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SUCCESS STORIES EDITION

*True stories of internship & full-time placements
of VCU Business students.*

The more the better...when it comes to job offers!

Success can mean so many things related to career services. Part of my role as the Associate Director is to showcase and celebrate success stories because they prove, over and over again, that VCU business students and alumni are in demand.

In 2012-13, we saw an increase in employer participation with the Business Career Center. Both of our career fairs had an excess of 60 employers, with 15 being first-time recruiters at VCU.

I also felt the impact of an improving job market by the increased number of requests for positions to be posted on my business blog. The most exciting part is that many of the job leads I post are from former VCU students, who view sharing job leads as a way of giving back to their alma mater. One of my former students said, "Anytime there is a position at my company, I ask our HR Manager to forward it directly to you Darlene. I want more VCU students to find their success here!" Another alum recently said, "I found three of my successes from your business blog. Two were internships and just this month, I found a full-time position as well."

In this addition of the newsletter, 14 students share tips on how they found their internships, make recommendations on standing out in a competitive market and open up about some of the challenges they face in the corporate world (especially while juggling their classes). Some of the students, like Brianna Ragland, are talking specifically about their **second** internship experience! Brianna is currently a marketing intern at Trolley House Refreshments this summer, but in the fall, she is off to Florida for her Concierge internship at Walt Disney.

It is no surprise that internships are often the gateway for full-time positions. It is similar to having a trial period for a possible future opportunity. As an intern, your responsibility is to do great work, network and to "wow" the employer, so they will not want to let you go after just one semester. During the internship, employers are "checking you out" to see if you have added value. In addition, they are trying to determine if you are a good fit for their organization.

Our success stories prove that so many of our business students have impressed their employers and as a result, have made the successful transition from intern to full-time employee. For example, Cedric Spratley was featured in the September 2012 success newsletter as a Finance intern at MWV. In this year's newsletter, he is featured again as the Master Data Coordinator, a full-time position at MWV. Cedric is clearly someone who knows what it takes to be successful at one of Richmond's top employers! Four alumni share their stories on how they successfully landed a new position with a new employer, but according to their resumes, most have had previous internship or part-time work experience while attending school.

Participants share experiences with a pretty diverse mix of employers. They discuss employer experiences from Fortune 500 firms to the BIG 4, with a range of industries from Federal and State government and the private sector.

The proof is right here! Read further to discover what makes each of these VCU Business students and alumni successful when it comes to landing job offers!

-Darlene Ward-Thompson



VCU

VIRGINIA COMMONWEALTH UNIVERSITY

School of Business



CHANTEL ROBINSON

Position Title: Audit Intern
Company: Ernst & Young
Major: Accounting & Finance
Class: Senior
Graduation Date: May 2014

“You never know what one unpaid, 10 hour a week internship can develop into.”

What attracted you to this internship and company?

I was interested in Auditing because at the time I was working on my second tax internship and wanted to try something different for an internship. I wanted to experience both divisions prior to graduation and needed to choose between them. I knew I wanted to intern with a “Big Four” firm for the experience and for the exposure.

What tools or job search strategies helped you to find the position?

NETWORKING! A perfect GPA and stellar resume isn't all you need anymore. There's a lot of emphasis now being put on the soft skills - the people skills. You'll be surprised what doors can be opened not only by what you know, but by who you know. In addition, the Career Center was extremely helpful and one of my job search strategies.

Describe the interviewing process for this internship.

I received a call from the recruiter and scheduled an interview. I went in and met with a Partner, Senior Manager, and a Senior Associate which ended with lunch. The questions were what'd you expect; a mix of behavioral and resume specific questions.

What did you do to stand out from your competition?

I did my research on the company and the people I was interviewing with. LinkedIn and Google are very forthcoming. I was on time and in business professional dress. I came with pen and paper in hand ready to take notes.

What are some of the challenges you have faced?

One of the challenges I faced was being fearless in asking about everything and anything you don't completely understand. Meanwhile, sometimes you're given tasks and you never see them again. That isn't always the case in an internship. Even worse is not being able to describe what you did and why you did it the second time around. If you probe and get to the bottom of it on the first try, it makes the experience so much more fulfilling and worthwhile.

Based on your experience, what are your top three recommendations for other seeking an internship?

1) Don't turn down anything. As college students we are at the bottom of the barrel. Recognize that. We can't make demands, we don't have choices, and we ought not to be picky. **2)** No breaks! The job search doesn't stop and neither should you. Job search is a job. If you treat it as such, your wages will come in tenfold. **3) NETWORK!** Furthermore, don't only meet new people. Maintain and foster the relationships you already have. There are a lot of people at VCU supporting us that want to see us succeed, but they need to know that we're interested in their help and want to succeed for ourselves.

Did you use VCU Business Career Services? If so, what was the most beneficial service and why?

ABSOLUTELY! For me, the most beneficial service were the one-on-one meetings and advice. There's nothing like getting advice and guidance from someone who has already been there, done that, and wants to help. Darlene has been a cornerstone to my professional success stories!

What are your plans for next semester?

I will have my hands full. I will be taking a full course load while serving on the E-Board of Beta Alpha Psi and NABA. I also will be continuing my internship with Altria and part-time employment with UVA's Richmond office.

Do you have anything else you want to add?

I can't stress enough the importance of utilizing your networks and the Career Center. There are truly hidden gems in there. Hidden gems that want to help us and see us succeed but we've got to take the initiative and take the first step. They are willing to work as hard as you work, which can lead to wonders, if you're willing to work hard.



STEVE CAVA

Position Title: Junior Business Analyst
Company: Getloaded
Major: Economics
Class: Alumnus
Graduation Date: May 2013

“Have business professionals review your resume and constantly update it.”

What attracted you to this internship and company?

I decided to do an internship in the final semester of my senior year which was late, but worthwhile. When I heard that Getloaded had a junior business analyst position available, I pounced on it. Getloaded is an internet based company that functions as a matching site for owner-operator truck drivers and companies that have freight who needs a ride to another location. The professional office space, friendly coworkers, and the idea of being a part of the business decision process immediately made me want the position. I knew it was going to be challenging, but the reward was far greater than I could have imagined.

What tools or job search strategies helped you to find the position?

I used numerous job websites, including USAjobs.com, state websites, RamsRecruiting, and individual businesses career sites that sent updates to my email. Darlene’s blog was integral to finding this position. I would recommend that every prospective employee check for updates on a daily basis. Also, I mentioned to each of my professors and connections that I was searching for an internship so I would hear about any positions that were not posted or before a job was posted.

Describe the interviewing process for this internship.

The day that I found out about the availability of the position, I drove to the office and handed my resume to the receptionist. She immediately contacted my future supervisor and we had a brief chat. This turned into a scheduled interview for the following day. My interview was extremely relaxed, but structured in a way that made sure that I understood the basics of the position. It also gave me an opportunity to make sure my interviewer got to know what was special about me.

What did you do to stand out from your competition during the interview process? The fact that I handed my resume in before everyone else and showed enthusiasm about the details of the position, greatly helped to set me apart from the crowd. According to my supervisor, enthusiasm and motivation helped me to land the job.

Describe your overall experience with your internship to date.

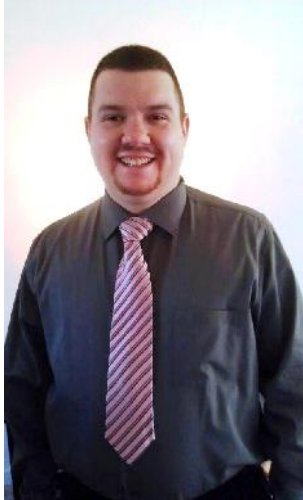
The work environment was absolutely fantastic! Everyone that works for Getloaded is extremely friendly and willing to talk through any aspect of the business. My immediate supervisor was extremely knowledgeable and taught me a great deal about working with MS Excel and databases that the company used. Almost every aspect of the job presented a new challenge. It made me realize how little I actually knew about the business process and the actual decisions that go into managing a successful business. The management team was willing to dedicate extra time to training me and ensuring that I had skills that would help me in future jobs. They would also teach me how to market myself as an employee and benefit other employers.

What do/did you value most from this internship experience?

Working in a professional business environment gave me a better perspective how my academic experiences prepared or didn’t prepare me for the work place. The classroom definitely teaches students to expand the way that they think, but is unable to teach students how to address different types of interpersonal situations within an office setting.

What are some of the challenges you have faced as an intern?

Personally, I require repetition when learning new procedures or processes. The position required an intermediate knowledge of MS Excel, a working knowledge of SQL, and the use of numerous other online tools. I did not have the knowledge of Excel or SQL when I started this position. Learning each new skill proved to be a challenge and limited the amount of time I could spend on each task. Also, working limited hours and having to split my time between the internship, a full-time course schedule, the search for a full-time job, and other personal obligations made it extremely difficult to focus solely on the job.



MICHAEL DILLON

Position Title: IDT (Information Development Team) Technician
Company: Virginia State Corporation Commission
Major: Information Systems
Class: Senior
Graduation Date: December 2013

“Use ALL your resources available to you through Career Services and the VCU School of Business.”

What attracted you to this internship and company?

I was interested in SCC because it was a government job. The announcement for the internship stated that it was seeking students to work over the summer with the help desk. The intern would troubleshoot problems and help the project team implement a large scale upgrade on operating systems.

What tools or job search strategies helped you to find the position?

I utilized the RamsRecruiting website to apply for positions and the Business Career Fair. The career fair is where I applied for my current internship position.

Describe the interviewing process for this internship.

They conducted two separate phone interviews. The IDT team project manager conducted the interview both times and was the person to contact me offering me the position.

What did you do to stand out from your competition during the interview process?

I spoke with confidence to the interviewer and used details of my experience through work and school. Something the interviewer commended me for was my response to the hourly wage. She asked if the hourly wage was sufficient enough and I told her, “the hourly wage is not the important part about this internship for me, but gaining actual experience and hands-on training is the most valuable part about this internship.”

Describe your overall experience with your internship.

The internship has given me the chance to work with end users to troubleshoot computer problems such as hardware failures, installing network printers, and learning about network securities. I have started shadowing the project manager and have started to gain an interest in project management.

What do/did you value most from this internship experience?

I value the hands-on training of how to implement large scale upgrades on operating systems for more than 900+ computers. I have learned how a company that has more than 900 computers maintains and operates its computers.

What are some of the challenges you have faced as an intern?

The biggest challenge is understanding how the end users have different levels of experience with computers. When explaining techniques to them, there can be barriers with the technical terms.

Did you use VCU Business Career Services? If so, what was the most beneficial service and why?

I utilized the resume builder portion of the services. Also, I took advantage of the career fairs that were set up by the career center each semester.

What are your plans for next semester?

My fall 2013 semester consists of taking five classes and hopefully landing another part-time internship. I am then set to graduate in December 2013. After graduating, I will be seeking employment as a government employee in either project management or networking securities.

Do you have anything else you want to add?

I would have used the Career Center services much sooner than I did. I have limited myself in some aspects in my career search, but plan to utilize their services as much as possible until I graduate. Also, students should realize the importance of their GPA. The majority of the companies require a cumulative GPA of 3.0 and if you don't meet these requirements you will be passed over.

KELLIE ANN MASTERS

Position Title: Undergraduate Human Resources Intern
Company: Altria Client Services
Major: Business Administration & Management
Class: Senior
Graduation Date: May 2014



“I applied everything I had learned in Dr. Barker’s Organizational Communication Class to the process. These subtle signs of professionalism helped me stand out from the crowd and secure the internship.”

What attracted you to this internship and company?

In my Human Resources Management class, the president of VCU SHRM, came in to tell us about HR opportunities at Altria. She had recently finished her HR internship with Altria and had received a job offer for full-time employment upon graduation. She seemed to genuinely love the internship and only had positive things to say about it.

What tools or job search strategies helped you to find the position?

I heard about the internship repeatedly from a number of sources: Darlene’s Business Blog, e-mails from Dr. Marianne Miller, and a guest speaker at a SHRM meeting. The message was clear: This is one opportunity you don’t want to miss.

Describe the interviewing process for this internship.

The first interview was a panel interview at the company’s headquarters. It went smoothly and after leaving, I received a phone call asking me for a follow-up case study. I presented a PowerPoint to five panelists and answered their questions. A few weeks later, they called to tell me the good news that I was receiving the job offer.

Describe your overall experience with your internship.

It’s been amazing. It started as a co-op at the end of January 2013 and I worked about 20 hrs/week during the spring 2013 semester. I’ve completed some projects, such as re-designing the participant’s journal for the Altria’s leadership development program and managed all the print materials for the organization-wide employee engagement survey.

What do you value most from this experience?

Everyone is incredibly concerned with my personal development at Altria and wants to see me succeed, even if it’s not with their company. I have specific times set aside each week to meet one-on-one with Altria leaders and hear their

leadership insights. My manager is also hugely concerned with my growth and has given me access to a number of assessments, books, and other resources to learn about my own personal leadership style.

What are some of the challenges you have faced?

Communication in the workplace is a huge deal, and my manager has given me a lot of insight on how to present myself professionally through e-mail. I’ve learned a lot about how to influence people for something I need, even though I have no authority over them.

Based on your experience, what are your top three recommendations for other seeking an internship?

1) Make as many connections with people as you can. Everyone in the School of Business wants to see you succeed and will do whatever they can to help. 2) Get involved in a student organization. It looks great on your resume and is the path to making connections with your peers, teachers, and professionals. 3) Never underestimate the power of follow up. Send an e-mail to the professional who gave you their business card, asking them to keep an eye out for job openings. Write thank-you letters to your interviewers, even if you don’t get the job.

Did you use VCU Business Career Services? If so, what was the most beneficial service and why?

The VCU Business Career Fair in September 2012 was instrumental in securing my internship with Altria. It was where I made my first Altria contact who served on the interview panel that hired me.

What are your plans for next semester?

I’m really looking forward to serving as President for VCU Society of Human Resource Managers for the 2013-2014 school year. If my internship goes well, I hope to stay at Altria as a co-op during the semester.

CEDRIC SPRATLEY



Position Title: Master Data Coordinator
Company: MeadWestvaco Corporation
Major: Finance
Class: Alumnus
Graduation Date: August 2012

“Learn as much as you can about the prospective company and their interviewing process. Have a genuine interest in the position you apply for.”

What attracted you to this position and company?

I started as a Co-op with MWV in February 2012 during my senior year at VCU. One of the main qualities the company possessed that was attractive to me was its growth in the emerging markets. More recently, I've come to appreciate the company's commitment to giving back to the community. We invest a lot of time in volunteering throughout the Richmond area, and money to fund educational services and activities.

What tools or job search strategies helped you to find the position?

I applied to my position on the company's website. I would suggest to students who are in internships and would like to make a full-time transition, to make networking in your company a priority. Although quite obvious, the people you work with and how you interact with them will make or break your experience. It is up to you to determine how successful you will be.

Describe the interviewing process for this position.

The interview style and format was behavioral and panel style. Before my interview, I had previous email interaction with all of the interviewers from my tenure as an intern. This definitely helped to break the ice.

What did you do to stand out from your competition during the interview process?

The experience I'd obtained during my Co-op was invaluable in this case. As a Co-op, I used SAP ERP and MS Excel on a daily basis. My knowledge of those applications translated into my full-time position. I continue to focus on maintaining the company's data integrity.

Describe your overall experience with your position.

My experience with my new position has been positive. Even though the learning curve is a bit steep regarding some of the concepts, I still have the opportunity to focus on getting accustomed to my new team and enjoying my success.

What do/did you value most from this position?

From this position, I value the opportunity to learn more about the creation of the materials we produce.

What are some of the challenges you have faced moving from a student to a full time employee?

In my new position, I am on-call every other week. My team and I rotate this schedule so we aren't on call every week.

What would you do (or would have done) differently to better prepare for this experience?

I wouldn't have changed a thing to better prepare for this experience. All of the knowledge I gained in my internship, and the relationships I've built with my colleagues were instrumental in my new position.

Did you use VCU Business Career Services and if so what was the most beneficial service and why?

Utilize the mock interviewing opportunities, attend the corporate information sessions, and keep in contact with your business career advisor. They are certain to find you success!

Do you have anything else you want to add?

Always do your best to move forward.

ERICA BILLINGSLEA

Position Title: Investment Analyst
Company: Virginia Retirement System (VRS)
Major: Economics w/ a concentration in Financial Economics
Class: Graduate Student
Graduation Date: May 2013



“Networking does not have to be a numbers game; It’s as much about quality networking as it is about quantity networking.”

What attracted you to this position and company?

I was attracted to this position because I believed it presented the perfect opportunity to apply all the interesting ideas and lessons I’d learned from my coursework. I also liked this position because the Investments Department of the VRS has a great reputation among state employees for its track record and as a great place to work.

What tools or job search strategies helped you to find the position?

Networking ABSOLUTELY helped me find this position. The VRS employee I spoke with informed me that many students from VCU gained employment with the VRS in investments. She also advised me about available summer internship positions. I applied and then was offered the internship for the summer. Fortunately, my performance and work ethic was so impressive, that I was considered for my current full-time position.

Describe the interviewing process for this position.

The interview process was pretty typical where I interviewed with two people. I was asked my strengths and weaknesses but also why I believed I was a good fit for the position. There were some behavioral questions, but mostly traditional interview questions.

What did you do to stand out from your competition during the interview process?

Having served as an intern with the company for six months prior to interviewing gave me a slight advantage. I had already developed a working relationship with the staff and was taking on some of the responsibilities of a full-time employee. I also think my degree gave me a bit of an edge because my educational background was similar to current employees.

Describe your overall experience with your position.

Initially, I was overwhelmed when I started working here. Even though the position is related to my major, simply taking

classes was not enough to prepare me for all the assignments I was asked to complete. It was humbling to have to start from square one. I was impressed with how patient my managers and coworkers were in assisting with my professional development.

What do/did you value most from this position?

There are two absolutely treasured aspects of this job: 1) you never stop learning and 2) hard work is always recognized. There are always opportunities to learn something new. Also, it’s refreshing to know that the work I do here matters and that working hard will pay off.

Based on your experience, what are your top recommendations for other seeking employment?

Research available opportunities. I talked to all my professors to find out what students did after graduation. Don’t be afraid to ask for what you want; network. Talking to one or two people can be just as fruitful as talking to large numbers of people.

Did you use VCU Business Career Services? If so, what was the most beneficial service and why?

Yes, I used Career Services. I think the most beneficial things were getting assistance with my resume and talking to Darlene. I did attend multiple resume sessions where HR professionals from companies in the area reviewed and suggested changes. With Darlene, I liked getting her opinion about how to create my own opportunities for internships and jobs. She is very good to speak with since she knows many employers in the Richmond area!

Do you have anything else you want to add?

Do not let the media reports of unemployment deter students from their end goals. If you want it, you can create your opportunities. Don’t be afraid to engage and express your goals with your professors, classmates, and other school faculty. Most people are willing to help if they know what you are looking for. Once you reach your goal, pay it forward!



RICARDO CASTAGNELLO

Position Title: SCC Intern
Company: State Corporation Commission
Major: Information Systems
Class: Junior
Graduation Date: May 2015

“Use all the Career Services resources available to you. Build a connection and stay in contact with your Career Counselor.”

What attracted you to this internship and company?

I was attracted to this internship because it was in IT which is related to my major and personal interests.

What tools or job search strategies helped you to find the position?

The tools to find this position were many such as career fairs, looking through RamsRecruiting, and obtaining information on opportunities from the career advisors. The main strategy to find this position was the exposure of my resume and skills by applying to as many internships as I could find.

Describe the interviewing process for this internship.

The interview was over the phone and the questions had to do with my skills and knowledge of computers.

What did you do to stand out from your competition during the interview process?

To stand out from the competition, I was detailed but concise in the computer skills that I have learned. I spoke with conviction about my skills to the interviewer.

Describe your overall experience with your internship to date.

My experience has been a positive one. It separates the theory that I have learned in my classes to the actual skills needed to do the job. I have gained a better understanding of what the challenges that an IT division in an organization encounters when having to deal with a project and the impact to its users.

What do/did you value most from this internship experience?

I value the experience in working in an organization and how to work within the processes that are developed to accomplish the project.

What are some of the challenges you have faced as an intern?

Some of the challenges I have faced as an intern were adapting to the changes in the process to lessen the impact to the users. Also, another challenge was to make the process smoother for the interns in their roles as technicians.

What would you do (or would have done) differently to better prepare for this experience?

The only thing I would have done to be better prepared for this experience was to have completed an internship before this one.

Based on your experience, some recommendations for other seeking and internship?

Exposure, exposure, and more exposure. Talk to perspective employers and recruiters at job fairs. Attend social gatherings of professionals offered by the career center to help find an internship. Do anything and everything that you can, in a face to face situation, to meet people in the field that you are interested in entering.

Did you use VCU Business Career Services? If so, what was the most beneficial service and why?

The most beneficial service was the mock interview. That can be intimidating if one has not had an interview that is very formal in nature. Compared to other jobs where the formality was lower such as in the retail industry, the mock interview gives a more formal experience.

What are your plans for next semester?

My plans for the next semester are to look into a part-time internship to add more experience to my resume, and to start the process of applying to VCU's Honors College.

Do you have anything else you want to add?

Have perseverance. No matter how many of the internships one applies for, you need to keep a positive attitude. My current internship was not the one that I originally applied for, but came from a manager in human resources who passed my resume to another manager. So I say to anyone, if you keep a positive attitude and an open mind, things will work out.

ALYSSA LEIGH PATTON

Position Title: Digital Strategy Intern
Company: Genworth Financial
Major: Marketing
Class: Senior
Graduation Date: December 2013



“I applied to this position through the RamsRecruiting website via Career Services. Once I applied, I introduced myself to the representatives at the Career Fair. I think putting a face to a name at the VCU Career Fair was extremely beneficial as a follow-up to my application.”

What attracted you to this internship and company?

I was attracted to this internship for several reasons. Genworth has a great reputation in the Richmond area for having an outstanding intern program that provides interns with valuable experiences for the future. Digital Strategy stood out to me because I have always been interested in digital marketing.

Describe the interviewing process for this internship.

There was an initial phone screening with the Human Resources Recruiter and then two separate in-person interviews on site. The second interview consisted of meeting with three people. The final interview was with one individual.

What did you do to stand out from your competition during the interview process?

I tried to compare my skills and experiences with the description of the position. I gathered examples from my previous internship as a Marketing intern, but also related experiences at VCU: in-class groups, work ethic and volunteering. I think what ultimately set me apart from the other candidates was my interest in the position and eagerness to learn more about digital strategy.

Describe your experience with your internship to date.

I have been assigned a project which I will be working on all summer. It's a consumer mobile application initiative for Genworth. I will be conducting research in order to offer recommendations to my team on whether or not to build an application for the end consumers. I am learning day-by-day and am very excited to see where my progress takes me.

What do you value most from this internship experience?

I value the colleagues and supervisors I have as resources. Everyone here is willing to answer any questions I have regardless of their title. It's a great opportunity to network and get to know people within the business, even if they are in other departments. There are so many opportunities for professional development. I try to make sure I take advantage of every one.

What are some challenges you have faced as an intern?

As an intern, it is challenging to balance your work. If you are faced with several assignments all at once, it can be difficult to prioritize. Having a calendar at work has helped me plan ahead and stay organized so I don't get overwhelmed.

What would you do (or would have done) differently to better prepare for this experience?

I would have done more research on the company and the products they offer.

Based on your experience, what are your top three recommendations for other seeking and internship?

First, stay on top of Darlene's blog. RamsRecruiting is also a really helpful tool to find full and part time jobs as well as internships. I think the most valuable recommendation I have would be to attend as many events sponsored by Career Services. A lot of them allow you to network with professionals and you never know what kind of opportunity can arise from these meetings. It's also a great chance to practice and sharpen communication skills.

Did you use VCU Business Career Services? If so, what was the most beneficial service and why?

YES! Take advantage of **every** tool you can!



KATHERINE HODNETT

Position Title: Career Management Specialist
Company: Department of the Army Civilian Logistics
Career Management Office
Major: Business Administration and
Management
Class: Alumnus
Graduation Date: May 2013

What attracted you to this internship and company?

I knew many people that started out as interns for this company and then were offered full time positions. The government also has a lot of great benefits!

What tools or job search strategies helped you to find the position?

During my junior year, my goal was to find an internship for the summer. At both the fall and spring Business Career Fairs, I talked to employers and handed out resumes. I also checked RamsRecruiting and Darlene's Business Blog daily. I found my current internship in an email that Darlene sent out on her blog.

Describe the interviewing process for this internship.

There was only one interview for the internship. It consisted of a panel of three office managers. They gave me the list of questions they would be asking. They asked me about ten questions and then the interview was over. They notified me that I had been chosen for the position about a month later.

What did you do to stand out from your competition during the interview process?

My strategy for the interview was to be 100% confident in everything that I said and to always smile. I also made sure to be myself and to be honest throughout the interview.

Describe your overall experience with your internship.

My experience with my internship has been nothing short of amazing. I have learned a lot of new skills and built great relationships that will be helpful in my future. Most importantly, I landed a full time position within my organization that will lead to an exciting future.

What do you value most from this internship?

I definitely value the mentorship I received from my managers. They were always straight with me no matter if the subject was positive or negative. It was really eye opening.

"I always showed professionalism and a positive attitude. I asked questions when I didn't know things. I completed assignments as soon as they were given to me. I showed respect to those above me."

What are some of the challenges you have faced?

A lot of government employees have former military backgrounds and I did not. Sometimes this made topics difficult for me to understand. I was always asking people to define words used in the military. I also struggled with balancing my school work with my internship. When I was struggling in this area, I made sure to communicate this with my boss.

Top recommendations for other seeking an internship?

1) Always be on your game! Check Darlene's Blog and Rams Recruiting daily. Have your resume ready to send. Keep your grades high. 2) Dress the part. The way you dress says a lot about you as a person and can also make or break a decision regarding the interview. If you are on a tight budget, check thrift stores in Richmond for gently used business attire. 3) If you get an internship and would like to keep working at the organization after graduation, make it known! Don't wait for your employer to ask you because they may or may not.

Did you use VCU Business Career Services? If so, what was the most beneficial service and why?

Meeting with Mary Kay Blair was a big help to me. She answered a lot of my questions and pointed me in the right direction. She also critiqued my resume which was a big help. I also found the Career Fairs, Darlene's Blog, and RamsRecruiting helpful as well. I found my internship opportunity on Darlene's Blog.

What are your plans for next semester?

I currently have accepted a full time position at my organization as a Career Management Specialist. Over the next year, I will be doing a lot of training in order to be more qualified for this position. I will also continue living in RVA!

MELANIE HAMILTON

Position Title: Information Security Intern
Company: General Electric (GE)
Major: Information Systems
Class: Senior
Graduation Date: May 2014

“The most important thing to do to prepare is to have a good attitude every day and go above and beyond what is asked of you.”



What attracted you to this internship and company?

The culture of General Electric really attracted me to this company. Their culture is about providing everyone who works there with opportunities to exercise their responsibility, integrity, and creativity while growing themselves, their careers, and the business. I was also attracted to how GE powers the world with the cleanest, most advanced technologies and energy solutions.

What tools or job search strategies helped you to find the position?

I used RamsRecruiting to help me find the position.

Describe the interviewing process for this internship.

The interview process started with a phone-screen. They asked the usual questions about my background and past experiences. A few days later, I received an email to come on-site to General Electric. I was given a tour and met with two people who interviewed me. Most of the questions in the interview were about specific projects I had done in my past work experience and in school. I was also asked why I wanted to work there. It's very important to do research on the company before you interview!

What did you do to stand out from your competition during the interview process?

I did a lot of background research on the company. Also, I went to the workshops the Business School sponsored. The resume workshops and mock interviews really prepared me for the interview process.

Describe your experience with your internship to date.

Overall, my experience has been great. Everyone has been so helpful and given me a lot of mentoring and support. I am working with very talented people and also other interns who

on boarded the same time I did.

What do you value most from this internship experience?

I couldn't have asked for a better manager or company. They push you to succeed and to learn as much as you can.

What are some of the challenges you have faced as an intern?

At GE they call the first weeks "drinking from a fire hose". It's a lot of information at one time. It's a challenge to complete projects at work while taking summer classes, but it's teaching me time management.

Based on your experience, what are your top three recommendations for others seeking an internship?

- 1) Network, Network, Network!
- 2) Attend as many workshops that the Business School sponsors and be actively involved in them.
- 3) Go to the Business Career Fair with a smile and resume in hand.

Did you use VCU Business Career Services? If so, what was the most beneficial service and why?

Yes. RamsRecruiting was the most beneficial because you can easily submit your resume to companies that are hiring.

What are your plans for next semester? Hopefully, I will continue my internship at General Electric, continue my duties as the Public Relations officer for the Association of Information Technology Professionals and begin to seek a full-time job.

Do you have anything else you want to add?

Thank you VCU and the Career Center!



KRISTINA ANNETTE COBBS

Position Title: IT Recruiting Assistant
Company: BranCore Technologies
Major:: Information Systems
Class: Senior
Graduation Date: December 2013

“Start the career building process earlier”

What attracted you to this particular internship and company?

This position interested me when the description had a piece about having an open mind and trying something new. I had never heard of BranCore Technologies until Darlene posted the position on her blog. I am definitely a person who is always up to learning something new and being challenged.

What tools or job search strategies helped you to find the position?

One tool that I would recommend to everyone is to start using RamsRecruiting immediately. I did not find out about Rams Recruiting until the middle of my junior year, which I felt was late. Between stalking the Rams Recruiting page and subscribing to Darlene’s Blog, I felt better about my chances in finding a position that would enhance my skills.

Describe the interviewing process for this internship.

The same morning I turned in my resume, I received a call from the President requesting an interview. I was the first to interview for this internship. In a conference room, they performed a panel interview to understand my background, my interest in this internship, and what my career goals were beyond school. We also discussed the background of BranCore Technologies and what their goals were as a company. Luckily, I had just finished practicing with mock interviews and attending the Business Career Fair. I felt I was well prepared to answer all of the questions. About a week later, I received a call that I was chosen as one of the two interns.

What did you do to stand out from your competition during the interview process?

By being able to show my personality, motivations, and interest in this position, I feel I left a footprint with BranCore. Asking questions about the company, what duties were attached to this

position, what knowledge I could gain from this position, and what the panel saw, helped lay the foundation for where I am now.

Describe your overall experience with your internship to date.

This internship has definitely pushed the boundaries of knowledge. I have been able to understand more about specific positions within IT and what skills are required for that position. I have also been able to use the skills from the classroom to suggest improvements in some of the processes when it comes to searching for candidates to fill open positions for our clients. This internship has been much better than what I thought it would be, and I am proud to be a part of BranCore Technologies.

What do/did you value most from this internship experience?

The one thing I value most is the way my confidence has increased. I was someone who was hesitant to say that I was qualified and able to perform a task. With BranCore helping every step of the way, I can now say that I do know that I can perform the tasks that are asked of me.

What are some of the challenges you have faced as an intern?

One definite challenge as an intern has been the difference between a classroom and what is needed for the business world. Once I had started getting a taste for it, I was able to catch on quickly what I needed to work on to improve my skills.

What would you do (or would have done) differently to better prepare for this experience?

One thing would have been to start my career building earlier than I did, whether it is meeting with the counselors, going to the Career Fair, and meeting with Doug Knapp. I still feel unprepared sometimes when the question comes up about what I want to do when I graduate.

BRIANNA RAGLAND

Position Title: Concierge
Company: Walt Disney World
Major: Marketing
Class: Senior
Graduation Date: May 2014



“Sell myself as a useful asset to the company and tie in my experience from past jobs.”

What attracted you to this particular internship and company?

I have always admired Disney as a company and have dreamed of working with them for years. As a marketing major, I want to sell a product that I enjoy and believe in, and what could be better than marketing dreams, magic, and make believe? I look forward to the Disney College Program because it is a great opportunity for me to get my foot in the door at my dream company.

What tools or job search strategies helped you to find the position?

I searched on Google for Disney Internship opportunities and information about the College Program.

Describe the interviewing process for this internship.

I filled out the application and submitted it online. Then, I was directed to a web based interview. After I passed that portion, I scheduled a phone interview with a Disney representative.

What did you do to stand out from your competition during the interview process?

Last year I applied and was not accepted to the program. This year I really prepared for my phone interview. I had legal pads full of things that I wanted to make sure I told my interviewer. I focused on selling myself as a useful asset to the company and tied in my experience from my past jobs. I also made sure to convey my enthusiasm and passion for working at Disney and helping to make magic for guests.

What do/did you value most from this internship experience?

I know this experience will be extremely valuable to me professionally. This will give me the opportunity to network with people higher up in Disney. I am also looking forward to working and

learning from such a renowned international company with a reputation for flawless customer service. It may offer the opportunity to shadow someone in the marketing department and possibly do an informational interview.

What would you do (or would have done) differently to better prepare for this experience?

For this position, I would be better prepared for the interview.

Based on your experience, what are your top three recommendations for other seeking an internship?

Get your resume and cover letter as perfect as you can. It took a couple revisions to get mine up to par, but I'm really thankful that Darlene was able to help me.

If applicable to your major, create a portfolio! I created and used one during my interview for my summer internship and I felt like it really helped to demonstrate my experience. It also helped me stand out to my interviewer. Also, try to find an internship that you think you will enjoy. When you are enthusiastic about a job, it shows to the person who is interviewing you.

Did you use VCU Business Career Services? If so, what was the most beneficial service and why?

I worked with Career Services during my sophomore year, and it was the most influential professional experience of my life. I was so fortunate that I had virtually unlimited access to Darlene and all of her knowledge. During my time in the Career Center, I learned about being professional, the importance of standing out in your resume and cover letter, and many other skills that will help me exponentially as a young professional. Utilizing Career Services may be one of the best things I've done during my time at the VCU.

Open ended: What are your plans for next semester?

Living, working, and playing at Disney World!



PHILLIP D. TRANG

Position Title: Information Security Analyst-Fusion
Company: GE
Major: Information Systems
Class: Alumnus
Graduation Date: May 2012

“Prepare myself as much as possible to ensure I was on top of my game.”

Describe your career path since you graduate from VCU.

During 2012, I left my co-op with MWV and accepted an offer from Union First Market Bank as an Information Security Analyst. After working there for over a year, I came across a great opportunity with GE. I then went through four extensive rounds of interviews and received a strong offer.

What attracted you to this particular position and company?

GE is such a global and innovative company, I knew it would be a great place for me to develop and grow. I would be exposed to a large global network and learn new methodologies to help further build my skill set.

What tools or job search strategies helped you to find the position?

When I was searching for a job near graduation, I used Rams Recruiting, Darlene's blog, Indeed and CareerBuilder. I believe all these tools are great at finding potential opportunities.

What did you do to stand out from your competition during the interview process?

I tried to prepare myself as much as possible to ensure I was on top of my game. I knew there would be technical questions so I studied for that portion. For the behavioral questions, I practiced and brainstormed examples I could use to answer situational questions. By practicing and studying I was able to answer the questions efficiently and effectively.

What are some of the major differences/challenges you face moving from a student to a full time employee? Were your expectations different than what you thought when you are a student?

There is more flexibility while you are a student than a full

time employee. You can balance classes throughout the day and still enjoy casual time with friends. When you are an employee, you have to be a professional and be at your best everyday to perform well. I was used to waking up later in the day but when you start your employment, you will likely be up at 6 or 7am each day. It is a whole new environment.

Describe your overall experience with being a full-time employee in corporate America. Are there things you wish you would have done differently while in school to become better prepared? What are things that you plan to do in your new role to help you remain competitive?

The overall experience has been great. I believe I prepared myself by working with the Career Center, participating in career fairs and workshops. One thing I would have done differently was to start the process earlier than my junior year. I highly advise students to start these activities in their sophomore year as it is never too early. In order to remain competitive, I look to strengthen my skill set and try to exceed expectations in the workplace. Also, obtaining certifications will give me an advantage.

Based on your experience, what are your top three recommendations for other seeking full-time employment?

The first piece of advice is to utilize all resources possible at VCU. Use the Career Center, talk to your career advisor and attend the career fairs and workshops. VCU does a great job building relationships with companies who will then host workshops or mock interviews. The second is to practice interviewing. It is important to be prepared and have key examples when asked behavioral questions. Practicing how you sit, your eye contact, and how you present your questions are vital to succeeding in an interview. Lastly, I would say stay consistent. Not every opportunity will be the right fit and people tend to get discouraged. If you stay consistent, the right opportunity will come along.

LING HUANG

Position Title: Brand Management Intern
Company: Altria Client Services
Major: Marketing
Class: Senior
Graduation Date: May 2014



“I want to do the best that I can so I can get the most out of this experience.”

What attracted you to this particular internship and company?

I wanted to learn as much as I could about the business field so once I heard about Altria summer internship, I wanted to apply. After interviewing and now working as an intern, I feel that I have made the right choice.

What tools or job search strategies helped you to find the position?

My professor, Dr. Slough, told the class about the internship and then I went to the Career Center for help with my resume. Mary Kay Blair helped me a lot with my resume. She encouraged me and told me how my resume would make me stand out.

Describe the interviewing process for this internship.

The interview process had a number of steps. The first one was a behavioral interview. Then I had to prepare a case study and present a PowerPoint. I was scared but I knew I could do it.

Describe your overall experience with your internship to date.

It is amazing! The first week I learned a lot. They didn't expect me to know everything at the beginning. Everyone is learning at the same pace. I feel like I am learning more at my internship than I did in classes. It's been very busy. I want to do the best that I can so I can get the most out of this experience. Altria is an amazing company!! Everyone here is always willing to help and they are very friendly. I feel really lucky being able to be in the same place, working with so many smart and friendly people. I really like everyone here!!

What do/ did you value most from this internship experience?

What I value most from this internship is that everyone respects each other. The people who work here are all good friends. We all have a passion for our work!

What are some of the challenges you have faced as an intern?

My English isn't strong, so there a lot of words and terminology that I don't understand. People don't mind explaining what some-

thing means so that is helpful. I didn't know what to expect from my internship since I had just changed my major from Chemistry to Business. I was told that I was not expected to know a lot to start with and that I was there to learn.

Based on your experience, what are your top three recommendations for other seeking and internship?

My top recommendations are to ask for help at the Career Center. Both Mary Kay and Darlene were a great help with this. Also, show that you are confident about your abilities. This comes with practice and help from people during your internship. Finally, don't be afraid to ask questions. That is what an internship is all about.

Did you use VCU Business Career Services? If so, what was the most beneficial service and why?

I did use the Business Career Center. I wouldn't have gotten this internship if it wasn't for the help of Mary Kay. She helped me with my resume all the way to the end. She also helped me to prepare for the interviews and the lunch appointments with the company representatives. She even helped me with what to wear whenever I met with the employer and what to wear on a daily basis as an intern

Do you have anything else you want to add?

Also, looking ahead, not knowing what awaits you is a challenge. Let life take you where you are. Just like the river that flows endlessly. Yesterday is already past and today is what's important. Nothing is easy and without hard work, you don't deserve the happy feeling behind the accomplishment. If you believe, then you can accomplish anything! Believe in yourself and the people that care about you. 2B1 Forever!

Also, thanks Mary Kay, Darlene, and Monica for all your help and support! I will do my best this summer and work on building my confidence. When I come back in the fall, I hope to bring you a new Ling!



QI LIANG ZHU

Position Title: Student Contract Trainee
Company: DLA Aviation
Major:: Human Resource Management
Class: Senior
Graduation Date: December 2014

“I value the patience and training that I received from this experience “

What attracted you to this particular internship and company?

There were several things that attracted me to this DLA Aviation internship and company. First, the DLA Pathways program is a program that was designed to provide clear paths to federal internships for students. Under this program, individuals are given meaningful training and career development opportunities. Second, I am a totally blind student who is pursuing four separate bachelor degrees. I am pursuing three separate business degrees and one degree in human services. Due to my blindness, it is harder for an individual with a disability to find employment after graduation. At the Defense Logistics Agency, everyone at the agency was willing to help whenever I encountered a problem. They were also willing to train me in everything that I needed to learn to perform the job well. The agency told me about the DLA Pathway Internship Program. I waited three years and then saw the DLA Pathway Internship program. I applied for it and got in.

What tools or job search strategies helped you to find the position?

In order to find the position, I used USAJOBS to locate the position. I also used LinkedIn. My supervisor from this internship program is one of my contacts on LinkedIn. I posted my resume on USAJOBS and on LinkedIn.

Describe the interviewing process for this internship.

After I got the invitation for the interview, I was interviewed by a panel of three people. They were a human resource individual, my hiring manager and an Equal Employment Opportunities Office Disability Program Manager. The disability program manager was my formal supervisor from

the Equal Employment Opportunity Office. I was asked about the experiences on my resume and they used behavioral interview questions. Everyone was very patient during the interview.

What did you do to stand out from your competition during the interview process?

I dressed extremely well and I also answered all the questions based on school or work experiences. I incorporated the difficulties that I encounter at school and work due to my disability and applied it to the interview questions.

Describe your overall experience with your internship to date.

I am extremely happy that I am in this position. Everyone here is extremely accommodating and is also very patient in training me.

What do/did you value most from this internship experience?

I value the patience and training that I received from this experience. I also value the professional networks that I am able to build during this internship experience.

What are some of the challenges you have faced as an intern?

Some of the challenges that I have faced as an intern include having to work around certain protocol and training because the system that I need to use for my job is not accessible with my accessible technology. The management team has been very patient and accommodating. They continue to be very supportive of me and are now trying to fit me into a separate job series so I may perform better.

SHELIKA BUCHANAN

Position Title: Strategic Sourcing Intern
Company: Owens and Minor, Inc
Major: Accounting
Class: Senior
Graduation Date: May 2014



“Always be prepared and be sure to follow up”

What attracted you to this particular internship & company?

Owens and Minor seemed like a great fit as it is a leading national distributor of medical supplies. I felt it would allow me to fuse and develop both the knowledge I previously acquired about the medical field while expanding my knowledge within the business field.

What did you do to stand out from your competition during the interview process?

First, I made sure to research the history and culture of the company. However, I believe what really differentiated me from other business students was my previous experience with the medical field. I highlighted how my experience in Nursing school and passion to help others would be an asset to the company.

Describe your overall experience with your internship to date.

My internship helped me to develop an understanding of what I like, what I don't like, and what is important to me in a position and work environment. My main project included taking contingent worker services from the bidding process up to contract negotiations. Also, I gained a better sense of the importance in managing my time and networking. Building relationships and developing advocates within a company and the business world is invaluable. It really helps to have a versatile personality and to take advantage of every opportunity to make and strengthen connections with your colleagues.

What do/did you value most from this internship experience?

One of the aspects that I loved about Owens & Minor was the mentoring program. My mentor was an asset to my overall experience. She was a constant sounding board, helped me through making a few difficult decisions, and was the bridge to meeting and forging relationships with others in the company. I am truly grateful for the support and guidance that she offered.

What are some of the challenges you have faced as an intern?

I quickly learned that I was not as organized as I had previously thought. I found that making “to do” lists helped me to keep things straight. A major challenge I experienced was keeping interested in the work that was assigned to me.

My manager allowed me to work with different members of the team to get a varied experience. She was very proactive in making sure that I received the experience that I wanted.

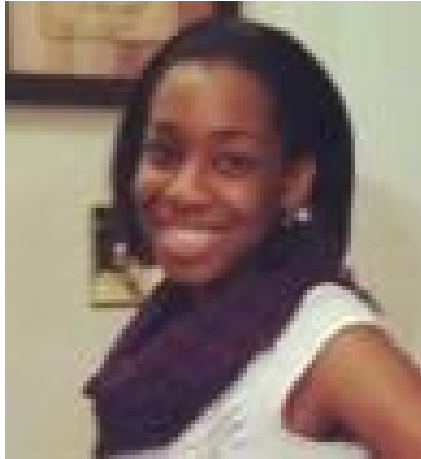
What would you do (or would have done) differently to better prepare for this experience? I wish that I would have taken a speech class to help me better prepare for presentations and convey my ideas more clearly.

Based on your experience, what are your top three recommendations for other seeking an internship?

Keep a positive attitude. - It's very easy to get frustrated, but don't give up. Always be prepared and be sure to follow up. Career Services holds many great events to assist with the job search process. Make time to attend as many as you can, it's really an investment. Get involved early. You want to set yourself up so that when you secure that interview, you are able to show how you support VCU and the surrounding community. Student organizations often have access to professionals and opportunities in your field that you wouldn't come into contact with otherwise. Also, it's never too early to start building your networking skills!

Did you use VCU Business Career Services? If so, what was the most beneficial service and why?

The most beneficial service was interacting with my career counselor, Darlene. She works tirelessly to provide us with information through her blog, events and RamsRecruiting. She has always been there to help guide and encourage me. I believe she was instrumental in helping me to secure an internship with Owens & Minor and KPMG.



JONAÉ ALYSE MCELDERRY

Position Title: Assistant to Human Resource Director
Company: VCU School of Engineering
Major:: Business Admin & Management HR
Class: Junior
Graduation Date: December 2015

*“Do not follow where the path may lead.
Go instead where there is no path and leave a trail.”*

What attracted you to this particular internship and company?

What attracted me to the internship was it would help me get experience in Human Resources

What tools or job search strategies helped you to find the position?

The job search strategies that I used were the School of Business Career Center, RamsRecruiting and Darlene’s Blog. They are all great tools to use!

Describe the interviewing process for this internship.

The interviewing process was in a setting where four employers asked me questions. The questions related to what I had done in my past jobs and what I was going to be doing in the internship. I felt really comfortable during the entire process.

What did you do to stand out from your competition during the interview process?

What I did to stand out was to be confident, keep a smile on my face, give great eye contact, and most importantly, talk about and explain my past experiences that would help me in the job.

Describe your overall experience with your internship to date.

From the first day I started, I have been learning new ideas and terminology that is related to human resources and business in general. Everyone I have worked with has helped me along the way, which makes the job even better!

What do/did you value most from this internship experience?

What I value most from this experience was getting my foot in

the door into human resources. I see what a HR director and administrator does on a daily basis. This prepares me for the future.

What are some of the challenges you have faced as an intern?

One of the challenges that I faced was learning certain procedures that have to be done with the faculty that I work with in the Engineering school.

Based on your experience, what are your top three recommendations for other seeking and internship?

My top three recommendations are to keep a close relationship with Mary Kay and Darlene in the Business Career Center, look at RamsRecruiting on a daily basis, and to keep a close watch on Darlene’s blog.

Did you use VCU Business Career Services? If so, what was the most beneficial service and why?

Yes, I did use VCU Business Career Services. The part that most benefited me was going in on a regular basis to talk with Mary Kay and Darlene. They always have great advice and will keep you in mind for different jobs and internship opportunities.

Open ended: What are your plans for next semester?

My plans for next semester are to continue working for the VCU School of Engineering and to work hard towards my major and minor.

Do you have anything else you want to add?

I would like to say to everyone that you need to always try to find a job or internship. If you don’t, you won’t see results. Even when it seems you aren’t finding a placement, don’t give up. The job or internship you want could be right around the corner.

ATIKA TABASSUM

Position Title: Enterprise Information Management Intern
Company: Altria Client Services
Major: Information Systems
Class: Senior
Graduation Date: May 2014



“Real work experience is what I value most from my internship.”

What attracted you to this particular internship & company?

Altria’s organization and preparation is what attracted me to their internship. They also have a great leadership model which I strongly believe in.

What tools or job search strategies helped you to find the position?

The tools that helped me search for this job were RamsRecruiting, Career Services, and Darlene’s Blog. If it wasn’t for those, I would not have been aware of what was available to me.

Describe the interviewing process for this internship.

The interviewing process was exactly like the mock interviews. I was encouraged by Darlene to go to those mock interviews which prepared me for the real interview. Having a general understanding of the type of questions that were going to be asked of me was invaluable. My advice is for everyone to attend all of the mock interviews offered. I had an on-site interview which let me see the company and how I would fit in.

My internship has been an AMAZING experience. I am so thankful for the opportunity to work at Altria Client Services. The internship has forced me to become more organized and better manage my time. The objectives that I have been given are real work that would be asked of a full time employee. Altria values my opinions and decisions which is an amazing feeling when you are so young.

What do/did you value most from this internship experience?

The real work experience is what I value most from my internship. I love that I am able to apply all my skills and education to the job. It encourages me to learn the material taught in class so I can be better at my job when I am out of school.

What are some of the challenges you have faced as an intern?

One of the challenges I faced as an intern was time management. Altria gives their interns many tasks and social activities which can be difficult to balance. Another challenge was to become a better writer. A lot of information is sent via email and there is no room for error in replying.

What would you do (or would have done) differently to better prepare for this experience?

To better prepare myself for this experience, I would apply myself more in classes. I wish I did not just learn the material to pass the class but be able to understand it better and apply it in a work setting.

Based on your experience, what are your top three recommendations for other seeking and internship?

***Networking-** When there is an event that Career Services or a student organization offers, go to it. You never know who you will meet and make connections with.

***Career Services-** Use ALL the resources they have to offer. Get your resumes reviewed, and showcase your experiences.

***Preparation** – Use all the resources in Career Services and all others around you to prepare for interviews and networking.

Did you use VCU Business Career Services? If so, what was the most beneficial service and why?

I used Career Services for many things. The most beneficial service was getting my resume to a point where it made me stand out from the rest of the candidates.

START CREATING YOUR SUCCESS

The mission of VCU Business Career Services is to create an environment where students prepare and companies hire talented individuals. Plug into the planned events and use the resources Career Services makes available for you to find success.

Date	Time	Location	Event
Wed. Sept. 4	9:00 a.m. – 11:00 a.m.	Atrium	Coffee Break with Allianz
Wed. Sept. 4	12:00 p.m. – 1:00 p.m.	B2165	Altria Presents: “Resumes that Get Results”
Mon. Sept. 9	12:00 p.m. – 1:00 p.m.	B2165	Altria Presents: “Keys to Interviewing Success”
Tues. Sept. 10	9:00 a.m. – 11:00 a.m.	Atrium	Coffee Break with CARMAX
Thurs. Sept. 12	10:00 a.m. – 1:00 p.m.	Atrium	Coffee Break with Waffle House
Thurs. Sept. 12	10:00 a.m. – 11:00 a.m.	B2165	Resume Workshop
Thurs. Sept. 12	1:00 p.m. – 2:00 p.m.	B2165	Behavioral Interview Workshop
Mon. Sept. 16	9:00 a.m. – 4:00 p.m.	B1102	Mock Interviews Registration Required - Additional Information to come
Tues. Sept. 17	3:00 p.m. – 4:00 p.m.	B2165	Resume Workshop
Tues. Sept. 17	4:00 p.m. – 5:00 p.m.	E3210	Diversity Scholarship Info Session with Dominion
Wed. Sept. 18	11:00 a.m. – 2:00 p.m.	Atrium	BOSS Fair
Wed. Sept. 18	12:00 p.m. – 1:00 p.m.	B2165	DLA Information Session
Thurs. Sept. 19	9:00 a.m. – 4:00 p.m.	B2165	Mock Interviews Registration Required - Additional Information to come
Mon. Sept. 23	10:00 a.m. – 4:00 p.m.	B2165	Resume Express Stop by betw.10-4 to have your resume reviewed
Tues. Sept. 24	2:00 p.m. – 3:00 p.m.	B2165	Workshop: “How to Work a Career Fair”
Wed. Sept. 25	3:00 p.m. – 4:00 p.m.	B2165	Diversity Workshop Presented by Target
Thur. Sept. 26	10:00 a.m. – 3:00 p.m.	Atrium	Fall 2013 VCU Business Career Fair
Fri. Sept. 27	1:00 p.m. – 3:00 p.m.	Capital Mkt.	Bloomberg Assessment Test – Registration Req.
Wed. Oct. 2	10:30 a.m. - 12:30 p.m.	Atrium	Coffee Break with CapTech
Wed. Oct. 2	1:00 p.m. – 2:00 p.m.	B2165	CapTech Info Session
Thurs. Oct. 3	9:00 a.m. – 11:00 a.m.	Atrium	Coffee Break with Central Intelligence Agency (CIA)
Thurs. Oct. 3	4:00 p.m. – 5:00 p.m.	B2165	TARGET Information Session
Tues. Oct. 8	12:30 p.m. – 1:30 p.m.	B2165	State Farm Info Session (Lunch Provided)
Mon. Oct. 14	5:30 p.m. – 6:30 p.m.	B2165	Keiter Information Session
Tues. Oct. 15	5:30 p.m. – 7:00 p.m.	B3189	Career Opportunities: Sales Panel Discussion followed by Networking & Pizza
Tues. Oct. 22	12:00 p.m. – 1:00 p.m.	B2165	Altria Presents: “Internship Success Lunch”
Tues. Oct.22	5:30 p.m. – 7:00 p.m.	B3189	Career Opportunities: Management Panel Discussion followed by Networking & Pizza
Tues. Oct 29	5:30 p.m. – 8:30 p.m.	Jefferson	Etiquette Dinner - Invitation & RSVP Required
Wed. Nov. 13	12:00 p.m. – 1:00 p.m.	B2165	Altria Presents: “Presentations”
Tues. Nov. 19	12:00 p.m. – 1:00 p.m.	B2165	Altria Presents: “Networking”

2013 FALL BUSINESS CAREER FAIR

Save the Date: September 26, 2013, 10:00 AM - 3:00 PM – Snead Hall Atrium

Dress for Success — Bring copies of your resume — Network with recruiters from the areas top companies!

2013 Fall Business Career Fair Registered Employers (as of 8/19/13—more to come!)

Admiral Administration (US) LLC
Altria Family of Companies
Becker Professional Education
C.H. Robinson
CapTech
CarMax
CB Richard Ellis of Virginia, Inc.
Connexions Loyalty
Dollar Tree
Dominion
Fastenal
Federated Insurance
First Investors Corporation
Frito-Lay, Inc.
GEICO Insurance
Goodyear Tire & Rubber Company
Heritage Wealth Advisors
KPMG LLP
Markel Corporation
MassMutual Financial Group
Northwestern Mutual
Robert Half International
State Farm Insurance
Target
The Federal Reserve Bank of Richmond
Union First Market Bank
US Navy
Verizon Wireless
Virginia Association of Broadcasters
Virginia Lottery
Waffle House
Walgreen Co.
Yukon Learning

Visit Darlene's Blog www.wp.vcu.edu/dwardcareer/ for job postings

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VCU

VIRGINIA COMMONWEALTH UNIVERSITY

School of Business

Career Services, B1102 Snead Hall
301 West Main Street,
Richmond, VA 23284-4000

Be sure to check out our new on-line recruiting system at
www.go.vcu.edu/hirebusinessrams

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