



# **Indian Institute of Technology Bombay Placement Office**

**Placement Report for 2011-2012**  
July 21, 2012

*"It is fundamentally the people an institution attract to its rosters- its 'human resource' – that makes it what it is."*

*-Monastery, Sanctuary, Laboratory- 50 years of IIT-Bombay*



Unlike the general atmosphere of uncertainty due to global economic slowdown and double-dip recession, IIT Bombay entered its placement season with confidence due to its high quality of students and strong corporate relationship. In the fiscal year 11-12, the recruiters have continued to show very positive interest in our students. The first phase of IIT Bombay's campus placement in December 2011 saw participation from around 200 companies, and offering close to 800 jobs. Up to July 10, 2012, nearly 300 organisations have taken part in campus placement and have offered over 1050 jobs.

The process began in July 2011 with invitation to companies to visit the Institute for pre-placement talks and provide their job announcements. The talks provided avenue for interaction and familiarisation of students with the recruiting organisations and their work profile. The company interview process began from December 1, 2011 onwards. A small number of the eligible students did not actively participate in the placement process due to their other career choices.



Students from Bachelor of Technology (B.Tech.), Master of Science (M.Sc.), Dual Degree (D.D.), Master of Technology (M.Tech.), Master of Design (M.Des.), Master of Philosophy (M.Phil.) and Doctor of Philosophy (PhD) programs in various fields of engineering, science and technology, design and humanities participated in the placement process.



### **'Day 1'**

The celebrated 'Day 1' of IITB placement on December 1, 2011 saw 29 most coveted firms in the global industry vie for our students. An unprecedented total of 142 jobs were offered on Day 1, all belonging to the high end job market upholding the commitment of top recruiters to the IIT Bombay graduates. There was a 20 percent increase over last year in the number of jobs offered on Day 1.

### **Continuing commitment towards engineering and technology-oriented jobs**

IITB students continue to demonstrate their strong commitment to their core educational background in the choice of employment. This can be primarily attributed to the highly challenging work profile and compensation package offered to IIT graduates by the recruiters. More than two-thirds of the students opted for science, engineering and technology-oriented jobs, in various sectors of the economy.



### **Strengthening presence in the Management Consulting sphere**

Over 20 leading management consulting firms, including several global leaders visited IITB for campus placement this year. These organizations work with large corporations across the world and help them resolve complex business problems. They carry a reputation of being very selective in their choice of campuses and of having extremely high standards in their recruitment process. With the high quality of recruits that these companies took last year, they came back with renewed vigor as even some new firms came on board. Over 100 offers were made in the management consulting sector.

### **Increased prominence in the Financial Services sector**

Continuing the trend of last few years, the finance sector was a major recruiter this year too. With many of the top global companies of this sector preferring IITB over other campuses, the sector saw a rush among the top-level as well as the mid-level companies to recruit the brightest and the best from the campus. A variety of profiles were opened up in the sector as these companies have begun to appreciate the analytical and quantitative analysis capability of the IITB students. Over 80 offers were made by financial services sector to IITB students.

#### **Diverse recruiters**

The placement season has seen recruiters from the entire spectrum of the industry; from sectors like *engineering and manufacturing, computer software and hardware, management consulting, finance/banking and FMCG*. Most of these firms are world leaders in their respective domains.

### **Research & Development to the forefront**

With the economy increasingly striving for high-end products and services, a larger number of companies now strive to develop products on the forefront of technology. IITB saw an increase in firms hiring fresh graduates in the R&D sector. This sector had been steadily growing for the past few years and this year IITB saw some premier job offers in this sector. A total of 15 R&D organisations offered 62 positions this year.

### **Good response to Government/Public sector opportunities**

Several IITB students have shown their inclination for career in the Government or public sector organisations. Sector leaders from Government organisations and public sector companies including “Maharatna” and “Navaratna” companies recruited from IITB. 35 students were recruited by 11 organisations.







### **Educating the future generations**

IITB has continued to provide faculty to several educational institutions through campus placement. Over 25 students, including several with doctoral degree, have been offered jobs with educational institutions through campus placement.

### **Preparing well-rounded students**

This year a key focus of the Placement Office was the emphasis on their overall development. IITB students are expected to excel in not just technical knowledge but also in leadership, teamwork and other attributes. A large number of preparatory activities were conducted this year for the graduating students, including refresher lectures on various technical subjects. In addition, preparatory programs to enhance communications skills, interview skills and group dynamics were also organised. Several talks with alumni working in diverse sectors were also organised to orient the students regarding different job requirements. A total of 230 preparatory sessions were organised by the Placement Office.

### **Ending on a High Note**

The highly successful student placement in 2011-2012 clearly demonstrates the demand of IITB graduates among the top recruiters in various segments of the economy. The recruiters appreciated the knowledge and training of our students. A majority of our past recruiters held their faith in our students' abilities and came to recruit in large numbers. The year also saw several new organisations visiting IITB for the first time, and we look forward to fostering long-term relationship with all these organisations.

The achievement of the Placement Office, combined with excellent academic system and the opportunity for all-round development, has also contributed to making IITB as the most preferred destination of students. The Placement Office, through the campus placement has made a notional contribution of Rs. 1.08 crores to the Institute considering the typical industry income for placement.

The success of the placement endeavour can be attributed to the outstanding quality of our students as well as the tremendous support provided by the Institute administration, academic units, faculty and staff, alumni and other well-wishers. The Placement Office thanks them and looks forward to their continued support.



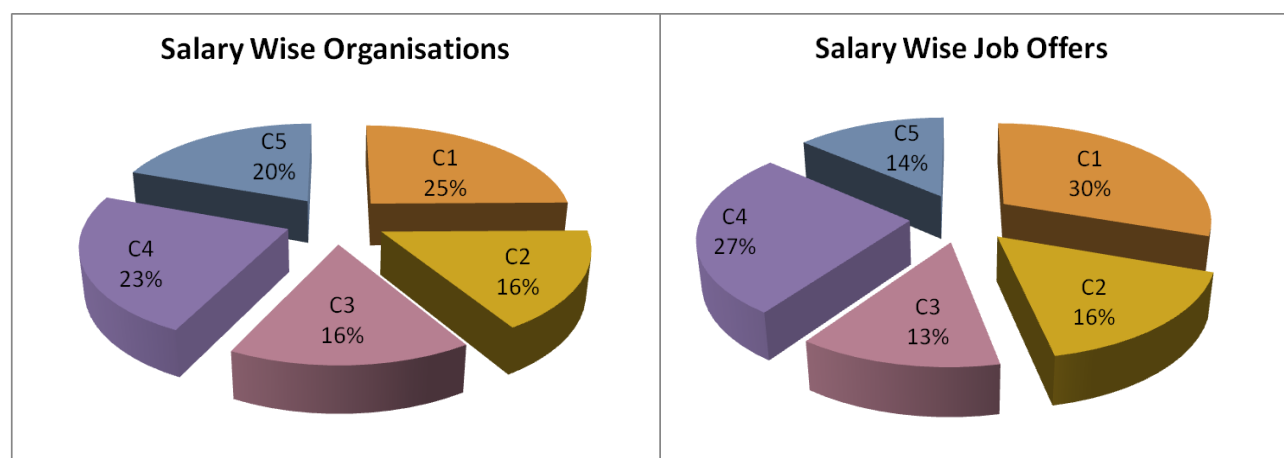
### Program-wise placement data (2010-2011 data in brackets):

Academic	Registered	Placed*	% Placed
B.Tech.	353 (305)	319 (279)	<b>90 (91)</b>
Dual Degree	205 (225)	192 (214)	<b>94 (95)</b>
M.Tech.	552 (476)	477 (412)	<b>86 (87)</b>
5-yr M.Sc.	14 (16)	13 (14)	<b>93 (88)</b>
2-yr M.Sc.	137 (108)	80 (64)	<b>58 (59)</b>
M.Des.	57 (57)	34 (34)	<b>60 (60)</b>
M.Phil.	5 (7)	3 (3)	<b>60 (43)</b>
Ph.D.	64 (55)	31** (11)	<b>48 (20)</b>

\* This includes a few students who were placed without assistance from Placement Office and those who opted out of placement to pursue other career opportunities or higher studies.

\*\* Many Ph.D. students opt for post-doctoral fellowships, faculty/research positions in government institutions or other career choices without availing the services of Placement Office, and are not included in this count.

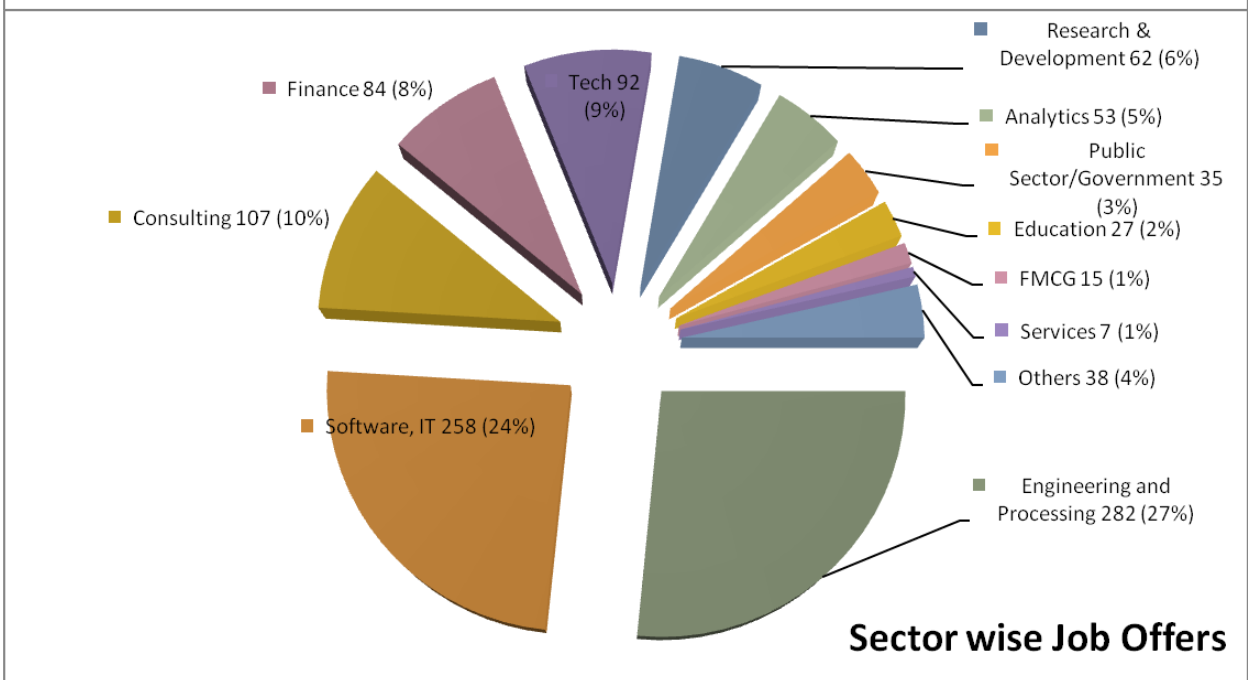
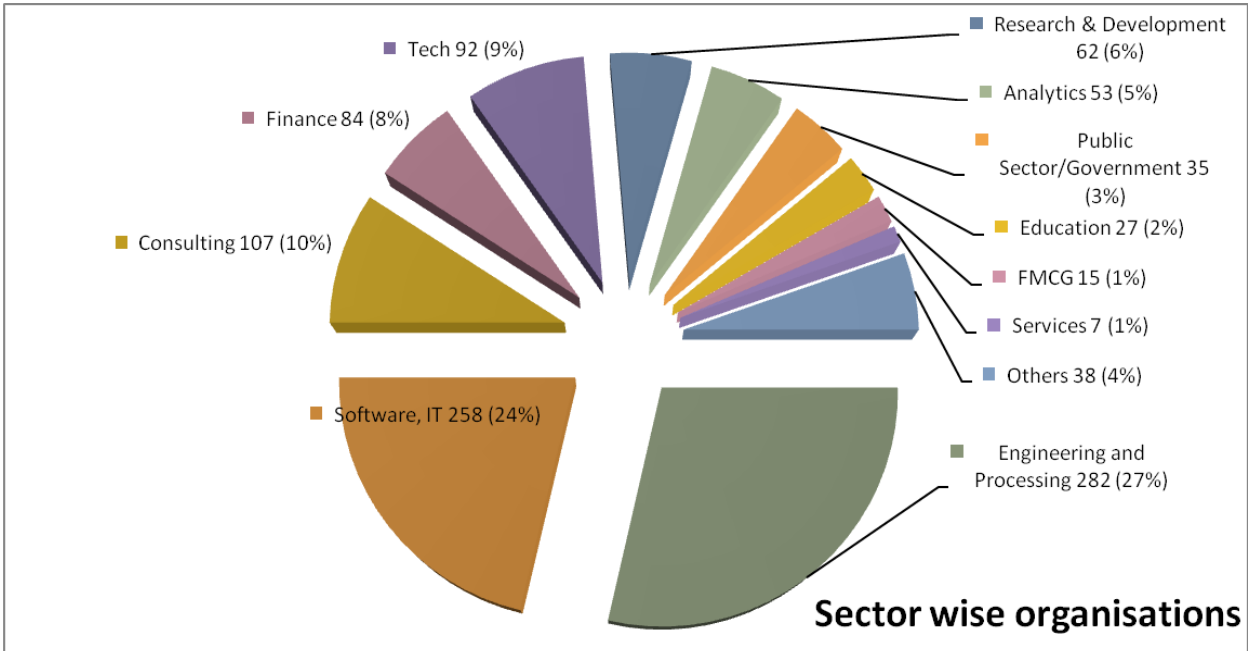
### Placement detail by range of salary offered:



Category	Range of Gross Salary (Lac Rupees p.a.)	No. of firms	No. of Offers
C1	Above 9.5	65	322
C2	Between 8.0 to 9.5	43	174
C3	Between 6.5 to 8.0	42	137
C4	Between 5.0 to 6.5	61	282
C5	Less than 5.0	51	145
Total		262	1060



**Placement detail by type of organisation:**



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