

**SAMPLE QUESTION PAPER-I**  
**POST GRADUATE PROGRAMME IN**  
**FASHION MANAGEMENT**  
**MANAGERIAL ABILITY TEST — PAPER-II**

**Time Allowed : 2 Hours**

**Max. Marks : 120**  
**Total Questions : 120**

It is a test to judge the managerial effectiveness and inter personnel skills of the candidates. This test comprises various sub tests as given below :

- (1) Vikalp (Case Study)
  - (2) Business Domain Test
  - (3) Logical Ability Test
- (i) This paper contains 120 questions of one mark each.
  - (ii) Answers are required to be marked only on the OMR/ICR Answer-Sheet, which shall be provided separately.
  - (iii) For each question, four alternative answers have been provided out of which only one is correct. Darken the appropriate circle in the Answer-Sheet by using Ball Pen only on the best alternative amongst (a), (b), (c) or (d).

**SAMPLE QUESTIONS**

**CASE STUDY-I**

**Study the following situations and answers questions (Q. No. 1-7).**

As a secretary, Kamla was incredible. She seemed to turn out error-free work at an amazing pace. Her attention to detail was admired by all who used her services. She seldom committed even a minor typing error.

Last month, Kamla became Supervisor at the executive word processing center. It was her first management experience. But, already some problems had surfaced. Leela, a typist with four years experience went over Kamla's head to Anna, administrative officer, to complain about the 'unbelievable nit-picking'.

'I can't seem to do anything right, according to Kamla', complained Leela. 'She checks everything I type. She is driving me nuts, not to mention the fact that my output has slowed down dramatically. Just yesterday, Mr. Desai, that new Vice President — Marketing made a wise crack about cobwebs growing on his report before he could get it out of typing.'

When Anna asked about Leela's concern, Kamla flew off the hands. 'We are supposed to be the best typing pool in the company. After all, we type for the top people. The work has to be perfect'. She was almost screaming. Then she slumped in a chair in Anna's office.

'Anna, I am going nuts up there. None of my people seem to care about the quality of the work the way I do. I have been working till nine or ten every night checking work and just trying to keep up. I am about convinced that being a supervisor just is not worth it.'

1. Kamla was promoted to the post of supervisor because of her :
  - (a) Abilities
  - (b) Abilities as a Secretary
  - (c) Abilities & Dedication
  - (d) Abilities & Perfectionist Attitude
2. According to you, why Leela, complained about Kamla?
  - (a) She was acting bossy
  - (b) Leela is Jealous of Kamla
  - (c) Kamla is making her very hard
  - (d) Professional differences

3. Executive Word Processing Center is meant for :
 

(a) Secretarial job	(b) Only typing services
(c) Providing typing services to executives	(d) Both (c) and (d)
  
4. Leela's concern about Kamla is because of :
 

(a) She is afraid of Kamla's growing authority	(b) A very tough boss.
(c) Threat to her job.	(d) Threat to her performance & career.
  
5. Kamla's reaction to Anna's enquiry shows :
 

(a) Her devotion for the company.	(b) Her concern for quality work.
(c) She is a perfectionist by nature.	(d) Her frustration about the subordinates
  
6. According to the case, the problem with Kamla is :
 

(a) She has no management experience	(b) She lacks leadership
(c) Too concerned about quality	(d) Her obsession with perfection you
  
7. If you were Anna, what would have done?
 

(a) Promoted Leela	(b) Demoted Leela
(c) Ignored the issue	(d) Introduce conflict-resolving interventions

### CASE STUDY-II

**Study the following situations and answers questions (Q. No. 8-14).**

Kapil, a Cashier and Accountant of LJ College was promoted as a Treasurer and Chief Accountant in charge of Finance. He was delegated with sufficient powers both regarding inflow and outflow of cash. He was accountable (for whatever he did) to the Director, Suresh under whose direct control he functioned. Normally, no questions were asked by the Director on any expenditure incurred by Kapil. However, there have been occasions when the Director had frowned upon some of the actions of Kapil. Kapil, therefore, had to take abundant caution at times, with regard to cash inflow and outflow.

Sunil is a colleague of Kapil and he was incharge of the academic side of the college. Sunil and Kapil were friends and were having excellent coordination and inter-personal relations. Sunil was also reporting to Suresh, the Director. There were no problems between any of them since they were adopting a 'give and take' policy and usually discussed any problem and were coming to a mutually agreed solution.

Ram, is a great friend of Sunil. Ram had a college going son who was not brilliant but just above average. Ram's son was studying in a different college. Ram wanted to ensure a good career for his son. Because of campus interviews and selections in LJ College, a good start was always available to the students of LJ College, which had carried a name for itself. Ram brought his son to Sunil for advice. Sunil, without a word, admitted the boy in LJ College. Sunil also waived the tuition and other fees due to the college. He also promised Ram of further help regarding books, etc. When the report regarding this went to Kapil, he was unhappy that at a time when there was a financial crunch Sunil sought to favour his friend so much. However, he did not express anything, controlled the feelings within himself and behaved as if nothing had happened.

After about two months, Sunil felt that his room needed a renovation and therefore, submitted to Kapil, the Chief Accountant, a proposal with estimates, etc., to incur some expenditure in renovation. Kapil felt that at that juncture the renovation expenditure was unnecessary and hence, did not accept that proposal and returned it back stating that this was an unnecessary expenditure. Sunil was very unhappy over this. He wanted some how to get what he wanted. He therefore, approached the Director, Suresh with his demand. Though Suresh felt that the expenditure was not wholly justified, he passed orders allowing part renovation. Kapil on seeing this, felt let down. He sent in his resignation.

Suresh was puzzled on seeing the resignation letter and sent for Kapil to discuss about it.

8. Mr. Kapil was delegated with sufficient power, still he had to take caution at times with regards to cash, because:  
 (a) The Director had no faith in him.  
 (b) It's apart of his duty.  
 (c) He was accountable for all cash inflow & outflow.  
 (d) Both (c) and (a)
9. The relationship between Sunil & Kapil can be defined as  
 (a) Just friend (b) Colleagues  
 (c) Fair & Formal (d) Best friends
10. Sunil helped Ram in getting his son admitted to their college, became :  
 (a) They are good friends. (b) For better future of the boy.  
 (c) He is a deserving candidate. (d) Both (b) & (c)
11. Kapil was unhappy with Sunil because :  
 (a) Sunil took undue advantage of his position.  
 (b) Financial position of the college was not good.  
 (c) His advice was not taken before Sunil helped Ram.  
 (d) He was responsible for financial issues.
12. Kapil furred down Sunils proposal for renovation because :  
 (a) Renovation expenditure was unnessary.  
 (b) He wanted to show his displeasure.  
 (c) Sunil was again trying to take unnecessary advantage/favour.  
 (d) Kapil wanted cut down cost for the college
13. Director, Suresh partially approved Sunil's proposal because :  
 (a) He didn't want to dissapoint Sunil. (b) Sunil's proposal was genuine.  
 (c) Partial renovation was required. (d) Both (c) and (a)
14. According to you this kind of confrontation can be best described by :  
 (a) Inter-Individual (b) Intra-Individual  
 (c) Inter-Personal (d) Organisational

### CASE STUDY-III

**Study the following situations and answers questions (Q. No. 15-21).**

Ram has been a clerk in a business firm for over a decade. He feels that he has been doing his work efficiently. However, the promotion to a supervisory position, which he has been expecting, has never materialised. He feels said about it, and a little angry with his manager, Krishnan, who is responsible for promotions.

Ram feels that a deserving promotion has been denied to him and he attributes it to the fact that Krishnan belongs to a community different from his. This feelings has gone to such an extent that Ram has become somewhat negligent in his work. He keeps a book of poems which he quietly reads in the office in moments of dullness. He has even begun to write poems — a practice of his college days — and now he does so even in his office occasionally and delights in it. He even thinks of giving up his clerical job and imagines himself sitting on the chair of the sub-editor of a magazine which has published two of his poems under a pseudonym (false name).

15. Ram is an efficient clerk because?  
 (a) He feels it (b) He works very hard  
 (c) He is working for last ten years (d) He is not efficient

16. Ram's promotion has not materialised due to?  
 (a) Ram's bad luck (b) Krishnan's bias against him  
 (c) Ram's own limitations (d) Krishnan's favouring others
17. Ram is angry with Krishnan because?  
 (a) He is an angry person by nature  
 (b) He feels Krishnan is not giving him a deserving promotion  
 (c) He feels Krishnan is being unfair to him because of a caste difference  
 (d) Krishnan dislikes him because of a caste difference
18. Ram's negligent behaviour is due to?  
 (a) Ram's not being promoted (b) Ram's attitude toward Krishnan  
 (c) Krishnan's attitude toward Ram (d) Ram's perception of injustice
19. Ram's writing poetry in office is?  
 (a) His relaxation past time (b) His way to give vent to his feelings  
 (c) His serious decision to switch careers (d) His reply to Krishnan's biased behaviour
20. Ram's behaviour of neglecting work and writing poems is?  
 (a) Angry behaviour (b) Frustrated behaviour  
 (c) Normal behaviour (d) Constructive behaviour
21. Whose responsibility is it to break this deadlock between Ram and Krishnan?  
 (a) Only Krishnan's (b) Only Ram's  
 (c) Both Ram & Krishnan (d) There is no need

#### CASE STUDY-IV

**Study the following situations and answers questions (Q. No. 22-28).**

'Sriram Industries' is a mechanical engineering establishment situated in Bombay. It has 15,000 workmen employed in first shift between 8-16 hours. This is a major shift and known as general shift.

The workmen of Sriram Industries report for work from distant places such as Pune, Virar and also Karjat which are miles away from the place of work. The workers travel by Central Railway, Western Railway (suburban services) and by BEST buses (BEST is the local municipal bus transport organisation). Some also travel by petrol driven vehicles, or their own bicycles. A small number staying in surrounding areas of the factory, report for duty on foot.

On 27 June, 1990, there was a very heavy downpour which is not uncommon in Bombay. Vast areas were submerged under water. Central and Western suburban railway services, therefore, were completely dislocated. As a result of the heavy rains, train services were suspended between 7 and 8 a.m. BEST buses were less frequently run and in some areas there was no bus service at all. A few time keepers who somehow managed to attend took attendance. It was found that out of the total complement, 4000 attended in time, 2600 attended two hours late, 4800 attended four hours late and the remaining 3600 did not attend.

As was obvious, neither the management nor the workmen were responsible for the aforesaid happening and the trade union, operating in the establishment requested the management to deal sympathetically with the employees. They requested that since it was beyond the control of workmen, even those who could not attend should not be marked 'absent'.

The union leader had produced a certificate from Railway authorities and also BEST authorities about complete dislocation between 7 and 8.30 a.m. and a partial dislocation till 2.30 p.m.

As will be seen from the case, 4000 employees worked for the whole day, 2600 worked for six hours, 4800 worked for four hours only and 3600 did not report for duty at all. The issue was how to adjust the wages for the day.

The General Manager called a meeting of the officers to discuss the issue. It was found that a good number of

officers who stayed in long distance suburbs or were staying in remote areas could not also attend to work. Some of the officers who participated in the meeting, opined that 'no-work-no-pay' should be the only principle and at best the only thing that the management should do is not to take any disciplinary action as such. Others expressed different views and there was no near-consensus even in the meeting. The General Manager adjourned the meeting without coming to any decision.

Relations between the management and the three unions operating in the Company were generally satisfactory. Only one of the three unions which had mainly white collared staff as members had a legalistic approach in all matters and was not easily satisfied.

22. According to the case, most of the workers come to work by?  
(a) Central Railway      (b) Western Railway      (c) BEST Buses      (d) Cycle/Foot
23. The case deals with?  
(a) Rain problems in Mumbai      (b) Distances causing difficulties to workers  
(c) Absenteeism      (d) Worker-Management relations in solving issues
24. "A large number of workers didn't come to work or reported late due to heavy downpour & disruption of transport services" — This shows?  
(a) Workers commitment to work      (b) Their casual attitude toward work  
(c) Indiscipline & Misbehaviour      (d) Their being opportunistic
25. Some of the officers also didn't come to work due to rain?  
(a) The situation was really difficult      (b) They were having a good time  
(c) They are not scared of management      (d) Rules for them are different
26. Officers present that day pressed for 'No-Work-No-Pay' because?  
(a) They really felt that way  
(b) They wanted to support the management  
(c) They wanted to teach absenting workers a lesson  
(d) They wanted to somehow harm the position of absenting officers
27. The General Manager seems to be?  
(a) A very professional man      (b) A welfare loving man  
(c) A confused person      (d) An able Manager faced with conflicting alternatives
28. Legalist approach of one of the unions is reflective of?  
(a) Their love of law & order  
(b) Their perceived superiority over the other two unions because of their white collar membership  
(c) They are hand-in-glove with management  
(d) Their constant endeavour to show the other two unions down
- 
29. Which country is the largest producer of gold in the world?  
(a) Switzerland      (b) U.S.A.      (c) Russia      (d) South Africa
30. Which state in India has the largest coastline?  
(a) Orissa      (b) Andhra Pradesh      (c) Tamilnadu      (d) Gujarat
31. Who was the associate sponsor of Lakme India Fashion Week in 2003?  
(a) Hutch      (b) Airtel      (c) Liberty Footwear      (d) Reliance

32. What is a Crinoline?  
 (a) Skirt (b) Petticoat (c) Thong (d) Shirt
33. Who invented Blue Jeans?  
 (a) Tid Wrangler (b) Adam Lee (c) Pecuno Armedia (d) Levi Strauss
34. Rayon is also known as?  
 (a) Artificial Silk (b) Superfine Silk (c) Superfine Cotton (d) Blended Cotton
35. Who made an impact with the New Look after establishing a Paris salon in 1947?  
 (a) Christian Dior (b) Coco Chanel (c) Elsa Schiaparelli (d) Hubert de Givenchy
36. What was the first polyester fiber invented in 1941 called?  
 (a) Terylene (b) Poplin (c) Terry cot (d) Rubia
37. What is the normal shrinkage percentage of Khadi after first wash?  
 (a) 10 (b) 7 (c) 8 (d) 5
38. Worldwide size of designer wear industry is about?  
 (a) Rs. 35 billion (b) Rs. 25 billion (c) Rs. 50 billion (d) Rs. 10 billion
39. What is FOB?  
 (a) Free on Bond (b) Free on Board (c) Free Operational Bond (d) Freight over Board
40. Which women's ethnic label has tied up for movie merchandising with Subhash Ghai's Mukta Arts?  
 (a) Be (b) Biba (c) Vibes (d) Verve
41. Which Bollywood star owns Mischief chain of boutiques?  
 (a) Raveena Tandon (b) Sunil Shetty (c) Bobby Deol (d) Ayesha Zulka
42. Friday Dressing is a label of which Apparel Brand?  
 (a) Snowwhite (b) Arrow (c) Van Heussen (d) Allen Solly
43. The premium fashion brand Morgan De Toi, recently launched in India, belongs to which country?  
 (a) Japan (b) France (c) USA (d) Italy
44. Kohl's is a famous apparel brand from?  
 (a) Italy (b) France (c) Germany (d) USA
45. Who invented the Bikini?  
 (a) Louis Reard (b) Samuel Reard (c) Nina Ricci (d) Joseph Lean
46. Drawback is?  
 (a) An incentive to exporters (b) Means of tying Pyjamas  
 (c) A subsidy to exporters (d) A penalty to exporters for late delivery
47. Seventythree is a collection of Jeans from?  
 (a) Pepe of London (b) Wrangler (c) Lee (d) Numero Uno
48. Designer Ragini Singhania's label Attiraante literally means?  
 (a) Attractive (b) Enchanting (c) Erotic (d) Exquisite

49. What is the approximate apparel market in India?  
 (a) Rs. 30,000 Crores (b) Rs. 20,000 Crores  
 (c) Rs. 15,000 Crores (d) Rs. 10,000 Crores
50. Open universities are generally known for imparting :  
 (a) elitist education (b) specialised education  
 (c) distance education (d) general education
51. Which of the following names is not associated with Shoes :  
 (a) Denim (b) Lotus Bawa  
 (c) Mesco's (d) Phoenix
52. Raw Silk is mainly produced in which of the following state?  
 (a) Assam (b) Karnataka (c) Jammu & Kashmir (d) Sikkim
53. Which of the commodities listed below is the highest foreign exchange earner for India?  
 (a) Tea (b) Coal (c) Iron ore (d) Coffee
54. Louis Banks is a well known :  
 (a) Banker (b) Dancer (c) Fashion Designer (d) Music Composer
55. Lotus Domino is a product associated with :  
 (a) Pizzas (b) Computers (c) Flowers (d) None of these
56. 'Golden Quadrilateral' the proposed four laning project does not touch :  
 (a) Chennai (b) New Delhi (c) Nagpur (d) None of these
57. Pandit Birju Maharaj is a well known :  
 (a) Kathak dancer (b) Tabla Master (c) Sarod Master (d) None of these
58. Dhyan Chand Cup is associated with the sport of :  
 (a) Basketball (b) Hockey (c) Golf (d) None of these
59. India's largest electronics and home appliances company is :  
 (a) Philips (b) Videocon (c) BPL (d) None of these
60. 'Real' — the fruit juice is a product of :  
 (a) Nestle (b) Dabur (c) Kissan (d) None of these

**Directions : Choose the right answer from the given choice**

61. What would be the next number in this series?  
 3 ... 5 ... 10 ... 12 ... 24 ... 26 ... ??  
 (a) 48 (b) 50 (c) 52 (d) 54
62. Which one of the following four is least like the others?  
 (a) Democrat (b) Presbyterian (c) Socialist (d) Republic
63. Grandma sent Johnny some money for his birthday. Johnny spent all of it in five stores. In each store, he spent Rs. 1.00 more than half of what he had when he came in. How much money did he get from grandma?  
 (a) Rs. 7.50 (b) Rs. 25 (c) Rs. 30 (d) Rs. 46



64. Which one of the following four is least like the others?  
 (a) Think (b) Speak (c) Write (d) Call
65. Ashish is heavier than Govind, Mohit is lighter than Rohit, Pawan is heavier than Rohit but lighter than Govind. Who among them is the heaviest :  
 (a) Govind (b) Rohit (c) Ashish (d) Mohit
66. Which one of the following four is least like the others?  
 (a) Jakarta (b) Teheran (c) Madrid (d) Havana
67. What would be the next number in this series?  
 1 ... 2 ... 3 ... 5 ... 8 ... 13 ... 21 ... 34 ... ??  
 (a) 47 (b) 53 (c) 55 (d) 62
68. Your teenage daughter Shilpa and her friend Monica invented a secret alphabet. You find a note that Shilpa wrote for Monica using this secret code. Shilpa tells you that it says:  
 Hi Monica,  
 Yesterday, ?????? asked me out. Shilpa  
 You desperately want to know who the guy is, but she won't tell you. Can you figure out his name from the note?  
 Ls Ucvskj, Tdbfboqjt, Ujofsv jdmbq ub cxf. Djppt  
 His name is:  
 (a) Mathew (b) Marcus (c) Michel (d) Mickey
69. Choose the word which is least likely to the others?  
 (a) Copper (b) Zinc (c) Brass (d) Tin
70. Light is to window as air is to:  
 (a) Wind (b) Suffocation (c) Breath (d) Filter
71. A group of old ladies meet for an afternoon tea party. They bring all their cats. In all, there are 22 heads and 72 feet. How many old ladies and how many cats are in the room?  
 (a) 7 old ladies and 15 cats (b) 8 old ladies and 14 cats  
 (c) 9 old ladies and 13 cats (d) 10 old ladies and 12 cats
72. If you rearrange the letters LIGARAE, you would have the name of a  
 (a) River (b) Country (c) City (d) Animal
73. Let's say that the following arguments are true:  
 All sales are cheats.  
 No cheats are bargains.  
 Therefore, we can conclude that no bargains can be sales.  
 Is this conclusion true or false?  
 (a) True (b) False (c) Probably True (d) Probably False
74. Which of the following is NOT an example of a work sample test?  
 (a) The applicant for a faculty position is asked to teach a class.  
 (b) The applicant for a secretarial position is asked to type a letter.  
 (c) The applicant for a sales position is asked what products he or she has sold before.  
 (d) The applicant for a chauffeur's position is asked to drive to the airport in rush-hour traffic.



75. George took a test of a certain number of questions, each question having the same value. He answered 10 questions incorrectly. This resulted in an accuracy score of 60%. How many questions were in the test?  
 (a) 15 (b) 20 (c) 25 (d) 30
76. A car is to gas as coffee maker is to:  
 (a) Counter top (b) Coffee  
 (c) Electricity (d) Warming plate
77. Peter is helping his gym teacher. The teacher asks him to bring 16 balls from the storage room. Peter can carry 3 balls at a time. How many trips to the storage room does Peter need to make?  
 (a) 6 (b)  $4\frac{1}{2}$  (c) 5 (d)  $5\frac{1}{2}$
78. Vacuum cleaner is to carpet as broom is to:  
 (a) Dust (b) Rug (c) Dust pan (d) Floor
79. Igor was both the 15th highest and the 15th lowest in a tennis tournament. How many people were in the tournament?  
 (a) 29 (b) 30 (c) 31 (d) 32
80. Paper is to wood as hammer is to:  
 (a) Wool (b) Water (c) Air (d) Metal
81. What would be the next number in this series?  
 32 ... 36 ... 9 ... 12 ... 4 ... 6 ... ??  
 (a) 2 (b) 3 (c) 4 (d) 5
82. What would be the next number in this series?  
 135 ... 45 ... 180 ... 60 ... 240 ... 80 ... ???  
 (a) 360 (b) 400 (c) 420 (d) 460
83. Which one of the following four is least like the others?  
 (a) Oyster (b) Turtle (c) Crab (d) Snail
84. Which one of the following four is least like the others?  
 (a) Zebra (b) Deer (c) Moose (d) Eland
85. Which selection procedure is used by almost all organizations?  
 (a) Cognitive ability test (b) Personality test  
 (c) Integrity test (d) Interview

**Choose the right answer from the given choices**

86. Constructs are to inference as facts are to  
 (a) Models (b) Behaviour  
 (c) Observation (d) Science
87. Which of the following represents the major category of facts in psychology?  
 (a) Behaviour of organisms (b) Human behaviour  
 (c) Motives and learned responses (d) Psychological theories

88. Which of the following is an example of inductive thinking?
- (a) Reasoning that a man will be able to hit a golf ball further than a woman because men generally have greater muscle development than women.
  - (b) Assuming that the sun will rise tomorrow morning because it rises every morning.
  - (c) Assuming that there is something that we name intelligence because we notice that problem solving measures show differences between people that seem to be consistent over time.
  - (d) none of the above
89. Which of the following is NOT a principle of Scientific Management?
- (a) Each job should be analyzed to determine the best way of doing it.
  - (b) Eliminating rest periods can maximize performance.
  - (c) Employees should be carefully trained at their jobs.
  - (d) Employees should be rewarded for productivity.
90. When doing a job evaluation you conclude that salaries should be based, in part, on educational requirements of the job. Jobs requiring more education should have higher salaries. In this case education is a(n).
- (a) selection factor
  - (b) point factor
  - (c) comfortable worth factor
  - (d) compensable factor
91. Applicants for sales positions at Maruti True Value Used Cars are given a test of extroversion (sociability). Extraversion is a(n).
- (a) knowledge
  - (b) skill
  - (c) ability
  - (d) other personal characteristic
92. You start to work on a project
- (a) With great deal of enthusiasm
  - (b) You would rather plan an activity than take part in it
  - (c) Lead in organizing project
  - (d) By hiring a Group of some kind
93. When you eat a meal with others. You would
- (a) entertain others
  - (b) usually one of the last to finish
  - (c) Just eat, drink and be merry
  - (d) Eat quietly
94. When you find that something you have bought is defective. You would
- (a) demand for an exchange
  - (b) you hesitate to demand an exchange
  - (c) demand for refund
  - (d) Keep quit
95. In being thrown by chance with a stranger
- (a) you wait for the person to introduce himself
  - (b) It is difficult for you to chat about things in general with people.
  - (c) Introduce yourself first
  - (d) Keep quite throughout
96. If some one ask you to take part in many social activities. You would
- (a) ask him to get lost
  - (b) pay him some money and take excuse
  - (c) participate with full enthusiasm
  - (d) can't say
97. If you hold an opinion that is radically different that expressed by a lecturer. You would
- (a) argue right on the spot
  - (b) tell the person about it either during the lecture
  - (c) tell the person about it either during after the lecture
  - (d) forget about it

98. If you find the price at any retail shop is too much yet you want to buy that product. You would
- (a) argue over the price with a clerk or sales person
  - (b) ask for discounts
  - (c) usually you avoid arguing over a price with a clerk or sales person
  - (d) use your credit card and buy it
99. If you have dead line to submit an assignment in the morning. Then
- (a) You often find it difficult to go to sleep at night because you keep thinking of what will happen next the day.
  - (b) Just have a sound sleep with being worried about the work.
  - (c) Ask any colleague to do the job for you
  - (d) Ask for more time
100. If some of your friends are around and see what you are reading. You would
- (a) It bothers you to have people watch you at your work
  - (b) Ask them to leave you alone
  - (c) Stop reading and start talking to them
  - (d) Go to some other place and continue reading
101. If some body offered You to be a host or hostess for parties at club. You would
- (a) accept gladly
  - (b) decline outright
  - (c) ask for more time to think over it
  - (d) get details about the parties
102. If some body offered you to address a crowd or audience? Then
- (a) The thought of making a speech frightens you.
  - (b) You would be very happy to have this opportunity.
  - (c) Ask him to find somebody else
  - (d) Avoid the situation by giving other excuses
103. At the scene of an accident
- (a) You take an active part in helping out.
  - (b) Wait and Watch
  - (c) Ask others for help
  - (d) Just leave the place as soon as possible
104. On any hectic day. How would you react to others
- (a) Your mood often changes
  - (b) You shout at without knowing why
  - (c) Ask others not to disturb
  - (d) Concentrate on your work and Try to be patient
105. While travelling by a bus you find it's difficult to get ticket because of rush and suddenly there is a surprise check for without ticket travelers.
- (a) Jump from the running bus
  - (b) Try to get the ticket as soon as possible
  - (c) Wait for the person to come to you
  - (d) Get ready to pay the fine
106. When you are served stale or inferior food in a restaurant
- (a) complain to the manager
  - (b) don't pay the bill and leave
  - (c) ask to serve fresh food
  - (d) can't say
107. While driving your bike you find a dog is chasing furiously at small child
- (a) drive away the dog
  - (b) try to look for the owner of the dog
  - (c) ask the child to stay quite
  - (d) ask the child to run for his life

108. You usually keep cheerful in spite of trouble, because  
 (a) being worried it wouldn't help  
 (b) you don't like being worried  
 (c) you are confident enough for any kind of situations  
 (d) don't know
109. If you find one boy in your class is creating nuisance everyday, you would  
 (a) complain to the teacher  
 (b) talk to the boy and find out a solution  
 (c) provoke others against him to teach him a lesson  
 (d) keep quite
110. While walking on a lonely road if some hooligans threaten you with weapons and for money. You would  
 (a) fight with them  
 (b) surrender whatever you have  
 (c) shout for help  
 (d) can't say what to do

**Directions (Q. Nos. 111 to 115) :** In each question below there are three statements followed by four conclusions numbered i, ii, iii and iv. You have to take the given statements to be true even if they seem to be at variance with commonly known facts and then decide which of the given conclusions logically follow(s) from the given statements.

111. **Statements :** Some cows are donkeys  
 No cow is a tiger  
 Some tigers are elephants
- Conclusions :** i. Some donkeys are not tigers  
 ii. Some elephants are not cows  
 iii. Some tigers are donkeys  
 iv. No elephant is a cow
- (a) Only either i or iii and ii  
 (b) Only either i or iii  
 (c) Only i and ii  
 (d) Only iii and iv
112. **Statements :** All triangles are circles  
 Some triangle are rectangles  
 No circle is a square
- Conclusions :** i. Some rectangles are not circles  
 ii. Some circles are rectangles  
 iii. No triangles are squares  
 iv. Some triangles are squares only
- (a) Only either i or ii  
 (b) Only ii and iii  
 (c) Only iii and iv  
 (d) Only i and iv
113. **Statements :** Some red and grey  
 All brown are black  
 No grey are brown
- Conclusions :** i. Some black are grey  
 ii. Some black are not grey  
 iii. Some red and black  
 iv. Some red are not brown
- (a) Only i and iv  
 (b) Only i and iv  
 (c) Only either i or ii  
 (d) Only ii and iii

114. **Statements :** All pens are pencils  
Some pens are erasers  
No rulers are pencils
- Conclusions :** i. No rulers are pens  
ii. Some erasers are pencils  
iii. Some pencils are not rulers  
iv. Some rulers are rulers
- (a) Only iii and either i or iv  
(b) Only either ii or iii  
(c) Only i and ii  
(d) Only iv and either i or iii

115. **Statements :** All coats are pants  
No pants are shirts  
Some shirts are vests
- Conclusions :** i. Some vests are shirts  
ii. Some coats are shirts  
iii. No coats are shirts  
iv. Some vests are not pants
- (a) Only i, ii and iii follow  
(b) Only i and ii follow  
(c) Only i and iii follow  
(d) Only i, iii and iv follow

**Directions (Q. Nos. 116 to 118) :** In these questions there is a small paragraph followed by a question on it. Read the paragraph and answer the question given below it.

116. People need to determine whether or not their opinions are correct and to obtain an accurate appraisal of their abilities. The individual's opinions and beliefs, as well as his evaluation of his abilities are important determinants of his behaviour. Correct opinions and accurate appraisals of ability from others are likely to lead to satisfying or rewarding behaviour, incorrect beliefs and/or inaccurate appraisals of ability lead to unpleasant consequences.

This paragraph best supports the statement that :

- (a) People need to depend on others to satisfy their needs.  
(b) Every individual has some ability and some emotions.  
(c) Most individuals are not correct in their opinions and beliefs.  
(d) There exists a drive among individuals to evaluate their opinions and abilities.

117. Among the elite of metropolitan India, things are gradually changing. Women are being recognised by employers, particularly in the corporate sector, as temperamentally suited to the information age. Visit any advertising agency or ad-film maker's office and the male-female ratio leans heavily towards the female population.

This paragraph best supports the statement that :

- (a) Women are heading most of the ad-agencies or ad-film makers' offices.  
(b) Women are believed to be more equipped to handle infotech.  
(c) Only elite women join the corporate sector.  
(d) Male-female ratio in the society is gradually changing.

118. Accidents on road can be prevented provided the quality of roads is improved and the drivers are instructed in safety rules which they must follow for their own protection. It is also necessary that the illumination on the roads is adequate, so as to prevent accident during nights.

This paragraph best supports the statement that :

- (a) Road accidents are solely due to improper illumination.  
(b) Road accidents result in large number of deaths.  
(c) Road accidents are man made and are always avoidable.  
(d) Safety rules are not taught properly to all drivers.

**Directions (Q. Nos. 119 to 120) :** Choose the most appropriate answer from the choices given.

119. In a certain code. "Boxer" is written as 'AQWGO'. How will 'VISIT' be written in that code?  
(a) UKRKU                      (b) UKRKS                      (c) WKRKU                      (d) None of these
120. In a photograph Shyam is to the left of Madan, Mary is to the right of George, Karim is in between Shyam and Mary. Who is at the corner?  
(a) Shyam                      (b) Mary                      (c) George                      (d) Karim