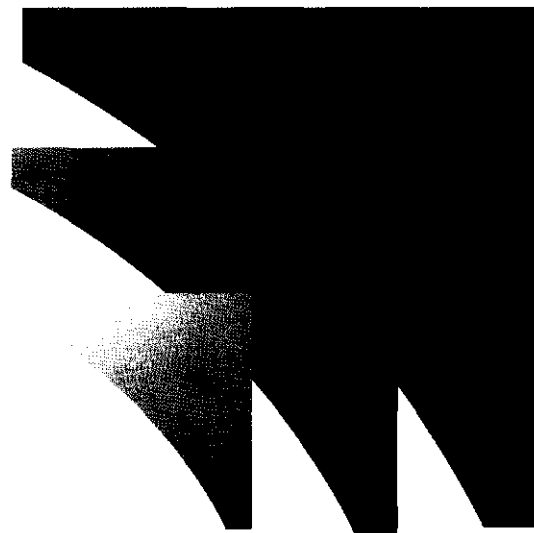




*A light for the millions....  
A source for the needy*

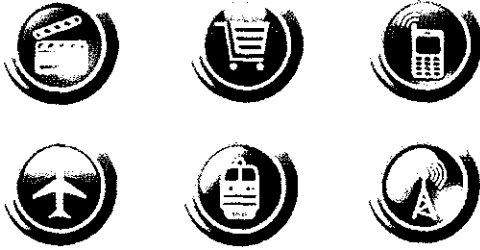
# Bharat Bank



## 37<sup>th</sup> Annual Report 2012-13

**THE BHARAT CO-OPERATIVE BANK (MUMBAI) LTD.**

Multi-State Scheduled Bank



Shopping online with Visa Debit is as easy as it looks. Use your Bharat Bank Visa Debit Card online to pay your bills, recharge your phone, shop or book travel and movie tickets. With your Visa Debit card, it is safe, convenient and only a click away.

go. online

VISA enter card details

XXXX enter VbV password

*Connecting you with the world*

*Buy wherever. ...  
Shop wherever.....  
anytime in India or abroad  
with Bharat Bank International Debit Card*



Secured by  
**Verified by**  
**VISA**

\*Terms & Conditions apply.

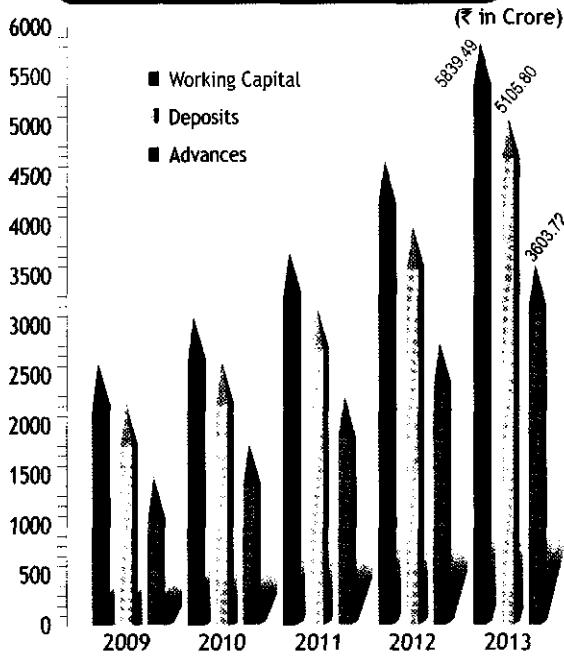
more people go with Visa.

**VISA**  
*DEBIT*

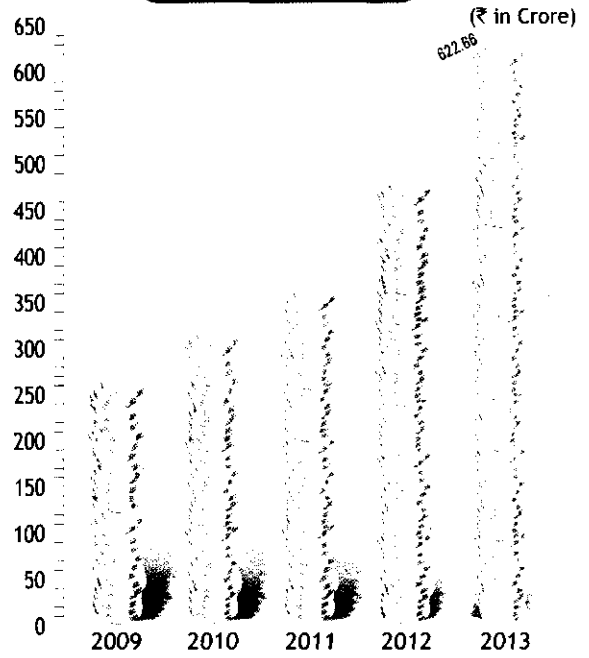
ALL VISA CARDS ARE ISSUED BY BANKS ONLY.



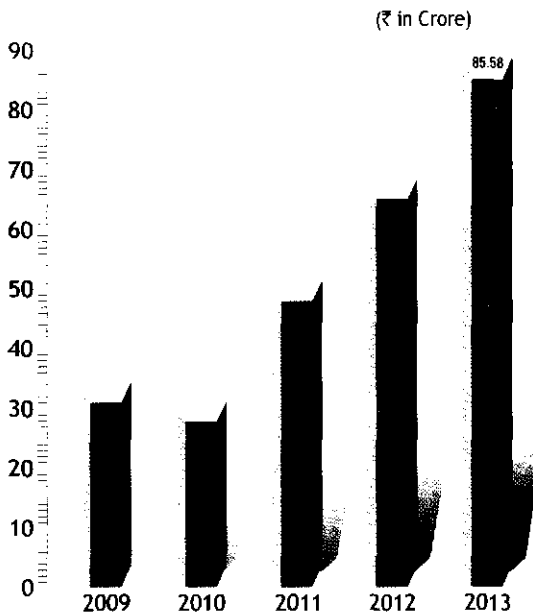
**GROWTH AT A GLANCE**



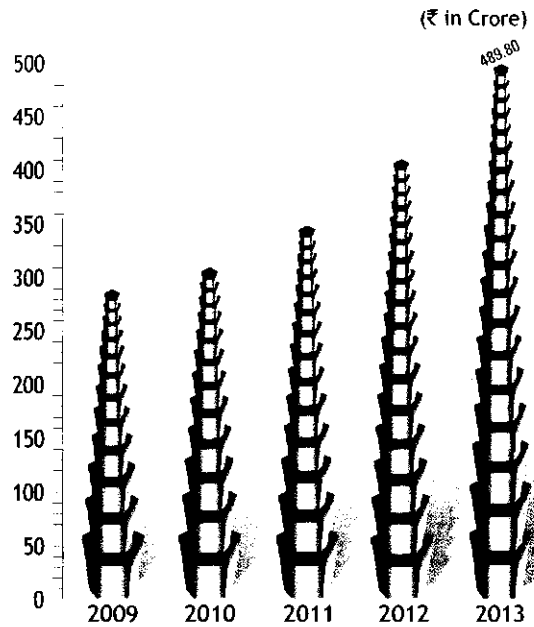
**GROSS INCOME**



**NET PROFIT**



**OWNED FUND**





## BOARD OF DIRECTORS



Shri Vasudeva R. Kotian  
Chairman



Miss Rohini J. Salian  
Vice Chairperson



Shri Jaya C. Suvarna



Shri M. B. Kuckian

Chairman  
**VASUDEVAR. KOTIAN**

Vice-Chairperson  
**ROHINI J. SALIAN**

Directors  
JAYA C. SUVARNA  
M. B. KUCKIAN  
PUSHPALATHA N. SALIAN  
L. V. AMIN  
RAJA V. SALIAN  
JYOTI K. SUVARNA  
M. B. SANIL  
Y. NAGESH  
SHEKAR M. KOTIAN  
MOHAN G. POOJARY  
CHANDRASHEKAR S. POOJARI  
SHANKAR D. POOJARY  
J. V. KOTIAN  
N. NITYANAND  
BHASKAR M. SALIAN  
RATAN UMESH SANIL  
ROHIT M. SUVARNA  
K. N. SUVARNA  
JAYA A. KOTIAN

MD & CEO  
C. R. MULKY



Smt. Pushpalatha N. Salian



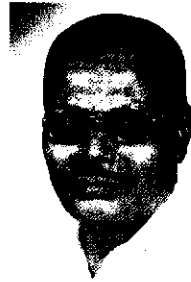
Shri L. V. Amin



Shri Raja V. Salian



Shri Jyoti K. Suvarna



Shri M. B. Sanil



Shri Y. Nagesh



## BOARD OF DIRECTORS



Shri Shekar M. Kotian



Shri Mohan G. Poojary



Shri Chandrashekar S. Poojari



Shri Shankar D. Poojary



Shri J. V. Kotian



Shri N. Nityanand



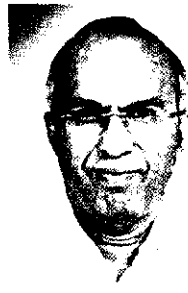
Shri Bhaskar M. Salián



Shri Ratan Umesh Sanil



Shri Rohit M. Suvárna



Shri K. N. Suvárna

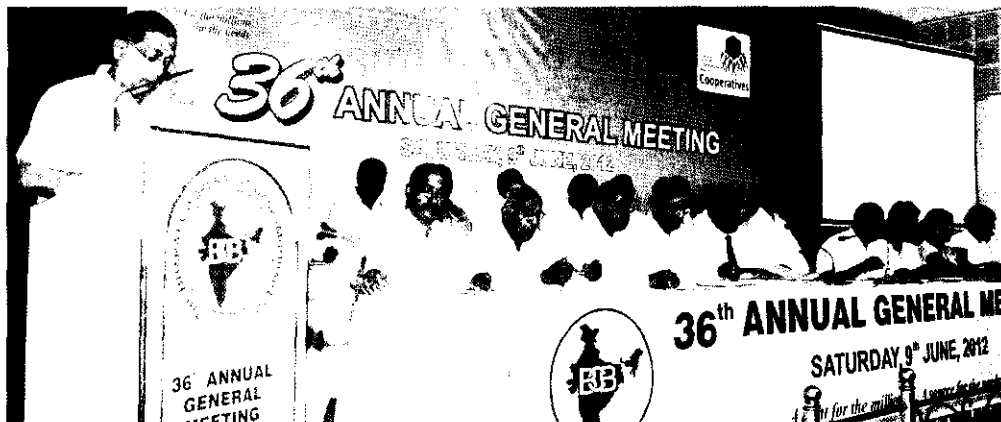


Shri Jaya A. Kotian



Shri C. R. Mulky  
MD & CEO

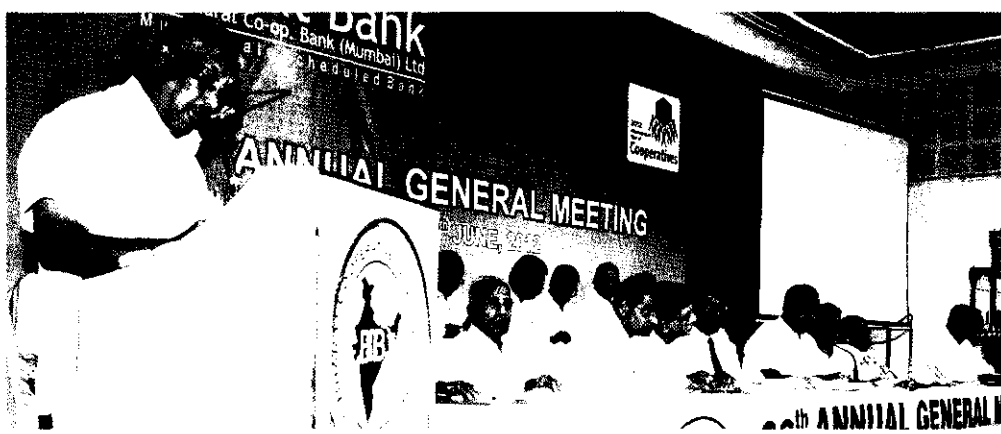
36<sup>th</sup> Annual General Meeting held on 9<sup>th</sup> June, 2012



Chairman, Shri V. R. Kotian addressing the Shareholders



Gathering of Shareholders



Hon. President of the Billawar Association & Director and former Chairman of the Bank  
Shri Jaya C. Suvarna addressing the Gathering



AWARDS



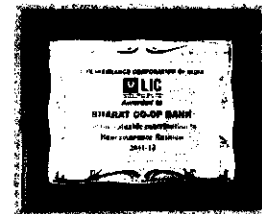
2<sup>nd</sup> PRIZE FOR BEST PERFORMANCE during the year 2010-11 from The Brihan Mumbai Nagari Sahakari Banks' Association Ltd., Mumbai



1<sup>st</sup> PRIZE FOR BEST HR PROJECT 2012 from Banking Frontiers



Award for the valuable contribution in BANCASSURANCE Business during the year 2011-12 from Life Insurance Corporation of India





Inauguration of Visa Debit Card Launch function by Shri S. Karuppasamy, Executive Director of Reserve Bank of India on 28th May, 2012



Visa Debit Card Launch

Opening of Branches



47<sup>th</sup> Branch at Kalwa-Thane on 11<sup>th</sup> May, 2012



## NOTICE TO MEMBERS

Notice is hereby given that the Thirty Seventh Annual General Meeting of the Members (Shareholders) of THE BHARAT CO-OPERATIVE BANK (MUMBAI) LIMITED will be held on Saturday, the 18<sup>th</sup> May, 2013 at 4.00 p.m. at Brijwasi Palace Hall, Brijwasi Estate, Sonawala Road, Goregaon (East), Mumbai 400 063 to transact the following business :

1. To receive and adopt the Report of the Board of Directors, Audited Statement of Accounts and the Audit Report thereon for the year ended 31<sup>st</sup> March, 2013.
2. To consider and adopt the appropriation of the Net Profit for the year ended 31<sup>st</sup> March, 2013.
3. To appoint M/s. U. G. Devi & Company, Chartered Accountants, as Statutory Auditors for the financial year 2013-14.
4. To consider and approve the proposed amendments to the Bye-laws of the Bank, with or without modification.
5. To transact any other business with the permission of the Chair.

By order of the Board of Directors

Mumbai,  
Dated : 15<sup>th</sup> April, 2013

( C. R. MULKY )  
Managing Director & CEO

**Note :** In the absence of a quorum within half an hour after the appointed time, the meeting shall stand adjourned and the adjourned meeting will be conducted immediately thereafter at the same venue irrespective of the rule of quorum in terms of Bye-law No. 30.

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## IMPORTANT NOTE TO MEMBERS

1. Members desiring to offer any suggestion at the Annual General Meeting or put any question pertaining to the Annual Report & Accounts are requested to write to the Bank atleast 7 days before the meeting i.e. on or before 11<sup>th</sup> May, 2013.
2. Members who have not collected their Share Certificates are requested to collect the same from the Bank on any working day during working hours at the earliest.
3. Members who have not collected their dividends for the previous three years are requested to collect the same immediately to avoid its forfeiture.
4. Members are requested to intimate any change in name of nominee, office and residential address, status etc., so as to keep our records up-to-date.
5. Members are requested to introduce the Bank to their friends, relatives and near and dear ones so that they also can avail of the various services rendered by the Bank.
6. Members are requested to note that only one copy of Annual Report has been posted to those shareholders who are residing at same place of residence at their request.
7. Members are requested to give instructions for crediting the dividend directly to their Saving Bank / Current Account with any of the Branches of the Bank.
8. Annual Report shall not be distributed at the Annual General Meeting in view of high cost of paper and printing. Members are therefore requested to bring their copies of Annual Report to the meeting.

## SAGA OF SUCCESSFUL GROWTH

(₹ in Lac)

| Particulars           | 2003-04          | 2004-05            | 2005-06            | 2006-07            | 2007-08            | 2008-09            | 2009-10            | 2010-11            | 2011-12            | 2012-13            |
|-----------------------|------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| Share Capital         | 2,239.57         | 2,759.41           | 3,339.57           | 3,884.72           | 4,662.39           | 5,659.68           | 6,643.97           | 7,173.56           | 7,158.57           | 8,401.39           |
| Reserve Funds         | 10,884.50        | 12,669.55          | 14,079.34          | 15,628.47          | 17,551.46          | 19,867.45          | 21,079.10          | 23,792.22          | 27,979.59          | 33,302.43          |
| <b>DEPOSITS</b>       |                  |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| Fixed Deposits        | 57,517.80        | 63,078.29          | 69,513.36          | 84,525.04          | 1,07,221.87        | 1,48,547.30        | 1,72,118.78        | 2,13,974.75        | 2,87,369.28        | 3,74,678.42        |
| Saving Bank Deposits  | 22,647.36        | 25,239.21          | 30,737.86          | 33,759.81          | 40,649.04          | 41,432.37          | 51,949.17          | 60,224.58          | 64,546.71          | 75,236.11          |
| Current Deposits      | 10,986.64        | 13,581.17          | 17,080.34          | 23,437.61          | 22,885.09          | 23,311.40          | 28,436.99          | 34,333.16          | 35,664.83          | 45,904.83          |
| Recurring Deposits    | 3,393.93         | 3,534.11           | 3,601.54           | 3,342.26           | 3,786.98           | 5,060.01           | 7,050.58           | 5,703.11           | 6,667.53           | 8,650.04           |
| Bharat Daily Deposits | 3,581.20         | 3,642.03           | 4,157.68           | 4,200.06           | 4,435.99           | 4,312.93           | 4,862.48           | 5,378.72           | 5,840.89           | 6,110.76           |
| <b>TOTAL</b>          | <b>98,126.93</b> | <b>1,09,074.81</b> | <b>1,25,090.78</b> | <b>1,46,264.78</b> | <b>1,78,978.97</b> | <b>2,22,664.01</b> | <b>2,64,418.00</b> | <b>3,19,614.32</b> | <b>4,00,079.24</b> | <b>5,10,580.16</b> |
| Loans and Advances    | 62,893.07        | 70,920.36          | 81,751.23          | 1,01,454.59        | 1,26,838.90        | 1,49,799.26        | 1,83,429.27        | 2,31,299.19        | 2,82,446.84        | 3,60,372.11        |
| Gross Income          | 12,213.43        | 12,186.62          | 13,368.18          | 15,464.80          | 19,964.63          | 26,093.20          | 30,643.38          | 35,614.91          | 47,176.81          | 62,266.19          |
| Net Profit            | 1,204.16         | 1,407.48           | 1,764.01           | 2,151.39           | 2,614.92           | 3,052.04           | 2,755.26           | 4,799.29           | 6,518.23           | 8,558.25           |
| Working Capital       | 1,15,050.73      | 1,28,449.92        | 1,47,844.26        | 1,73,369.87        | 2,09,245.81        | 2,60,373.37        | 3,08,209.51        | 3,75,545.70        | 4,64,216.63        | 5,83,949.11        |
| Total Staff Strength  | 674              | 663                | 660                | 662                | 662                | 691                | 749                | 769                | 842                | 893                |
| Dividend              | 17%              | 17%                | 15%                | 15%                | 15%                | 15%                | 15%                | 15%                | 15%                | 15%<br>(Proposed)  |
| Audit classification  | 'A'              | 'A'                | 'A'                | 'A'                | 'A'                | 'A'                | 'A'                | 'A'                | 'A'                | 'A'                |



## DIRECTORS' REPORT

Dear Members,

The Board of Directors is pleased to present the Thirty Seventh Annual Report on the business and operations of the Bank together with the audited accounts for the year ended 31<sup>st</sup> March, 2013.

### ECONOMIC SCENARIO

#### GLOBAL ECONOMY

The global economic scenario, though comparatively better, continues to be fragile & timid. A new economic policy in Japan, resilience in Chinese economy & 5.70 % GDP growth in Africa, provides glimmer of hope. Global economy is facing fewer hind winds vis-à-vis previous year and is likely to grow at a modest 3.50%. According to IMF, this is the result of prudent policy decisions made by Central Banks across the world. However, macro economic prospects of USA which is the highest contributor for the global GDP is clouded by uncertainty due to pressing high unemployment & debt ceiling, even though tentative upturn was witnessed in the last quarter.

#### INDIAN ECONOMY

Post global financial crisis 2008-09, the Indian economy responded strongly to fiscal & monetary stimulus in 2009-10 & 2010-11. However, due to combination of both external & domestic factors, economy decelerated to 6.20 % in 2011-12 and is estimated to decelerate further to about 5.00 to 5.50 % in 2012-13. Despite the slowdown, service sector showed more resilience to worsening external condition than agriculture and industry. Although overall industrial production growth turned positive in the beginning of Q4 of 2012-13, capital goods production & mining activity witnessed contraction. The Indian economy now faces a higher Current Account Deficit (CAD) of around 6.70 % of the GDP for 2012-13.

According to Dr. Raghuram Rajan - Chief Economic Advisor for Finance Ministry, "India is facing difficult times and with good policies, it will come through stronger. The way out; lies in shifting National spending from consumption to investment, removing bottle necks through structural reforms, combating inflation both through monetary & supply side measures, reducing cost to borrowers and raising finances and increasing the opportunities for savers."

In 2013-14, Indian economy is likely to grow in the range of 6.10% to 6.70% as the country is past the downturn & economy is headed northwards.

Despite the challenges in the economy, the Bank continued to offer competitive rate of interest on deposits & advances during the year. Bank mobilized ₹ 1105.01 crore of deposits, an increase of 27.62% and was able to optimally & judiciously deploy the funds. Bank recorded an impressive credit off-take of 27.59% (₹ 779.26 crore).

#### PERFORMANCE HIGHLIGHTS OF 2012-13

- Total business of the Bank increased from ₹ 6825.26 crore to ₹ 8709.52 crore reflecting a growth of 27.61%.
- Deposits grew from ₹ 4000.79 crore to ₹ 5105.80 crore with a rise of 27.62 % while advances increased from ₹ 2824.47 crore to ₹ 3603.72 crore, an increase of 27.59%.



- Net Profit increased from ₹ 65.18 crore to ₹ 85.58 crore with a growth of 31.30%.
- Gross NPA reduced from 0.70% (₹19.69 crore) to 0.44% (₹ 15.85 crore) at the end of the year. The Bank continued to maintain Zero Net NPA.
- The Bank has added 4 new branches and 7 On-site ATMs during the year.
- The business per employee grew from ₹ 8.11 crore to ₹ 9.75 crore and net profit per employee grew from ₹ 7.74 lac to ₹ 9.58 lac, inspite of addition of 51 employees during the year.

#### APPROPRIATION OF PROFITS

The Board of Directors is pleased to inform the members that during the year the Bank has registered a net profit of ₹ 85.58 crore as against ₹ 65.18 crore in the previous year.

A sum of ₹ 85,58,70,548.51 inclusive of carried forward profit of ₹ 45,634.45 of the previous year is available for appropriation.

In accordance with Reserve Bank of India guidelines and the provisions of section 63 of Multi State Co-operative Societies Act 2002, following appropriation of the Net Profit is recommended to the General Body for approval:

| Reserve Fund & Other Reserves                           | Amount of Appropriation<br>(₹) | Consolidated Amount after Appropriation as on 31/03/2013 (After approval)<br>(₹) |
|---|--------------------------------|--|
| Statutory Reserve                                       | 22,00,00,000.00                | 112,86,51,297.00   |
| Contribution to Education Fund of N.C.U.I.              | 85,59,000.00                   | 85,59,000.00   |
| Special Reserve   | 8,60,00,000.00                 | 36,21,00,000.00  |
| Building Fund   | 32,94,20,000.00                | 133,52,00,000.00   |
| Dividend Equalization Fund                              | -                              | 1,95,00,000.00   |
| Bad and Doubtful Debts Reserve                          | -                              | 45,11,06,798.37  |
| Contingent provision against Standard Assets            | -                              | 14,85,00,000.00  |
| Charity Fund  | -                              | 10,00,000.00   |
| Contingent Provision against Depreciation in Investment | -                              | 14,49,47,507.00  |
| Investment Fluctuation Reserve                          | 10,00,00,000.00                | 46,51,57,750.00  |
| Education Fund  | -                              | 10,00,000.00   |
| Special Reserve for Restructured Assets                 | -                              | 10,00,000.00   |
| General Reserve   | 25,00,000.00                   | 75,00,000.00   |
| General Reserve (Deferred Tax)                          | -                              | 9,11,30,000.00   |
| Dividend to Shareholders                                | 10,68,12,015.00                | 10,68,12,015.00  |
| Net Open Foreign Currency Position Reserve              | 25,00,000.00                   | 50,00,000.00   |
| Balance carried forward to the next year                | 79,533.51                      | 79,533.51  |
|   | <u>85,58,70,548.51</u>         | <u>427,72,43,900.88</u>  |

#### PROVISION FOR TAXES

Provision for current tax has been worked out after considering items allowable/ inadmissible as per the Income Tax Act. The estimated tax outflow for the current year is ₹ 3860.00 lac, which has



been fully provided for. The net provision for taxes after giving effect to the Deferred Tax Asset arising out of the timing differences and provisioning in accordance with the Accounting Standards is ₹ 3738.52 Lac as detailed hereunder.

|   |            |
|---|------------|
|   | (₹ in lac) |
| Net Tax Liability for the year          | 3860.00    |
| Add : Tax paid for earlier year         | 13.42      |
| Less: Deferred Tax Asset                | (134.90)   |
| Provision made in Profit & Loss Account | 3738.52    |

#### CAPITAL TO RISK ASSETS RATIO

The Bank continues to maintain a healthy Capital to Risk Assets Ratio (CRAR), well above the minimum CRAR requirement as stipulated by the Reserve Bank of India. The Capital to Risk Assets Ratio of the Bank stood at 12.56% as on 31st March, 2013, which is well above the minimum regulatory requirement of 9% and 12% for Banks with licence to handle Foreign Exchange business.

#### DIVIDEND

The Board of Directors is pleased to propose a Dividend of 15% for the year ending 31st March 2013. Dividend is payable on prorata basis. Board appreciates the members' participation in its growth and development. While proposing the dividend of 15%-which is the maximum permissible as per the bye-law, the Board has kept in mind the need to balance multiple objectives of not only rewarding shareholders but also to plough back profit to the business to maintain healthy CRAR (Capital to Risk Assets Ratio). Board seeks co-operation from members in its endeavor to strengthen capital base to power future growth.

#### AWARDS/RECOGNITIONS

Bank continued to receive awards and recognitions for meritorious performances in various fields.

The Brihanmumbai Nagari Sahakari Banks Association Ltd., Mumbai awarded the Bank 2nd prize for the best performance of the Bank during the year 2010-2011 in the category of Banks having deposits of above ₹ 1000 crore.

The Bank has been awarded first prize for Best HRD Project 2012 for development and training of employees in the category of large sized Co-operative Banks, by "Banking Frontiers".

#### MEMBERSHIP

The number of members of the Bank as on 31st March, 2013 are as under:

| Type of Membership | As on 31st March 2012 | Deletion of members due to death, resignation and transfer of shares | Admission of new members during the year | As on 31st March 2013 |
|--------------------|-----------------------|--|--|-----------------------|
| Regular Membership | 127355                | 1787   | 12114                                    | 137682                |
| Nominal Membership | 32640                 | 5609   | 3332                                     | 30363                 |



## BRANCH EXPANSION

The Bank is steadily expanding its operations by opening new branches. During the year Bank has opened 3 branches in Karnataka & 1 in Maharashtra.

Bharat Bank Branch openings are now a “wow” event in the Banking circles. Since last 2 years, every new Bharat Bank branch now opens with a 1<sup>st</sup> day deposit of more than ₹ 5 crore & 1000+ accounts.

| Branch Name | Date of opening | No. of accounts mobilized on the opening day | Amount of Deposit mobilized on the opening day (₹ in crore) |
|-------------|-----------------|--|---|
| Kalwa       | 11.05.2012      | 2,425  | 12.99   |
| Karkala     | 12.07.2012      | 3,512  | 11.13   |
| Kundapura   | 18.08.2012      | 4,700  | 15.57   |
| Bantwal     | 27.09.2012      | 5,434  | 12.34   |

The above newly opened branches mobilised a total business of ₹ 100.24 crore as on 31/03/2013.

The Bank plans to open 5 more branches i.e. Nashik and Mulund (West) in Maharashtra State, in April 2013, Mulky in Karnataka State in May 2013 and Kurla - Bailbazar & Dharavi-Sion(West) in Maharashtra State before October, 2013.

The Bank has applied to the Reserve Bank of India for 15 branch licenses at the following locations:

**MAHARASHTRA :** 1.Gokuldharm-Goregaon (East), 2.Andheri, 3.Bhiwandi, 4.Vikhroli, 5.Nallasopara, 6.Virar, 7.Wadala, 8.Nerul, 9.Koparkhairne, 10.Bandra (West), 11.Parel, 12.Vileparle (West) and 13.Lonavala

**KARNATAKA :** 1.Kankanady and 2.Ujire

All new branches, sport the same look, reinforcing the brand image of the Bank.

The Bank has re-designed its Kalina branch premises, which now have a spacious customer lobby & better aesthetics, aligning with the branch-branding concept.

## DEPOSIT INSURANCE

The Deposits of customers continue to be insured in terms of Deposit Insurance & Credit Guarantee Corporation Act, 1961 and enjoy the insurance protection at par with any other Bank in India. Bank is regular & prompt in paying insurance premium to DICGC.

## DEPOSIT GROWTH

Core Strength of the Bank lies in its ability to raise resources in terms of Deposits from the general



public. The deposits of the Bank as on 31<sup>st</sup> March, 2013 were ₹ 5105.80 crore with an increase of ₹ 1105.01 crore during the year. The deposit growth rate of 27.62% is impressive considering the challenges in the economy as well as the average deposit growth rate in the banking industry. Healthy deposit growth is an indicator of the TRUST reposed by customers in the Bank.

#### CREDIT PORTFOLIO AND CREDIT MANAGEMENT

The credit portfolio of the Bank stands increased to ₹ 3603.72 crore as on 31<sup>st</sup> March, 2013, thereby showing a net increase of ₹ 779.26 crore during the year with credit growth percentage being 27.59%. The Credit Deposit Ratio after taking into account the Capital Fund of the Bank as on 31<sup>st</sup> March, 2013 was 66.39%.

The Board is pleased to inform that despite the increase in Loan Portfolio, not a single loan sanctioned during this financial year has become Non Performing Asset. Standards Assets were 99.56% of the total loan assets, displaying improved quality of Credit Portfolio. This can partly be attributed to the excellent sourcing of loan proposals by the branches and diligent scrutiny and appraisal by the Centralised Credit Cell.

The Board of Directors conducted annual review of the Credit Policy of the Bank for the financial year 2012-13 in line with the guidelines from the Reserve Bank of India.

#### FINANCING TO PRIORITY SECTORS

In tune with the national objective of distributive justice, the Bank is continuing to emphasize channeling of credit to productive and infrastructural activities towards priority sector and weaker sections to meet socio-economic objectives of the Government of India.

Bank's advances to priority sectors as on 31<sup>st</sup> March, 2013 stood at ₹ 2329.46 crore forming 64.64% of the total advances. This includes a sum of ₹ 389.91 crore sanctioned to weaker sections as per the guidelines of the Reserve Bank of India. The break-up of advances to priority sectors is given in the graph forming part of this Report.

#### RECOVERY OF LOANS & ADVANCES

Effective recovery management is a tool for healthy growth of Bank's Assets and for maintaining profitability. Bank is having effective recovery mechanism with suitable legal support to supervise the borrowal accounts on continuous basis. This helps Bank to take appropriate measures before the account slips into possible NPA (Non Performing Asset). Despite the slow down in the economy coupled with tight liquidity conditions and in the backdrop of increase in stressed assets in the Banking Industry, the Bank put up a commendable performance by keeping a check on delinquency in Loans and Advances, to a great extent. During the period under report, continuous efforts coupled with well designed strategies ensured better results, resulting in deceleration of NPA's delinquency from ₹ 19.69 crore (0.70%) in the previous year to ₹ 15.85 crore (0.44%) this year.

Justice Rajan Jodharaj Kochar, Retired High Court Judge - Mumbai, Shri Arvind Baburao Narode, Retired Judge of Co-operative Court - Mumbai, Shri A.H. Naik, Retired District and Session Judge- Karnataka, Bengaluru who have vast experience in resolving recovery issues

were appointed as the Arbitrators by the Commissioner for Co-operation and Registrar of Co-operative Societies, Pune and the Central Registrar and Registrar of Co-operative Societies in Karnataka, Bengaluru under subsection 4 of the section 84 of the Multi-State Co-operative Societies Act, 2002 for adjudication of disputes.

Bank resorted to recovery of sticky advances by judicious use of Securitisation and Reconstruction of Financial Assets and Enforcement of Security Interest Act, 2002, thereby recovering substantial amounts from longstanding defaulters.

#### COMPUTATION OF NON-PERFORMING ASSETS (NPAs)

Members will be pleased to note that Bank is a **ZERO NET NPA BANK** since last 9 years.

Gross NPAs of the Bank were **0.44%** (₹ 15.85 crore) as on 31<sup>st</sup> March, 2013 as compared to 0.70% (₹ 19.69 crore) as on 31<sup>st</sup> March, 2012.

The detailed classification of assets and provisioning made as on 31st March, 2013 is given below. It may be observed that Bank has provisions of ₹ 45.11 crore as against ₹ 11.71 crore towards Non Performing Assets as per the guidelines of Reserve Bank of India.

Classification of Assets and Provisioning made against Non-Performing Assets as on 31st March, 2013  
(₹ In lac)

| Classification of Assets                    | No. of A/Cs  | Amount Outstanding | % of Col.3 to total Loans outstanding | Provision required to be made |                | Existing provision at the beginning of the year | Provisioning made during the year under Report | Total provisions as at the end of the year | Remarks |
|---|--------------|--------------------|---------------------------------------|-------------------------------|----------------|---|--|--|---------|
|   |              |                    |                                       | %                             | Amount         |   |  |  |         |
| 1.  | 2.           | 3.                 | 4.                                    | 5.                            |                | 6.  | 7.   | 8.   | 9.      |
| <b>Total loans and Advances of which :</b>  | <b>30287</b> | <b>360372.11</b>   |                                       |                               |                |   |  |  |         |
| <b>A. Standard Assets</b>                   | <b>29779</b> | <b>358786.90</b>   | <b>99.56</b>                          | <b>0.40</b> to <b>1</b>       | <b>1481.08</b> | <b>1170.00</b>                                  | <b>315.00</b>                                  | <b>1485.00</b>                             |         |
| <b>B. Non-Performing Assets</b>             |              |                    |                                       |                               |                | <b>4511.07</b>                                  | <b>-</b>                                       | <b>4511.07</b>                             |         |
| 1. Sub-Standard                             | 28           | 432.56             | 0.12                                  | 10                            | 43.26          |   |  |  |         |
| 2. Doubtful                                 |              |                    |                                       |                               |                |   |  |  |         |
| (i) Upto 1 year                             |              |                    |                                       |                               |                |   |  |  |         |
| a) Secured                                  | 2            | 7.10               | 0.00                                  | 20                            | 1.42           |   |  |  |         |
| b) Unsecured                                | 43           | 18.94              | 0.01                                  | 100                           | 18.94          |   |  |  |         |
| (ii) Above 1 year and upto 3 years.         |              |                    |                                       |                               |                |   |  |  |         |
| a) Secured                                  | 7            | 27.77              | 0.01                                  | 30                            | 8.33           |   |  |  |         |
| b) Unsecured                                | 145          | 388.32             | 0.11                                  | 100                           | 388.32         |   |  |  |         |
| (iii) Above 3 years                         |              |                    |                                       |                               |                |   |  |  |         |
| a) Secured                                  | 25           | 446.96             | 0.12                                  | 100                           | 446.96         |   |  |  |         |
| b) Unsecured                                | 206          | 148.32             | 0.04                                  | 100                           | 148.32         |   |  |  |         |
| <b>Total doubtful Assets (i + ii + iii)</b> | <b>428</b>   | <b>1037.41</b>     | <b>0.29</b>                           |                               | <b>1012.29</b> |   |  |  |         |
| a) Secured                                  | 34           | 481.83             | 0.13                                  |                               | 456.71         |   |  |  |         |
| b) Unsecured                                | 394          | 555.58             | 0.15                                  |                               | 555.58         |   |  |  |         |
| 3. Loss Assets                              | 52           | 115.24             | 0.03                                  | 100                           | 115.24         |   |  |  |         |
| <b>Gross NPA's (B1+B2+B3)</b>               | <b>508</b>   | <b>1585.21</b>     | <b>0.44</b>                           |                               | <b>1170.79</b> | <b>4511.07</b>                                  | <b>-</b>                                       | <b>4511.07</b>                             |         |





| Sr. No. | Particulars   | 31.03.2013 | 31.03.2012 |
|---------|---|------------|------------|
| 1       | Gross Advances  | 360372.11  | 282446.84  |
| 2       | Gross NPAs  | 1585.21    | 1968.93    |
| 3       | Gross NPAs as percentage to Gross Advances                                | 0.44       | 0.70       |
| 4       | Deductions  | ---        | ---        |
|         | - Balance in interest suspense account/ OIR                               | ---        | ---        |
|         | - DICGC/ ECGC claims received and held pending adjustment                 | ---        | ---        |
|         | - Part payment on NPA account received and kept in suspense account       | ---        | ---        |
| 5       | Total NPA provisions held (BDDR Special BDDR Balance after appropriation) | 4511.07    | 4511.07    |
| 6       | Net advances (1-4-5)  | 355861.04  | 277935.77  |
| 7       | Net NPA (2-4-5)   | Nil        | Nil        |
| 8       | Net NPAs as percentage of net advances                                    | Nil        | Nil        |

### TECHNOLOGY UPGRADATION FUND SCHEME (TUFS)

Bank continued as a Primary Lending Institution (PLI) of SIDBI, the nodal agency for availing various subsidies from Textile Ministry. Eligible SSI customers of the Bank from textile industry could claim 5% interest subsidy and Credit Linked Capital Subsidy as an incentive for upgradation of textile machinery under Technology Upgradation Fund Scheme (TUFS) of Textile Ministry, Government of India.

Members will be pleased to know that in its endeavor to encourage textile borrowers, Bank is now registered as eligible Primary Lending Institution (PLI) with IDBI Bank, the nodal agency of textile ministry for Non-SSI textile borrowers. By this arrangement erstwhile SSI borrowers who became Non-SSI units by virtue of the investment in Plant & Machinery can continue to avail subsidies from Textile Ministry through IDBI Bank. Additionally, Non-SSI textile borrowers who were hitherto deprived of the eligible subsidies will also get benefit by this arrangement with IDBI Bank.

### FOREX BUSINESS

The Board of Directors is pleased to inform that foreign exchange business has shown good progress during the year. Growth in terms of turnover in business & profitability is encouraging. The Bank maintains the Nostro A/c in five major currencies with reputed foreign Banks known for its services. The merchant turnover stood at ₹ 839.96 crore, an increase of ₹ 176.81 crore over the previous year. Accordingly, revenue earned in the forex business has substantially increased.

To boost exports, Bank continues to offer Rupee Interest Subvention to the eligible exporter clients as per the RBI guidelines. To ease the pressure on the importer towards their dollar liability and to sustain burden of weakening of rupee, Bank had arranged buyers credit through overseas correspondent Banks for payment of import liability. Further, to facilitate acceptance of Foreign LC's issued by the Bank on overseas suppliers, the Bank has entered into correspondent relationship with overseas Bankers spread over many countries across the globe. Bank is now offering services to meet all requirements of the importer & exporter clients of the Bank. The Bank has already implemented system to issue electronic Bank Realization Certificates (eBRC's) to exporter clients as per the Director General of Foreign Trade (DGFT) requirement.

In the endeavor to offer quality and knowledge based services, the Bank has focused its thrust



on training of its personnel in forex. The staff attached to forex department have been deputed to various training institutes of repute for value based training and have gained adequate working knowledge to discharge their duties diligently.

Bank has continued to offer services as Sub Agent for Money Transfer Services “Western Union Money Transfer” through principal agent M/s. Weizman Forex Ltd' and “Money Gram” and 'Xpress Money' through the principal agent M/s. UAE Exchange and Financial Services”. Through these global money transfer establishments, customers of the Bank, members and general public can speedily receive money from their relatives, friends from abroad. The facility is available through all branches of the Bank.

#### TREASURY

The Bank has an investment portfolio of ₹ 1,677.75 crore as on 31st March, 2013, out of which an amount of ₹ 1,537.62 crore has been invested in Government and other approved securities. The Bank's total investments in Government and other approved securities as on 31st March, 2013 works out to 30.51% of its Net Demand and Time Liabilities (NDTL), which is well above the limit stipulated by the Reserve Bank of India.

In an era where contribution from Treasury is gaining immense importance, the Bank has successfully managed to achieve the twin objective of Treasury i.e. Higher Profits and Efficient Liquidity management. To achieve the above-mentioned objectives, the Bank has made prudent use of Government securities and other debt & money market instruments.

The 10 year G-sec yield remained northwards of 8% for the majority of the year. Positive influence of Rate cuts during the later part of fiscal year was completely overshadowed by fears of Rating Downgrade, Inflation well above RBI's comfort level, High Fiscal Deficit, Higher Borrowings, Political Turmoil and Tight Liquidity Conditions. However, the Bank has not only been able to survive the bearish undertone of the market, but also managed to come out with flying colours. The Treasury Profits of the Bank has jumped significantly from ₹ 4.99 crore in the FY 2011-12 to ₹ 12.54 crore in the FY 2012-13. The increase in treasury profits can be attributed to the fact that the Bank has been able to churn the Investment Portfolio for taking advantage of trading opportunities.

The Bank has also been able to protect its interest income yield by locking in higher yields through Government Securities, Debt Market & Money Market Instruments and Fixed Deposits. The net interest income yield has made an impressive contribution to the bottom-line of the Bank.

The Bank is a direct member of the Negotiated Dealing System (NDS) for settlement of Government Securities for Treasury operations and the Clearing Corporation of India for Collateralized Borrowing and Lending Operations segment (CBLO). The Bank is borrowing and lending under CBLO as per the guidelines of the Reserve Bank of India and rules and regulations of the Clearing Corporation of India Ltd., (CCIL). The Bank is using CBLO segment as an effective tool for liquidity and fund management.

#### INSURANCE BUSINESS

Bank has earned commission of ₹ 92.31 lac from LIC of India and ₹ 29.35 lac from New India Assurance Co. Ltd.

During the year under report, following Branches earned the distinction of Bima Bank:

Main (Fort), Bhandup, Goregaon (East), Chembur, Mulund, Borivli, Andheri (East), Ghatkopar, Kalina, Vile Parle, Govandi, Thane, Mira Road, Vashi, Vasai, Lamington Road, Jayanagar and Bantwal.

#### ALTERNATE DELIVERY CHANNELS

While Branch remains the preferred service delivery mode of customers, Bank provides additional options for customers to transact through alternate delivery channels.

Bank has added 7 on-site ATMs during the financial year thereby providing 43 on-site ATMs for the convenience of customers.

VISA Debit card is well received by customers. 2800 issuer transactions per day happen through cards on ATMs, Shops (POS) & on the internet compared to 1500 transactions per day last year.

43% of cash withdrawals were witnessed through ATMs (last year 30%). ATM cash withdrawals are expected to reach 50% by September, 2013. This trend displays customer's preference to withdraw cash at a place & time of their choice, using ATMs.

#### TECHNOLOGICAL ADVANCEMENTS

The Bank has developed several unique software applications including :

1. Premium Society (keeps data of all flats in the society, generates bills, outstanding, SMS alerts, email alerts to society office bearers etc).
2. Integrating franking machine with in-house application & a phone modem to send automated SMS of details of franked documents to the Registrar of Assurance.
3. SMS application allows branch staff to send event based automatic sms like "Overdue in Loans", "Pls collect Chequebook" etc. A unique FREE TEXT SMS SENDER is used by staff to communicate conveniently & unobtrusively with the customer for reminders, greetings etc.
4. 'i-ALERTS' sends periodic SMS alerts to the Branch Heads/HO Department Heads/Top Management based on pre-set events like insurance expired in borrowers a/c etc.
5. Bank has developed software for generating & uploading eBRC (Bankers Realisation Certificate) to DGFT website.
6. Bank has recently developed "statement of account by email" facility at customer requested periods (PDF & excel). The Clean data statement (excel) option would help tech-savvy customers to integrate bank's statement with their accounting software. This facility is in addition to existing e-delivery channels.

#### KNOWLEDGE MANAGEMENT

Bank has implemented Insta Circulars(IC+) package from M/s. Alpha Plus Technologies Pvt. Ltd. This



is a storehouse of all circulars, manuals & reference documents issued/published by the Bank. Circulars issued by statutory bodies like RBI, IBA, NPCI are also uploaded.

#### **CHEQUE TRUNCATION SYSTEM (CTS)**

Bank has gone live & is participating in CTS in Southern Region. Bank has indicated its readiness to NPCI (National Payments Corporation of India Ltd) to participate in Western Region (Maharashtra) as & when RBI announces Go-Live date for CTS in Mumbai.

#### **IMAGE BASED OUTWARD CLEARING**

Bank has successfully implemented the image based clearing solution for outward clearing through M/s. Vsoft Technologies Ltd. Bank has additionally developed software for end-to-end reconciliation of the entire process. Bank's software additionally performs de-duplication (double upload) & consistency checks (difference in Encoder & CBS upload files). Bank also has developed software for 2nd level verification of Vsoft's work thereby attempting to achieve near-zero-error processing.

To boost the spirit of co-operation within the Co-operative Banking Industry, the Bank shares its learning/good practices with fellow banks/bankers. Bank has shared some of its in-house developed programs with other banks, totally free of cost.

#### **AUDIT AND INSPECTION**

##### **RESERVE BANK OF INDIA INSPECTION**

The Officials of the Reserve Bank of India had carried out inspection of the Bank covering the period upto 31st March, 2012 under Section 35 of the Banking Regulation Act, 1949 (as applicable to Co-operative Societies). Inspecting Officials of the Reserve Bank of India have appreciated the working of the Bank.

##### **STATUTORY AUDIT**

The Statutory Audit of the Bank was carried out by M/s. U. G. Devi & Company, Chartered Accountants, Mumbai, who were appointed by the Shareholder Members at the thirty-sixth Annual General Meeting held on 9th June, 2012. The Statutory Auditors have awarded 'A' Audit Classification to the Bank. Their Audit Report is appended. M/s. U. G. Devi & Company, Chartered Accountants are eligible for re-appointment as Statutory Auditors under Section 70(4) of the Multi-State Co-operative Societies Act, 2002.

##### **INTERNAL AUDIT**

The Internal Audit of the Bank was carried out by M/s. Ashwajit Associates, Chartered Accountants, appointed by the Board of Directors.

##### **CONCURRENT AUDIT**

As per guidelines of the Reserve Bank of India, 21 branches having large volume of business turnover were put under concurrent audit in addition to internal audit. M/s. Divakar Hari & Associates, M/s. Shetty Naik & Associates, M/s. Yashwant & Co., M/s. Nanjunda & Co., M/s. Dev Anand & Co. and M/s. Yardi Prabhu & Associates, Chartered Accountants have been appointed as Concurrent Auditors by

the Board of Directors.

#### **INFORMATION TECHNOLOGY AUDIT**

The Information Technology Audit of all the branches and Data Centre of the Bank was carried out by M/s. Nitant P. Trilokekar & Co., Chartered Accountants during the financial year as per the guidelines issued by the Reserve Bank of India.

Besides, the Statutory Audit, Internal Audit and Concurrent Audit, the audit & inspection of the Bank's various branches are also continued to be carried out by the Bank's in-house Internal Audit and Inspection Department comprising of Senior Executives, on a regular basis.

#### **RISK MANAGEMENT**

Due to greater uncertainties, risks in banking industry and RBI's emphasis on Risk Management, the Bank has put in place an efficient Risk Management Department, which is crucial to conduct Banking business. The Risk Management Department attempts to anticipate the dynamic changes in the banking environment and gauge the importance of anticipating, assessing, measuring, analyzing, controlling and mitigating risks thereby protecting the Bank from any loss or damage.

##### **Credit Risk Management**

Bank has a well spelt Credit Policy and Credit Management Policy, which are reviewed every year & approved by the Board of Directors. The Bank has an elaborate process in place for Pre-sanction, Post-sanction, Disbursement, Monitoring and Recovery of Loans. The Internal Inspection and Concurrent Audit departments proficiently supplement the Risk Management Department. Proactive Risk Management and foresightedness enabled the Bank to have control over Non Performing Assets, leading to a decrease in NPA's from ₹ 19.69 crore in 2011-12 to ₹ 15.85 crore in 2012-13. The credit monitoring cell diligently monitors transactions in cash-credit accounts & temporary overdrafts thereby ensuring that the funds are channeled for genuine business needs.

##### **Market Risk Management**

Market Risk Management ensures that risk taking is in line with Bank's strategic priorities, fundamental to the Bank. The Bank uses a combination of scientific methods like Duration and various limits like Stop-Loss limits, Fund Deployment Limits, etc. The ALCO (Asset Liability Committee) comprising of the MD & CEO, functional heads and other senior executives looks into Asset-Liability positions & arrives at decisions pertaining to Liquidity, Loan pricing, Interest rate on deposits, pricing of services etc. The Reserve Bank of India has made it mandatory for the Urban Co-operative Banks having AD category I license to assign the Duration based "capital charge" for the Market Risk with effect from 1st April, 2010. Pursuant to this, Bank has been able to successfully manage investment portfolio and market risk during the year 2012-13.

##### **Operational Risk Management**

Banking industry is highly susceptible to Operational Risk due to large amount of transactions happening through different channels. The Reserve Bank of India lays heavy stress on KYC & Anti-Money Laundering measures. The Bank has a comprehensive KYC / AML / CFT policy in place to identify, monitor and control the Operational Risk. Bank has recently completed the customer risk profiling exercise for all its customers. The Bank has also invested in a KYC & AML software for

monitoring potentially suspicious transactions with adequate escalation mechanisms. The system in place adheres to the elaborate reporting procedures and guidelines laid down by the Reserve Bank of India from time to time.

#### AMENDMENT TO BYE-LAWS

The Board of Directors had proposed amendments to bye-laws of the Bank viz., bye-law No. 4 (B) (ii) concerning deletion of any Multi-State Co-operative Society or any Co-operative Society from being admitted as a member of a Bank, bye-law No.14 concerning Authorized Share Capital and bye-law No. 23 (a) concerning Capital & Funds in respect of Preference Shares as permitted by the Reserve Bank of India vide circular No.UBD/PCB/Cir.No.4/09.18.201/08-09 dated 15<sup>th</sup> July, 2008 to issue financial instruments as well as to facilitate augmentation of the capital funds of the Bank respectively. The said amendments proposed by the Board of Directors were approved at the Annual General Meeting held on Saturday, the 9<sup>th</sup> June, 2012. The Office of the Joint Secretary to the Government of India and Central Registrar of Co-op. Societies, New Delhi vide their order bearing No.L-11016/8/1996-L&M dated 4<sup>th</sup> October, 2012 has approved and registered the proposed amendment to bye-law No. 4 (B) (ii) and has not approved the proposed amendments to bye-law No. 14 and bye-law No. 23 (a) for the reason that the proposed amendments to bye-law Nos.14 and 23 (a) can be considered only after receiving views of Reserve Bank of India as per RBI's circular No.UBD.PCB.Cir.No.4/09.18.201/08-09 dated 15<sup>th</sup> July, 2008, wherein it is mentioned that Urban Cooperative Banks may issue Perpetual Non-Cumulative Preference Shares, Perpetual Cumulative Preference Shares/Redeemable Non-Cumulative Preference Shares/Redeemable Cumulative Preference Shares with the prior permission of the respective Registrar/Central Registrar of Co-operative Societies granted in consultation with the Reserve Bank.

In the meantime, the Board of Directors is pleased to inform that the amendment to bye-law No. 1(iv) pertaining to extension of area of operation to eight districts in the State of Gujarat has been approved by the Central Registrar of Co-operative Societies vide Certificate of Registration of Amendment dated 26<sup>th</sup> day of February, 2013 in compliance of the order dated 21/08/2012 of the Appellate Authority.

Members are further informed that with regard to writ petition filed by the Bank against the Office of the Joint Secretary to the Government & Central Registrar of Co-op. Societies, New Delhi and the Appellate Authority before the Hon'ble Bombay High Court on the rejection of amendments proposed to bye-law No. 24 concerning "Maximum Borrowing Limit" and bye law No. 47 (b) and (c) concerning "Linking of Shareholding with Loan Limits", the Hon'ble Judge has ruled that with regard to proposed bye-law No.24 the view taken by the Joint Secretary to the Government of India & Central Registrar of Co-operative Societies is correct that the same is contrary to section 67 of the Multi-State Co-operative Societies Act, 2002 and with regard to proposed amendment to bye-law No.47 (b) and (c), the petition needs final hearing.

Now, the Board of Directors of the Bank has proposed amendments to some bye-laws of the Bank to increase the authorised capital of the Bank as well as to be in conformity with the Constitution (97<sup>th</sup> Amendment) Act, 2011 relating to Co-operative Societies, which has come into force with effect from 15<sup>th</sup> February, 2012 vide Gazette Notification dated 08/02/2012 and as per the direction received from the Director (Co-operation), Government of India, Ministry of Agriculture (Department of Agriculture & Co-operation), Krishi Bhavan, New Delhi vide communication bearing Ref. No. L-11012/1/2004-L&M (Vol.VI) dated 4<sup>th</sup> February, 2013. The proposed amendments are reproduced from page No. 47 to 52 for deliberations and members' approval.



#### **MEMBERSHIP OF BANKING CODES AND STANDARDS BOARD OF INDIA (BCSBI)**

The Board of Directors is pleased to inform the members that the Bank continued to be a member of the Banking Codes and Standards Board of India (BCSBI) with a view to improving the quality of Customer Service. As a member of BCSBI, the Bank has formally adopted the Code of Commitment to Customers and the Code of Bank's Commitment to Micro and Small Enterprises for implementation and shall always observe the same in letter and in spirit. The Bank also adheres to voluntary codes of BCSBI, which set minimum standards for fair and transparent treatment of consumers of banking services.

#### **STAFF WELFARE ACTIVITIES**

The Board of Directors firmly believes that happy & healthy employees are its greatest asset. A strong family-like environment & bonding created over the years have led to better cohesiveness & teamwork. The attrition rate of 1.23% is an indicator of the environment in which employees perform. The Bank enjoys a symbiotic relationship with its employees, with both sides attempting to deliver the best possible to the other.

The Bank continues to have provision for contributing an amount equivalent to one day's salary of all employees in the Bank in case of death of an employee while in service to the next of kin of such employee. This is in addition to a contribution of ₹ 10 lac per employee by all the surviving employees, by way of insurance.

The Bank continues to bear 75% of the premium of Group Mediclaim Policy with Cashless Hospitalization Facility for the benefit of all permanent employees. The policy also offers option for employees to insure their parents & family members.

Bank has opted for Group Insurance Scheme with LIC of India in lieu of Employees' Deposit Linked Insurance scheme with Provident Fund office.

Bank also provides a Superannuation Scheme with an option to the employees to invest in Superannuation Scheme of LIC of India and/or HDFC Standard Life Insurance Co. Ltd.

The Bank continues to fund 12% of specified portion of employees earnings towards Provident Fund contribution.

The Board of Directors is pleased to inform the members that the Bank has continued to make the funding under the Group Gratuity Scheme and Group Leave Encashment Scheme with the LIC of India and HDFC Standard Life Insurance Co. Ltd. to provide for payment of its liabilities towards employees gratuity and leave encashment.

The Welfare Club arranges Sports, Educational/Career guidance to employees' children, Yoga classes and Annual Day gathering to encourage cordial relations through cultural activities amongst the staff members and their families. The Welfare Club has also organized Health Check-up for the employees and their families - which was very well received by staff.

#### **STAFF TRAINING**

The Bank has always believed that trained employees are key to effective service delivery. The Board of Directors has always given priority to continuous training of its employees at all levels. The



Bank has identified training needs of employees at various levels to be in tune with its business objectives & long-term vision. The HRD department is proactive in identifying organizing and grooming employees based on their attitude, aptitude and skills. With the objective of catering to the training needs of employees posted at branches in Karnataka State, the Bank has set up a Learning Centre at Suratkal in Dakshina Kannada district in Karnataka State. The Learning Centre at Suratkal comprises of training hall with all modern infrastructure required for imparting effective training to employees.

Training needs of Mumbai region, continue to be catered through Bharat Bank Learning Centre at "Shivgiri", Goregaon (East), Mumbai.

The Learning Centre has been delivering effective training programs not only in the area of Banking but also emphasizing on Effective Customer Service, Self Development, Interpersonal Skills, Quality Management Approach To Work, Developing High Level Customer Employee Interface, Forex, LIC Business, Leadership, Team Building etc. to the employees of the Bank by using the vast in-house knowledge and talent base of its Expert Directors, Managerial Personnel & External Faculty. Training particularly on MOTIVATIONAL facet has also been imparted to all employees.

Besides, Bank also deposes its staff to various training courses conducted by other well-established training institutions including the Reserve Bank of India's College of Agricultural Banking-Pune, National Institution of Bank Management-Pune, VAMNICOM-Pune and IDBRT-Hyderabad etc.

#### STAFF RELATIONS

The Board of Directors are happy to place on record the congenial relations between staff and the management in the financial year and thank all staff for their dedicated efforts. This financial year also saw the signing of the new wage agreement with a better compensation package for the consistent dedicated performance of the staff & the Bank.

Lateral recruitments in Junior Management positions (CA and MBA) were done in a bid to bring in professionals to augment the knowledge & experience pool of the Bank.

#### DISCLOSURES ON CONCENTRATION OF DEPOSITS, ADVANCES & NPAs

|   |              |
|---|--------------|
| <b>Concentration of Deposits</b>  | (₹ in crore) |
| Total Deposits of twenty largest depositors                                       | 325.26       |
| Percentage of Deposits of twenty largest depositors to Total Deposits of the Bank | 6.37%        |
| <b>Concentration of Advances</b>  | (₹ in crore) |
| Total Advances to twenty largest borrowers  | 482.75       |
| Percentage of Advances to twenty largest borrowers to Total Advances of the Bank  | 13.40%       |
| <b>Concentration of NPA</b>   | (₹ in crore) |
| Total Exposure to top four NPA accounts   | 9.86         |

#### CORPORATE GOVERNANCE

The following Committees of the Board constituted during the previous financial year





continued during the financial year:

**EXECUTIVE COMMITTEE OF THE BOARD**

|                             |                         |
|-----------------------------|-------------------------|
| Shri Vasudeva R. Kotian     | Chairman                |
| Miss Rohini J. Salian       | Member                  |
| Shri Jaya C. Suvarna        | Member                  |
| Shri M. B. Kuckian          | Member                  |
| Smt. Pushpalatha N. Salian  | Member                  |
| Shri Raja V. Salian         | Member                  |
| Shri K. N. Suvarna          | Member                  |
| Shri Jaya A. Kotian         | Member                  |
| Shri Chandrashekar R. Mulky | Managing Director & CEO |

**LOAN COMMITTEE OF THE BOARD**

|                             |                         |
|-----------------------------|-------------------------|
| Shri Jyoti K. Suvarna       | Chairman                |
| Shri M. B. Sanil            | Member                  |
| Shri K. N. Suvarna          | Member                  |
| Shri Jaya A. Kotian         | Member                  |
| Shri Chandrashekar R. Mulky | Managing Director & CEO |

**AUDIT COMMITTEE OF THE BOARD**

|                             |                         |
|-----------------------------|-------------------------|
| Shri L. V. Amin             | Chairman                |
| Shri M. B. Sanil            | Member                  |
| Shri Y. Nagesh              | Member                  |
| Shri Mohan G. Poojary       | Member                  |
| Shri J. V. Kotian           | Member                  |
| Shri Ratan Umesh Sanil      | Member                  |
| Shri Rohit M. Suvarna       | Member                  |
| Shri Chandrashekar R. Mulky | Managing Director & CEO |

**LEGAL & DEBT RECOVERY COMMITTEE OF THE BOARD**

|                               |                         |
|-------------------------------|-------------------------|
| Shri Raja V. Salian           | Chairman                |
| Shri Jyoti K. Suvarna         | Member                  |
| Shri Shankar D. Poojary       | Member                  |
| Shri Chandrashekar S. Poojari | Member                  |
| Shri Bhaskar M. Salian        | Member                  |
| Shri N. Nityanand             | Member                  |
| Shri Chandrashekar R. Mulky   | Managing Director & CEO |

All the above Committees of the Board met from time to time to carry out the responsibilities entrusted on them for expeditious disposal of the business of the Bank.

The Bank has been practicing the principles of good corporate governance over the years laying strong emphasis on the business ethics, effective supervision, transparency, accountability and integrity. The Bank has also been responsive to the growing customer needs & changing consumer preferences.



As part of good corporate governance, meetings of the board and its various committees held during the year are as under:-

|  | No. of meetings held |
|--|----------------------|
| Board  | 27                   |
| Executive Committee of the Board             | 12                   |
| Loan Committee of the Board                  | 19                   |
| Audit Committee of the Board                 | 6                    |
| Legal & Debt Recovery Committee of the Board | 7                    |

Other Staff Executive Committees consisting of Senior Executives of the Bank are:

- Asset Liability Committee
- Investment Committee
- Executives Loans' Committee
- Risk Management Committee

#### ACKNOWLEDGEMENTS

The Board of Directors expresses gratitude to The Billwar Association, Mumbai, the sponsors of the Bank for extending their support from time to time.

The Board of Directors sincerely thank all the Members, Customers, Service Providers, Well Wishers and Institutions for extending their whole hearted support and co-operation in the growth and development of the Bank.

The Board of Directors is pleased to recall the efforts put in by the Senior Managerial Personnel, Officers and Employees at all levels in furthering the growth and strengthening the development of the Bank. The Board of Directors also wish to place on record the assistance, guidance and co-operation extended by the following Institutions, Banks and other Authorities:

1. Reserve Bank of India.
2. Central Registrar of Co-operative Societies, Government of India, New Delhi.
3. Commissioner for Co-operation and Registrar for Co-operative Societies, Maharashtra State, Pune.
4. Registrar of Co-operative Societies, Karnataka State.
5. Officials of Revenue Department at all level in Maharashtra & Karnataka States.
6. Statutory Auditors, Internal Auditors, Concurrent Auditors, Information Systems Auditors, Legal Advisors & Valuers.
7. National Federation of Urban Co-operative Banks and Credit Societies Ltd., New Delhi.
8. Maharashtra Urban Co-operative Banks Federation Ltd.
9. Brihan Mumbai Nagari Sahakari Banks Association, Mumbai.
10. Indian Banks' Association.
11. Press, T.V. and other Media.
12. All the valued Members, Clients and Well-Wishers.

For and on behalf of the Board of Directors

Mumbai  
Dated: 15<sup>th</sup> April, 2013

sd/-  
(VASUDEVAR. KOTIAN)  
Chairman



## PROFILE

|                           |   |
|---------------------------|---|
| NAME OF THE BANK          | : THE BHARAT CO-OP. BANK (MUMBAI) LIMITED   |
| CENTRAL OFFICE ADDRESS    | : 'Marutagiri', Samant Estate, Sonawala Road,<br>Goregaon (East), Mumbai - 400 063. |
| DATE OF REGISTRATION      | : 09.06.1977  |
| DATE & NO. OF RBI LICENSE | : ACD.MH.108-P dated 08.06.1978   |
| JURISDICTION              | : Maharashtra State & Karnataka State.  |

| ITEMS   | 31.03.2013 | (₹ in Crore) |
|---|------------|--------------|
| No. of Branches including Regd. Office & Central Office | 52         |              |
| Membership  |            |              |
| Regular   | 137682     |              |
| Nominal   | 30363      |              |
| Paid-up Share Capital                                   |            | 84.01        |
| Total Reserves & Funds                                  |            | 333.03       |
| Deposits  |            |              |
| Savings   |            | 752.36       |
| Current   |            | 459.05       |
| Fixed   |            | 3894.39      |
| Advances  |            |              |
| Secured   |            | 3594.84      |
| Unsecured   |            | 8.88         |
| Total % of Priority Sector                              | 64.64%     |              |
| Total % of weaker Section                               | 16.74%     |              |
| Borrowings  |            |              |
| National Housing Bank                                   |            | 61.14        |
| Investments   |            | 1677.75      |
| Overdues Percentage                                     | 0.81%      |              |
| Audit Classification                                    | 'A'        |              |
| Profit for the year                                     |            | 85.58        |
| Total Staff:  | 893        |              |
| Working Capital   |            | 5839.49      |

### SIGNIFICANT RATIOS

|   |        |      |
|---|--------|------|
| 1. Deposits & Advances Per Employee                     |        | 9.75 |
| 2. Net Profit Per Employee                              |        | 0.10 |
| 3. Return on Average Assets                             | 1.65%  |      |
| 4. Capital Adequacy Ratio                               | 12.56% |      |
| 5. Interest Income as Percentage to Working Capital     | 9.74%  |      |
| 6. Non-interest income as Percentage to Working Capital | 0.93%  |      |
| 7. Operating Profit as Percentage to Working Capital    | 2.16%  |      |



(Multi-State Scheduled Bank)

## **INDEPENDENT AUDITOR'S REPORT**

To :  
The Members of **THE BHARAT CO-OP. BANK (MUMBAI) LTD.,**

### **Report On the Financial Statements**

1. We have audited the accompanying financial statements of **The Bharat Co-operative Bank (Mumbai) Limited** as at 31<sup>st</sup> March, 2013, which comprise the Balance Sheet as at March 31, 2013, Profit and Loss Account and the Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

### **Management's Responsibility for the Financial Statements**

2. Management is responsible for the preparation of these financial statements in accordance with The Banking Regulation Act, 1949, Banking Laws (Application to Co-operative Societies) Act, 1965 and The Multi-State Co-operative Societies Act, 2002 of India. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

3. Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.
4. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.
5. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

6. In our opinion, as shown by books of bank, and to the best of our information and according to the explanations given to us:
  - i. the Balance Sheet, read with the notes thereon is a full and fair Balance Sheet containing all the necessary particulars, is properly drawn up so as to exhibit a true

- and fair view of state of affairs of the Bank as at 31st March 2013 in conformity with accounting principles generally accepted in India;
- ii. the Profit and Loss Account, read with the notes thereon shows a true balance of profit, in conformity with accounting principles generally accepted in India, for the year covered by the account ;
  - iii. the Cash Flow Statement gives a true and fair view of the cash flows for the year ended on that date; and
  - iv. the Balance Sheet, Profit and Loss Account and Cash Flow Statement comply with the applicable accounting standards.

#### **Report on Other Legal and Regulatory Requirements**

7. The Balance Sheet and the Profit and Loss Account have been drawn up in Forms "A" and "B" respectively of the Third Schedule to the Banking Regulation Act, 1949 (as applicable to Co-operative Societies).
8. As required by the Multi State Co-operative Societies Act, 2002 , we further report that:
  - i. We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of our audit.
  - ii. In our opinion, proper books of account as required by law have been kept by the Bank so far, as appears from our examination of those books and proper returns adequate for the purpose of our audit have been received from the branches not visited by us.
  - iii. In our opinion and according to the information and explanations given to us, there is no material impropriety or irregularity in the expenditure or in the realization of money due to the Bank.
  - iv. The Balance Sheet, Profit and Loss Account and Cash Flow statement dealt with by this report are in agreement with the books of account.
  - v. The transactions of the Bank, which have come to our notice, have been within the powers of the Bank.

**For M/S U. G. DEVI & COMPANY**

Chartered Accountants.

FRN: 102427W

Sd/-

**(V. U. Devi)**

Partner

M. No. : 38973

Place : Mumbai.  
Dated : 15<sup>th</sup> April, 2013.

## BALANCE SHEET AS AT

| Previous Year<br>2011-12<br>₹ | CAPITAL AND LIABILITIES   | ₹                 | Current Year<br>2012-13<br>₹ |
|-------------------------------|---|-------------------|------------------------------|
| 100,00,00,000.00              | <b>I. CAPITAL</b>   |                   | <b>100,00,00,000.00</b>      |
|                               | i) Authorised Capital<br>(10,00,00,000 shares of ₹ 10/- each)   |                   |                              |
|                               | ii) Subscribed Capital<br>8,40,13,884 shares (Previous year<br>7,15,85,651 shares) of ₹ 10/- each<br>fully paid up ; of which held by |                   |                              |
| 71,58,56,510.00               | a) Individuals & others   | 84,01,38,840.00   | 84,01,38,840.00              |
| ---                           | b) Co-operative Institutions  | ---               |                              |
|                               | <b>II. RESERVE FUND AND OTHER RESERVES</b>  |                   |                              |
| 74,01,63,965.00               | i) Statutory Reserve  | 90,86,51,297.00   |                              |
| 85,57,80,000.00               | ii) Building Fund   | 100,57,80,000.00  |                              |
| 1,85,00,000.00                | iii) Dividend Equalisation Fund   | 1,95,00,000.00    |                              |
| 45,11,06,798.37               | iv) Bad & Doubtful Debts Reserve  | 45,11,06,798.37   |                              |
| 11,70,00,000.00               | v) Contingent Provision against<br>Standard Assets  | 14,85,00,000.00   |                              |
| 10,00,000.00                  | vi) Charity Fund  | 10,00,000.00      |                              |
| 21,01,00,000.00               | vii) Special Reserve  | 27,61,00,000.00   |                              |
| 18,74,50,443.00               | viii) Contingent Provision against<br>Dep. in Investment  | 14,49,47,507.00   |                              |
| 20,98,57,750.00               | ix) Investment Fluctuation Reserve  | 36,51,57,750.00   |                              |
| 10,00,000.00                  | x) Education Fund   | 10,00,000.00      |                              |
| 9,11,30,000.00                | xi) Deferred Tax Credit (Trans. effect)   | 9,11,30,000.00    |                              |
| 50,00,000.00                  | xii) General Reserve Fund   | 50,00,000.00      |                              |
| 10,00,000.00                  | xiii) Special Reserve for Restructured Assets   | 10,00,000.00      |                              |
| ---                           | xiv) Net Open Foreign Currency Position Reserve   | 25,00,000.00      | 342,13,73,352.37             |
|                               | <b>III. PRINCIPAL/SUBSIDIARY STATE<br/>PARTNERSHIP FUND ACCOUNTS</b>  |                   | ---                          |
|                               | <b>IV. DEPOSITS AND OTHER ACCOUNTS</b>  |                   |                              |
| 2998,67,70,074.74             | i) Fixed Deposits:  |                   |                              |
|                               | a) Individuals ₹ 3688,90,50,391.73  |                   |                              |
|                               | b) Other Societies ₹ 205,48,71,256.46   | 3894,39,21,648.19 |                              |
| 645,46,71,111.85              | ii) Saving Bank Deposits:   |                   |                              |
|                               | a) Individuals ₹ 719,83,91,184.14   |                   |                              |
|                               | b) Other Societies ₹ 32,52,19,658.66  | 752,36,10,842.80  |                              |
| 300,80,19,334.90              | iii) Current Deposits:  |                   |                              |
|                               | a) Individuals ₹ 327,95,98,353.44   |                   |                              |
|                               | b) Other Societies ₹ 82,45,519.75   | 328,78,43,873.19  |                              |
| 55,84,63,837.16               | iv) Matured Deposits  | 130,26,39,834.15  | 5105,80,16,198.33            |
| 4361,28,69,825.02             | Carried Forward   |                   | 5531,95,28,390.70            |



31ST MARCH, 2013

| Previous Year<br>2011-12<br>₹ | PROPERTY AND ASSETS  | ₹                             | Current Year<br>2012-13<br>₹ |
|-------------------------------|--|-------------------------------|------------------------------|
| 202,75,89,245.82              | <b>I. CASH</b><br>In hand and with Reserve Bank of India,<br>State Bank of India, Maharashtra State<br>Co-op. Bank Ltd., Mumbai District Central<br>Co-op. Bank Ltd., South Canara District<br>Central Co-operative Bank Ltd.<br>(Including Foreign Currency Notes of ₹ Nil )  |                               | 276,27,07,070.38             |
| 10,28,30,367.24               | <b>II. BALANCE WITH OTHER BANKS</b><br>i) Current Deposits (Including ₹ 56,50,570/-<br>with banks in Foreign Countries)  | 14,22,23,484.84               |                              |
| 176,76,56,809.41              | ii) Fixed Deposits (Including ₹ 8,50,89,968.07<br>Pledged for securing funded/non funded<br>facilities & Treasury operation)   | 95,16,95,768.07               | 109,39,19,252.91             |
| 69,90,79,294.82               | <b>III. MONEY AT CALL AND SHORT NOTICE</b>   |                               | 44,95,76,594.80              |
| 1140,06,76,653.13<br>2,000.00 | <b>IV. INVESTMENTS</b><br>i) In Central & State Government Securities<br>ii) Shares in Co-operative Institutions<br>(Includes value of Securities of ₹ 56,00,00,000/-<br>Pledged as collateral with CCIL towards<br>Security Guarantee Fund for Treasury<br>operations)  | 1537,61,98,617.69<br>2,000.00 | 1537,62,00,617.69            |
| --                            | <b>V. INVESTMENTS OUT OF THE PRINCIPAL<br/>SUBSIDIARY STATE PARTNERSHIP FUND</b>   |                               | --                           |
| 962,47,18,545.52              | <b>VI. ADVANCES</b><br>i) Short term Loans, Cash Credits,<br>Overdrafts and Bills Discounted<br>Of which secured against<br>a) Govt. and other approved<br>securities ₹ 3,83,62,702.33<br>b) Other Tangible<br>Securities ₹ 1277,25,09,017.74<br>c) Personal sureties<br>with or without<br>Collateral securities ₹ 30,06,739.12 | 1281,38,78,459.19             |                              |
| 2562,25,52,915.94             | Carried Forward  | 1281,38,78,459.19             | 1968,24,03,535.78            |

**BALANCE SHEET AS AT**

| Previous Year<br>2011-12<br>₹ | CAPITAL AND LIABILITIES   | ₹               | Current Year<br>2012-13<br>₹ |
|-------------------------------|---|-----------------|------------------------------|
| 4361,28,69,825.02             | Brought Forward   |                 | 5531,95,28,390.70            |
| 84,38,00,000.00               | <b>V. BORROWINGS</b><br>Refinance from National Housing Bank              |                 | 61,14,00,000.00              |
| 115,66,94,388.38              | <b>VI. BILLS FOR COLLECTION</b><br>(Being Bills Receivable as per Contra) |                 | 37,87,45,918.12              |
| ---                           | <b>VII. BRANCH ADJUSTMENTS</b>  |                 | ---                          |
| 23,06,25,528.70               | <b>VIII. OVERDUE INTEREST RESERVE</b><br>(As per Contra)                  |                 | 27,08,23,608.10              |
| 12,60,27,425.99               | <b>IX. INTEREST PAYABLE</b>   |                 | 17,93,24,257.34              |
| 42,46,62,488.70               | <b>X. OTHER LIABILITIES</b>   |                 |                              |
| 79,13,404.00                  | i) Pay Orders/Gift Cheques  | 30,90,79,237.72 |                              |
| 12,38,276.97                  | ii) Unclaimed Dividend  | 86,02,812.00    |                              |
| 7,11,69,162.77                | iii) Suspense Account   | 13,40,459.97    |                              |
| 1,73,88,500.40                | iv) Sundries  | 8,57,98,390.14  |                              |
| 60,04,00,000.00               | v) Provision for Expenses   | 2,48,75,861.95  |                              |
| 6,42,90,765.00                | vi) Provision for Taxation  | 91,30,54,740.00 |                              |
|                               | vii) Bonus/Ex-gratia to Staff   | 8,60,35,952.00  | 142,87,87,453.78             |
| 65,19,03,139.45               | <b>XI. PROFIT AND LOSS ACCOUNT</b><br>Profit as per last Balance Sheet    | 65,19,03,139.45 |                              |
|                               | Less : Appropriation  |                 |                              |
|                               | i) Statutory Reserve ₹ 16,50,00,000.00                                    |                 |                              |
|                               | ii) Dividend ₹ 10,65,39,205.00  |                 |                              |
|                               | iii) Education Fund of NCUI ₹ 65,18,300.00                                |                 |                              |
|                               | iv) Building Fund ₹ 15,00,00,000.00                                       |                 |                              |
|                               | v) Special Reserve ₹ 6,60,00,000.00                                       |                 |                              |
|                               | vi) Investment Fluctuation ₹ 15,53,00,000.00                              |                 |                              |
|                               | vii) Net Open Foreign<br>Currency Position<br>Reserve ₹ 25,00,000.00      | 65,18,57,505.00 |                              |
|                               | Balance of Profit   | 45,634.45       |                              |
|                               | Add : Net Profit for the year as per<br>Profit & Loss Account             | 85,58,24,914.06 | 85,58,70,548.51              |
| 4780,89,82,905.38             | Carried Forward   |                 | 5904,44,80,176.55            |





## 31ST MARCH, 2013

| Previous Year<br>2011-12<br>₹ | PROPERTY AND ASSETS  | ₹                 | Current Year<br>2012-13<br>₹ |
|-------------------------------|--|-------------------|------------------------------|
| 2562,25,52,915.94             | Brought Forward  | 1281,38,78,459.19 | 1968,24,03,535.78            |
|                               | Of the Advances amount due from individuals ₹ 1281,38,78,459.19                                    |                   |                              |
|                               | Of the Advances amount overdue ₹ 3,84,88,726.81  |                   |                              |
|                               | Considered Bad and Doubtful of Recovery ₹ 1,41,44,000.00<br>(Provision made as per RBI guidelines) |                   |                              |
| 438,97,76,430.71              | <b>ii) Medium Term Loans</b><br><b>Of which secured against</b>                                    | 423,41,90,512.96  |                              |
|                               | a) Govt. and other approved securities ₹ 2,21,38,573.97  |                   |                              |
|                               | b) Other Tangible securities ₹ 412,62,55,682.49  |                   |                              |
|                               | c) Personal sureties with or without collateral securities ₹ 8,57,96,256.50                        |                   |                              |
|                               | Of the Advances amount due from individuals ₹ 423,41,90,512.96                                     |                   |                              |
|                               | Of the Advances amount overdue ₹ 7,42,24,460.81  |                   |                              |
|                               | Considered Bad and Doubtful of Recovery ₹ 3,46,56,000.00<br>(Provision made as per RBI guidelines) |                   |                              |
| 1423,01,88,726.49             | <b>iii) Long Term Loans</b><br><b>Of which secured against</b>                                     | 1898,91,41,649.54 | 3603,72,10,621.69            |
|                               | a) Govt. and other approved securities   |                   |                              |
|                               | b) Other Tangible securities ₹ 1898,91,41,649.54   |                   |                              |
|                               | Of the Advances amount due from individuals ₹ 1898,91,41,649.54                                    |                   |                              |
|                               | Of the Advances amount overdue ₹ 18,03,79,618.00   |                   |                              |
|                               | Considered Bad and Doubtful of Recovery ₹ 6,64,65,000.00<br>(Provision made as per RBI guidelines) |                   |                              |
| 4424,25,18,073.14             | <b>Carried Forward</b>   |                   | 5571,96,14,157.47            |

BALANCE SHEET AS AT

| Previous Year<br>2011-12<br>₹ | CAPITAL AND LIABILITIES   | ₹ | Current Year<br>2012-13<br>₹ |
|-------------------------------|---|---|------------------------------|
| 4780,89,82,905.38             | Brought Forward   |   | 5904,44,80,176.55            |
|                               | <b>XII. CONTINGENT LIABILITIES</b>  |   |                              |
|                               | Bank's liabilities for :  |   |                              |
|                               | i) Guarantees given on behalf of constituents ₹ 119,24,61,465.94<br>(Previous year ₹ 99,33,48,865.34)   |   |                              |
|                               | ii) Letters of Credit etc. ₹ 95,44,58,989.00<br>(Previous year ₹ 23,26,87,890.35)<br>(Fully Secured by Fixed Deposits, Government Securities and other Tangible Securities) |   |                              |
|                               | iii) Forward Sale/Purchase ₹ 33,06,68,964.00<br>(Previous year ₹ 76,74,98,738.00)   |   |                              |
| 4780,89,82,905.38             | Carried Forward   |   | 5904,44,80,176.55            |

31ST MARCH, 2013

| Previous Year<br>2011-12<br>₹ | PROPERTY AND ASSETS   | ₹               | Current Year<br>2012-13<br>₹ |
|-------------------------------|---|-----------------|------------------------------|
| 4424,25,18,073.14             | Brought Forward   |                 | 5571,96,14,157.47            |
|                               | <b>VII. INTEREST RECEIVABLE</b>   |                 |                              |
| 21,73,11,101.59               | i) Interest Receivable on Investments                                     | 29,55,91,789.19 |                              |
| 28,04,17,237.00               | ii) Interest Receivable on Loans and Advances                             | 36,69,75,210.00 |                              |
| 5,48,193.00                   | iii) Rupee Interest Receivable  | 8,00,928.00     | 66,33,67,927.19              |
| 23,06,25,528.70               | <b>VIII. INTEREST RECEIVABLE ON N. P. A.</b><br>(As per contra)           |                 | 27,08,23,608.10              |
| 115,66,94,388.38              | <b>IX. BILLS RECEIVABLE</b><br>(Being Bills for collection as per Contra) |                 | 37,87,45,918.12              |
| 24,332.00                     | <b>X. BRANCH ADJUSTMENTS</b>  |                 | --                           |
| 70,01,95,760.00               | <b>XI. PREMISES</b>   |                 |                              |
|                               | Opening Balance at cost   | 96,32,95,747.85 |                              |
|                               | Add : Additions during the year   | 3,11,66,813.52  |                              |
|                               |   | 99,44,62,561.37 |                              |
|                               | Less : Sold during the year   | -               |                              |
|                               |   | 99,44,62,561.37 |                              |
|                               | Less : Accumulated depreciation<br>upto 31.03.2012 ₹ 26,30,99,987.85      |                 |                              |
|                               | Adjustment on Sales   | -               |                              |
|                               | Depreciation for the year ₹ 4,97,23,128.52                                | 31,28,23,116.37 | 68,16,39,445.00              |
| --                            | <b>XII. CAPITAL WORK IN PROGRESS</b>                                      |                 | 78,15,855.00                 |
| 43,45,264.00                  | <b>XIII. VEHICLES</b>   |                 |                              |
|                               | Opening Balance at cost   | 1,27,02,045.72  |                              |
|                               | Add : Additions during the year   | 39,10,824.00    |                              |
|                               |   | 1,66,12,869.72  |                              |
|                               | Less : Sold during the year   | 23,25,177.72    |                              |
|                               |   | 1,42,87,692.00  |                              |
|                               | Less : Accumulated depreciation<br>upto 31.03.2012 ₹ 83,56,781.72         |                 |                              |
|                               | Adjustment on Sales ₹ (17,31,417.72)                                      |                 |                              |
|                               | Depreciation for the year ₹ 15,69,817.00                                  | 81,95,181.00    | 60,92,511.00                 |
| 7,243.00                      | <b>XIV. LIBRARY ACCOUNT</b>   |                 |                              |
|                               | Balance as per last Balance Sheet (W.D.V.)                                | 7,243.00        |                              |
|                               | Add : Additions during the year   | 1,735.00        |                              |
|                               |   | 8,978.00        |                              |
|                               | Less : Depreciation   | 2,444.00        | 6,534.00                     |
| 4683,26,87,120.81             | <b>Carried Forward</b>  |                 | 5772,81,05,955.88            |

**BALANCE SHEET AS AT**

| <b>Previous Year<br/>2011-12<br/>₹</b> | <b>CAPITAL AND LIABILITIES</b> | <b>₹</b> | <b>Current Year<br/>2012-13<br/>₹</b> |
|--|--------------------------------|----------|---------------------------------------|
| 4780,89,82,905.38                      | Brought Forward                |          | 5904,44,80,176.55                     |
| <b>4780,89,82,905.38</b>               | <b>Total Rupees</b>            |          | <b>5904,44,80,176.55</b>              |

Notes forming part of Accounts and  
Significant Accounting Policies - Schedule 1

For U. G. DEVI & COMPANY,  
CHARTERED ACCOUNTANTS  
FRN : 102427W

sd/-

(V. U. DEVI)  
PARTNER  
M. No. : 38973

MUMBAI  
DATED : 15<sup>th</sup> APRIL 2013



**31ST MARCH, 2013**

| Previous Year<br>2011-12<br>₹ | PROPERTY AND ASSETS   | ₹                | Current Year<br>2012-13<br>₹ |
|-------------------------------|---|------------------|------------------------------|
| 4683,26,87,120.81             | Brought Forward   |                  | 5772,81,05,955.88            |
| 14,72,36,805.11               | <b>XV. FURNITURE &amp; FIXTURES</b> (INCLUDING COMPUTERS)<br>Balance as per last Balance Sheet (W.D.V.) | 14,72,36,805.11  |                              |
|                               | Add: Additions during the year  | 4,82,90,811.87   |                              |
|                               |   | 19,55,27,616.98  |                              |
|                               | Less : Sales / Adjustment during the year   | ₹ 3,82,342.00    |                              |
|                               | Less : Depreciation   | ₹ 4,70,05,909.72 | 14,81,39,365.26              |
| 60,29,502.00                  | <b>XVI. COMPUTER SOFTWARE</b><br>Opening Balance at cost  | 1,44,41,093.95   |                              |
|                               | Add : Additions during the year   | 1,25,55,196.73   |                              |
|                               |   | 2,69,96,290.68   |                              |
|                               | Less : Accumulated Amortisation upto 31.03.2012   | ₹ 84,11,591.95   |                              |
|                               | Amortisation for the year   | ₹ 57,30,914.73   | 1,28,53,784.00               |
|                               | <b>XVII. OTHER ASSETS</b>   |                  |                              |
| 42,00,684.44                  | I) Stock of Stationery  | 43,54,196.07     |                              |
| 40,69,436.00                  | II) Deposit with BEST, MTNL, BMC etc  | 37,75,644.00     |                              |
| 2,10,585.00                   | III) Stamps on hand   | 1,95,747.00      |                              |
| 3,04,51,616.60                | IV) Security Deposit with Landlords   | 3,14,78,156.60   |                              |
| 1,03,60,075.00                | V) Sundries Receivable  | 2,33,41,195.45   |                              |
| 27,63,171.71                  | VI) Prepaid Expenses  | 30,48,612.64     |                              |
| 7,06,54,000.00                | VII) Deferred Tax Assets (Net)  | 8,41,44,000.00   |                              |
| 49,28,850.00                  | VIII) Advance to Staff  | 49,21,980.00     |                              |
| 1,23,07,000.00                | IX) Deposit with Clearing Corporation of India  | 1,46,16,200.00   |                              |
|                               | X) Service Tax and Education Cess Input Credit  | 8,837.57         |                              |
| 4,55,34,314.00                | XI) Stamps on Hand (Franking)   | 3,68,29,764.00   |                              |
| 90,52,494.67                  | XII) Other Receivables  | 41,14,649.62     |                              |
| 62,84,97,250.04               | XIII) Advance Income Tax (Including FBT)  | 94,45,52,088.46  | 115,53,81,071.41             |
| <b>4780,89,82,905.38</b>      | <b>Total Rupees</b>   |                  | <b>5904,44,80,176.55</b>     |

Sd/-  
**(VASUDEVAR. KOTIAN)**  
Chairman

Sd/-  
**(ROHINI J. SALIAN)**  
Vice-Chairperson

Sd/-  
**(C. R. MULKY)**  
MD & CEO

**Directors**

JAYA C. SUVARNA  
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MOHAN G. POOJARY  
SHANKAR D. POOJARY  
N. NITYANAND  
RATAN UMESH SANIL  
K. N. SUVARNA

Mumbai,  
Dated : 15<sup>th</sup> April, 2013

## PROFIT AND LOSS ACCOUNT

| Previous Year<br>2011-12<br>₹ | EXPENDITURE  | ₹                   | Current Year<br>2012-13<br>₹ |
|-------------------------------|--|---------------------|------------------------------|
| 277,57,18,842.98              | Interest on Deposits & Borrowings  |                     | 379,03,93,093.83             |
| 48,69,33,302.10               | Salaries and Allowances, Provident Fund<br>Contribution, Gratuity and Bonus etc. |                     | 67,40,83,329.44              |
| 6,94,815.00                   | Directors' and Local committee Members'<br>Fees and Allowances                   |                     | 6,77,675.00                  |
| 14,28,02,694.53               | Rent, Taxes, Insurance & Lighting  |                     | 15,44,22,906.77              |
| 14,21,718.00                  | Legal Charges and Expenses   |                     | 11,12,712.00                 |
| 76,84,224.63                  | Postage, Telegram & Telephone charges  |                     | 99,62,381.45                 |
| 83,15,524.00                  | Audit Fees (Statutory, Internal & Concurrent Auditors)                           |                     | 1,05,95,924.40               |
| 9,06,76,744.16                | Depreciation / Amortisation on Assets  |                     | 10,40,32,213.97              |
| 2,21,96,682.45                | Repairs & Maintenance  |                     | 2,38,47,698.76               |
| 2,02,33,297.53                | Printing, Stationery & Advertisement   |                     | 2,51,92,763.43               |
| 10,84,61,836.99               | Other Expenditure  |                     | 13,09,66,450.69              |
| 2,22,49,860.18                | Amortisation of Investment   |                     | 2,11,12,124.39               |
| 1,57,17,399.35                | Depreciation on Shifting of Investments  |                     | 1,80,43,294.75               |
| 1,30,73,424.00                | Bad Debts Written-Off  |                     |                              |
|                               | <b>Provisions :</b>  |                     |                              |
| 5,61,50,637.00                | Prov. For Depreciation on Investments  | -                   |                              |
| 10,00,000.00                  | Dividend Equalisation Fund   | 10,00,000.00        |                              |
| 2,15,00,000.00                | Contingent provision against Standard Assets                                     | 3,15,00,000.00      |                              |
| 3,50,00,000.00                | Bad & Doubtful Debt Reserve  | -                   | 3,25,00,000.00               |
| <b>88,78,49,510.10</b>        | <b>Profit Before Tax</b>   |                     | <b>122,96,76,694.06</b>      |
| 29,21,77,000.00               | Less : Provision for Tax   |                     | 37,38,51,780.00              |
| <b>59,56,72,510.10</b>        | <b>Net Profit after Tax</b>  |                     | <b>85,58,24,914.06</b>       |
| 471,76,80,513.00              |  |                     | 622,66,19,262.94             |
| 65,18,23,147.10               | Balance of Profit carried to Balance Sheet                                       |                     | 85,58,24,914.06              |
| 65,18,23,147.10               |  | <b>Total Rupees</b> | <b>85,58,24,914.06</b>       |

Notes forming part of Accounts and  
Significant Accounting Policies - Schedule 1

For U. G. DEVI & COMPANY,  
CHARTERED ACCOUNTANTS  
FRN : 102427W

sd/-

(V. U. DEVI)  
PARTNER  
M. No. : 38973

MUMBAI  
DATED : 15<sup>th</sup> APRIL 2013

## FOR THE YEAR ENDED 31 ST MARCH, 2013

| Previous Year<br>2011-12<br>₹ | INCOME                                       | ₹                | Current Year<br>2012-13<br>₹ |
|-------------------------------|--|------------------|------------------------------|
|                               | <b>Interest and Discount</b>                 |                  |                              |
| 346,72,43,223.20              | Interest earned on Loans and Advances        | 444,55,50,355.32 |                              |
| 91,30,61,047.96               | Interest earned on Investments               | 123,95,80,726.96 | 568,51,31,082.28             |
| 14,11,50,914.69               | Commission, Exchange & Brokerage             |                  | 18,67,27,826.44              |
| 1,22,92,233.00                | Rent on Safe Deposit Lockers                 |                  | 1,73,11,416.00               |
| 4,99,71,985.70                | Profit on Sale of Securities (Net)           |                  | 12,53,97,839.10              |
|                               | <b>Other Receipts :</b>                      |                  |                              |
| 12,89,950.45                  | Miscellaneous Receipts                       | 3,56,046.00      |                              |
| 79,60,997.00                  | Profit on Sale of Assets                     | 7,13,891.00      |                              |
| 11,12,85,269.00               | Incidental and Processing charges            | 16,53,58,478.12  | 16,64,28,415.12              |
| 1,30,73,424.00                | Provision for BDDR Written back              |                  |                              |
| 3,51,468.00                   | Bad debts earlier written off now recovered  |                  | 31,19,748.00                 |
| -                             | Provisions and Contingencies written back    |                  | 4,25,02,936.00               |
| <b>471,76,80,513.00</b>       |  |                  | <b>622,66,19,262.94</b>      |
| 59,56,72,510.10               | Balance of Profit brought forward            |                  | 85,58,24,914.06              |
| 5,61,50,637.00                | Transfer from Investment Fluctuation Reserve |                  | -                            |
| <b>65,18,23,147.10</b>        | <b>Total Rupees</b>                          |                  | <b>85,58,24,914.06</b>       |

Sd/-  
(VASUDEVAR. KOTIAN)  
Chairman

Sd/-  
(ROHINI J. SALIAN)  
Vice-Chairperson

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MOHAN G. POOJARY  
SHANKAR D. POOJARY  
N. NITYANAND  
RATAN UMESH SANIL  
K. N. SUVARNA

Mumbai,  
Dated : 15<sup>th</sup> April 2013



SCHEDULE - 1

**Significant Accounting policies and Notes to the Accounts forming part of the Financial Statements for the year ended 31<sup>st</sup> MARCH, 2013.**

**I. 1 Overview**

The Bharat Co-operative Bank (Mumbai) Limited, was registered in 1977 and is engaged in providing a wide range of banking and financial services.

**2. Basis of preparation**

The financial statements have been prepared and presented under the historical cost convention on the accrual basis of accounting and comply with generally accepted accounting principles, statutory requirements prescribed under the Banking Regulation Act 1949, The Multi State Co-operative Societies Act, 2002 circulars and guidelines issued by the Reserve Bank of India (RBI), Accounting Standards (AS) issued by the Institute of Chartered Accountants of India (ICAI) and current practices prevailing within the banking industry in India.

**3. Use of Estimates**

The preparation of the financial statements requires the management to make estimates and assumptions that affect the reported amounts of assets and liabilities (including contingent liabilities) as on the date of the financial statements and the reported income and expense for the reporting period. Actual results could differ from these estimates Management believes that the estimates used in the preparation of the financial statements are prudent and reasonable. Any revision in the accounting estimates is recognized prospectively.

**II. Significant Accounting Policies:**

**1. Accounting Convention:**

The accompanying financial statements have been prepared in accordance with historical cost convention and on the going concern concept.

**2. Investments and Valuation thereof:**

**2.1 Categorization**

In accordance with the Reserve Bank of India guidelines, the Bank classifies its investment portfolio into the following three categories:

- i) Held to Maturity - Securities acquired by the bank with the intention to hold till maturity.
- ii) Held for Trading - Securities acquired by the bank with the intention to trade within 90 days of purchase.
- iii) Available for sale - Securities not classified either as "Held to Maturity" or as "Held for Trading".

**2.2 Classification of Investments**

For the purposes of disclosure in the Balance Sheet and in accordance with RBI guidelines, Investments under each category have been further sub-classified as under: (i) Government Securities (ii) Other approved securities (iii) Shares (iv) Bonds of PSU (v) Others.



## 2.3 Valuation

Valuation of investments held in above categories has been done as follows:

- i) **Held to Maturity:** Investments under this category are carried at their acquisition cost. Premium, if any, paid on acquisition is amortized over the balance period to maturity. Book value of securities is reduced to the extent of amount amortized during the relevant accounting period.
- ii) **Available for Sale / Held for trading:** Investments under this category are marked to market as per RBI guidelines and are valued scrip wise. Appreciation/depreciation is aggregated for each class of securities (as per para 2.2 above) and the net depreciation is provided for. Net appreciation, if any, is ignored.

Market value of government securities is determined on the basis of the pricelist published by RBI or the prices periodically declared by PDAI jointly with FIMMDA for valuation at the year end. In case of unquoted government securities, market price is determined on the basis of rates published by FIMMDA. Market value of other approved securities is determined on the basis of the yield curve and spreads provided by FIMMDA.

- 2.4 Broken period interest on debt instruments is treated as a revenue item. Brokerage, Commission, etc. paid at the time of acquisition, is charged to revenue.

## 3. Advances:

- 3.1 Advances are classified as "Performing" or "Non-Performing" based on recovery of principal / interest and are further classified under four categories, that is a) Standard Assets, b) Sub-Standard Assets, c) Doubtful Assets and d) Loss Assets in accordance with the guidelines issued by the Reserve Bank of India.
- 3.2 Provision on advances has been arrived at, on the basis of prudential norms laid down by the Reserve Bank of India on outstanding balances as under: -

|                     |  |
|---------------------|--|
| Standard Assets     | : at 0.40% to 1.00%  |
| Sub-standard Assets | : at 10%   |
| Doubtful Assets     | : at 20%, 30%, 100% of the secured portion based on the number of years the account remained 'Doubtful' (i.e. up to one year, one to three years and more than three years respectively) and @ 100% of the unsecured portion of the outstanding. |
| Loss Assets         | : at 100%  |
- 3.3 Advances against security of Bank's own Fixed Deposits, National Savings Certificates, Life Insurance Corporation Policies, Indira Vikas Patra, Kisan Vikas Patra are not considered as Non-Performing Assets in accordance with the guidelines issued by the Reserve Bank of India.
- 3.4 In arriving at the provisioning, for determining the value of securities, the value as per the latest valuation reports, wherever obtained, of the assets mortgaged is considered. In case of stock the value as per last stock statement submitted by the borrowers is taken into consideration and in case of fixed assets, the depreciated value of the assets is generally considered.

- 3.5 Overdue interest in respect of non-performing advances is provided for separately under "Overdue Interest Reserve" and is not recognized in the Profit and Loss Account until received as per the directives issued by RBI.
- 3.6 Restructured /Rescheduled accounts:  
In case of restructured /rescheduled accounts provision is made for the sacrifice against erosion / diminution in fair value of restructured loans, in accordance with general framework of restructuring of advances issued by RBI. The erosion in fair value of the advances is computed as difference between fair value of the loan before and after restructuring.
4. **Fixed Assets and Depreciation :**
- 4.1 Premises and Vehicles are stated at historical cost less accumulated depreciation. Furniture & Fixtures, Computers and Other Fixed Assets are stated at their written down values.
- 4.2 Assets are depreciated on a straight line method at the rates considered appropriate by the management, as given below:.
- |  |    |        |
|--|----|--------|
| Premises                                       | -- | 5%     |
| Furniture & Fixtures                           | -- | 10%    |
| Steel Items                                    | -- | 15%    |
| Office Equipments/Civil Work @ Leased Premises | -- | 20%    |
| Computers                                      | -- | 33.33% |
| Vehicles                                       | -- | 20%    |
| Computer Software (Intangible Assets)          | -- | 33.33% |
- 4.3 Depreciation on assets, purchased during the year, is provided for the entire year if the asset is put to use *before 30th September*, otherwise it is provided at 50% of the normal rate. No depreciation is charged on assets sold during the year.
5. **Revenue and Expenses Recognition (AS-9) :**
- 5.1 Items of Income and Expenditure are accounted for on an accrual basis.
- 5.2 Income on Non-Performing Assets is recognised to the extent realised, as per the guidelines issued by the Reserve Bank of India.
- 5.3 Interest on securities which is due and not received for a period of more than 90 days is recognized on realization basis as per Reserve Bank of India guidelines.
- 5.4 Expenses arising out of claims in respect of employee matters under dispute / negotiation is accounted during the year of final settlement / determination.
- 5.5 Recoveries in suit-filed accounts, accounts under securitization & arbitration are appropriated first towards principal and thereafter towards recorded interest and other dues.
- 5.6 Commission, exchange and brokerage is recognized on realization, except for guarantee



commission which is recognized on a straight-line basis over the period of contract.

5.7 Income from distribution of insurance products is recognized on the basis of business booked.

**6. Employee Benefits (AS-15):**

**6.1 Defined Contribution Plan**

Contribution to defined contribution plan -Employees Provident Fund Scheme, is recognized as expense in the Profit and Loss Account, as it is incurred.

**6.2 Defined Benefit Plan-Gratuity**

Liability towards gratuity is assessed on the basis of actuarial valuation as at the balance sheet date and is considered as a defined benefit scheme. The valuation is carried out by an independent actuary, as at the balance sheet date, using the projected unit credit method to determine the present value of the defined benefit obligation and the related service costs. Under this method, the determination is based on actuarial calculations, which include assumptions about demographics, early retirement, salary increases and interest rates. Actuarial gain or loss is recognized in the profit / loss account. The Bank makes contributions to funds administered by trustees and managed by insurance companies for amounts as notified by the said actuary.

6.3 Short Term Employee benefits are recognized as an expense at the undiscounted amount in the profit and loss account of the year in which the related service is rendered.

6.4 Leave Encashment Provision for encashment of accumulated leave payable on retirement or otherwise is made on actuarial valuation at the year end, in compliance with Accounting Standard 15

**7. Taxes on Income (AS-22):**

7.1 Provision for current tax is made on the basis of estimated taxable income for the year.

7.2 Deferred tax is recognized, subject to consideration of prudence, in respect of the tax effects of timing differences between accounting income and taxable income for the period in respect of items of income and expenses that originate in one period and are capable of reversal in one or more subsequent periods. Deferred tax assets and liabilities are measured using the enacted or substantially enacted tax rates at the balance sheet date. Deferred tax assets are recognized only to the extent there is reasonable certainty that the assets can be realized in future.

**8. Deferred Revenue Expenditure**

Expenditure incurred against which benefit is expected to flow into future periods is treated as Deferred Revenue Expenditure and charged to Revenue Account over the expected duration of benefit.

**9. Foreign Currency Transactions**

Transactions denominated in foreign currencies are accounted for at the rates prevailing on the date of the transaction. Monetary foreign currency assets and liabilities are translated at the balance sheet date at rates notified by Foreign Exchange Dealers Association of India ('FEDAI'). All profits/losses resulting from year-end revaluations are recognized in the profit and loss account.

Outstanding forward exchange contracts and spot exchange contracts are revalued at year end exchange rates notified by FEDAI. The resulting gains or losses on revaluation are included in the profit and loss account in accordance with RBI/FEDAI guidelines.

Contingent liabilities on account of foreign exchange contracts, guarantees, acceptances, endorsements and other obligations denominated in foreign currencies are disclosed at closing rates of exchange notified by FEDAI.

**10. Lease Accounting (AS-19):**

Lease rental obligations for assets taken on operating lease are recognized in the Profit and Loss Account over the lease term. Initial direct costs are charged to the profit and loss account.

**11. Segment Reporting (AS-17) - Basis of preparation**

The classification of exposures to the respective segments conforms to the guidelines issued by RBI. Business Segments have been identified and reported taking into account, the target customer profile, the nature of products and services, the differing risks and returns, the organization structure, the internal business reporting system and the guidelines prescribed by RBI. The Bank operates in the following segments:

(a) Treasury

The treasury segment includes the investment portfolio, profit/loss on sale of investments, profit/loss on foreign exchange transactions and money market operations. Expenses of this segment consists of interest expenses on funds borrowed from external sources as well as internal sources, relevant administrative expenses and depreciation/ amortisation of premium on Held to Maturity category investments.

(b) Other banking operations

Includes all other operations not covered under Treasury Operations.

(c) Geographic Segment

Since the Bank does not have any earnings emanating outside India, the Bank is considered to operate in only the domestic segment.

**12. Accounting for Provisions, Contingent Liabilities and Contingent Assets (AS-29)**

The Bank recognises provisions where it has a present obligation as a result of a past event, and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and when a reliable estimate of the amount of the obligation can be made.

Provisions are not discounted to its present value and are determined based on

management estimate required to settle the obligation at the balance sheet date, supplemented by experience of similar transactions. These are reviewed at each balance sheet date and adjusted to reflect the current management estimates.

Where there is a possible or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made. In cases where the available information indicates that the loss or the contingency is reasonably possible but the amount of loss cannot be reasonably estimated, a disclosure is made in the financial statements.

Contingent Assets, if any, are not recognized in the financial statements since this may result in the recognition of income that may never be realized.

### 13. Impairment of Assets (AS-28)

The Bank assesses at each balance sheet date whether there is any indication that an asset may be impaired. Impairment loss, if any, is provided in the Profit and Loss Account to the extent the carrying amount of assets exceeds their estimated recoverable amount.

#### I. Notes to the Accounts

1) In terms of guidelines issued by the Reserve Bank of India the following disclosures are made.

|   | (₹ in lac)                 |                             |
|---|----------------------------|-----------------------------|
|   | Current Year<br>31.03.2013 | Previous Year<br>31.03.2012 |
| i Capital to Risk Assets Ratio  | 12.56%                     | 12.80%                      |
| ii Movement of CRAR   |                            |                             |
| a) Total Capital Funds  | 43023.62                   | 33865.03                    |
| b) Risk Weighted Assets   | 342487.52                  | 264501.01                   |
| iii Investments:  |                            |                             |
| a) Face value   | 151732.79                  | 112953.37                   |
| b) Book value   | 153761.99                  | 114006.79                   |
| c) Market Value   | 151777.67                  | 108265.31                   |
| iv Advances against:  |                            |                             |
| a) Real Estate  | 7654.50                    | 7553.19                     |
| b) Construction business  | NIL                        | NIL                         |
| c) Housing  | 58322.51                   | 45979.96                    |
| v. Advances against shares & debentures   | NIL                        | NIL                         |
| vi Advances to Directors, their relatives, Companies / Firms in which they are interested |                            |                             |
| a) Fund Based   | 62.61                      | 90.83                       |
| b) Non-Fund based<br>(Guarantee, L.C. etc.)   | NIL                        | NIL                         |



|      |   |         |         |
|------|---|---------|---------|
| vii  | NPAs  |         |         |
|      | a) Gross NPAs   | 1585.21 | 1968.93 |
|      | b) Net NPAs   | NIL     | NIL     |
| viii | Movement in Gross NPAs                                  |         |         |
|      | a) Opening balance                                      | 1968.93 | 3505.80 |
|      | b) Additions during the year                            | 433.42  | 162.18  |
|      | c) Reductions during the year                           | 817.14  | 1699.05 |
|      | d) Balance at the end of the year                       | 1585.21 | 1968.93 |
|      | e) Net NPAs   | NIL     | NIL     |
| ix   | Profitability   |         |         |
|      | a) Interest income as a percentage of working funds     | 9.74%   | 9.44%   |
|      | b) Non interest income as a percentage of working funds | 0.93%   | 0.73%   |
|      | c) Operating profit as a percentage of working funds    | 2.16%   | 2.16%   |
|      | d) Return on Average Assets                             | 1.65%   | 1.53%   |
|      | e) Business (Deposits + Advances) per employee          | 975.31  | 810.60  |
|      | f) Profit per employee                                  | 9.58    | 7.74    |
| x    | Average cost of deposits                                | 8.21%   | 7.55%   |
| xi   | Provisions made towards:                                |         |         |
|      | a) NPAs   | NIL     | 350.00  |
|      | b) Depreciation on Investment                           | NIL     | 561.50  |
|      | c) Standard Assets                                      | 315.00  | 215.00  |
| xii  | a) Foreign Currency Assets                              | 2071.71 | 954.90  |
|      | b) Foreign Currency Liabilities                         | 243.15  | 229.92  |
| xiii | Insurance Premium paid to DICGC                         | 412.15  | 329.78  |

xiv Bancassurance Business :

(₹. In Lac)

| Sr No. | Nature of Income                        | Current Year | Previous Year |
|--------|---|--------------|---------------|
| 1.     | For selling life insurance policies     | 92.31        | 76.92         |
| 2.     | For selling non life insurance policies | 29.35        | 26.21         |
| 3.     | For selling mutual fund products        | -            | -             |
| 4.     | Others                                  | -            | -             |

xv Movement in Provisions towards

(₹. In Lac)

|    |   | Opening Balance | Additions during the year | Reduction during the year | Closing Balance |
|----|---|-----------------|---------------------------|---------------------------|-----------------|
| a) | NPAs  | 4511.07         | -                         | -                         | 4511.07         |
| b) | Standard Assets                                 | 1170.00         | 315.00                    | -                         | 1485.00         |
| c) | Contingent Provision against Dep. In Investment | 1874.50         | -                         | 425.03                    | 1449.47         |
| d) | Provision for taxes                             | 6004.00         | 3873.42                   | 746.87                    | 9130.55         |



**xvi Market risk in trading book**

|    |  |                     |                      |
|----|--|---------------------|----------------------|
| a) | The bank has determined the market risk i.e. the risk of losses in on-balance sheet and off-balance sheet positions arising out of movement in market prices in respect of securities included under the Held for Trading category, Available for Sale category and Open foreign exchange position limits. The market risk positions subject to Capital Charge is as under : |                     |                      |
| b) |  | (₹.In Lac)          | (₹.In Lac)           |
|    | Capital requirement for :  | <b>Current Year</b> | <b>Previous Year</b> |
|    | Interest rate risk   | 1823.59             | 1101.76              |
|    | Equity position risk   | -                   | -                    |
|    | Foreign exchange risk  | 32.09               | 45.98                |

**2) Management of the Non-SLR Investment portfolio :**

**I. Issuer Composition of Non-SLR Investments**

(₹. In Lac)

| No. | Issuer                              | Amount         | Extent of below investment grade securities | Extent of unrated securities | Extent of unlisted securities |
|-----|-------------------------------------|----------------|---|------------------------------|-------------------------------|
| 1.  | 2                                   | 3              | 4   | 5                            | 6                             |
| 1.  | PSUs                                | Nil            | -   | -                            | -                             |
| 2.  | FIs                                 | Nil            | -   | -                            | -                             |
| 3.  | Public Sector Banks                 | Nil            | -   | -                            | -                             |
| 4.  | Mutual fund                         | Nil            | -   | -                            | -                             |
| 5.  | Others                              | 0.02<br>(0.02) | -   | -                            | 0.02<br>(0.02)                |
| 6.  | Provision held towards depreciation | Nil            | -   | -                            | -                             |
|     | Total                               | 0.02<br>(0.02) | -   | -                            | 0.02<br>(0.02)                |

**Note :** Figures in brackets represent previous year's figures.

**ii. Non performing Non-SLR investments**

| Particulars                        | Amount 2012-2013 | Amount 2011-12 |
|------------------------------------|------------------|----------------|
| Opening Balance                    | Nil              | Nil            |
| Additions during the year          | Nil              | Nil            |
| Reductions during the above period | Nil              | Nil            |
| Closing Balance                    | Nil              | Nil            |
| Total provisions held              | Nil              | Nil            |



3. In connection with Repo /Reverse Repo transactions :

| Particulars                            | Minimum outstanding during the year | Maximum outstanding during the year | Daily average outstanding during the year | As on 31.03.2013 |
|--|-------------------------------------|-------------------------------------|---|------------------|
| Security sold under Repos              | -                                   | -                                   | -   | -                |
| Security purchased under Reverse Repos | -                                   | -                                   | -   | -                |

4) Details of loans subjected to restructuring during year ended 31st March, 2013 is as under.

(₹. in lac)

|                                     |  | Housing Loans | SME Debt Restructuring | Others |
|-------------------------------------|--|---------------|------------------------|--------|
| Standard advances restructured      | No. of Borrowers                         | -             | -                      | -      |
|                                     | Amount outstanding                       | -             | (2)                    | -      |
|                                     | Sacrifice (diminution in the fair value) | -             | (33.56)                | -      |
| Sub - Standard advance restructured | No. of Borrowers                         | -             | -                      | -      |
|                                     | Amount outstanding                       | -             | -                      | -      |
|                                     | Sacrifice(diminution in the fair value)  | -             | (0.06)                 | -      |
| Doubtful advances restructured      | No. of Borrowers                         | -             | -                      | -      |
|                                     | Amount outstanding                       | -             | (1)                    | -      |
|                                     | Sacrifice (diminution in the fair value) | -             | (169.00)               | -      |
| Total                               | No. of Borrowers                         | -             | -                      | -      |
|                                     | Amount outstanding                       | -             | (3)                    | -      |
|                                     | Sacrifice (diminution in the fair value) | -             | (202.56)               | -      |
|                                     |  | -             | (0.06)                 | -      |

Amount held in Reserves ₹. 10.00 Lacs (Previous year ₹. 10.00 lacs)

**Note :** Figures in brackets represent previous year's figures.

5) Intangible Assets -details of Computer Software-Other than Internally generated. (AS- 26)

(₹. in lac)

| Particulars  | Current Year  | Previous Year |
|--|---------------|---------------|
| Opening balance (at cost) as on 1 <sup>st</sup> April, 2012  | 60.30         | 35.65         |
| Add: Additions during the year                               | 125.55        | 64.33         |
| <b>Total</b>   | <b>185.85</b> | <b>99.98</b>  |
| Less: Amortisation during the year                           | (57.31)       | (39.68)       |
| <b>Net Carrying amount as on 31<sup>st</sup> March, 2013</b> | <b>128.54</b> | <b>60.30</b>  |

Amount of commitments (net of advance) for the acquisition of Computer Software ₹ Nil (Previous year ₹ Nil)





**6) Segment Reporting- Information about Business and Geographical segments: (AS -17)**  
**Primary Segment Reporting (by Business Segments)**

(₹. in lac)

| Business Segments<br>Particulars | Treasury     |               | Other Banking Operations |               | Total            |                  |
|----------------------------------|--------------|---------------|--------------------------|---------------|------------------|------------------|
|                                  | Current Year | Previous Year | Current Year             | Previous Year | Current Year     | Previous Year    |
| Revenue                          | 13943.95     | 9861.91       | 48322.24                 | 37180.65      | 62266.19         | 47042.56         |
| Result                           | 1496.27      | 439.30        | 10800.50                 | 9000.70       | 12296.77         | 9440.00          |
| Unallocated Expenses             | -            | -             | -                        | -             | -                | -                |
| Operating Profit                 | -            | -             | -                        | -             | 12621.77         | 10015.00         |
| Income Taxes                     | -            | -             | -                        | -             | 3738.52          | 2921.77          |
| Extraordinary profit /loss       | -            | -             | -                        | -             | -                | -                |
| Net Profit                       | -            | -             | -                        | -             | 8558.25          | 6518.23          |
| Other Information                | -            | -             | -                        | -             | -                | -                |
| Segment Assets                   | 170884.81    | 140975.81     | 419559.99                | 337114.02     | 590444.80        | 478089.83        |
| Unallocated Assets               | -            | -             | -                        | -             | -                | -                |
| <b>Total Assets</b>              | -            | -             | -                        | -             | <b>590444.80</b> | <b>478089.83</b> |
| Segment Liabilities              | 5126.05      | 3973.08       | 576760.04                | 467597.72     | 581886.09        | 471570.80        |
| Unallocated Liabilities          | -            | -             | -                        | -             | 8558.71          | 6519.03          |
| <b>Total Liabilities</b>         | -            | -             | -                        | -             | <b>590444.80</b> | <b>478089.83</b> |

**Notes :**

- Segments are reported considering the nature of products or services, class of customers for the products/services, different risks and returns attributable to them, organisation structure and internal management information system.
- The Bank reports its operations in the following segments :
  - Treasury : Dealing operations in Forex /Money Market instruments
  - Other Banking Operations : Comprising of corporate and retail banking business & allied services.
- The business operations are concentrated in India hence information about secondary segment i.e. geographical segment is not given.
- Segment liabilities exclude Capital and Reserves other than those specifically identifiable with a segment.

**7) Employee Benefits (AS-15 ).**

- Defined contribution Plans viz Provident fund and other similar funds. The amount recognized as expense towards contributions to provident fund is ₹. 413.81 lac (previous year ₹. 308.82 lac).
- Defined Benefit Plans.

**Gratuity Plan:-**

The bank has set up a Group Gratuity Scheme and makes an annual contribution to the Employee's Group Gratuity Assurance Scheme, administered by the Life Insurance Corporation of India ('LIC'), and HDFC Standard Life Insurance Company Limited a funded defined benefit plan for qualifying employees. The scheme provides for lump sum payment



(Multi-State Scheduled Bank)

to vested employees at retirement, death while in employment or on termination of employment based on completed year of service or partly thereof in excess of six months. Vesting occurs on completion of five years of service. Present value of plan assets represents the balance available with the LIC & HDFC as at the end of the period. Defined benefit asset is recognized subject to the consideration of prudence and materiality.

The following table sets out the status of funded gratuity plan for the year ended March 31, 2013 as required under AS 15 (₹. in lac)

|   | Current Year   | Previous Year  |
|---|----------------|----------------|
| <b>Change in Defined Benefit Obligation</b>                   |                |                |
| Opening Defined Benefit Obligation                            | 1471.17        | 1181.82        |
| Current service Cost  | 81.21          | 62.67          |
| Interest Cost   | 128.73         | 100.46         |
| Actuarial (Gain)/Loss   | 287.09         | 174.87         |
| Benefits Paid   | (35.11)        | (48.65)        |
| <b>Closing Defined Benefit Obligation</b>                     | <b>1933.09</b> | <b>1471.17</b> |
| <b>Change in the Fair Value of Assets</b>                     |                |                |
| Opening in Fair Value of Assets                               | 1512.82        | 1189.94        |
| Expected Return on Plan Assets                                | 130.10         | 95.20          |
| Actuarial Gain/(Loss)   | 14.07          | 12.77          |
| Contribution by Employer                                      | 332.87         | 263.56         |
| Benefits Paid   | (35.11)        | (48.65)        |
| <b>Closing Fair Value of Plan Assets</b>                      | <b>1954.75</b> | <b>1512.82</b> |
| <b>Net Asset /(Liability) recognized in the Balance Sheet</b> | <b>21.66</b>   | <b>41.65</b>   |

| Expenses for the year                  | Current Year          | Previous Year         |
|--|-----------------------|-----------------------|
| Current Service Cost                   | 81.21                 | 62.67                 |
| Interest on Defined Benefit Obligation | 128.73                | 100.46                |
| Expected Return on Plan Assets         | (130.10)              | (95.20)               |
| Net Actuarial (Gain)/Loss              | 273.02                | 162.10                |
| Total Included in Employment Expenses  | 352.86                | 230.03                |
| Actual Return on Plan Assets           | 144.17                | 107.96                |
| Category of Assets                     | Insurer Managed Funds | Insurer Managed Funds |



The Assumptions used in accounting for the gratuity are set out below

|  | Current Year                    | Previous Year                   |
|--|---------------------------------|---------------------------------|
| Discount rate                              | 8.25%                           | 8.75%                           |
| Turnover Rate                              | 1%                              | 1 %                             |
| Mortality                                  | Published rates of LIC<br>94-96 | Published rates of LIC<br>94-96 |
| Salary Escalation Rate                     | 4.00%                           | 5.00%                           |
| Retirement Age                             | 58 - 60 years                   | 58 - 60 years                   |
| Expected Rate of return on plan assets (*) | 8.70%                           | 8.60%                           |

Expected rate of return on plan assets is based on expectation of the average long term rate of return expected to prevail over the estimated term of the obligation. The estimates of future salary increases, considered in actuarial valuation, takes into account the inflation, seniority, promotions and other relevant factors.

**Assets allocation :** Since the investments are held in the form of deposit with LIC/HDFC, these are not volatile and the market value of assets is the cost value of assets and has been accordingly considered for the above disclosures.

8) Operating lease comprises of leasing of office premises .Disclosures as per AS-19 is as under.

(₹. in lac)

|  | Current Year | Previous Year |
|--|--------------|---------------|
| Future lease rental payable as at the end of the year :  | -            | -             |
| Not later than one year  | 630.03       | 614.67        |
| -Later than one year and not later than five years   | 1596.97      | 1728.92       |
| -Later than five years   | 999.93       | 909.71        |
| Total minimum lease payments recognized in the profit and loss account for the year              | 662.81       | 576.10        |
| Total of future minimum sub-lease payment expected to be received under non-cancelable sub-lease | -            | -             |
| Sub-lease payments recognized in the profit and loss account for the year                        | -            | -             |

## 9) The major components of Deferred Tax Assets/ (Liabilities) is as under (AS-22)

(₹. in lac)

| Sr. No. | Particulars  | Current Year | Previous Year |
|---------|--|--------------|---------------|
| 1       | On account of timing difference towards provision                        | 302.62       | 262.54        |
| 2       | On account of timing difference between book and Income Tax depreciation | (253.50)     | (256.31)      |
| 3       | On account of amortisation / depreciation on securities                  | 792.32       | 700.31        |
|         |  | 841.44       | 706.54        |

## 10) Investments :

- i) As per RBI guidelines, the excess of acquisition cost over face value of securities held under the category "Held to Maturity" is amortised over the residual life of securities. The amount amortized during the year is ₹. 211.12 lacs (previous year ₹.222.50 lacs)
- ii) In terms of RBI Guidelines the bank has, during the year, transferred a portion of Government Securities (SLR) kept in "Available for Sale" category to "Held to Maturity" category. The resultant depreciation of ₹.180.43 lacs (previous year ₹. 157.17 lacs) has been charged to the Profit & Loss Account.

## 11) Contingent Liabilities ::

Claims against the Bank not acknowledged as debts

- a) The income tax authorities have raised a demand of ₹. 237.28 lacs (Previous year ₹.156.56 lacs) for various assessment years which is contested by the Bank in appeal and against which the bank has deposited/paid ₹. 237.28 lacs (Previous year ₹.156.56 lacs). No provision is considered necessary in respect of these demands as, in the Bank's opinion, the demand made is not sustainable.
  - b) The MCGM has raised demands, retrospectively from 1<sup>st</sup> April 2010, on account of Property taxes based on capital values in respect of some of the bank's premises. The Bank has objected to the levy and mode of calculation. No provision is considered necessary for the additional demand, as on the date of the balance sheet, as the issue of chargeability and basis of calculation is under dispute and not finalized as a result of which the final liability, if any, is not ascertainable.
- 12) There are no material prior period item's, except as disclosed elsewhere, included in Profit and Loss account required to be disclosed as per Accounting Standard 5 read with the Reserve Bank of India guidelines. Therefore these have been charged/accounted for/to their respective head of accounts.
- 13) Sundries is inclusive of ₹. 15.27 lacs (Previous year ₹. NIL) being credit balance with banks in Foreign countries.
- 14) There are no related parties requiring disclosure under Accounting Standard 18 i.e. Related Party Disclosures issued by the Institute of Chartered Accountants of India other



than the Key Management Personnel i.e. Mr. C. R. Mulky , Managing Director & Chief Executive Officer of the Bank . In terms of RBI Circular dated 29th March, 2003 they being a single party coming under this category, no further details need to be disclosed.

- 15) Impairment of Assets (AS-28). No material impairment of Assets has been identified by the Bank and as such no provision is required.
- 16) Suppliers/Service Providers covered under the Micro, Small and Medium Enterprises Development Act, 2006 have not furnished the information regarding filing of necessary memorandum with the appropriate authority In view of the same, information relating to cases of delays in payments to Micro, Small and Medium enterprises or of interest payments due to delays in such payments cannot be given.

**17) Provision for Taxes :**

The break up of provision for Taxes appearing in the Profit & Loss Account is as under :

(₹. in lac)

|                            | Current Year | Previous Year |
|----------------------------|--------------|---------------|
| Current Income Tax         | 3860.00      | 2840.00       |
| Deferred Tax               | (134.90)     | 81.77         |
| Fringe Benefit Tax         | Nil          | Nil           |
| Tax paid for earlier years | 13.42        | -             |
|                            | 3738.52      | 2921.77       |

- 28) Previous year's figures have been regrouped / rearranged wherever necessary to conform to those of the current year.

For **THE BHARAT CO-OPERATIVE BANK (MUMBAI) LTD.**

Sd/-  
**(VASUDEVAR. KOTIAN)**  
Chairman

Sd/-  
**(ROHINI J. SALIAN)**  
Vice-Chairperson

Sd/-  
**(C. R. MULKY)**  
MD & CEO

**Directors**

JAYA C. SUVARNA  
PUSHPALATHA N. SALIAN  
RAJA V. SALIAN  
M. B. SANIL  
SHEKAR M. KOTIAN  
CHANDRASHEKAR S. POOJARI  
J. V. KOTIAN  
BHASKAR M. SALIAN  
ROHIT M. SUVARNA  
JAYA A. KOTIAN

M. B. KUCKIAN  
L. V. AMIN  
JYOTI K. SUVARNA  
Y. NAGESH  
MOHAN G. POOJARY  
SHANKAR D. POOJARY  
N. NITYANAND  
RATAN UMESH SANIL  
K. N. SUVARNA

Mumbai,  
Dated : 15<sup>th</sup> April, 2013



(Multi-State Scheduled Bank)

STATEMENT OF CASH FLOW FOR THE YEAR ENDED 31<sup>ST</sup> MARCH, 2013

( ₹ in Lac)

|   | 31.03.2013 |             | 31.03.2012 |             |
|---|------------|-------------|------------|-------------|
| <b>Cash Flow from Operating Activities</b>  |            |             |            |             |
| Interest Received During The Year   |            | 56,851.31   |            | 43,803.04   |
| Recovery From Debts Written Off   |            | 31.20       |            | 3.51        |
| Other Income  |            | 4,993.51    |            | 3,269.61    |
|   |            | 61,876.02   |            | 47,076.16   |
| <b>Less :</b>   |            |             |            |             |
| Interest Paid During The Year On Deposits, borrowings etc.  | 37,903.93  |             | 27,757.19  |             |
| Operating Expenses  | 11,414.15  |             | 8,942.19   |             |
| Profit On Sale Of Assets (net)  | 3.44       |             | 59.22      |             |
| Provisions & Contingencies  | 325.00     | 49,646.52   | 1,136.50   | 37,895.10   |
|   |            | 12,229.50   |            | 9,181.06    |
| <b>Add :</b>  |            |             |            |             |
| Depreciation/amortisation On Fixed Assets   | 1,040.32   |             | 906.76     |             |
| Provisions & Contingencies  | 325.00     | 1,365.32    | 1,136.50   | 2,043.26    |
| Less : Taxes Paid (Net)   |            | 3,907.42    |            | 3,056.22    |
| <b>I. Cash Profit Generated From Operations</b><br>(Prior To Changes In Operating Assets & Liabilities) |            | 9,687.40    |            | 8,168.10    |
| <b>II. Cash Flow From Operating Assets &amp; Liabilities</b>  |            |             |            |             |
| <b>Increase / (decrease) In Liabilities</b>   |            |             |            |             |
| Deposits  |            | 1,10,500.92 |            | 80,464.92   |
| Other Liabilities & Provisions  |            | (923.20)    |            | 1,798.14    |
| <b>(Increase) / decrease In Assets</b>  |            |             |            |             |
| Advances  |            | (77,925.27) |            | (51,278.36) |
| Investments   |            | (40,146.76) |            | (23,752.59) |
| Other Assets  |            | (931.88)    |            | (1,264.14)  |
| <b>Total Of II</b>  |            | (9,426.19)  |            | 5,967.97    |
| <b>A. Net Cash Flow From Operating Activities</b>   |            | 261.21      |            | 14,136.07   |
| <b>Cash Flow From Investing Activities</b>  |            |             |            |             |
| Sale / disposal Of Fixed Assets   |            | 13.21       |            | 95.63       |
| Purchase Of Fixed Assets  |            | (1037.39)   |            | (2,125.65)  |
| <b>B. Net Cash Flow From Investing Activities</b>   |            | (1,024.18)  |            | (2,030.02)  |
| <b>Cash Flow From Financing Activities</b>  |            |             |            |             |
| Share Capital   |            | 1,242.83    |            | (15.00)     |
| Dividends Paid  |            | (1,065.39)  |            | (1,037.75)  |
| Borrowings  |            | (2,324.00)  |            | (2,324.00)  |
| <b>C. Net Cash Flow From Financing Activities</b>   |            | (2,146.56)  |            | (3,376.75)  |
| <b>Total Cash Flow During The Year (A+B+C)</b>  |            | (2,909.53)  |            | 8,729.30    |
| <b>Cash &amp; Cash Equivalents At The Beginning Of The Year</b>   |            |             |            |             |
| A) Cash And Balances With R.B.I.  |            | 20,275.89   |            | 20,771.73   |
| B) Balances With Banks And Money At Call & Short Notice   |            | 25,695.67   |            | 16,470.53   |
| <b>Total - I</b>  |            | 45,971.56   |            | 37,242.26   |
| <b>Cash &amp; Cash Equivalents At The End Of The Year</b>   |            |             |            |             |
| A) Cash and Balances With R.B.I.  |            | 27,627.07   |            | 20,275.89   |
| B) Balances With Banks And Money At Call & Short Notice   |            | 15,434.96   |            | 25,695.67   |
| <b>Total - II</b>   |            | 43,062.03   |            | 45,971.56   |
| <b>Total Net Cash Flow During The Year</b>  |            | (2,909.53)  |            | 8,729.30    |
| <b>Increase / (Decrease) In Cash Flow-I-II</b>  |            | (2,909.53)  |            | 8,729.30    |

PROPOSED AMENDMENTS TO BYE-LAWS

| Bye-law No. | Existing Bye-law  | Bye-law No. | Proposed amended Bye-law will read as  | Reason/Purpose of proposed amendment  |
|-------------|---|-------------|--|---|
| 2           | Definitions   | 2           | Definitions  |   |
| c)          | “Central Registrar” means the Central Registrar of Co-operative Societies appointed under the provisions of the Multi-State Co-operative Societies Act, 2002; | c)          | “Registrar” means the Central Registrar appointed by the Central Government in relation to the Multi-State Co-operative Societies and the Registrar for Co-operative Societies appointed by the State Government under the law made by the Legislature of a State in relation to co-operative societies. | To be in conformity with the Constitution (97 <sup>th</sup> Amendment) Act, 2011 relating to Co-operative Societies, which has come into force with effect from 15 <sup>th</sup> February, 2012 vide Gazette Notification dated 08/02/2012.   |
| g)          | “Board” means the Board of Directors of the Bank.   | g)          | “Board” means the Board of Directors or the governing body of a co-operative society, by whatever name called, to which the direction and control of the management of the affairs of a society is entrusted to:   | To be in line with section 3 (b) of the Multi-State Co-operative Societies Act, 2002 and also to be in conformity with the Constitution (97 <sup>th</sup> Amendment) Act, 2011 relating to Co-operative Societies, which has come into force with effect from 15 <sup>th</sup> February, 2012 vide Gazette Notification dated 08/02/2012. |



| Bye-law No. | Existing Bye-law   | Bye-law No. | Proposed amended Bye-law will read as  | Reason/Purpose of proposed amendment   |
|-------------|--|-------------|--|--|
| k)          | 'Officer' means a President, Vice-President, Chairperson, Vice-Chairperson, Managing Director, Secretary, Manager, Members of the Board, Treasurer, Liquidator, an Administrator appointed under Sec. 123 of the Multi-State Co-operative Societies Act, 2002 and includes any other person empowered under Multi-State Co-operative Societies Act or the rules or the Bye-laws to give direction in regard to business of the Bank. | k)          | 'Office bearer' means a President, Vice President, Chairperson, Vice Chairperson, Managing Director, Secretary or Treasurer of a co-operative society and includes any other person to be elected or appointed by the board of any co-operative society. | To be in line with section 3(t) of the Multi-State Co-operative Societies Act, 2002 and also to be in conformity with the Constitution (97 <sup>th</sup> Amendment) Act, 2011 relating to Co-operative Societies, which has come into force with effect from 15 <sup>th</sup> February, 2012 vide Gazette Notification dated 08/02/2012. |
| n)          | "Multi-State Co-operative Society" means a co-operative society registered or deemed to be registered under the Multi-State Co-operative Societies Act, 2002.  | n)          | "Multi-State Co-operative Society" means a society with objects not confined to one State and registered or deemed to be registered under any law for the time being in force relating to such co-operatives.  | To be in conformity with the Constitution (97 <sup>th</sup> Amendment) Act, 2011 relating to Co-operative Societies, which has come into force with effect from 15 <sup>th</sup> February, 2012 vide Gazette Notification dated 08/02/2012.  |
| <b>14</b>   | <b>Authorized Share Capital</b>  | <b>14</b>   | <b>Authorized Share Capital</b>  |  |
|             | The Authorized share capital of the Bank shall be Rs.100,00,00,000/- (Rupees One hundred crores only) which shall comprise of 10,00,00,000 (Ten crores only) shares of the face value of Rs.10/- each.   |             | The Authorized share capital of the Bank shall be Rs.200,00,00,000/- (Rupees Two hundred crores only) which shall comprise of 20,00,00,000 (Twenty crores only) shares of the face value of Rs.10/- each.  | To meet the growing requirement in tune with the growth of the Bank.   |





| Bye-law No. | Existing Bye-law   | Bye-law No. | Proposed amended Bye-law will read as  | Reason/Purpose of proposed amendment  |
|-------------|--|-------------|--|---|
| 24.         | <b>Maximum Borrowing Limit</b>   | 24.         | <b>Maximum Borrowing Limit</b>   |   |
|             | The maximum borrowing limit of the Bank shall be ten times of the subscribed share capital plus accumulated reserves minus accumulated losses (if any).  |             | The maximum borrowing limit of the Bank during any financial year shall not exceed ten times of the sum of subscribed share capital and accumulated reserves less the accumulated losses, if any.  | To be in consonance with section 67 of the Multi-State Co-operative Societies Act, 2002.  |
| 31.         | <b>Board of Directors</b>  | 31.         | <b>Board of Directors</b>  |   |
| (i)         | The Board of Directors of the Bank shall consist of 21 Directors as mentioned below.   | (i)         | The maximum number of Board of Directors of the Bank shall not exceed 21,  | To be in conformity with the Constitution (97 <sup>th</sup> Amendment) Act, 2011 relating to Co-operative Societies, which has come into force with effect from 15 <sup>th</sup> February, 2012 vide Gazette Notification dated 08/02/2012. |
| (a)         | 20 Directors to be elected by the shareholders of the Bank in the General Body, of which 2 persons shall be with suitable banking experience and / or with relevant professional qualifications. | (a)         | Provided not exceeding 20 Directors to be elected by the shareholders of the Bank in the General Body, of which 1 seat shall be reserved for the scheduled castes or the scheduled tribes and two seats shall be reserved for women and 2 persons in the Board shall be with suitable banking experience and/or with relevant professional qualifications. |   |



| Bye-law No. | Existing Bye-law  | Bye-law No. | Proposed amended Bye-law will read as   | Reason/Purpose of proposed amendment  |
|-------------|---|-------------|---|---|
| (ii)        | Apart from the above 2 eminent persons may be co-opted by the Board of Directors. | (ii)        | <p>Apart from the above 2 eminent persons may be co-opted by the Board of Directors,</p> <p>Provided that the number of such co-opted members shall not exceed two in addition to twenty-one directors specified in bye-law No.31(i)</p> <p>Provided further that such co-opted members shall not have the right to vote in any election of the co-operative society in their capacity as such member or to be eligible to be elected as office bearers of the board.</p> | To be in conformity with the Constitution (97 <sup>th</sup> Amendment) Act, 2011 relating to Co-operative Societies, which has come into force with effect from 15 <sup>th</sup> February, 2012 vide Gazette Notification dated 08/02/2012. |



| Bye-law No. | Existing Bye-law  | Bye-law No. | Proposed amended Bye-law will read as  | Reason/Purpose of proposed amendment  |
|-------------|---|-------------|--|---|
| 33.         | Term of the Board of Directors  | 33.         | Term of the Board of Directors   |   |
| (i)         | The term of the office of the elected Members of the Board of Directors shall be 5 years from the date of election.         | (i)         | The term of office of elected Members of the Board of Directors and its office bearers shall be five years from the date of election and the term of the office bearers shall be co-terminous with the term of the Board.  | To be in conformity with the Constitution (97 <sup>th</sup> Amendment) Act, 2011 relating to Co-operative Societies, which has come into force with effect from 15 <sup>th</sup> February, 2012 vide Gazette Notification dated 08/02/2012. |
| 37.         | Filling of vacancies in the Board of Directors  | 37.         | Filling of vacancies in the Board of Directors   |   |
|             | Vacancies arising out of the elected Directors of the Board shall be filled by election by the members in the General Body. |             | Vacancies arising out of the elected Directors of the Board shall be filled in by election by the members in the General Body, provided that the Board may fill a casual vacancy on the board by nomination out of the same class of members in respect of which the casual vacancy has arisen, if the term of office of the Board is less than half of its original term. | To be in conformity with the Constitution (97 <sup>th</sup> Amendment) Act, 2011 relating to Co-operative Societies, which has come into force with effect from 15 <sup>th</sup> February, 2012 vide Gazette Notification dated 08/02/2012. |



| Bye-law No. | Existing Bye-law   | Bye-law No. | Proposed amended Bye-law will read as   | Reason/Purpose of proposed amendment   |
|-------------|--|-------------|---|--|
| 61.         | Elections of the Members of the Board  | 61.         | Elections of the Members of the Board   |  |
| (i)         | The conduct of elections to the board of the Bank shall be the responsibility of the existing board.   | (i)         | The conduct of elections to the board of the Bank shall be the responsibility of the Central Registrar of Co-operative Societies. | In terms of communication bearing Ref.No.L-11012/1/2004-L&M (Vol.VI) dated January 30, 2013 from the Director (Co-operation), Department of Agriculture & Cooperation, New Delhi so as to be in conformity with the Constitution (97 <sup>th</sup> Amendment) Act, 2011 relating to Co-operative Societies, which has come into force with effect from 15 <sup>th</sup> February, 2012 vide Gazette Notification dated 08/02/2012. |
| (v)         | Where the board fails to conduct election of the members of board, the Central Registrar shall hold the election within a period of ninety days from the date when such election became due. | (v)         | To be deleted.  | To be in conformity with the Constitution (97 <sup>th</sup> Amendment) Act, 2011 relating to Co-operative Societies, which has come into force with effect from 15 <sup>th</sup> February, 2012 vide Gazette Notification dated 08/02/2012.  |





**Statement showing particulars of Loans & Advances to  
Directors & their Relatives as on 31.03.2013.**

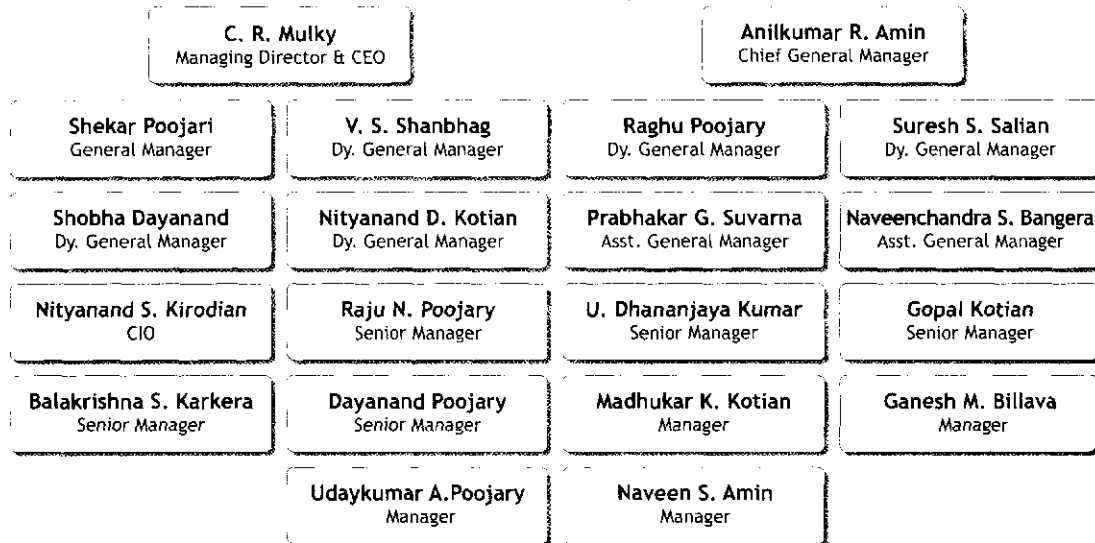
(Amount in ₹)

| Sr. No. | No. of Directors & their relatives who have borrowed from the Bank. | Secured Loans & Advances as on 31.03.2012 | Addition to Loans & Advances due to Election during the year | Amount of Loans & Advances recovered during the year | Amount of Loans & Advances outstanding as on 31.03.2013 | Overdues if any out of amount in Column No. 5 |
|---------|---|---|--|--|---|---|
|         | 1   | 2   | 3  | 4  | 5   | 6   |
| a)      | Directors 2   | 63,76,593.00                              | 0.00   | 19,81,496.00   | 43,95,097.00  | NIL   |
| b)      | Relatives of Directors 2  | 27,06,225.00                              | 0.00   | 8,39,748.00  | 18,66,477.00  | NIL   |
|         | <b>Total 4</b>  | <b>90,82,818.00</b>                       | <b>0.00</b>  | <b>28,21,244.00</b>                                  | <b>62,61,574.00</b>                                     | <b>NIL</b>                                    |

**CORPORATE OFFICE & SENIOR MANAGERIAL PERSONNEL**

REGISTERED OFFICE : Mohan Terrace, 64/72, Mody Street, Fort, Mumbai - 400 001.  
& SERVICE BRANCH : Tel: 2261 0592, 2261 6174, Fax: 2263 1658, email : service@bharatbank.co.in

CENTRAL OFFICE : 'MARUTAGIRI', Samant Estate, Sonawala Road, Goregaon (East), Mumbai - 400 063.  
Tel : 6189 0000, Fax : 6189 0296, 6189 0298, email : feedback@bharatbank.co.in



## BRANCHES IN MAHARASHTRA STATE

| BRANCH & BRANCH HEAD                              | Banking Hours   | ADDRESS   | Contact Numbers & email address  |     |
|---|---|---|--|-----|
| ANDHERI (E)<br>Dinesh B. Sallian                  | Mon to Fri 10:00 a.m. to 04:45 p.m.<br>Sat 10:00 a.m. to 01:45 p.m.                                   | Town Centre, Near Mittal Industrial Estate,<br>Andheri Kuria Road, Marol,<br>Andheri (East), Mumbai 400 059.              | 6189 0777 / 6189 0703<br>Telefax : 6189 0700<br>andheri.east@bharatbank.co.in    | ATM |
| ANDHERI (W)<br>Jagdish Narayan                    | Mon to Fri 09:30 a.m. to 03:00 p.m.<br>05:00 p.m. to 06:00 p.m.<br>Sat 09:30 a.m. to 01:15 p.m.       | Shalimar Morya Premises Co-op. Soc. Ltd.,<br>Swastik Industrial Estate, New Link Road,<br>Andheri (West), Mumbai 400 053. | 2674 2234 / 2674 2235<br>Telefax : 2674 2221<br>andheri.west@bharatbank.co.in    | ATM |
| BANDRA (E)<br>Vasudeva M. Sallian                 | Mon to Fri 09:30 a.m. to 02:00 p.m.<br>04:00 p.m. to 06:00 p.m.<br>Sat 09:30 a.m. to 01:15 p.m.       | 'Nadabrahma Mandir',<br>Madhusudan Kalelkar Marg, Kalanagar,<br>Bandra (East), Mumbai 400 051.                            | 2659 0742<br>Telefax : 2659 0741<br>bandra@bharatbank.co.in                      |     |
| BHAINDAR (E)<br>Pravin M. Bangera                 | Mon to Fri 09:30 a.m. to 02:00 p.m.<br>04:00 p.m. to 06:00 p.m.<br>Sat 09:30 a.m. to 01:15 p.m.       | Anil Niwas, B. P. Road,<br>Goddev Naka, Bhaindar (East),<br>Dist Thane 401 105.   | 2815 2265<br>Telefax : 2815 2275<br>bhayander.east@bharatbank.co.in              | ATM |
| BHANDUP (W)<br>Vidyanand S. Karkera               | Mon to Fri 09:00 a.m. to 01:00 p.m.<br>04:00 p.m. to 06:30 p.m.<br>Sat 09:00 a.m. to 12:45 p.m.       | Gautam Udyog Bhavan, L.B.S Marg,<br>Bhandup (West), Mumbai 400 078.   | 6153 4901 / 6153 4902<br>Telefax : 6153 4900<br>bhandup@bharatbank.co.in         | ATM |
| BHANDUP VILLAGE ROAD<br>Satish M. Bangera         | Mon to Fri 09:00 a.m. to 01:00 p.m.<br>04:00 p.m. to 06:30 p.m.<br>Sat 09:00 a.m. to 12:45 p.m.       | 'SAI ASHISH', Bhandup Village Road,<br>Bhandup (West), Mumbai 400 078.  | 2566 1386<br>Telefax : 2566 7480<br>bhandup.villageroad@bharatbank.co.in         | ATM |
| BHIWANDI<br>Suresh S. Bangera                     | Mon to Fri 10:00 a.m. to 03:00 p.m.<br>04:30 p.m. to 06:00 p.m.<br>Sat 10:00 a.m. to 01:45 p.m.       | R.K.Business Centre, Old Mumbai Agra Road,<br>Bhiwandi, Dist. Thane, 421 302  | 02522-220444<br>Telefax : 02522-221555<br>bhiwandi@bharatbank.co.in              | ATM |
| BORIVLI (W)<br>Janardhan M. Poojary               | Mon to Fri 09:00 a.m. to 03:45 p.m.<br>Sat & Sun 09:00 a.m. to 12:45 p.m.                             | Mandapeshwar Indl. Premises<br>Co-op. Society Ltd., S.V.P.Road,<br>Borivli (West), Mumbai 400 092.                        | 2892 6300/2890 6679<br>Telefax : 2891 6702<br>borivli@bharatbank.co.in           | ATM |
| CHEMBUR<br>Ramesh H. Poojary                      | Mon to Fri 09:00 a.m. to 01:30 p.m.<br>04:30 p.m. to 06:30 p.m.<br>Sat & Sun 09:00 a.m. to 12:45 p.m. | Gagangiri Complex, 18th Road,<br>Near Ambedkar Garden,<br>Chembur, Mumbai 400 071.  | 6189 0501 / 6189 0505<br>Telefax : 6189 0500<br>chembur@bharatbank.co.in         | ATM |
| CHINCHWAD (PUNE)<br>Karunakar B. Suvarna          | Mon to Fri 10:00 a.m. to 02:00 p.m.<br>04:30 p.m. to 07:00 p.m.<br>Sat 10:00 a.m. to 01:45 p.m.       | Shop No.B/17 & 18, Empire Estate,<br>Chinchwad, Pune 411 019  | 020-2744 3535<br>Telefax : 020-2744 3536<br>chinchwad@bharatbank.co.in           | ATM |
| DADAR (W)<br>Ratnakar R. Sallian                  | Mon to Fri 10:00 a.m. to 04:45 p.m.<br>Sat 10:00 a.m. to 01:45 p.m.                                   | Swapna Bhoomi, Ground Floor,<br>S. K. Bole Road, Near Portuguese Church,<br>Dadar (West), Mumbai - 400 028.               | 2438 5155 / 2422 8166<br>Telefax : 2438 6794<br>dadar@bharatbank.co.in           | ATM |
| DAHISAR (E)<br>Kishore D. Kotian                  | Mon to Fri 09:00 a.m. to 03:45 p.m.<br>Sat 09:00 a.m. to 12:45 p.m.                                   | Sarita, Prabhat Indl. Estate, Opp. Toll Plaza,<br>W.E. Highway, Dahisar (East), Mumbai 400 068.                           | 2896 3793 / 2896 1930<br>Telefax : 2896 0837<br>dahisar@bharatbank.co.in         | ATM |
| DHANKAWADI (PUNE)<br>Hareesh R. Kunder            | Mon to Fri 10:00 a.m. to 02:00 p.m.<br>04:30 p.m. to 07:00 p.m.<br>Sat 10:00 a.m. to 01:45 p.m.       | Pancharatna Heights, Chaitanya Nagar,<br>Pune - Satara Road,<br>Dhankawadi, Pune 411 043.                                 | 020 - 2436 2698<br>Telefax : 020 - 2436 2699<br>dhankawadi.pune@bharatbank.co.in | ATM |
| DOMBIVLI (E)<br>Prakash R. Amin                   | Mon to Fri 09:00 a.m. to 01:00 p.m.<br>05:00 p.m. to 07:30 p.m.<br>Sun 09:00 a.m. to 12:45 p.m.       | Neelkanth CHS Ltd, Fateh Ali Road,<br>Behind KDMC Office,<br>Dombivli (East), Dist Thane 421 201                          | 0251-2443151<br>Telefax : 0251-2443152<br>dombivli@bharatbank.co.in              | ATM |
| FORT (MAIN)<br>Mahesh B. Kotian                   | Mon to Fri 09:45 a.m. to 04:30 p.m.<br>Sat 09:45 a.m. to 01:30 p.m.                                   | Mint Chambers, 45/47, Mint Road,<br>Fort, Mumbai 400 001  | 6189 0813 / 6189 0803<br>Telefax : 6189 0801<br>fort.main@bharatbank.co.in       |     |
| GHANSOLI<br>Ravindranath K. Kotian                | Mon to Fri 09:30 a.m. to 02:00 p.m.<br>04:00 p.m. to 06:00 p.m.<br>Sat 09:30 a.m. to 01:15 p.m.       | Shiv Complex, Plot No.14/15, Sector-3,<br>Ghansoli, Navi Mumbai 400 701.  | 2754 8341<br>Telefax : 2754 8342<br>ghansoli@bharatbank.co.in                    | ATM |
| GHATKOPAR (W)<br>Ravi S. Kotian                   | Mon to Fri 09:30 a.m. to 02:00 p.m.<br>04:00 p.m. to 06:00 p.m.<br>Sat 09:30 a.m. to 01:15 p.m.       | Jyoti Chambers,<br>Junction of J.V. Road & Hirachand Desai Rd.,<br>Ghatkopar (West), Mumbai - 400 086.                    | 2515 5347/2516 8908<br>Telefax : 2515 5348<br>ghatkopar@bharatbank.co.in         | ATM |
| GHODBUNDER ROAD<br>(THANE)<br>Nalinakshi Suchakar | Mon to Fri 09:30 a.m. to 02:00 p.m.<br>04:00 p.m. to 06:00 p.m.<br>Sat 09:30 a.m. to 01:15 p.m.       | Solitaire Towers, Chitalsar, Manpada,<br>Ghodbunder Road, Thane 400 607   | 2589 2531<br>Telefax : 2589 2541<br>ghodbunder@bharatbank.co.in                  | ATM |

**BRANCHES IN MAHARASHTRA STATE**

| BRANCH & BRANCH HEAD                         | Banking Hours   | ADDRESS  | Contact Numbers & email address   |     |
|--|---|--|---|-----|
| GOREGAON (E)<br>Mohandas Hejmady             | Mon to Fri 09:00 a.m. to 01:30 p.m.<br>04:30 p.m. to 06:30 p.m.<br>Sat & Sun 09:00 a.m. to 12:45 p.m. | 'SHIVGIRI', Samant Estate,<br>Goregaon (East), Mumbai - 400 063.   | 6189 0333 / 6189 0301<br>Telefax : 6189 0400<br>goregaon@bharatbank.co.in     | ATM |
| GOREGAON (W)<br>Naveenkumar J. Karkera       | Mon to Fri 09:00 a.m. to 01:30 p.m.<br>04:00 p.m. to 06:00 p.m.<br>Sat 09:00 a.m. to 12:45 p.m.       | Shree Chintamani CHS Ltd, M. G. Road,<br>Goregaon (West), Mumbai 400 062                                       | 65669507 / 65669502<br>Telefax : 2871 2645<br>goregaon.west@bharatbank.co.in  | ATM |
| GOVANDI (E)<br>Manjula N. Suvarna            | Mon to Fri 09:30 a.m. to 02:00 p.m.<br>04:00 p.m. to 06:00 p.m.<br>Sat 09:30 a.m. to 01:15 p.m.       | Vikrant Industrial Estate,<br>Govandi (East), Mumbai 400 088   | 2557 9505/2557 8505<br>Telefax : 2557 9485<br>govandi@bharatbank.co.in        | ATM |
| JOGESHWARI (E)<br>Vasant S. Salián           | Mon to Fri 09:30 a.m. to 02:00 p.m.<br>04:00 p.m. to 06:00 p.m.<br>Sat 09:30 a.m. to 01:15 p.m.       | Dinbai CHS Ltd., Caves Road,<br>Jogeshwari (East), Mumbai 400 060.   | 2831 0527<br>Telefax : 2831 0547<br>jogeshwari.east@bharatbank.co.in          | ATM |
| KALINA, SANTACRUZ<br>Jayant N. Poojary       | Mon to Fri 09:00 a.m. to 02:00 p.m.<br>04:30 p.m. to 06:00 p.m.<br>Sat 09:00 a.m. to 12:45 p.m.       | Geesee CHS Ltd., Opp. Vidyánagari<br>University Complex, Kalina,<br>Santacruz (East), Mumbai 400 098.          | 2665 2258/2667 0822<br>Telefax : 2667 0824<br>kalina@bharatbank.co.in         | ATM |
| KALWA (W)<br>THANE<br>Chitralekha D. Suvarna | Mon to Fri 09:00 a.m. to 01:30 p.m.<br>04:30 p.m. to 06:30 p.m.<br>Sat 09:00 a.m. to 12:45 p.m.       | Kaveri Heights, Opp. Kharegaon Talao,<br>Old Mumbai-Pune Road, Kharegaon,<br>Kalwa (West), 400 605.            | 2536 6238<br>Telefax : 2536 6239<br>kalwa.west@bharatbank.co.in               | ATM |
| KALYAN (W)<br>Rathnakar B. Poojary           | Mon to Fri 09:30 a.m. to 02:00 p.m.<br>04:30 p.m. to 06:30 p.m.<br>Sat 09:30 a.m. to 01:15 p.m.       | Suchak Hospital Building, Shivaji Chowk,<br>Near Mahavir Shopping Center,<br>Agra Road, Kalyan (West) 421 301. | 0251-231 0011<br>Telefax : 0251-2310021<br>kalyan.west@bharatbank.co.in       | ATM |
| KANDIVLI (E)<br>Harinakshi R. Kotian         | Mon to Fri 09:15 a.m. to 02:00 p.m.<br>04:45 p.m. to 06:30 p.m.<br>Sat 09:15 a.m. to 01:00 p.m.       | Svitland, Near Saidham,<br>Near Western Express Highway,<br>Kandivli (East) Mumbai - 400 101.                  | 2854 2250<br>Telefax : 2854 3356<br>kandivli.east@bharatbank.co.in            | ATM |
| KANDIVLI (W)<br>Mohán N. Salián              | Mon to Fri 09:15 a.m. to 02:00 p.m.<br>04:45 p.m. to 06:30 p.m.<br>Sat 09:15 a.m. to 01:00 p.m.       | Nand Dham, Near Kala Hanuman Mandir,<br>M. G. Cross Road No.,1<br>Kandivli (West), Mumbai - 400 067.           | 2863 7020/2863 7059<br>Telefax : 2861 8703<br>kandivli@bharatbank.co.in       | ATM |
| LAMINGTON ROAD<br>Kiran Bantval              | Mon to Fri 10:30 a.m. to 05:15 p.m.<br>Sat 10:30 a.m. to 02:15 p.m.                                   | Apsara Multiplex, Dr. D.B. Marg,<br>Grant Road (East), Mumbai 400 007  | 2309 0374/2300 4695<br>Telefax : 2309 0235<br>lamington.road@bharatbank.co.in | ATM |
| MALAD (W)<br>Dinesh K. Kuckian               | Mon to Fri 09:00 a.m. to 01:45 p.m.<br>04:45 p.m. to 06:30 p.m.<br>Sat 09:00 a.m. to 12:45 p.m.       | Monalisa Apartment, Kasturba Road,<br>Malad (West), Mumbai 400 064.  | 2880 3811/2880 0619<br>Telefax : 2880 5050<br>malad@bharatbank.co.in          | ATM |
| MIRA ROAD (E)<br>Kalavathi M. Poojary        | Mon to Fri 08:30 a.m. to 01:30 p.m.<br>05:00 p.m. to 06:30 p.m.<br>Sun 09:00 a.m. to 12:45 p.m.       | A-Wing, Shanti Commercial Complex,<br>Mira Road (East), Dist.Thane, 401 107                                    | 2810 6192<br>Telefax : 2810 6193<br>mira.road@bharatbank.co.in                |     |
| MULUND (E)<br>Vishwanath G. Suvarna          | Mon to Fri 09:00 a.m. to 01:00 p.m.<br>04:00 p.m. to 06:30 p.m.<br>Sat & Sun 09:00 a.m. to 12:45 p.m. | Neelam Nagar, Bldg. No.7, Gavanpada,<br>Mulund (East), Mumbai 400 081.   | 6720 3900/6720 3901<br>Telefax : 6720 3902<br>mulund@bharatbank.co.in         | ATM |
| MULUND (W)<br>Janardhan Amin                 | Mon to Fri 09:00 a.m. to 01:00 p.m.<br>04:00 p.m. to 06:30 p.m.<br>Sat 09:00 a.m. to 12:45 p.m.       | Hansa Villa, J. N. Road, Near Apna Bazar,<br>Mulund (West), Mumbai 400 080                                     | 2564 6574<br>Telefax : 2569 0574<br>mulund.west@bharatbank.co.in              | ATM |
| NASHIK<br>Santosh S. Salián                  | Mon to Fri 10:00 a.m. to 02:00 p.m.<br>04:30 p.m. to 07:00 p.m.<br>Sat 10:00 a.m. to 01:45 p.m.       | Rushiraj Annex, D'souza Colony,<br>Opp. College Road, Nashik 422 005.  | Telefax :<br>nashik@bharatbank.co.in  | ATM |
| PANVEL<br>Mohandas H. Poojary                | Mon to Fri 10:00 a.m. to 02:30 p.m.<br>04:00 p.m. to 06:00 p.m.<br>Sat 10:00 a.m. to 01:45 p.m.       | Shree Sahay Galaxy,<br>Opp. MTNL Exchange office,<br>Plot No. 205/74, Panvel 410 206.                          | 2749 2101<br>Telefax : 2749 2102<br>panvel@bharatbank.co.in                   | ATM |
| SANTACRUZ (W)<br>Prasad N. Thonse            | Mon to Fri 09:30 a.m. to 02:00 p.m.<br>04:30 p.m. to 06:30 p.m.<br>Sat 09:30 a.m. to 01:15 p.m.       | Rizvi Park, S. V. Road,<br>Santacruz (West), Mumbai 400 054.   | 2661 4980/2660 4465<br>Telefax : 2661 6334<br>santacruz.west@bharatbank.co.in |     |
| THANE (W)<br>Prabhakar G. Poojary            | Mon to Fri 09:30 a.m. to 02:00 p.m.<br>04:00 p.m. to 06:00 p.m.<br>Sat 09:30 a.m. to 01:15 p.m.       | Panama Planet, Gokhale Road,<br>Naupada, Thane (West), 400 602.  | 2537 6552/2539 9425<br>Telefax : 2537 6551<br>thane@bharatbank.co.in          | ATM |

## BRANCHES IN MAHARASHTRA STATE

| BRANCH & BRANCH HEAD            | Banking Hours   | ADDRESS   | Contact Numbers & email address  | ATM |
|---------------------------------|---|---|--|-----|
| VASHI<br>Pravinkumar S. Suvarna | Mon to Fri 09:30 a.m. to 02:00 p.m.<br>04:00 p.m. to 06:00 p.m.<br>Sat 09:30 a.m. to 01:15 p.m. | 2, 'P' Type Building, Sector 6,<br>Vashi, Navi Mumbai 400 703                 | 2782 4386<br>Telefax : 2782 4385<br>vashi@bharatbank.co.in               | ATM |
| VASAI (W)<br>Dayanand R. Amin   | Mon to Fri 09:00 a.m. to 01:30 p.m.<br>05:00 p.m. to 07:00 p.m.<br>Sun 09:00 a.m. to 12:45 p.m. | VARUN, Plot No. 8, Ambadi Main Road,<br>Vasai (West) Dist. Thane. 401 202     | 0250-2330300<br>Telefax : 0250-2330308<br>vasai@bharatbank.co.in         |     |
| VILE PARLE (E)<br>Harish K.     | Mon to Fri 09:30 a.m. to 02:00 p.m.<br>04:00 p.m. to 06:00 p.m.<br>Sat 09:30 a.m. to 01:15 p.m. | "Suncity Theatres", Opp. Shaan Talkies,<br>Vile Parle (East), Mumbai 400 057. | 2613 6783/2616 9814<br>Telefax : 2616 9818<br>vileparle@bharatbank.co.in | ATM |

## BRANCHES IN KARNATAKA STATE

|  |   |  |  |     |
|--|---|--|--|-----|
| INDIRA NAGAR<br>(BENGALURU)<br>Shashi N. Bangera | Mon to Fri 10:00 a.m. to 02:30 p.m.<br>03:30 p.m. to 05:30 p.m.<br>Sat 10:00 a.m. to 01:45 p.m. | 623, 11th main, HAL, II stage, 80 feet Road,<br>Indira Nagar, Bengaluru 560 038.                             | 080-25281785<br>Telefax : 080-25281827<br>indira.nagar@bharatbank.co.in          | ATM |
| JAYANAGAR<br>(BENGALURU)<br>Satish P. Poojary    | Mon to Fri 10:00 a.m. to 02:00 p.m.<br>03:30 p.m. to 06:00 p.m.<br>Sat 10:00 a.m. to 01:45 p.m. | Shiva Sadan, Site No.4, 9th Main Road,<br>5th Block, Jayanagar, Bengaluru 560 041                            | 080-22446030<br>Telefax : 080-22446040<br>jayanagar@bharatbank.co.in             |     |
| K. H. ROAD<br>(BENGALURU)<br>Sandhya S. Kotian   | Mon to Fri 10:00 a.m. to 02:00 p.m.<br>03:30 p.m. to 06:00 p.m.<br>Sat 10:00 a.m. to 01:45 p.m. | 'Money Terrace', K.H.Road (Double Road),<br>Bengaluru - 560 027.   | 080-22121066/080-22291942<br>Telefax : 080-22291941<br>k.h.road@bharatbank.co.in | ATM |
| KUNDAPURA<br>Rama P. Havanje                     | Mon to Fri 10:00 a.m. to 02:30 p.m.<br>03:45 p.m. to 05:45 p.m.<br>Sat 10:00 a.m. to 01:45 p.m. | Veenu Complex, Opp. Canara Bank,<br>Near Bus Stand, Main Road,<br>Kundapura - 576 201                        | 08254-234 620<br>Telefax : 08254-234 621<br>kundapura@bharatbank.co.in           | ATM |
| KARKALA<br>Gangadhar R. Kotian                   | Mon to Fri 10:00 a.m. to 02:30 p.m.<br>03:45 p.m. to 05:45 p.m.<br>Sat 10:00 a.m. to 01:45 p.m. | 1st Floor, Sovereign Building,<br>Opp. Mannagopura, A. S. Road,<br>Karkala - 574 104.                        | 08258 - 235780<br>Telefax : 08258 - 235781<br>karkala@bharatbank.co.in           | ATM |
| MALLESWARAM<br>(BENGALURU)<br>Girish B. Amin     | Mon to Fri 10:00 a.m. to 02:00 p.m.<br>03:30 p.m. to 06:00 p.m.<br>Sat 10:00 a.m. to 01:45 p.m. | 16, Sri Nanjundeshwara Complex,<br>10th Cross Sampige Road,<br>Malleshwaram, Bengaluru 560 003.              | 080-23347755<br>Telefax : 080-23347722<br>malleshwaram@bharatbank.co.in          |     |
| PEENYA<br>(BENGALURU)<br>Udaya M. Haleangadi     | Mon to Fri 10:00 a.m. to 02:00 p.m.<br>03:30 p.m. to 06:00 p.m.<br>Sat 10:00 a.m. to 01:45 p.m. | 1st Cross, 1st Stage,<br>Peenya Industrial Estate,<br>Bengaluru, Peenya - 560 058.                           | 080-2839 1995<br>Telefax : 080 - 2839 1996<br>peenya@bharatbank.co.in            | ATM |
| HAMPANKATTA<br>(MANGALORE)<br>Sudhir Hattiangadi | Mon to Fri 10:00 a.m. to 04:45 p.m.<br>Sat 10:00 a.m. to 01:45 p.m.                             | Classique Arcade, K. S. Rao Road,<br>Hampankatta, Mangalore 575 001.   | 0824-2421076<br>Telefax : 0824-2421084<br>hampankatta@bharatbank.co.in           | ATM |
| MOODBIDRI<br>(MANGALORE)<br>Arunkumar G. Kotian  | Mon to Fri 10:00 a.m. to 02:30 p.m.<br>03:45 p.m. to 05:45 p.m.<br>Sat 10:00 a.m. to 01:45 p.m. | Veenu Sky Plaza, Moodbidri, Karkala Road,<br>Moodbidri, Karnataka State 574 227                              | 08258-238700<br>Telefax : 08258-238701<br>moodbidri@bharatbank.co.in             | ATM |
| PUTTUR<br>(D.K.)<br>Surajkumar M. Poojary        | Mon to Fri 10:00 a.m. to 02:30 p.m.<br>03:45 p.m. to 05:45 p.m.<br>Sat 10:00 a.m. to 01:45 p.m. | Om Arcade, 1-659A, Near Mayura Talkies,<br>Behind Arvind Motors, Bolvar,<br>Puttur, D. K. 574201             | 08251-233241<br>Telefax : 08251-233242<br>puttur@bharatbank.co.in                | ATM |
| SURATKAL<br>(MANGALORE)<br>Udaya S. Salián       | Mon to Fri 10:00 a.m. to 02:30 p.m.<br>03:45 p.m. to 05:45 p.m.<br>Sat 10:00 a.m. to 01:45 p.m. | Veenu Complex, National Highway,<br>Next to Natraj Theatre,<br>Suratkal, Mangalore 574158.                   | 0824-2477076<br>Telefax : 0824-2476084<br>suratkal@bharatbank.co.in              | ATM |
| UDUPI<br>Laxminarayana C. Salián                 | Mon to Fri 10:00 a.m. to 04:45 p.m.<br>Sat 10:00 a.m. to 01:45 p.m.                             | Vasuki Tower, Next to Vishwas Commercial,<br>Bldg., Near Taluk Office,<br>Opp. District Court, Udupi-576 101 | 0820 -2525620<br>Telefax : 0820 -2525621<br>udupi@bharatbank.co.in               | ATM |
| B. C. Road<br>(Bantwal)<br>N. Raghava Bangera    | Mon to Fri 10:00 a.m. to 02:00 p.m.<br>03:15 a.m. to 05:45 p.m.<br>Sat 10:00 a.m. to 01:45 p.m. | Trade Center, Main Road,<br>B.C. Road, Bantwal - 574 219.  | 08255 -230 176<br>Telefax : 08255 -230 184<br>bantwal@bharatbank.co.in           | ATM |





**Opening of Branches**

48<sup>th</sup> Branch  
at Karkala (D.K.)  
on 12<sup>th</sup> July, 2012



49<sup>th</sup> Branch  
at Kundapura (D.K.)  
on 18<sup>th</sup> August, 2012

50<sup>th</sup> Branch at  
B. C. Road-Mangalore  
on 27<sup>th</sup> Sept., 2012





Inauguration of Learning Centre at Suratkal (Mangalore) Branch Premises on 25<sup>th</sup> June, 2012



Inauguration of renovated Kalina Branch premises on 8<sup>th</sup> November, 2012

#### Activities at Suratkal (Mangalore) Learning Centre



Induction Training programme for the newly recruited Trainee Junior Clerks.



### Activities at Goregaon Learning Centre

Medical Awareness programme conducted by Dr. Prashant Rajput, Nephrologist.



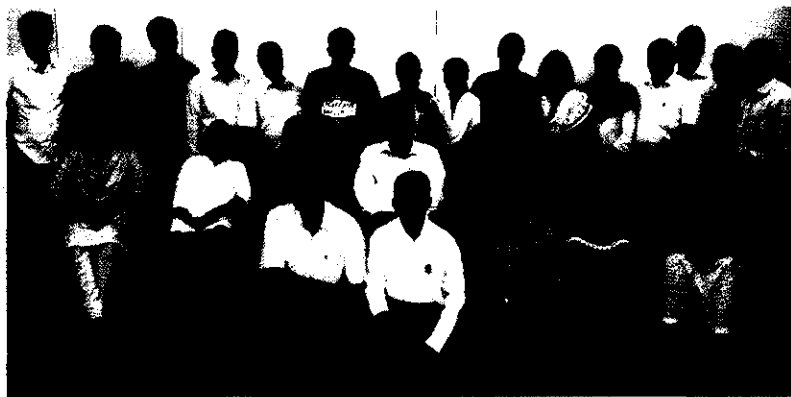
Executives & Staff Members attending the Medical Awareness Programme



Training on "Personal Effectiveness".



Orientation Programme on FOREX conducted by FEDAI and attended by Executives of Public Sector, Private Sector, Foreign and Co-operative Banks.

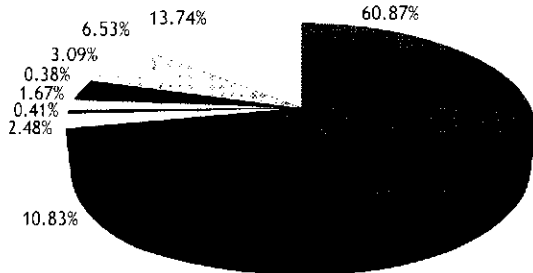


Training on Quality Management Approach to Work.



Induction Training programme for the newly recruited Trainee Junior Clerks.

**EXPENDITURE**



- Interest on Deposit & Borrowings
- Salary & Allowances
- Rent, Taxes, Insurance and Electricity
- Printing, Stationery & Advertising
- Depreciation / Amortisation on Assets
- Repairs & Maintenance
- Other Expenditure
- Provisions
- Net Profit

**INCOME**



- Interest earned on Loans & Advances
- Interest earned on Investments
- Commission, Exchange, Brokerage & Miscellaneous Receipts
- Profit on Sale of Securities

**DISTRIBUTION OF ADVANCES**

(₹ in Crore)

- Others  
1274.26
- Advances to Priority Sectors  
2329.46  
(Including ₹ 389.91 crore advances to weaker sections)

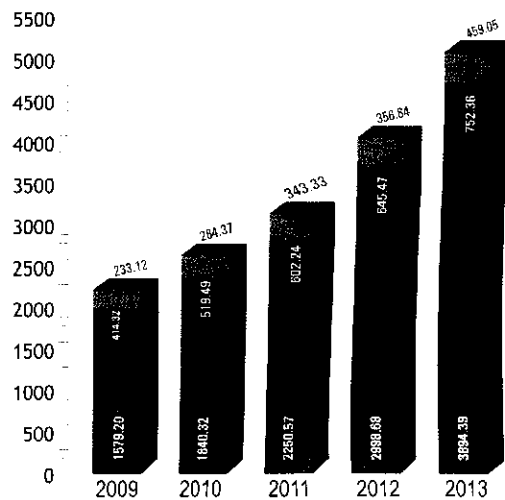


TOTAL : 3603.72 100%

**DEPOSITS**

(₹ in Crore)

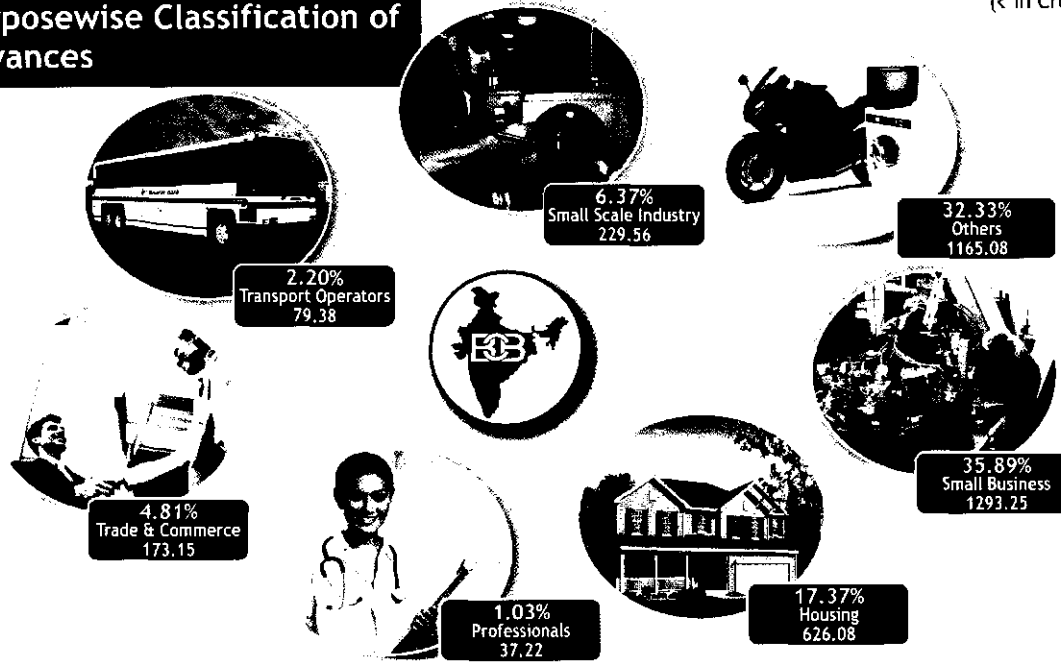
- Current
- Saving
- Term





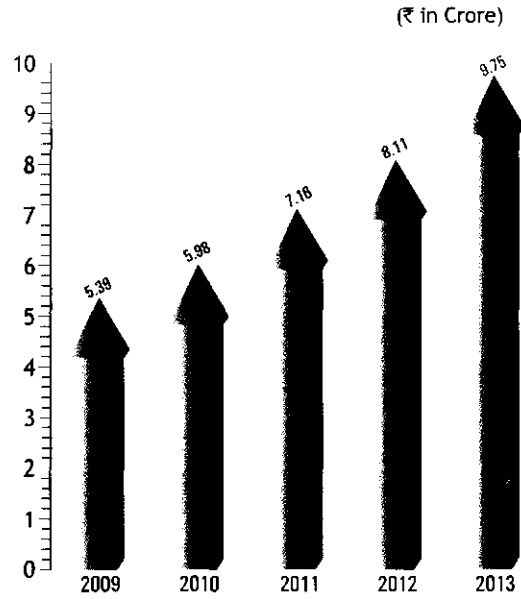
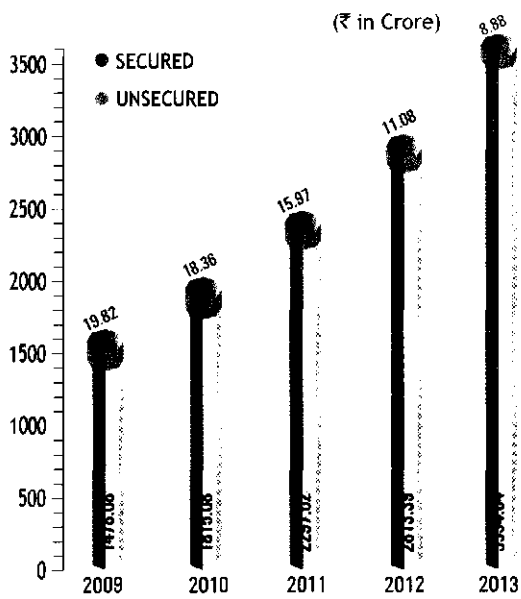
**Purposewise Classification of Advances**

(₹ in Crore)

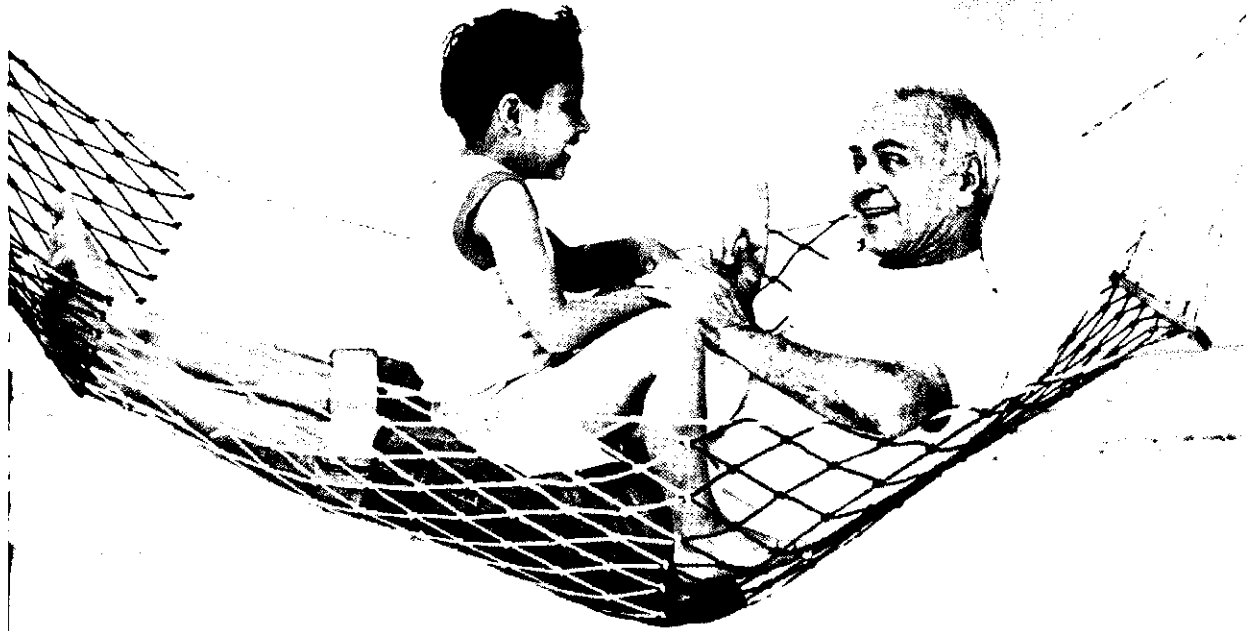


**Advances**

**Business Per Employee**



**Interest Deposit Scheme**



**Family Banking**



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UNION**

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### Contact Details :

FED Goregaon : 61890427 / 28 / 29 / 30 / 31

FED Fort : 61890809 / 10 / 11

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