$105,000
Wealth Management	4%	\$73,500	\$75,000	\$65,000 - \$85,000
Finance - Other	10%	\$72,969	\$75,000	\$56,000 - \$86,000
Consulting – Strategy	12%	\$111,812	\$105,000	\$70,000 - \$158,000
Consulting – Other	12%	\$92,163	\$80,000	\$45,000 - \$160,000
Brand/Product Management	7%	\$82,478	\$85,000	\$71,000 - \$105,000
Other Marketing/Sales	3%	\$68,000	\$62,000	\$60,000 - \$80,000
General Management	2%	\$76,667	\$75,000	\$75,000 - \$80,000
Legal	3%	\$168,926	\$185,000	\$75,000 - \$200,000
Other	26%	\$73,829	\$70,127	\$50,000 - \$173,771



- Investment Research 5%
- Investment Banking 5%
- Retail / Commercial Banking 4%
- Risk Management 4%
- Sales & Trading 2%
- Wealth Management 4%
- Finance Other 10%
- Consulting Strategy 12%
- Consulting Other 12%
- Brand/Product Management 7%
- Other Marketing/Sales 3%
- General Management 2%
- Legal 3%
- Other 26%

Methods of Finding Full-time Employment

Source	% Employed
Rotman Job Posting	53%
Rotman Alumni Connection	2%
Rotman Faculty Connection	1%
Rotman Club Connection	1%
Personal Network	29%
External Job Board	13%
Search Firm	1%

Employment by Geographic Region

Location	% Employed
GTA	82%
Canada (not GTA)	2%
Asia	6%
USA	7%
Other	3%

57% graduates found work through Rotman sources.

98 Companies Hired 2009 Graduates

Alstom Power Atlantic Lottery Corporation Bain & Company **Barclays Capital** Bell Canada Enterprises Bloom Burton and Co Blueballoon Health Services **BMO** Bank of Montreal **BMO Capital Markets BMO Financial Group** Booz & Co. Bristol-Myers Squibb Company Capital One **CIBC CIBC World Markets** Citigroup Cormark Securities Inc. Courtyard Group **CPP Investment Board** Dayforce Inc. Deloitte Designworks Eli Lilly Canada, Inc. **Energizer Canada** Frito-Lay Canada Genus Capital Management **Grand Cathay Securities**

(Hong Kong) Limited

Hydro One Networks Inc.

Independent Electricity

Systems Operator

Infrastructure Ontario

Interbrand (Canada)

Intelliware Development

Hewitt Associates

IBM Global Business

Services

Infosys

ICF International

Invesco Trimark Jacob Securities Inc. **JOHNSON & JOHNSON** MEDICAL PRODUCTS King Pharma Canada Kraft Canada Inc. LEVEL5 Strategic Brand **Advisors** Macau Institute of Management McKinsey McMillan LLP Method Inc. Microsoft Canada Ministry of Health and Long Term Care **Monitor Group** Mount Sinai Hospital **NBBJ NEC Japan** North York General Hospital Oliver Wyman OPG Inc. Pareto Paul Weiss Rifkind Wharton & Garrison LLP Pond Biofuels Inc. Procter & Gamble Prowis Inc. Raymond James Ltd. **RBC** Capital Markets **RBC** Dominion Securities Inc. **RBC Financial Group** Research In Motion Right to Play **Rogers Communications** Inc. Ropes & Gray LLP Royal Bank of Canada Ryan Technologies Ltd.

Scotia Capital

Scotiabank **SECOR Consulting** SHAWCOR LTD. Singular Asset Management **Smart Centers** Standard Chartered Bank Sumitomo Trust & Banking Company Ltd. Sun Life Financial Surje & Company TD Bank Financial Group **TD Securities** Teach for America **Techcom Computer** Systems **TELUS** The Hospital for Sick Children The Learning Partnership The Nielsen Company The Sonia and Arthur Labatt Fellowships Toronto Reel Asian International Film **Festival** Trioro Inc. University Health Network Veritas Investment Research World Literacy World Wildlife Fund **WWF** Canada Yorkville Corporation **ZS** Associates

Rotman School Of Management MBA Class of 2010

MBA Class of 2010: Summer 2009 Employment Rate

Summer 2009 Salary

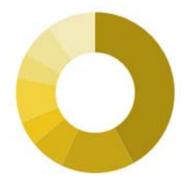
Mean Monthly Salary	\$5,149
Median Monthly Salary	\$4,938
Monthly Salary Range	\$1,400 - \$13,000

52% of employed students provided salary information

79% of students seeking employment had jobs in the summer of 2009.

MBA 2010 Employment and Salary by Industry

Industry	% Employed	Mean	Median	Range
Financial Services	42%	\$5,346	\$5,000	\$1,000 - \$9,100
Consulting	15%	\$4,443	\$4,938	\$1,500 - \$6,670
Information Technology	7%	\$3,009	\$3,000	\$1,500 - \$4,537
Consumer Goods	5%	\$4,695	\$4,767	\$4,160 - \$5,084
Energy & Natural Resources	9%	\$5,079	\$4,583	\$3,750 - \$7,600
Government/ Non-profit	5%	\$4,840	\$4,500	\$3,000 - \$8,700
Healthcare/Health Services	7%	\$4,292	\$3,490	\$1,739 - \$ 8,450
Other	10%	\$4,977	\$4,167	\$1,083 - \$13,000

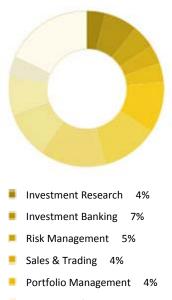


- Financial Services 42%
- Consulting 15%
- Information Technology 7%
- Consumer Goods 5%
- Energy & Natural Resources 9%
- Government/Non-profit 5%
- Healthcare/Health Services 7%
- Other 10%

^{*}Respondents are the MBA Class of 2010 and their employment information during the summer of 2009.

MBA 2010 Employment and Salary by Functional Area

Functional Area	% Employed	Mean	Median	Range
Investment Research	4%	\$4,361	\$5,833	\$1,000 - \$6,250
Investment Banking	7%	\$7,669	\$7,500	\$7,083 - \$9,100
Risk Management	5%	\$4,867	\$4,583	\$4,167 - \$ 6,000
Sales & Trading	4%	\$5,583	\$5,417	\$4,000 - \$7,500
Portfolio Management	4%	\$4,833	\$5,417	\$2,000 - \$7,083
Finance - Other	11%	\$5,029	\$5,000	\$4,200 - \$8,250
Consulting - Strategy	12%	\$5,008	\$5,209	\$2,500 - \$7,500
Consulting - Other	14%	\$4,363	\$4,875	\$1,300 - \$8,700
Marketing	10%	\$4,399	\$4,160	\$4,000 - \$5,084
Business Analyst	10%	\$4,186	\$4,417	\$2,500 - \$5,000
Business Development	3%	\$4,712	\$4,537	\$2,000 - \$7,600
Other	17%	\$4,542	\$4,084	\$1,500 - \$13,000



- Finance Other 11%
- Consulting Strategy 12%
- Consulting Other 14%
- Marketing 10%
- Business Analyst 10%
- Business Development 3%
- Other 17%

Methods of Finding Summer Employment

Source	% Employed
Rotman Job Posting	77%
Rotman Alumni Connection	1%
Rotman Faculty Connection	1%
Rotman Club Connection	4%
Personal Network	15%
External Job Board	2%

Employment by Geographic Region

Location	% Employed
GTA	80%
Canada (not GTA)	10%
Asia	5%
USA	1%
Europe	3%
Other	1%

83% of students found summer employment through Rotman resources.

85 Companies Hired Summer 2009 Interns

Acciona North America Bank of America Merrill Lynch Bank of Montreal **Bata Limited** Benecaid Health Benefit Solutions Inc. BioDiscovery Toronto Inc. Blake, Cassels & Graydon LLP **BMO** Capital Markets Canadian High Commission in London Changjiang Financing Services Charity Intelligence Chesterton **CIBC CIBC World Markets** Coach Leigh **CPP Investment Board** CSI Global Education Inc. Curvature Hedge Strategies Deloitte Deloitte - Tech Strategy **Deutsche Bank Securities** Ltd. Dewey & LeBoeuf, LLP Diamond Trust Bank (Kenya) Direct Energy Eli Lilly Canada, Inc.

Entrinsic Partners

EveryKey Global Frito-Lay Canada General Mills Canada Corporation Gennum Corporation Hydro One Networks Inc. **IBM IBM Global Business** Services Impact Consulting Group Infosys Technologies Ltd. **ING Direct** Kinross Gold Corporation **KPMG** India Ltd Kraft Canada Inc. Lavalife Corp. LexisNexis Canada LogicTree Consulting Inc. **London Economics** International LLC LPR Global Macquarie Group **MCIS** Medonyx Inc. Mendicant Group Ministry of Health and Long Term Care Morrison Hershfield Mount Sinai Hospital Mt. Sinai nD Insight Corporation Nikon Ltd. North American Hoganas

Oliver Wyman PepsiCo, Inc. **Proudfoot Consulting** Rasmala Investments Holding Ltd **RBC** Capital Markets **RBC** Capital Markets (London) RBC Wealth Management Research In Motion Rogers Communications Inc. **Rotman Nexus** Saint Elizabeth Health Care Scotia Capital Scotiabank SickKids Foundation Signal Hill Equity Partners Specialty Care Steelcase Su-mitra Inc. Sun Life Financial TD Bank Financial Group **TD Securities TD Asset Management** Technical Standards and Safety Authority **TELUS** Therapure Biopharma Inc. UBS University Health Network Wal-Mart Canada Corp. White & Case **ZS** Associates

Directory of Companies Recruiting at Rotman 2008-2009

Consulting

A.T. Kearney Ltd. Accenture Inc.

Bain & Company

BeneFACT Consulting Group

Bettencourt & Company Consulting

Booz & Co.

Boston Consulting Group Campbell Alliance

Capgemini Canada

Coremotive

Courtyard Group

DECODE Deloitte Designworks

Deutsche Post World Net Inhouse Consulting

GmbH

H. Sudan and Company Inc. IBM Global Business Services Impact Consulting Group inCode Telecom Group

Institute for Competitiveness & Prosperity

Intelliware Development Investor Economics Loop Initiatives LPR Global

Managerial Design Corporation

McKinsey

MD+A Consultants

Mindfirst Inc.
Monitor Group

nD Insight Corporation

Oliver Wyman

Podium Strategic Partners Inc. Quinan Thompson O'Rourke Right Management Consultants

RLG International

Roland Berger Strategy Consultants

Rotman Nexus

RPO Management Consultants
Satov Consultants/Torque Customer

Strategy

SECOR Consulting

su Mitra

Surje & Company

The Bedford Consulting Group
The Resource Corporation

ZS Associates

Financial Services

AllianceBernstein

American Express Canada Inc. Bank of America Merrill Lynch

Bank of Canada

Barret Capital Management Berkeley Payment Solutions Bernstein Global Value Equities

BMO Capital Markets BMO Financial Group

Canadian Depository for Securities Limited

Capital One

China Asset Management Co., Ltd.

CIBC

CIBC World Markets

Cognolink

Cormark Securities Inc.

Corporate Connections Centre

CPP Investment Board

Credit Suisse Securities (Canada) Inc. CSI Global (Canadian Securities Institute)

CSI Global Education Inc.

Deacon & Co

Dundee Wealth Management Edenbrook Hill Capital Ltd.

Edward Jones

Genuity Capital Markets

Hospitals of Ontario Pension Plan

HSBC Bank Canada Infinium Capital Corp.

ING Direct Invesco Trimark

Investors Group Financial Services

Incorporated

Jantzi Research Inc.

Kestrel Capital Management Letko Brosseau & Associates Inc. Lightwater Partners Ltd.

London Economics International LLC

Macquarie Group Manulife Financial Mercury Partners, Inc.

Middlefield Capital Corporation

Moody's Canada Inc. Morgan Stanley

MPartners

National Bank Financial National Bank of Canada OMERS Private Equity

Ontario Teachers' Pension Plan Board

RBC Capital Markets
RBC Financial Group

Siemens Management Consulting

Scotia Capital Scotiabank

Signal Hill Equity Partners

South Pole Asset Management

Standard & Poor

Standard Chartered Bank

Sun Life Financial

TD Bank Financial Group

TD Securities

Thomas Weisel Partners

Torquest Partners UBS Securities Inc.

Women in Capital Markets

Consumer Goods

Cott Beverages

Estee Lauder Cosmetics

Frito-Lay Canada General Electric

General Mills Canada Corporation

Genuine Health

Johnson & Johnson Family of Companies

Kraft Canada Inc.

Labatt Breweries of Canada

Maple Leaf Foods Inc.

Pepsi Cola Canada Beverages Ltd.

Procter & Gamble Sears Canada Spin Master Toys

Wal-Mart Canada Corp. Whirlpool Canada Inc.

Government

BC Ministry of Finance

City of Toronto

Export Development Canada

Government of Ontario -

HealthForceOntario

Hong Kong Economic and Trade Office

Infrastructure Ontario

Legislative Assembly of Ontario

London High Commission

Ministry of Community Safety and

Correctional Services

Ministry of Health and Long Term Care

Ministry of Small Business and Consumer

Services

National Research Council Canada

Ontario Energy Board

Non-Profit

Aspen Institute Center for Business Education Canadian Environmental Technology

Advancement Corporation West (CETAC-WEST)

Canadian Merit Scholarship Foundation

Causeway Social Finance Center for Social Innovation

Frontier College

MBAs Without Borders Inc.

Mixed Company Theatre

Ontario Council for International

Cooperation

The Sonia and Arthur Labatt Fellowships

U.S. Commercial Service

United Nations Development Programme

Media/Communications

Mobile Apps Inc.

Outperform Media

Health Care and Biotechnology

Bayer Inc.

Benecaid Health Benefit Solutions Inc.

Cancer Care Ontario
Cardinal Health Canada
Eli Lilly Canada, Inc.
GlaxoSmithKline
IMS Health Canada

Innovation Institute of Ontario

Johnson & Johnson Medical Products

Monsanto Canada Inc. Mount Sinai Hospital

Ornge

Shared Information Management Systems

(SIMS) Vitalaire VetStrategy

VHA Home HealthCare

Energy/Natural Resources

ΒP

Bruce Nuclear Power Brunel Canada

Hydro One Networks Inc.

Imperial Oil

National Fuel

Ontario Power Generation Inc. Power Corporation of Ontario

Shawcor Ltd.

Other

Canadian Academy of Arts and Sciences Chinese Professional Network Cosmo Sports Jobs

Ingersoll Rand Security Technologies

Jantzi Research Inc.

Loblaw Companies Ltd.
MBAC Fertilizer Corp

NERA Economic Consulting

York University Smart Centres

Technology

Advanced Technology Investment

Company (ATIC)

Bell Canada Enterprises

DAVE Wireless

IBM Global Business Services inCode Telecom Group

incode relection Glob

ITC Systems

Microsoft

Microsoft Canada Nortel Networks Research In Motion

Rogers Communications Inc.

SOC Technologies Westport Innovations

Professional Services

Accetis International Adventis Personnel Inc. Ambit Search Bay Street HR Brainhunter Chinese Professional Network CognoLink Limited **Everest Management Group** Global Sources Herrmann Group Ltd Helen Wilson Recruitment **Hewitt Associates HURECA- Human Resources Capital** Info-Tech Research Group JobSearch Canada Ogilvy & Mather Oxford HR Consultants Parkwood Associates, Inc. Ray and Berndtson Robert Half Finance & Accounting Sandy Paynter and Co Inc. Thorek/Scott and Partners wert & Company

For more information, please contact:

Corporate Connections Centre Joseph L. Rotman School of Management University of Toronto 105 St. George Street Toronto, Ontario, Canada M5S 3E6

Telephone: 416.946.7953

Email: ccc@rotman.utoronto.ca

Website: www.rotman.utoronto.ca/career

