

EXPRESSION OF INTEREST FOR SUPPLY OF AROUND 266 CRORE LITRES OF ANHYDROUS ETHANOL FOR THE PERIOD 01.12.2015 TO 30.11.2016

INSTRUCTIONS TO BIDDERS

- INDIAN OIL CORPORATION LIMITED (IOC), BHARAT PETROLEUM CORPORATION LIMITED (BPC), HINDUSTAN PETROLEUM CORPORATION LIMITED (HPC), public sector enterprises, invite Expression of Interest (EOI) from **Indigenous manufacturer** meeting IS 15464:2004 specification Anhydrous Denatured Ethanol to various Depots/ Terminals of IOC/ BPC/ HPC across the country for the period up to 30/11/2016.
- 2. Central Procurement Organization (Mktg), Bharat Petroleum Corporation Limited; on behalf of PSU OMCs, intends to procure Indigenous Anhydrous Ethanol conforming to specification IS 15464:2004 as detailed in the EOI. Ethanol is to be supplied through Tank Truck on delivered basis to the Oil Company Depots/ Terminals as mentioned in the EOI document.

IOC: 1251896 KL,

BPC: 701658 KL, HPC: 702760 KL

TOTAL: 2656314 KL.

The detailed location wise requirement is given in the EOI document enclosed as **Annexure I.**

3. Qualification Criteria:

Established Indigenous manufacturer:

The bidder must be an **Indigenous manufacturer of Anhydrous Ethanol** such as Sugar Mills with Ethanol plants, Standalone distilleries producing Ethanol, complying with specifications as per IS 15464:2004.

In addition to ethanol produced from SDS/molasses, the ethanol produced from other non-food feed stocks besides molasses like cellulosic and lingo cellulosic materials and including petrochemical route, shall be allowed subject to meeting the relevant BIS standards.

The bidders should have a valid license for manufacture of Indigenous Anhydrous Ethanol complying with specifications as per IS 15464:2004 in India, as on the bid submission date.



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4. BIDDING PROCESS/AWARD OF CONTRACT:

The Bidding Process for this tender has to be done through e-procurement site https://bpcleproc.in. There are two stages of the bidding process:

Stage I:

- 4.1. Acceptance of Terms & Condition of the following in the e-procurement site https://bpcleproc.in by the due date **18.09.2015** (**11:00 hrs**):
 - Instructions to bidders for e-Tendering
 - Terms and Conditions of the Expression of Interest (EOI)
 - Download the Manual of Instructions for Quantity Offers, sign and upload the same against the EOI in E-portal.

Additionally Vendors are required to download Integrity Pact (IP) document sign, stamp and upload the same as a token of acceptance. It is also required for bidders to send the Original Signed Integrity Pact (IP) of all three Oil Marketing companies along with the EMD.

Stage II:

4.2. "Quantity Offers" through https://bpcleproc.in, by the bidders from 22.09.2015 (11:00 hrs) to 26.09.2015(17:00 hrs). Bidders who will be declared qualified /shortlisted from Stage I can only participate for Quantity offers. The shortlisted bidders, as declared by BPCL will receive System Generated email informing their status along with the dates for Quantity Offers (to offer their Quantities / Distance of their Distilleries or Factories) for their participation for Stage II.

After the allocation of the Quantity offers, vendor wise quantity allocations will be published in the e-procurement website https://bpcleproc.in against the EOI.

Fresh offers for balance location-wise requirement shall be sought within 3 days of opening of "Quantity offers" through https://bpcleproc.in. Interested buyers may submit "Quantity Offers" again within 2 days of publishing of balance requirement.

4.1 Stage I: Acceptance of Terms & Condition and EMD submission:

- a. The bidder has to login in the e-procurement website of BPCL i.e. https://bpcleproc.in and accept the terms and conditions of the following:
 - Instruction to bidders for e-Tendering
 - Terms and Conditions of the Expression of Interest (EOI)
 - Download the Manual of Instructions for Quantity Offers, sign and upload the same against the EOI.



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Additionally Vendors are required to download Integrity Pact (IP) document sign, stamp and upload the same as a token of acceptance. It is also required for bidders to send the Original Signed Integrity Pact (IP) of all three Oil Marketing companies along with the EMD.

b. All the bidders are required to submit an interest free Earnest Money Deposit of Rs. 2,00,000.00 vide a Demand Draft (by the way of crossed A/c Payee) drawn on nationalized bank in favour of BHARAT PETROLEUM CORPORATION LTD payable at MUMBAI.

The due date & time of above **Stage I** acceptance and submission shall be **18.09.2015** @ **1100** hrs.

Physical Instruments (DD) towards EMD have to be sent to below mentioned address and dropped in the tender box on / before the due date and time mentioned in the EOI.

K/A: Mr. Varun Sharma / Mr. Biju Gopinath Central Procurement Organization, Bharat Petroleum Corporation Limited, A Installation Sewree Fort Road, Sewree East, Mumbai 400015.

EMD should be dispatched along with the Original Signed Integrity Pact in a sealed cover addressed to Mr. Biju Gopinath / Mr. Varun Sharma, boldly super-scribed on the outer cover

- EOI Number
- Item Name
- Closing date / Time
- Name of the bidder

BPCL will not be responsible for non-receipt of instrument(s) due to postal delay / loss in transit etc. Cheques, cash, Money Orders, Fixed deposit Receipts etc. towards EMD are not acceptable. Similarly, request for adjustment against any previously deposited EMD / Pending Dues / Bills / Security Deposits of other contracts etc. will not be accepted towards EMD. Bid (s) received without the EMD is liable to be rejected. Copy of the EMD Document should be uploaded in the EMD section of the EOI.

EXEMPTION FROM EARNEST MONEY DEPOSIT:

Micro, Small and Medium Enterprises registered with District Industries Centers or Khadi and Village Industries Commission or Khadi and Village Industries Board or Coir Board or National Small Industries Corporation or Directorate of Handicrafts and Handloom or any other body specified by Ministry of Micro, Small and Medium Enterprises for the item mentioned in the EOI. Vendor has to upload the necessary documents as mentioned above to claim exemption for Earnest Money Deposit and copy of the document has to be sent to above mentioned address and dropped in the EOI box on / before the due date and time mentioned in the EOI.



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EMD is liable to be forfeited in the event of:

- i. Vendors withdraw or alter their bid after issuance of Letter of Acceptance by OMCs ii. Non-acceptance of LOA/order, if and when placed.
- iii. Non-payment of Performance Bank Guarantee amount against LOA/ Purchase Order within the stipulated period mentioned in the EOI (From the date of LOA/ the Purchase Order whichever is earlier).

EMD will be returned to unsuccessful bidder after award of the contract. Successful bidder EMD will be converted to Security Deposit and will be released after submission of Performance Bank Guarantee.

4.2 Stage II: "Quantity Offers" in the System by the bidders.

After completing the process of Stage I- Acceptance of Terms & Condition and EMD submission in the e-procurement site https://bpcleproc.in and receipt of EMD in physical form by BPCL, the shortlisted bidders, as declared by BPCL will receive System Generated email about their selection informing the dates for "Quantity Offers" (to offer their Quantities /Distance of Distilleries, Factory etc.) for their participation for **Stage II**.

Bidders to note that "Quantity Offers" will be available in the same site https://bpcleproc.in. The schedule for submitting the Quantity Offers is from 22.09.2015 (11:00 hrs) to 26.09.2015 (17:00 hrs) by the shortlisted bidders. Detailed instruction for participating in the above Quantity offers (to offer their Quantities in various Distance/ Rate slabs) is given against – Instructions for Quantity Offers.

- a. The process of "Quantity Offers" is as under:
 - The Quantity Offers through auction website will remain open for a period of 5 days between **22.09.2015** (**11:00** hrs) to **26.09.2015** (**17:00** hrs).
 - During above period the bidder will be required to quote the distance (one way) in (Kilometers) KMS between their dispatching Sugar Mill/ Distillery/ Factory to the receiving OMC Depot/ Location mentioned against the LOT. The distance should be calculated one way from Out-gates of Sugar Mill/ Distillery/ Factory to the In-gate of nearest OMC Depot mentioned in that LOT. LOT is defined as a Location against which the collective quantity of three OMC is mentioned in KL, as mentioned in Annexure I.
 - During the above period the Bidder needs to submit his offered quantities in **Kilo-Liters (KL)** for the location mentioned against the LOT in the system.



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- Bidder is also required to provide detailed address of the Location of their Sugar Mill / Distillery/factory from where the requirement will be met against the LOT.
- The Bidder needs to submit his offered quantities for the location in the system as per the declared delivered price as given below:

Distance in Km	
	Rs. per KL
0-100	48,500
101-300	49,000
>300	49,500

- Bidders will be required to confirm and re-confirm (two times confirmation) their offered quantity; which cannot exceed the Total Quantity of Ethanol required by OMC at a particular location (LOT). Bidders should note the following:
 - that quantity once offered and confirmed(twice) by the bidder cannot be cancelled,
 - bidder will be allowed to bid for a location multiple times till the bidder has quoted upto the LOT (location) requirement
 - bidder cannot bid for negative quantities.
- Bidders with multiple distilleries should note following:
 - Bidders with multiple distilleries or Ethanol production units can bid as single bidder as long as bidder is mentioning his particular distillery/ supply unit as supply unit for a particular OMC LOT (location).
 - During actual supplies, if the bidder changes his distillery/ supply unit, he'll get lower of the two rates (as per distance)
 - Bidders with multiple distilleries or Ethanol production units will be required to bid as different bidders (Distillery wise/Supply Location wise); if for a particular OMC LOT (location), the bidder wishes to bid supplies from different distilleries/ supply units.
- Sugar Mill/ Ethanol Supplying Unit quoting for a OMC LOT (location) will need to check shortest distance from its Outgate to nearest OMC Ingate at the LOT (location) and quote accordingly. Once quantity is allocated, the same rate for the LOT (location) will apply to all two or three OMC depots (if available at the LOT) at the LOT (location). Moreover, even if OMC depots at the LOT (location) fall under different local body jurisdiction, the same delivered rate will be paid to the Supplier and Supplier will need to develop different Rate Structure as per local taxes, freight etc. totaling to finalized Rate for the LOT/Location



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- The validity of the offers by the vendors should be 120 days from the due date of tender opening.
- Bidder who will not honour the Letter of Intent/Fax of Award / letter of award / Contract / Purchase order after the same is issued by OMC shall be put on Holiday Listing for a period of 1 year.
- b. The quantity allocation will be done as under:
 - For every location, OMCs will consider Slab-wise Offers and first exhaust offers received for shortest distance category (i.e. within or equal to 100 KMs) and there after second category (i.e. 101-300 KMs) and finally third category (i.e. > 300 KMs), up to the location requirement.
 - Within a category, if the offered quantity is more than required quantity for the location, the allocation will be in the proportion of offered quantity by the vendor.
- c. The rates mentioned in the above clause are Final Delivered price at Depot location for the total contract period and inclusive of all Central and State taxes, transportation costs, etc which would be borne by the Ethanol Suppliers. In case of any changes in taxes & duties by statutory authorities during pendency of the Contract under this EOI, the delivered rates will not undergo any change.
- d. The distance as submitted by Vendor as above will be subject to verification by OMCs. Within the first 6 months of award of contract, OMCs will verify the distances claimed by vendors. Any variation in rates owing to the above will be recovered on retrospective basis from vendors by the user department of OMCs issuing Call off / Purchase Orders
- e. After the allocation of the Quantity Offers, vendor wise quantity allocations will be published in the e-procurement website https://bpcleproc.in and offers for balance location wise requirement shall be sought within 3 days of opening of "Quantity offers" through e-procurement website https://bpcleproc.in. This has to be submitted by the bidders within 2 days of publishing of balance requirement.
- f. The process of "Quantity offers" will re-open after every two months with fresh location-wise quantity requirement in the Auction portal till November 2016 and the same process as mentioned above shall be repeated.
- g. Any new bidder can also participate in the subsequent "Quantity Offers" process subject to them accepting all the terms and condition of the EOI and submission of EMD. The acceptance of terms and conditions of EOI and submission of EMD has to be completed before the closing date and time of "Quantity Offers" which shall be notified in the OMCs website.
- h. The bidders who are qualified in the current EOI process shall remain qualified for the entire period till November 2016 and can participate in all the "Quantity



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Offers" that shall be conducted through e-procurement website https://bpcleproc.in during this period.

i. Training as per following schedule regarding procedure for submission of Quantity Offers will be imparted to interested Bidders

Date: 04.09.2015-at Mumbai Date: 07.09.2015- at Delhi Date: 08.09.2015-at Bangalore

Pre-bid meeting date and time:

1. On 04.09.2015 @1100 HRS MUMBAI

Venue: Central Procurement Organization (Mktg.), Bharat Petroleum Corporation Limited, A Installation Sewree Fort Road, Sewree East, Mumbai 400015.

- 2. On 07.09.2015 @1100 HRS, DELHI Hindustan Petroleum Corp Ltd., North Zone Office, Scope Complex Laxmi Nagar, District center, Delhi-110092.
- 3. On 08.09.2015 @1100 HRS, BENGALURU
 THE SOUTH INDIAN SUGAR MILLS ASSOCIATION (KARNATAKA),
 Farah Winsford, 1st Floor,
 #133/6, Infantry Road,
 Bengaluru 560001

5. ORDER FULFILLMENT PROCESS:

After the evaluations & recommendations, the individual oil companies will be taking their own approvals for signing of Supply Contracts, placement of orders & further activities pertaining to order placement & post order placement will be dealt by individual oil companies IOCL / BPCL / HPCL.

In case of BPCL Call-offs will be made by our Regional Retail Logistics offices.

6. **DELIVERY PERIOD**:

Please note that timely delivery by the vendor as per the delivery schedule given below is the essence of contract. Monthly procurement plan based on pro-rata requirement subject to seasonal variation & TT capacity will be provided along with Purchase Order. OMC reserves the right to alter the monthly procurement plan with one month advance notice to the supplier. In case of any alteration



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of monthly indents by OMC the revised indent would be considered for Price Reduction clause.

Call-offs will be made by respective OMC i.e. BPCL / IOCL / HPCL. The delivery should commence within 30 days from the date of Letter of Acceptance. The copy of Draft agreement shall be sent along with the LOA. The Location shall place monthly indents for supplies of ethanol by the Suppliers for the entire Contract Period and will be given to the vendor along with the Purchase Order. The supplier will make the supplies as per the indents / schedule placed by the purchaser. The supplier shall strictly adhere to the supply schedule and achieve supply performance of a minimum of 75% of the quantity per month and achieve supply performance of a minimum of 90% of the quantity on quarterly basis for which Price Reduction Clause will not be applicable. However, if the vendor is not achieving 75% of the supplies for a particular month and also minimum of 90% of the quantity on quarterly basis Price Reduction Clause will be applicable.

In case, any Supplier wishes to offer higher quantity for next month as compared to pro-rata monthly indent he needs to submit written Offer to concerned OMC Location by 15th of the month and in case the OMC Location is in a position to receive such higher quantity, the OMC Location will give written Revised Indent to the Supplier for next month. It may be noted that the higher monthly quantity offered is within PO quantity only.

In case of multiple Vendors offering higher quantity, the additional quantity will be distributed in proportion of original indent, subject to meeting the Location's Requirement. The Supply or Pay Clause will be applicable only on Quarterly basis for the original indent as per Price Reduction Clause.

The prorata monthly indents as given alongwith PO will, however, be effective for forthcoming months till contracted quantity is exhausted. This option can be exercised multiple times subject to mutual agreement.

Timely supplies are the essence of the contract. Applications for necessary NOCs / Permits / import /export permits etc will be made available by the OMCs. It will be the responsibility of the vendors to arrange for all the approvals / clearances / permits for supply of ethanol to the OMC locations as per the tender clause of Delivery period.

After finalization of EOI, there may be exceptional situations like closing or downsizing of Petrol operations at any of OMC locations due to major projects / safety etc. or non-availability/ exhaustion of Permits, the quantity may have to be shifted from one location to another within a State in which case the concerned OMC, with minimum one month Notice may offer the Bidder alternate location(s)in same State where the (balance) quantity can be shifted at new Location Rate as per distance norm; under such circumstances, the Bidder may either agree to supply



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balance / part of balance quantity at new Location at New Location Rate or forego supply of balance quantity.

7. PRICE REDUCTION CLAUSE

The Supply or Pay clause shall be applicable as the Price reduction clause. The modalities shall be as under:

- The Location shall place monthly indents / schedule for supplies of ethanol by the Suppliers for the contract period and will be given to the vendor along with the Purchase order.
- The supplier shall strictly adhere to the supply schedule and achieve supply performance of a minimum of 75% of the quantity per month and achieve supply performance of a minimum of 90% of the quantity on quarterly basis for which Price Reduction Clause will not be applicable. However, if the vendor is not achieving 75% of the supplies for a particular month and also minimum of 90% of the quantity on quarterly basis; Price Reduction Clause will be applicable.

An amount equivalent to 7.5% of the Delivered Cost shall be payable by the supplier for the undelivered quantity (75 % of Indented quantity less supplied quantity on month to month basis and / or 90 % of Indented quantity less supplied quantity in the quarter, whichever is higher) and these shall be deducted from the payment due to the vendors or by encashing security deposit.

8. SECURITY DEPOSIT:

The successful vendor, within 10 days of placement of Letter of Acceptance (LOA) shall deposit:

- Bank Guarantee or Demand draft for an amount equivalent to 5% of the LOA value. BG will be returned after reconciliation of accounts or completion of the claim period whichever is earlier after adjusting dues if any.
- Price break up along with all the elements applicable

9. PAYMENT TERMS:

100% Payment shall be made within 21 days after receipt of material at our sites & submission of Original Invoice.

10. INTEGRITY PACT:

Vendor shall also have to essentially sign an Integrity Pact (IP) for participating in this EOI. Kindly find enclosed the pre signed IP Documents of all the three companies i.e. BPCL / IOCL / HPCL for your reference. The same is required to be signed by the vendor and also take the witness signatures and submit the same in the bid common forms. The physical signed and witnessed IP document has to be sent along with the EMD.



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The salient points to be noted in regard to IP are:

- 1. If the vendor has been disqualified from the EOI process prior to the award of the contract in accordance with the provisions of the Integrity Pact, BPCL/IOCL/HPCL shall be entitled to demand and recover from vendor, Price reduction amount by forfeiting the EMD/Performance Guarantee as per provisions of the Integrity Pact.
- 2. If the contract has been terminated according to the provisions of the Integrity Pact, or if BPCL is entitled to terminate the contract according to the provisions of the Integrity pact, BPCL/IOCL/HPCL shall be entitled to demand and recover from vendor, Price reduction amount by forfeiting the Performance Guarantee amount as per provisions of the Integrity Pact.
- 3. Vendor may raise disputes/complaints, if any, with the nominated Independent External Monitor.

11. HOLIDAY LISTING:

Bidder who will not honour the Letter of Intent/Fax of Award / letter of award / Contract / Purchase order after the same is issued by OMC shall be put on Holiday Listing for a period of 1 year.

12. OTHER CONDITIONS:

In case of duplication of any clause given in the instructions to Bidder and General Purchase Conditions, Clauses given in the instructions to Bidder are treated to be valid. During the pendency of the contract, penal action as applicable as per the extant guidelines shall be taken by the OMCs if the vendor

- a. has indulged in malpractices
- b. has submitted fake, false or forged documents / certificates
- c. has deliberately violated and circumvented the provisions of labour laws/ regulations / rules , safety norms, environmental norms or other statutory requirements.
- d. has committed breach of contract or has abandoned the contract.

In case on verification, it is found that wrong distance has been indicated by bidder with malafide intention leading to change in slab for allocation of quantities, the same will be treated as malpractice and penal action as applicable as per the extant guidelines shall be taken by the OMCs.

13. Group Company with more than one Distillery can submit as a single bidder in the EOI. However, for each location distance needs to be submitted from their supplying distillery to the OMC location. In case the bidder changes the supplying distillery for any OMC location, during the currency of the contract, the offered slab rate or the slab rates applicable as per the actual distance, whichever is lower of the two will be considered. Justification for such changes in the supplying distillery will have to be submitted and OMCs at their discretion may consider the change in the supplying distillery.



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- 14. OMCs reserves the right to change the Quantity requirement for any of the location based on the prevailing situation after opening of the "Quantity Offers".
- 15. OMCs reserves the right to change the Quantity requirement for any of the location based on the prevailing situation after opening of the "Quantity Offers".
- 16. The distance may be considered as per Route advised by Excise Dept. If Excise Dept. does not mention the KMs in their Route and gives only main landmarks on the Route; then shortest motorable distance between Landmarks may be considered. In other cases, shortest motorable distance may be considered.
- 17. OUTSTANDING DUES TO OIL COMPANIES: All outstanding payments to OMCs with respect to past tenders/EOIs have to be settled by the vendor / recovered by OMCs unless the matter is sub-judice.
- 18. Undertaking by the bidder:
 - a. I/we hereby undertake that the statements made herein/information given in the bids through e-tendering system/annexures /forms/uploaded documents referred are true in all respects and that in the event of any such statement or information being found to be incorrect in any particular, the same may be construed to be a misrepresentation entitling BPCL/IOCL/HPCL to avoid any resultant contract. This may also include holiday listing of the vendor for a period deemed fit by OMCs.
 - b. I/we further undertake as and when called upon by BPCL/IOCL/HPCL to produce, for its inspection, original(s)of the document(s) for verification.
- 19. The vendors who are on BPCL/IOCL/HPCL holiday list or delisted will not be considered.
- 20. NAMES & ADDRESSES OF INDEPENDENT EXTERNAL MONITORS (IEM):

IEM OF M/s. BPCL:

Name of IEM:	Shri BrahmDutt		
IEM address:	1/8 Safdarjung Enclave, New Delhi-		
	110 029		
IEM mobile no:	9871920282		
IEM E-mail ID:	dutt.brahm@gmail.com		
Name of procuring officer:	Varun Sharma		
Procuring officer office address:	CPO (M), Sewree, Mumbai		
Procuring officer landline number:	022-24176420		
Procuring office mobile number:	9990390944		
Procuring officer E-mail ID:	varunsharma@bharatpetroleum.in		



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IEMs of IOCL and HPCL will be provided in the Purchase Order. The responsibility of IEM M/s. BPCL will be from EOI to Pre-award of contract period and post award for BPCL orders only. The responsibility of IEMs of M/s. IOCL & M/s. HPCL will come in place only after placement of orders by M/s. IOCL & M/s. HPCL.

- 21. The bidder is expected to examine all instructions, forms, attachments, terms and specifications in the EOI document. The entire EOI document together with all its attachments/amendments thereto, shall be considered to be read, understood and accepted by the bidder, unless deviations are specifically stated by the bidder in deviation sheet. Failure to furnish all information required in the EOI document or submission of a bid not substantially responsive to the EOI documents in every respect will be at bidder risk and may result in the rejection of his bid. The bidder scope of supplies as specified in the material requisition shall be in strict compliance with the scope detailed therein and in the bid document.
- 22. **Grievance Redressal Mechanism**: Bharat Petroleum Corporation Limited (BPCL) has developed the Grievance Redressal Mechanism to deal with references/ grievances, if any, that is received from bidders who participated / intends to participate in the Corporation EOI. The details of the same are available on our website www.bharatpetroleum.in
- 23. **QUERIES AND CLARIFICATIONS**: Any query or clarification with regard to this EOI may please be referred to below address & phone nos. on any working day during office working hours:

CH. MANAGER CEC (CPO)

Central Procurement Organisation (Mktg)

Bharat Petroleum Corporation Ltd,

A Installation, Sewree Fort Road, Sewree (East),

Mumbai - 400 015.

Phone: 91-22-24176207 / 24176420

Fax: 91-22-24117878

E Mail:bijug@bharatpetroleum.in varunsharma@bharatpetroleum.in

- 24. **GOVERNING LAWS**: The laws of Union of India shall govern all matters concerning the EOI. Any issue arising related to the EOI or the selection process shall be adjudged by the courts in Mumbai, India alone.
- 25. BPCL/IOCL/HPCL reserves the right to accept or reject, any or all EOIs received at its absolute discretion without assigning any reason whatsoever.



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SPECIFICATIONS FOR ANHYDROUS ETHANOL

INDUSTRY SPECIFICATIONS OF DENATURED ANHYDROUS ETHANOL BASED ON IS 15464:2004 and revision from BIS from time to time:

A) SPECIFICATIONS FOR ANHYDROUS ETHANOL:

S.N	Characteristics	Industry EOI Specification	Methods of Test, Refer to Annex of IS 15464 : 2004
1.	Relative density at 15.6cC / 15.6cC max.	0.7956	А
2.	Ethanol content % by volume at 15.6cC / 15.6cC min.	99.6	В
3.	Miscibility with water	Miscible	С
4.	Alkalinity	Nil	D
5.	Acidity (as CH3COOH), mg/l, Max.	30	D
6.	Residue on evaporation, percent by mass, Max.	0.005	E
7.	Aldehyde content (as CH3CHO) mg / l , Max	60	F
8.	Copper , mg/kg,Max	0.1	G
9.	Conductivity , µs/m,Max	300	Н
10.	Methyl alcohol , mg/litre , Max	300	J
11.	Appearance	Clear & bright and free from suspended matter	Visual

B) DENATURANTS:

- 1. The denaturant should be added with Ethanol in suitable dosage as per IS: 4117 in line with IS-15464 and as per prescribed Excise regulation from time to time conforming to the automotive fuel requirements. Denaturants may be considered as a part of Ethanol and component of the fuel. Ethanol should not have more than 0.4% max impurities including permitted denaturants. These denaturants should not have detrimental effect on specification and stability of Motor Gasoline.
- 2. Some of the Prohibited denaturants for Ethanol that cannot be used are Pyroles, Methanol, Turpentine, Ketones, Tar, Benzene, Organo-metallic compounds.
- 3. The denaturants should be pre mixed at Ethanol manufacturer end before transporting the Ethanol to Oil Company premises. The name and dosage of the denaturants used should be clearly mentioned on the delivery documents duly endorsed by State Excise Authorities.

			ANNEXUE	REI		
	LOCA	ATION-WISE ETHAI	NOL REQUIR	EMENT OF O	IL COMPANI	ES
LOT No.	State	Location			uirement in Kl	
			IOC	BPC	HPC	Loc. Total
1	Punjab	Bhatinda	9727	9458	7500	26685
2	Punjab	Jullundur	38799	7226	8600	54625
3	Punjab	Sangrur	15476	4568	4150	24194
4	Punjab	Lalru	0	7043	0	7043
5	Haryana	Ambala	18458		0	18458
6	Haryana	Panipat	34927	10928	0	45855
7	Haryana	Rewari	21191	3969	6700	31860
8	Haryana	Bahadurgadh	0		24000	24000
9	Haryana	Piyala	0	6846	0	6846
	j	Bijwasan /				
10	Delhi	Shakurbasti	65203	35095	32200	132498
11	Rajasthan	Ajmer/ Durai	2181	0	19000	21181
12	Rajasthan	Chittorgarh	19930	0	0	19930
40	Deisether	Jaipur/ Sanganer/	20582	7005	20000	47007
13	Rajasthan	Mohanpur	17000	7285	4000	47867
14	Rajasthan	Jodhpur/ Salawas	17909	8320	4900	31129
15	Rajasthan	Bharatpur	8116	6437	4500	19053
16	Rajasthan	Udaipur	0	4575	0	4575
17	Rajasthan	Kota	0	14950	0	14950
18	Uttar Pradesh	Allahabad	11292		0	11292
		Ambabai/	4114		2900	
19	Uttar Pradesh	Karari/Jhansi		2372		9386
20	Uttar Pradesh	Baitalpur	14862	8627	6200	29689
21	Uttar Pradesh	Gonda	8312	1776	3450	13538
22	Uttar Pradesh	Kanpur/ Panki	19469	12847	11750	44066
23	Uttar Pradesh	Lucknow/ Amousi	17059	0	7700	24759
24	Uttar Pradesh	Mughalsarai	21155	13090	5000	39245
25	Uttar Pradesh	Aonla / Bareilli	7050	6250	2000	15300
26	Uttar Pradesh	Banthra	9206	4054	0	13260
27	Uttar Pradesh	Tundla/Agra	8852	4075	0	8852
28	Uttar Pradesh	Najibabad	15547	4975	3300	23822
29	Uttar Pradesh	Partapur/ Merrut	14588	1=010	9800	24388
30	Uttar Pradesh	Mathura	14594	17912	12500	45006
31	Uttarakhand	Lalkuan/Haldwani	4809	0	0	4809
32	Uttarakhand	Roorkee	13543	0	5450	18993
22	Himachal Pradesh	Kullu	000		0	888
33			888 20918	0	0	
34 35	Bihar Bihar	Barauni	14278	6935	0	27853
35	Bihar Bihar	Patna Jasidih	8495	1645 0	0	15923 8495
37 38	Bihar Jharkhand	Muzaffarpur Dhanbad	0	9373	0	9373 4855
38		Dhanbad Namkum/ Ranchi	12387	4855	0	
	Jharkhand		3660	2882	1000	15269
40	Jharkhand Odisha	Tatanagar Borbampur		5218		9878
41 42	Odisha Odisha	Berhampur Jatni/ Cuttack	0 19044	2098	0	2098 19044
43	Odisha	Paradeep	12561	7993	10800	31354
44	Odisha	Rourkela	0	0	0	0
45	Odisha	Sambalpur	0	0	0	0
70	Juistia	Somnathpur/				
46	Odisha	Balasore	5362	9574	3000	17936

47	Odisha	Semliguda	0	0	0	0
48	West Bengal	Haldia	4957	1818	2100	8875
49	West Bengal	Hasimara	2913		0	2913
50	West Bengal	New Malda	4897	1172	0	6069
51	West Bengal		7536	4071	5700	17307
		Rajbandh/Durgapur	5107	4071	0	
52	West Bengal	Siliguri/ Rangapani Mourigram/ Budge			0	5107
53	West Bengal	Budge/kolkatta	20284	11573	9500	41357
54	Gujarat	Jamnagar	0	0	0	0
55	Gujarat	Hazira	1979	8901	2040	12920
56	Gujarat	Kandla	4032	2009	0	6041
57	Guiarat	Dumad/ Koyali/ Nandesary/ Vadodara	27440	11247	10000	48687
	Gujarat		11221	1	0	
58	Gujarat	Bareja/ Navegaon	6240	6626	0	17847
59	Gujarat	Sidhpur		3746	0	9986
60	Gujarat	Sabarmati/ Kaligam	35919	0	0	35919
61	Gujarat	Palanpur	0	0	15000	15000
		Bhilai/ Mandir				
62	Chhattisgarh	Hasaud	0	17351	0	17351
63	Chhattisgarh	Raipur	12122	0	19000	31122
64	Chhattisgarh	Korba	8904	0	0	8904
65	Chhattisgarh	Bilaspur	1449	0	0	1449
66	Chhattisgarh	Bishrampur	1918	0	0	1918
67	Madhya Pradesh	Bhitoni/Jabalpur	8659	10226	7200	26085
68	Madhya Pradesh	Gwalior/ Rairu	8565	6720	3450	18735
69	Madhya Pradesh	Indore/ Mangalia	14382	18257	15300	47939
70	Madhya Pradesh	Nishatpura/ Bakania	0	8710	0	8710
71	Madhya Pradesh	Ratlam	9113	0	0	9113
		Itarsi / Dehri	5061	0	0	
72	Madhya Pradesh		0	1	0	5061
73	Madhya Pradesh	Bina	4522	2778		2778
74 75	Madhya Pradesh Goa	Sagar Goa/ Vasco	4902	0 11858	2450 6400	6972 23160
76	Maharashtra	Akola/ Gaigaon	8996	9374	9700	28070
77	Maharashtra	Akolner	4755	5783	0	10538
		Khapri/	11830		9700	
78	Maharashtra	Borkhedi/Nagpur	22420	13355	57000	34885
79	Maharashtra	Loni	23429	0	57000	80429
80	Maharashtra	Manmad / Panewadi	21303	25304	18350	64957
81	Maharashtra	Miraj/ Hazarwadi	13690	14812	9000	37502
82	Maharashtra	Pakni/ Solapur	8392	8867	9240	26499
83	Maharashtra	Shirud/ Dhule	1478	0	0	1478
84	Maharashtra	Tadali/ Chandrapur	2458	0	0	2458
85	Maharashtra	Vashi	15089	0	28850	43939
86	Maharashtra	Wadala/ Sewree	13417	37031	16850	67298
87	Andhra Pradesh	Cuddapah	0	0	6000	6000
	Andhra Pradesh	Chittoor	10722	0	0	10722

89	Andhra Pradesh	Guntakal	3310	0	4800	8110
90	Andhra Pradesh	Ongole	6649	3053	0	9702
91	Andhra Pradesh	Rajamundry	8960	0	7400	16360
92	Andhra Pradesh	Goothy	0	3212	0	3212
93	Andhra Pradesh	Vijaywada/ Kondapally	12181	8084	15450	35715
94	Andhra Pradesh	Vizag	11612	10019	11330	32961
95	Telangana	Ghatkesar/ Cherlapalli/ Secunderabad	38160	32001	28850	99011
96	Telangana	Suryapeth/ Warangal	0	5553	8550	14103
97	Telangana	Ramagundam	11429	0	3100	14529
98	Karnataka	Bijapur	8649	0	0	8649
99	Karnataka	Desur /Belgaum	8220	7357	2000	17577
100	Karnataka	Gulberga/Nandur	5856	0	5000	10856
101	Karnataka	Hassan	0	0	18500	18500
102	Karnataka	Mangalore	15181	6366	4100	25647
103	Karnataka	Mysore	7290	5713	0	13003
104	Karnataka	Navlur/Hubli	2627	0	7500	10127
105	Karnataka	Bangalore/Dkn	43897	31238	18000	93135
106	Karnataka	Raichur	0	2746	0	2746
107	Kerala	Feroke/ Kozhikode	16954		7700	24654
108	Kerala	Kochi/Irumpanam	62207	31531	30000	123738
109	Tamil Nadu	Irugur/Coimbatore	17226	21057	13500	51783
110	Tamil Nadu	Shankari	24902	0	0	24902
111	Tamil Nadu	Trichy	23208	0	0	23208
112	Tamil Nadu	Chennai/Ennore/ton diarpet	0	0	27000	27000
113	Tamil Nadu	Tirunelveli	0	7531	4750	12281
114	Tamil Nadu	Karur	0	35432	0	35432
115	Tamil Nadu	Kappalur/ Madurai	21152	0	6000	27152
	ALL INDIA	TOTAL (in KL)	1251896	701658	702760	2656314

General Instructions to vendors for e-tendering

- 1. Interested parties may download the tender from BPCL website (http://www.bharatpetroleum.in) or the CPP portal (http://eprocure.gov.in) or from the e-tendering website (https://bpcleproc.in) and participate in the tender as per the instructions given therein, on or before the due date of the tender. The tender available on the BPCL website and the CPP portal can be downloaded for reading purpose only. For participation in the tender, please fill up the tender online on the e-tender system available on https://bpcleproc.in.
- 2.For registration on the e-tender site https://bpcleproc.in, you can be guided by the "Instructions to Vendors" available under the download section of the homepage of the website. As the first step, bidder shall have to click the "Register" link and fill in the requisite information in the "Bidder Registration Form". Kindly remember your e-mail id (which will also act as the login ID) and the password entered therein. Once you complete this process correctly, you shall get a system generated mail. Login in to the portal using your credentials. When you log in for the first time, system will ask you to add your Digital Signature. Once you have added the Digital Signature, please inform us by mail to the vendor administrator vendoradmin@bpcleproc.in with a copy to support@bpcleproc.in for approval. Once approved, bidders can login in to the system as and when required.
- 3.As a pre-requisite for participation in the tender, vendors are required to obtain a valid Digital Certificate of **Class IIB** and above (having both signing and encryption certificates) as per Indian IT Act from the licensed Certifying Authorities operating under the Root Certifying Authority of India (RCIA), Controller of Certifying Authorities (CCA). **The cost of obtaining the digital certificate shall be borne by the vendor**.

In case any vendor so desires, he may contact our e-procurement service provider M/s. E-Procurement Technologies Ltd., Ahmedabad (Contact no. Tel: +91 79 4001 6868 for obtaining the digital signature certificate.

- 4. Corrigendum/amendment, if any, shall be notified on the site https://bpcleproc.in. In case any corrigendum/amendment is issued after the submission of the bid, then such vendors who have submitted their bids, shall be intimated about the corrigendum/amendment by a system-generated email. It shall be assumed that the information contained therein has been taken into account by the vendor. They have the choice of making changes in their bid before the due date and time.
- 5. The Bidding Process for this tender has to be done through e-procurement site https://bpcleproc.in ONLY. There are two stages of the bidding process:

Stage I:

Acceptance of Terms & Condition of the (Expression of Interest) EOI, Quantity Offers and General Instruction to bidders for e-tendering, in the e-procurement site https://bpcleproc.in along with the submission of EMD.

Stage II:

"Quantity Offers" through e-procurement website https://bpcleproc.in, by the bidders between the declared dates as given in EOI. Bidders who will be declared qualified /shortlisted from **Stage I** can only participate.

After the allocation of the Quantity offers, vendor wise quantity allocations will be published in the e-procurement website https://bpcleproc.in against the tender.

Fresh offers for balance location-wise requirement shall be sought within 3 days(or as mentioned in EOI) of opening of "Quantity offers". Interested buyers may submit "Quantity Offers" again within 2 days (or as mentioned in EOI) of publishing of balance requirement.

6. Directions for submitting online offers, electronically, against e-procurement tender through internet:

- (i) Vendors are required to upload the EMD copy (with the details) or Exemption Certificate under "**Document fees and EMD**". The hard copy of either of them is required to be submitted to the address given in EOI.
- (ii) Vendor are required to read carefully the "General instructions to Bidders for e Tendering" and submit their acceptance. .
- (iii) Vendor are required to read carefully the "Terms and Condition of the Expression of Interest (EOI)" and submit their acceptance. .
- (iv) Vendor are required to read carefully the "Instructions to Bidders for Quantity Offers" and upload their signed acceptance. .
- (v) Vendors are required to download **Integrity Pact (IP)** document sign, stamp and upload the same as a token of acceptance. It is also required for bidders to accept the same.

Once the entire process of submission of online bid is complete, they will get an auto mail from the system stating you have successfully submitted your bid in the following tender with tender details.

Bids / Offers shall not be permitted in e-procurement system after the due date / time of tender. Hence, no bid can be submitted after the due date and time of submission has elapsed.

No manual bids/offers along with electronic bids/offers shall be permitted.

After submission of bids in for Stage I, BPCL shall scrutinize submitted documents along with the EMD received. Bidders found qualified or shortlisted shall receive a System generated email regarding their eligibility for Stage II i.e. for submitting "Quantity Offer".

- 7. Vendors are advised to log on to the website (https://bpcleproc.in) and arrange to register themselves at the earliest, if not done earlier. (ii)The system time (IST) that will be displayed on e-Procurement web page shall be the time considered for determining the expiry of due date and time of the tender and no other time shall be taken into cognizance.
- 8. Vendors are advised in their own interest to ensure that their bids are submitted in e-Procurement system **well before the closing date and time** of bid.
- 9.No responsibility will be taken by BPCL and/or the e-procurement service provider for any delay due to connectivity and availability of website. They shall not have any liability to vendors for any interruption or delay in access to the site irrespective of the cause. It is advisable that vendors who are not well conversant with e-tendering procedures, start filling up the tenders much before the due date /time so that there is sufficient time available with him/her to acquaint with all the steps and seek help if they so require. Even for those who are conversant with this type of e-tendering, it is suggested to complete all the activities ahead of time. It should be noted that the individual bid becomes viewable only after the opening of the bid on/after the due date and time. Please be reassured that your bid will be viewable only to you andnobody else till the due date/ time of the tender opening. The non availability of viewing before due date and time is true for e-tendering service provider as well as BPCL officials.

10.BPCL and/or the e-procurement service provider shall not be responsible for any direct or indirect loss or damages and or consequential damages, arising out of the bidding process including but not limited to systems problems, inability to use the system, loss of electronic information etc

In case of any clarification pertaining to e-procurement process, the vendor may contact the following agencies / personnel:

For system related issues:

M/s. E-Procurement Technologies Ltd at contact no. Tel: +91 79 40016868 followed with an e-mail to id support@bpcleproc.in.

Bharat Petroleum

CENTRAL PROCUREMENT ORGANIZATION (MKTG.)

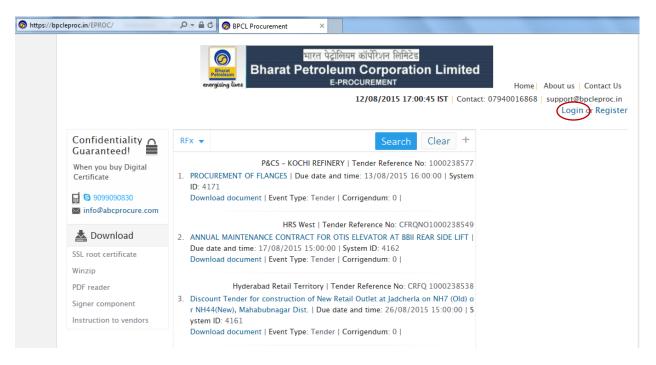
Instruction to bidders for Quantity Offers (Ethanol)

1. Pre Requirements

- Operating System Windows XP (SP 3) or Higher.
- Browser Internet explorer 9.0 or Higher (32 Bit).
- Digital Certificate/Signature Class II or III (Signing + Encryption)

2. Home Page & Log in

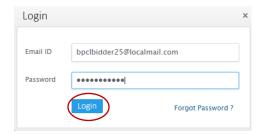
- E Auction URL : https://bpcleproc.in
- Pls. click on "Login" and provide your credential to log in.
- Select your Digital certificate /Signature and log in.

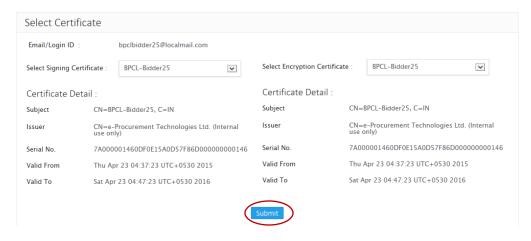


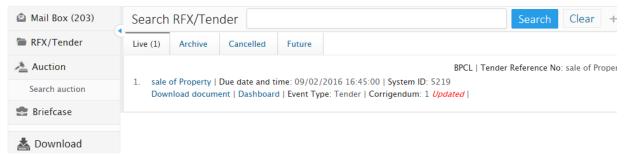












3. Bidding

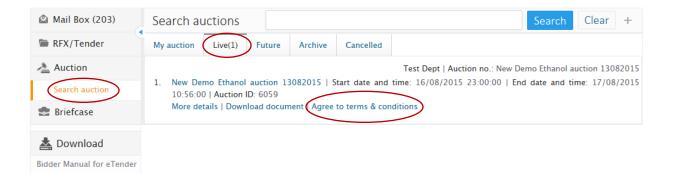
- After log in you'll be directed to Tender page (Default view)
- To Search e Auction, pls. click on "Auction" and then "Search Auction".
- Pls. click on "Live" to know the list of the live e auction which is going on.
- Pls. select your Respective auction.
- To get the complete details Pls. click on "more Details".
- To confirm your participation or to proceed for participation Pls. click on "Agree to Terms & Condition".
- Do again "Agree to Participation"
- Now you are in Bidding hall or Bidding Page, pls check the below things
 - Current date & time (As per the e Auction Engine)
 - o Remaining Date & Time.
 - Start Date & Time of e Auction
 - End Date & Time of e Auction
 - List of state and Respective Locations







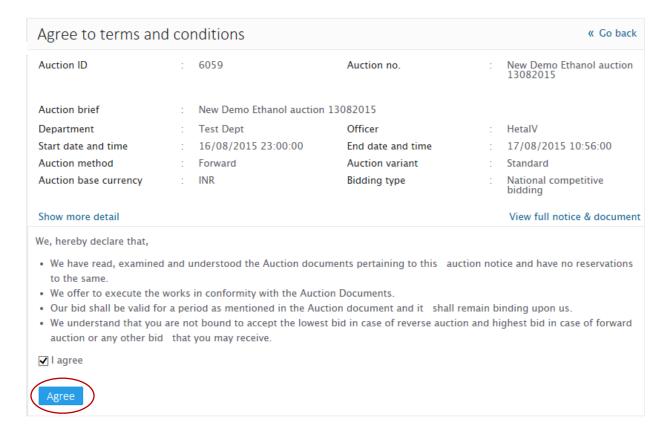
- o Total Qty Required by IOCL/BPCL /HPCL (KL) Provided by the Dept.
- Total Qty offered by All Bidders (KL) Automatic Display the total Qty received by all the bidders for a specific location
- Distance of Vendor's Plant from OMC Location (KM) To be Filled by Bidder, Bidder has
 to Provide the exact distance(one way) from his plant to OMC gate as mentioned in EOI.
- Slab (in KM) Automated as per the Distance provided by the bidder. (Slab will be 0-100, 101-300, Above 300)
- Delivered Price (Rs/KL) Automated, slab wise Bid Rate decided by Dept.
- Qty Offered By Bidder (KL) To be filled by Bidder, the Qty bidder wants to Provide to OMC and up to the Maximum Quantity for each location.
- Location of Vendor's Plant To be provided by the Bidder
- o Bid after providing the details, bidder has to **submit** the Bid Button.





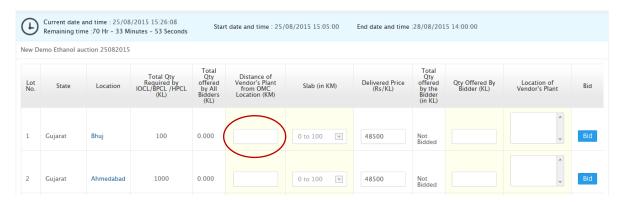






Bidding Hall or Bidding Screen

Vendor has to provide only the Distance – plant to OMC Location in KM.



After Providing the Distance, the Slab (in KM) and Delivered Price will be auto calculated by System.

Vendor will provide the offered Qty (KL) and location of the Vendor's plant and Click on Bid to Submit the details.









2 times confirmation sytem will prompt.





Once the Qty is accepted, the vendor gets the below screen , with updated Total Qty Offered by all the vendors (KL)









NOTE:

- Bidders will be required to confirm and re-confirm (two times confirmation) their offered quantity; which cannot exceed the Total Quantity of Ethanol required by OMC at a particular location (LOT). Bidders should note the following:
- that quantity once offered and confirmed(twice) by the bidder cannot be cancelled,
- bidder will be allowed to bid for a location multiple times till the bidder has quoted upto the LOT (location) requirement
- bidder cannot bid for negative quantities.
- Bidders with multiple distilleries should note following:
- Bidders with multiple distilleries or Ethanol production units can bid as single bidder as long as bidder is mentioning his particular distillery/ supply unit as supply unit for a particular OMC LOT (location).
- During actual supplies, if the bidder changes his distillery/ supply unit, he'll get lower of the two rates (as per distance)
- Bidders with multiple distilleries or Ethanol production units will be required to bid as different bidders (Distillery wise/Supply Location wise); if for a particular OMC LOT (location), the bidder wishes to bid supplies from different distilleries/ supply units."

Declaration by Bidder:

I declare that I have understood the process of	f Quantity Offers and agree to the Terms an	d
Conditions of the Tender.		

Signature and stamp of Tenderer/Bidder/Company of Ethanol Supplying Unit
Date:





