

A Ten-Month  
MIT Master's  
Degree Program  
in Supply Chain  
Management  
and Logistics



**MIT** Supply Chain Management







“The MIT Supply Chain Management Program is rooted in the passion for developing professionals who will be at the forefront of supply chain innovation.”

Professor Yossi Sheffi

Elisha Gray II Professor of Engineering Systems

Professor of Civil and Environmental Engineering

Director, MIT Center for Transportation & Logistics

Director and Founder, Supply Chain Management Program

WHY MIT SCM?

## The MIT Supply Chain Management (SCM) Program

offers a professional master's degree in ten months from the leading university in the field. It prepares you for a supply chain management career in various industries, including consulting, manufacturing, distribution, retail, software, and services. Founded in 1998 by the MIT Center for Transportation & Logistics (MIT CTL), SCM will improve your proficiency in both problem solving and change leadership.

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**Over 70% higher median outgoing salary**

### Satisfies High Demand for Supply Chain Leaders

Globalization has driven supply chain management to the forefront of business strategy – but few managers have this expertise. That's why our students' median outgoing base salary is more than 70% higher than their median incoming salary.

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**Over 90% hired within 3 months after graduation**

### Leads to Hiring by Top Companies

Our students are heavily recruited by leading companies as diverse as Amazon, Apple, Dell, Dow AgroSciences, Exxon Mobil, General Mills, Intel, Pricewaterhouse Coopers, and Schlumberger – not to mention numerous entrepreneurial startups. More than 90% are hired within 3 months after graduation.

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**#1 ranking from U.S. News & World Report**

### Provides an Unmatched Learning Experience

*U.S. News & World Report* consistently ranks MIT first among all graduate business programs in the area of logistics and supply chain management. You will gain cutting-edge supply chain knowledge from the very best in the field.

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**10-month Master's program**

### Minimizes Career Interruption

Our intensive Master's program lasts just ten months as opposed to the standard two-year MBA program. Not only will you pay dramatically less in total tuition, but you will also sacrifice less than one year of income and career progression.

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**Over 45 partner companies**

### Enables a Wealth of Corporate Interaction

You will have the opportunity to work directly with companies on an in-depth thesis project – developing relevant research and collaborating closely for ten months with leading companies such as Amazon, Caterpillar, General Mills, Intel, Procter & Gamble, Ralph Lauren, Schlumberger, Starbucks, Unilever, Walmart, and more.

# WHAT IS MIT SCM?

Supply chain management is all about the movement of raw materials into an organization, the internal processing of materials into finished goods, and the distribution of finished goods to the end consumer. Supply chain professionals design and manage the product, information, and financial flows on which businesses run. Today, companies worldwide are leveraging their supply chains to gain competitive advantage – and they’re hiring MIT SCM graduates to drive these strategies.

## Connect with

### Faculty

**Challenging coursework** – Covering the theory and actual practice.

**Cutting-edge research** – Applying principles to real problems.

**Professional communication** – Making you a top-notch writer and speaker.

**Leadership training** – One-on-one coaching to maximize your influence and leadership skills.

With its small, exclusive cohort, MIT SCM gives you direct access to faculty members from across departments, disciplines, geographies, and industries. You will uncover new insights by using a variety of methodologies. Working together, you will solve challenging and complex problems that are not easily defined by a single domain or approach.

### Industry

**Thesis projects with Supply Chain Exchange Partners** – Students benefit by being able to work closely with a company on a challenging supply chain problem culminating in a thesis. Meetings between student teams and their company sponsors occur regularly and take place both on campus and at company facilities.

**Site visits and tours** – Students visit supply chain operations as part of their thesis work, during the January International Trip, and periodically throughout the year.

**Supply Chain Innovation and Leadership Speaker (SCILS) series** – Senior supply chain executives visit the MIT SCM Program to discuss innovative practices in their company and share leadership approaches that have led to success.

**Information sessions and recruiting** – Onsite company presentations and interviews start as early as September and continue throughout the year.



**Over the last decade SCM students have completed thesis projects on a wide array of subjects, partnering with companies from every sector of industry, and focused on real issues producing actionable results.**

# Partner Companies

7-Eleven  
Amazon.com  
Anheuser-Busch InBev  
Armada Supply Chain Solutions / LXP  
B2W/LASA  
BASF SE  
BNSF Railway  
Cardinal Health  
Caterpillar Logistics  
C.H. Robinson  
Cintas  
Coyote Logistics  
CSX Transportation  
CVS Caremark  
Damco  
Delhaize  
Dell  
Dow AgroSciences  
Evergreen Packaging  
Flextronics  
Genentech  
General Mills  
General Motors  
GlaxoSmithKline  
Goodyear Tire & Rubber Co.  
The Hershey Company  
Intel  
Johnson & Johnson Supply Chain  
Johnson Controls  
LBrands  
Matson  
MHI  
The Michelin Group  
Niagara Bottling  
Pepsi Beverages Company  
Panalpina  
The Procter & Gamble Company (P&G)  
Railex  
Ralph Lauren  
Ryder  
Schlumberger Limited  
Shell  
The Siam Cement Public Company Limited  
Starbucks  
TJX Companies  
Unilever  
UPS  
USTRANSCOM  
Verisk Analytics  
Walmart

# WHO IS MIT SCM?

MIT SCM attracts a diverse group of talented and motivated students from every corner of the globe. Students have come to SCM from 42 countries in Africa, Asia, Australia, Europe, and North and South America. The median age of students entering the program is 30, and the median GMAT is 700.

SCM students are part of the MIT Global SCALE Network, which allows faculty, researchers, students, and affiliated companies from our centers in Spain, Colombia, Malaysia, and the U.S. to pool their expertise and collaborate on projects that create supply chain and logistics innovations with global implications. Students from all four centers study together throughout the academic year, including a month long exchange at the MIT campus in January.

The SCM program has graduated hundreds of supply chain and logistics professionals who are now working in companies that vary in size from boutique startups to global Fortune 500 companies. Alumni job titles range from Supply Chain Analyst through VP of Supply Chain all the way to CEO. The MIT SCM alumni network provides graduates with access to the top echelon of talent in the supply chain profession. This network, combined with the alumni benefits and campus access available through MIT CTL, offers the resources and support needed to identify and seize the opportunities that make for a successful career.

## Typical Placement Statistics

*Of those seeking employment:*

**77-97% receive one or more offers by graduation**

**93-100% accept offers within 3 months after graduation**

**71-84% salary increase**

**60-70 companies recruit directly from SCM each year**

## COMPANIES THAT RECRUITED FROM SCM

AB Inbev	Coyote Logistics	IBM	Retail Solutions
Accenture Ltd	Cummins	Intel	Roche
Adidas Group	Dell	Johnson Controls	Samsung
Amazon	Delta Airlines	Kiva Systems	SAP
Amway	Deloitte	Lafarge North America	Schlumberger
Analogic	Dow AgroSciences	Llamasoft	Shell Chemicals
Apple	DuPont	LEGO	Spanion
A.T. Kearney, Inc.	Entercoms	LG Electronics	SSA & Company
BASF SE	Facebook	Li & Fung Group	Staples, Inc.
Baynote	FedEx	L'Oreal	Starbucks
Biogen IDEC	Flextronics	McKinsey & Company	Stroud Consulting
Boeing	Ford	Merck	Unilever
Boise Inc	GE	Microsoft	Vestas
Boston Consulting Group	General Mills	New Balance Athletic Shoe	Walmart
Broadcom	GlaxoSmithKline	Niagara Bottling Company	Walt Disney Company
C J Korean Express	Google	Nike, Inc.	William J. Clinton Foundation
Campbell Soup Company	Gotham Consulting	Novo Nordisk	World Food Program
Caterpillar	GSK	Oracle Corporation	
Celanese	HEB	Pricewaterhouse Coopers	
Chiquita Brands International	Home Depot	Procter & Gamble	
CITRIX	HP	Qualcomm	



# Alumni

**Jeff Silver – SCM 2003**



Currently, I am founder and CEO of Coyote Logistics, a non-asset-based North American third-party logistics company in Chicago. My SCM education has shaped the way I think about the challenges our customers and our carriers face every day in running their own businesses and how we can help them solve those problems. But the most valuable assets I gained through the SCM experience are the relationships I made with my classmates—two of whom are key executives here—and with the program. Alumni connections have been invaluable to me and to Coyote. Just this year, we hired five graduates of the program. The MIT degree guarantees that everyone takes what we do seriously.

**Jared Schrieber – SCM 2004**



A specialized master's degree from MIT really sets you apart from the crowd. I chose the MIT SCM program because I wanted to become a world-class expert in the field of supply chain management analytics and also learn what it would take to launch my own venture through MIT's entrepreneurship courses. SCM exposed me to new systems, methods, and algorithms for solving problems that I'm still applying seven years later. In addition, the entrepreneurial coursework and business plan competitions not only prepared me for success in a startup environment, but also gave me the confidence to later launch my own venture: InfoScout.

**Arzum Akkas – SCM 2004**



The MIT SCM Program really provided me with a good understanding of how supply chains operate and the guiding principles to improve performance in specific situations. Upon graduation, I went to work for Pepsi Beverages Company for four years as a product manager for their various homegrown supply chain systems. I also worked as a management consultant for Archstone Consulting in the Operations practice. The SCM program gave me the skills to propose fresh ideas and put them into practice, and it gave me the knowledge and expertise to return to MIT as a PhD student, where I'm now developing new principles to reduce product waste in the food and beverage industry.

**Marc Boyle – SCM 2000**



The MIT SCM program provided me with a real grounding in the fundamentals of logistics and supply chain management. I run a specialized transportation business focused on trucking security-sensitive freight for the military, life sciences companies, and the nuclear energy industry. Every day, I use the lessons learned and insights gained from the SCM program. Without an understanding of how to optimize transportation and inventory carrying costs, we would never be able to target the right opportunities and provide value to our customers. The people I met at SCM are very willing to connect and share. I've found this especially helpful when I need to better understand the nuances of supply chains in unfamiliar industries.



The MIT Supply Chain Management Program  
is preparing future supply chain leaders.

**Are you ready to join them?**

Find out at <http://scm.mit.edu/>

All candidates for the MIT SCM Program apply through the  
MIT Admissions Office.

**Application Deadline**

All MIT SCM applications are for fall term admission.  
The program has three admissions rounds:

Round I Deadline – November 15

Round II Deadline – February 1

Round III Deadline – April 1

We strongly encourage international students to apply in  
Round I or Round II to allow for more time for visa processing.  
Those seeking external scholarships may need to apply early  
in order to obtain an admission decision.

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**MIT Supply Chain**

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