

BA 7105 ORGANIZATIONAL BEHAVIOUR

Valliammai Engineering College
Department of Management Studies
BA 7105 ORGANIZATIONAL BEHAVIOUR

UNIT - 1

Part - A

1. Why should organizational behavior be studied? Give two reasons.
2. State any two nature of OB?
3. What is the need for studying O.B?
4. What do you mean by the “Collegial Model”?
5. What are rational and emotional behaviour models?
6. Give the systems model of organizational behaviour.
7. Define organizational behaviour.
8. What are the contributing sciences to organizational Behaviour?
9. State the importance of study of OB?
10. What is the scope of OB?
11. ‘Human behavior has a cause-effect relationship’-Justify.
12. What is systems approach to OB?
13. List any three contributing disciplines to the field of OB?
14. What are the concepts of OB?
15. What are different models of OB?
16. Define organization?
17. Explain the characteristics of basic approaches of OB
18. What do you mean by contingency approach to OB?
19. Explain the nature of OB
20. Explain the Scope of Organization Behaviour

Part - B

1. Explain the various organizational behaviour models. What are the managerial implications of it?
2. “Human behaviour is more complex than what people believe”. Do you agree with this? What are the factors that add complexity in human behaviour?
3. Explain the managerial roles.
4. Bring out the need and importance of organizational behaviour.
5. How does the study of organizational behaviour make you into a better manager? Explain.
6. Discuss the issues and challenges faced by organization in the present scenario?
7. Bring out importance of OB. Brief the basic concepts which regard to the nature of people?
8. Explain any one model of OB. What independent and dependent variables are identified for construction of an OB model?
9. Hawthorne experiment _ Explain main changes introduced and their results.
10. Explain the role and skills set required for an organization manager?

BA 7105 ORGANIZATIONAL BEHAVIOUR

UNIT 2

Part - A

1. Differentiate between Job enrichment and Enlargement.
2. What is meant by stereotyping?
3. What is classical conditioning?
4. What is a perceptual error?
5. What is Halo effect?
6. What is vicarious learning?
7. State the characteristics of Type A personality.
8. Mention the schedules of Reinforcement.
9. What are the functions of attitudes?
10. Define impression management.
11. What is personality?
12. What is perceptual process?
13. What is learning curve?
14. What are the sources of values?
15. Define Personality?
16. What is learning?
17. List the components of Attitude.
18. What is self-efficacy?
19. What are different types of personalities?
20. What are the importances of motivation?

Part - B

1. Discuss the theories of personality in detail.
2. Discuss the impact of motivation on work behaviour.
3. How does personality relate to organizational behaviour? Explain the various personality theories.
4. Enumerate on the factors influencing perception.
5. Explain the content theories of motivation.
6. Explain the theory of classical conditioning and its practical implications.
7. What is perception and what are the factors that affect perception? Discuss in detail.
8. Explain the two factor theory of motivation?
9. Explain Maslow's Hierarchy of Need Theory and Herzberg's Two-Factor Theory of Motivation.
10. Explain the influencing factors and determinants of personality.

BA 7105 ORGANIZATIONAL BEHAVIOUR

UNIT 3 Part - A

1. Define role conflict.
2. What is group cohesiveness?
3. How are group decisions made?
4. What are the objectives of quality circle?
5. Define Maslow's need hierarchy theory.
6. What is Delphi technique?
7. What are formal groups?
8. What are the three aspects of conflict?
9. What is an informal group?
10. Explain the concept "nominal group technique".
11. What is group think?
12. What is group?
13. What are the functions of group?
14. What do you mean by group norms?
15. Differentiate between formal and informal groups?
16. How work group are formed?
17. What do you mean by team building?
18. Suggest any four ways to maintain the group dynamics.
19. Mention any four reasons for conflict?
20. How do you manage conflict?

Part - B

1. Explain group decision-making techniques.
2. Describe the communication process.
3. Discuss the situations under which group decision making is better than individual decision making. Suggest some measures to improve group decision making.
4. How do groups make decisions? What are the advantages and disadvantages of group decision making?
5. What is transaction analysis? Describe its advantages and limitations.
6. Discuss the symptoms of Group think.
7. Give some guidelines for effective communication.
8. What are the different forms of groups that exist in an organization? Explain each one briefly.
9. Explain in detail why groups can make higher quality decisions than individuals. Give suitable examples.
10. How does group dynamics play role in an organization? Explain

BA 7105 ORGANIZATIONAL BEHAVIOUR

UNIT 4 Part – A

1. Who is an autocratic leader? Give an example.
2. What is reference power?
3. How is leadership different from management?
4. Why do organizational politics emerge?
5. Highlight the merits and demerits of Power.
6. What is grapevine communication?
7. Mention the different bases of power?
8. What does Coordinates (5,5) mean in the managerial grid?
9. List the sources of power.
10. What is charismatic leadership?
11. Who is charismatic leader?
12. What are the responsibilities of power centers?
13. Define leadership?
14. What is expert power?
15. List the bases of personal power?
16. What are different qualities of a leader?
17. What are the importances of power in an organization?
18. Distinguish leaders and managers?
19. Define power?
20. Highlight the factors influencing communication

Part – B

1. Discuss the theories of leadership. Give all the essential aspects.
2. Explain power and politics in an organization.
3. Examine the different styles and theories to the study of leader behaviour. Is there a best style? Discuss.
4. What are the factors influencing organizational communication?
5. Give factors that influence organizational politics.
6. What are the contingencies of power and how does it moderate the effectiveness of power? Discuss in detail.
7. Discuss the essential characteristics required for good manager in the present economic recession.
8. Explain the different sources of power. How they create power centers in organizations?
9. Discuss various styles of leadership, its advantages to the organization.
10. Explain the types of leadership styles and the leadership theories.

BA 7105 ORGANIZATIONAL BEHAVIOUR

UNIT 5

Part - A

1. State the factors affecting organizational climate.
2. Define effectiveness and efficiency.
3. How is culture learnt?
4. What are the factors which effect OE?
5. What is culture shock?
6. What is Organizational Development (OD)?
7. What are the three phases of change process?
8. Define organizational culture.
9. Name the determinants of organizational culture.
10. List the consequences of stress?
11. What is pro-active change?
12. Define coercion?
13. List the general approaches to handle resistance in an organization?
14. Explain job satisfaction?
15. What is an organizational climate?
16. What is organizational culture?
17. What are the three steps in Lewin's model for change?
18. What are the characters of OD?
19. How to react for proactive change?
20. Define Stress?

Part - B

1. Discuss change process in an organization.
2. What are the factors influencing perception? How the perception process is managed?
3. Explain organization climate.
4. What are the reasons for resistance to organizational change? How can you overcome them? Explain in detail.
5. What are the various sources of work stress? How do we deal with stress in the work place? Explain in detail.
6. Detail the steps in the process of OD. Explain its values.
7. What is the effect of stress and what are the factors that cause stress?
8. What are the factors related to job satisfaction in an organization? Explain
9. Discuss the causes of occupational stress and techniques to manage the stress?
10. Describe some dimensions of organization culture.