

TERI UNIVERSITY

Placement Brochure

2015

MBA (Business Sustainability) and MBA (Infrastructure)



Deemed to be University under section 3 of the UGC Act
Accredited with grade 'A' by NAAC

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FROM THE DESK OF
CHANCELLOR



TERI University has been set up as an institution of higher learning to meet the needs of a rapidly growing economy. One of the key focus areas of the University is to promote sustainability in Indian business. The MBA programme at TERI University helps fulfill this objective by training students to take on leadership, consulting, and managerial roles in industry. Today's regulated enterprises require specialist knowledge of the unique business ecosystem and, thus, the need for a specialist management education has been felt by the policy-makers as well as by the industry. The support extended by the Government of India and a cross section of organizations like NTPC, UNEP, USAID, Ford Foundation, NHPC, and SAIL provide a testimony to this reality.

The management graduates from TERI University have received excellent response from business areas as diverse as consulting and research, finance/investment banking, utilities, energy/power, infrastructure development, oil and gas, and so on. By virtue of their intensive training, I see management graduates from TERI University bringing about positive transformation in the sectors in which they choose to pursue their career.

A handwritten signature in black ink, appearing to read 'R. Pachauri'.

RK Pachauri

Chancellor, TERI University

FROM THE DESK OF
VICE-CHANCELLOR



TERI University aims to create a workforce that is empowered to better align sustainability considerations in the pursuit of economic growth and human well-being. For doing so, we ensure that the enormous learning we have from TERI on the diverse, yet inter-related, aspects of Sustainable Development, enhanced with the research and knowledge of our own faculty members, is used to create cutting-edge, inter-disciplinary curricula. This curriculum also benefits from a continuous feedback from academic peers at the national and global levels, from the employers of our students and from the students themselves—resulting in refined content and pedagogy on an annual basis. The active engagement of international faculty members and guest lecturers, along with the presence of international students on campus, ensures that a student of TERI University not only qualifies as a “sustainability professional” but is also comfortable in a multicultural setting.

With a set of identifiable areas of domain expertise, these students have the unique advantage of appreciating the roles and contributions of different disciplines in finding solutions for complex real-life challenges. Engagement with research projects, industry exposure and field visits—including, in some cases, international exchanges—all contribute to the making of these well-rounded individuals who are seeking to engage usefully with global development processes. We are sure that you will appreciate the value that TERI University students bring to the workforce and will, while deploying them productively in your organization, encourage them to hone their skills further for the greater good. We would, of course, at all times value any feedback that you would like to offer us.

A handwritten signature in black ink that reads "Leena Srivastava".

Leena Srivastava

Vice-Chancellor, TERI University





ABOUT TERI UNIVERSITY

The TERI University was established to disseminate the vast reservoir of knowledge devised by The Energy and Resources Institute (TERI), a not-for-profit, independent research institute recognized globally for its contribution to scientific and policy research in the realms of energy, environment, and sustainable development. TERI University's academic offering is rooted in the comprehensive research, consultancy, and outreach activities of TERI.

In 1999, the University was granted the "Deemed to be University" status by the University Grants Commission (UGC) and notified vide the Ministry of Human Resources Development, Department of Education, Government of India, notification no. F.9/19/95-U-3, dated October 5, 1999.

Since its inception, the TERI University has offered not just world-class education, but also an environment that enables its students to develop fresh perspective in their subject areas. Before moving to Vasant Kunj, the University was housed in the Darbari Seth Block of India Habitat Centre from 1998 to 2008. In 2008, the TERI University started functioning from its new 'green campus', located in Vasant Kunj.

The University aspires to be an institution of advance learning which meets the needs of a rapidly growing India. The academic programmes are envisioned to provide the students with a holistic perspective of the subjects offered and encourage interdisciplinary learning.

Administration

Dr R K Pachauri, the Director-General of TERI, is the Chancellor of the University. Dr Leena Srivastava serves as the Vice Chancellor, and Dr Rajiv Seth is the Dean (Admin) and Registrar of the University. The University's Board of Management is responsible for its overall administration and control with the Chancellor being the Chairman of the Board. All the aspects of academic policy are under the purview of the Academic Council, chaired by the Vice Chancellor who approves curricula, courses, and examination results. Furthermore, it appoints committees to look into specific academic matters arising from time to time.

Structure

The TERI University has structured its academic programmes around the research experience and skill sets gained by TERI over the past three decades. Since its inception, the wide array of academic programmes offered by the University have been related to sustainable development and structured around four thematic areas—Biotechnology, Regulatory and Policy aspects, Energy and Environment, and Natural Resources. The TERI University is the first-of-its-kind university in India to dedicate itself to the study of environment, energy, and natural sciences for sustainable development.

FACULTY

There are two faculties, namely, the Faculty of Applied Sciences and the Faculty of Policy and Planning. Besides its own faculty members, the University also draws about 30 PhD qualified research professionals of TERI for its programmes. They have rich experience of working on projects related to regulatory studies, policy research, bioresources, biotechnology, energy, and environment. These researchers work as adjunct faculty in the University.

Faculty of Applied Sciences

▪ Department of Natural Resources

- ▶ Aims to advance and impart knowledge about the environment and natural resources, including their characteristics and dynamics, their economic and societal value, and their management.

▪ Department of Energy and Environment

- ▶ Aims to advance and impart knowledge in aspects related to clean technologies, renewable energy management, and especially in the interface between energy and the environment.
- ▶ Engaged in research in the broad area of clean technologies to achieve energy efficiency and minimize adverse environmental impacts.

▪ Department of Biotechnology

- ▶ Aims to advance and impart knowledge in the field of life sciences, emphasizing research and the interaction of science with society.

▪ Coca-Cola Department of Regional Water Studies

- ▶ Aims to advance knowledge and build core competencies among students, researchers, policy-makers, and professionals and make them well-equipped to tackle the interwoven challenges of water sustainability, beyond cultural boundaries and across sectoral divisions.

▪ Centre for Bioresources and Biotechnology

- ▶ Dedicated to promoting and advancing innovative research with emphasis on management of plant and microbial bioresources.

Faculty of Policy and Planning

▪ Department of Business Sustainability

- ▶ Aims to provide research-based education that would equip students to implement an integrated approach to business sustainability.

▪ Department of Policy Studies

- ▶ Aims to achieve a critical mass of expertise and academic excellence that would provide a basis for influencing public policy and regulatory practice.

▪ Centre for Regulatory and Policy Research

- ▶ Seeks to enhance and augment current understanding and implementation of policies and regulations to encourage sustainable development.

*Centres are areas of expertise at TERI, which are recognized as Centres of Excellence by the TERI University.

ACADEMIC PROGRAMMES

At present, the following programmes are offered:

- PhD
- MSc (Environmental Studies and Resource Management)
- MSc (Geoinformatics)
- MSc (Climate Science and Policy)
- MSc (Plant Biotechnology)
- MSc (Economics)
- MSc (Water Science and Governance)
- MA (Public Policy and Sustainable Development)
- MA (Sustainable Development Practice)
- MBA (Infrastructure)
- MBA (Business Sustainability)
- MTech (Renewable Energy Engineering and Management)
- MTech (Urban Development and Management)
- MTech (Water Science and Governance)
- Diploma in Renewable Energy
- Diploma in Water Science and Governance
- Advanced PG Diploma in Renewable Energy

The academic programmes offered by the University focus on the challenges of providing for the rising global population with a limited and degraded natural resource base. In moving towards sustainability, there is no panacea, or straight road with recognized and established methodologies, tools or specializations. The solutions, therefore, do not lie in a specific subject discipline, but must be appropriate and relevant to the context or the practical problem being addressed.



Developing such an understanding among the students is best achieved through exposure to a variety of subjects, tools, and methodologies in the interdisciplinary mode. This has been the guiding philosophy of the TERI University's programmes and is practised by building a theoretical understanding of courses covering a variety of traditional disciplines such as ecology, the natural and social sciences, governance, policy, law, and engineering. Over a period of two years, students converge upon a few areas based upon their interest, having been exposed to a new way of thinking that looks at problems not from the lens of a subject specialist, but from the perspective of one who recognizes the complex linkages between man and the environment.

The University uses modern pedagogical tools, richly supplemented by field visits, live industry projects, and hands-on applications. The University provides the best equipment and instruments, which includes state-of-the-art computer hardware and software, well-equipped laboratories, video-conferencing facilities, and access to South Asia's most comprehensive library on energy and environment. TERI University was awarded the India Today award for the most innovative curriculum. It has also received grade "A" accreditation by National Assessment and Accreditation Council (NAAC).

Collaborations

Stressing the importance of the international perspective in its programmes, TERI University has entered into Memorandums of Understanding (MoUs) with several international universities aimed at facilitating a mutually beneficial exchange of students, faculty, knowledge, resources, and ideas.

The University encourages the exchange of ideas, cultural understanding, and wide range of knowledge that would result from an international exposure. In 2007, the University launched an academic exchange programme with Yale University (School of Forestry and Environmental Studies) with support from the V K Rasmussen Foundation. Again in 2008, the University launched another academic exchange programme with Freie University of Berlin, Germany, with support from DAAD (the German Academic Exchange Service).

TERI University has also signed MoUs for academic collaborations with North Carolina State University, University of Eastern Finland, Tor Vergata Economic Foundation (Rome, Italy), Utrecht University (Utrecht, The Netherlands), Simon Fraser University (Canada), Deakin University (Australia), University of Technology (Sydney), International University of Kyrgyzstan, Bandung Institute of Technology (Indonesia).



ACADEMIC CHAIRS AT THE UNIVERSITY

Indian Railway Chair for Sustainable Mobility

The Railway Minister declared the setting up of an academic chair at the TERI University, while presenting the Railway Budget in the Parliament on February 26, 2013.

The Academic Chair on Rail Transport is a renowned academician/professional of repute, and lend strength to the ongoing research and teaching at the University opening new vistas of research in the field of rail transport. It would also serve to bring the most competent academicians/professionals from the field of rail infrastructure to contribute to the research and teaching, strengthening it significantly. The Chair will be expected to involve itself to issues of sustainable development, especially relevant to the rail infrastructure and greening of the railways.

UNESCO Chair

The TERI University has been granted a UNESCO Chair in Climate Science and Policy. This is a prestigious award and is given to very few universities across the world. The University has already tied up with various global universities for being partners in the UNESCO Chair. This includes the Scripps Institute of Oceanography, La Jolla, California, and the Yale Climate and Energy Institute at Yale University, USA.

The Chair serves as a means of facilitating collaboration between high-level, internationally-recognized researchers and teaching staff of the University and other institutions, particularly in India and other countries in Asia and the Pacific, as well as in Europe and North America. The present incumbent to the chair is Prof. V Ramanathan of the University of California.

HUDCO Chair

HUDCO has established an Academic Chair at the TERI University with the objective to accelerate research and development, training and capacity-building in the habitat sector, facilitate capacity-building of urban local bodies, and promote research in the field of urban development and related areas. The present incumbent to the chair is Prof. S Sundar.

Deutsche Bank Chair on Sustainability and Finance

The Deutsche Bank Chair on Sustainability and Finance has been established at the TERI University to study the critical role that finance and financial instruments (including insurance) will play in the quest for alternative development paths. The Chair would also focus on India's existing demographics, resource endowments and human development indicators. The chair would look at the innovations in the financial sector which would support development viz. climate mitigation and adaptation; livelihood creation for India's young millions; food security; clean and affordable energy access; public-private partnership models; infrastructure creation and productivity.

IL&FS Academy of Applied Development (IAAD) Chair on Climate Change and Sustainability

IAAD and TERI University have entered into an agreement to partner in various activities centered on Climate Change and Sustainability through action research, consultancy, training & education, policy advisory & advocacy, etc. The partnership will synergize and leverage on the various education and training programs and knowledge pool at TERI University along with the business canvas for furthering the outcomes towards Climate Change. Specifically, the arrangement is aimed to promote and manage joint training activities, prepare tools and case studies, conduct analytical research as well as develop joint research proposals, hold events such as seminars, roundtables, workshops, exhibitions, summer/winter schools, support student internships and bring out joint publications. With these objectives in mind IAAD has endowed a Chair on Climate Change and Sustainability.

INFRASTRUCTURE

Green Campus

The TERI University has a 'green' campus. It puts into practice the very principles it teaches in its classrooms. An architectural delight, the campus has been planned to provide a setting that enhances learning, while simultaneously showcasing the concept of modern green buildings.

Spread in two acres, the University campus comprises an administrative block, an office block, a convergence and hostel block. The green building has 10 classrooms, each having a capacity for seating 32 students, three lecture halls with a capacity for 60, and an auditorium with a capacity for 100 to 150 persons. The building also has 10 well-equipped laboratories to complement cutting-edge research at the TERI University.

The campus is aesthetically designed with several features of passive energy-saving design, energy-efficiency, and water and waste management systems.

Green Features

- Insulation of external walls
- Insulation on terrace done with vermiculite and puff insulation topped with China mosaic for efficient heat reflection
- Double insulation synergy azure glass is used in external façade with aluminum glazing
- Earth Air Tunnel(EAT), Thermal Mass Storage, and Variable Refrigerant Volume (VRV) systems are used for cooling the building
- Hunter Douglas louvers are used in the building for controlling the intensity of incoming sun rays
- Solar water heating system
- Waste water recycling with STP
- Rainwater Harvesting

TERI University Laboratories

The University harnesses the best of modern technologies to support the intellectual curiosity of its students and faculty. It also has laboratories with advanced equipment and facilities to aid and stimulate research.

Environmental Monitoring Laboratory

- The Environmental Monitoring laboratory is capable of conducting all kinds of soil, water, and air monitoring experiments required at master's level. The laboratory has been created with an objective of providing a facility with all the basic equipments required for analysis of environmental samples (soil, waste, water, and air). It caters to the interdisciplinary application in research to all the master's students (science-based) of the University. This laboratory facility is common for MSc (ES, NRM, WRM, and CSP) programmes and has the following equipments:
 - ▶ UV-Visible Spectrophotometer, GRIMM Aerosol Spectrophotometer, Respirable dust sampler, High volume sampler, Gaseous monitoring kit, Handy low volume air samplers, Stack Monitoring kit, PH meter, Muffle furnace Ion selective electrode, Turbidity meter, Conductivity meter, Jar test assembly, COD digester (reflux), BOD testing apparatus, Sensitive balance, Bomb calorimeter, Kjeldahl unit, Microscope (Primostar Halogen), Muffle furnace, TSI optical partical sizer, Potable gas analyser, Q Track– Indoor Air Quality Monitors and Q Track– Velocicalc.

Combustion Laboratory

- The Combustion laboratory has been established to test the performance of cookstoves based on energy efficiency as well as emissions using national and internationally accepted protocols such as Water Boiling Test (WBT), Controlled Cooking Test (CCT), and the Indian Standard on Solid Biomass Chulha Specification (BIS India). The hood method is used to capture and quantify the various products of incomplete combustion. Following instruments and support facilities are available in the lab:
 - ▶ Moisture meter
 - ▶ Bomb calorimeter
 - ▶ Equipment to maintain isokinetic conditions
 - ▶ Aerosol Spectrometer and dust monitor
 - ▶ Low flow air samplers (attached with SKC pump) for collection of bulk aerosols for characterization.
 - ▶ Potable Gas Analyser
 - ▶ Digital Infrared Thermometer



Geoinformatics Laboratory

The Geoinformatics laboratory is well equipped with state-of-the-art equipments, such as high-end computers (dual processor), scanners, digitizers, printers, plotters, hand-held GPS, infra-red thermometer, and others. Digital image processing software such as Erdas Imagine 2010/9.3, LPS 9.3, GIS software such as ArcGIS 10/9.3 Workstation, GMS 6.0, WEAP, IGiS are some of the advanced support systems available. Web-publishing tools include ArcGIS advance and ArcIMS servers.

The laboratory is also equipped with open source software and collection of digital database. The University has a strong network with various research institutions and universities working in the sub-fields. These facilities support R&D activities in various centres of TERI.

Biotechnology Laboratory

The Biotechnology laboratory is well equipped with instruments such as PCR machines, refrigerated centrifuges, gel documentation system, deep freezers, plant growth room, gas chromatography, biosafety cabinet, microscopy facilities, nanodrop spectrophotometer, etc. In addition, an advanced Bioinformatics laboratory equipped with work station dedicated computer systems enabled with advanced software such as MATLAB, GCK, PAUP, and MacVector has been assigned for in silico applications.

Power Systems Laboratory

The Power Systems laboratory has been established with an objective to provide the basic knowledge of different equipments used in the power industry to students from different engineering backgrounds. The laboratory is equipped with experimental facilities for training the students on the following: transmission lines, induction machines, DC machines, synchronous machines, and transformers.

Heat Transfer Laboratory

The Heat Transfer laboratory is one of the important subjects which is commonly applied in renewable energy systems and energy conservation. Experiments in the Heat Transfer laboratory are designed to provide exposure to practical aspects of heat transfer. Experiments on various conductive, convective, and radiative mechanisms of heat transfer can be conducted in the laboratory.

Biofuel and Waste Utilization Laboratories

The Biofuel and Waste Utilization laboratories are distributed between the TERI University and TERI Gram at Gual Pahari, Gurgaon. Some basic fuel parameters such as proximity analysis, COD, etc., can be analysed at the TERI University, while experiments on conversion systems such as gasification, biomethanation, and pyrolysis are carried out at TERI Gram.

TERI UNIVERSITY LIBRARY

The TERI University library supports the university's academic and research programmes by meeting the information requirements of students, researchers, and faculty members. Electronic and print resources are available in Natural Resources, Environment, Sustainable Development, Plant Biotechnology, Geo-informatics, Renewable Energy, Infrastructure, Regulations, Public policy and related areas.



The Digital Library provides access to electronic books, journals, databases, PhD theses, CDs, links to e-resources, news, and information alerts about the library. The online bibliography database of the university library can be accessed to search any particular title using the author's name, keyword or title itself. Faculty and students can retrieve online information from the dedicated terminals situated in the library. Network resource sharing facilities are provided through DELNET and interlibrary loan services from the libraries of other universities e.g., American Information Centre, BCL, DU, IIT, JNU, etc.

Electronic Resources: Theses/Dissertations (Submitted by the TERI University Students), E-journals and Databases: JSTOR/SCIENCE DIRECT /SPRINGER/OPEN ACCESS JOURNALS, E- Books, E-Government Documents and Reference Collection, In-house publications (Newsletters and Journals), Electronic articles and journal content-page alert services are available along with access to holdings of national and international university libraries.

BOARD OF MANAGEMENT

Chairman and Chancellor, TERI University

Dr R K Pachauri

Members

Dr Leena Srivastava
Vice Chancellor

Nominees of the Chancellor

Dr Yasmine Hilton
Chairman, Shell Companies in India

Mr Tulsi R Tanti
Chairman and Managing Director, Suzlon Energy Limited

Mr Viren Shetty
Executive Director, Narayana Hrudayalaya

Mr Ashok Lavasa
Secretary, Ministry of Civil Aviation

Mr T N Thakur
Former Chairman and Managing Director, PTC India Limited

Prof. Parthasarathi Shome
Advisor to the Finance Minister

Mr Prashant Bangur
Director, Shree Cement Limited

Nominee of Sponsoring Society

Mr Shri Prakash
Former Chairman, Standing High Power Committee, Ministry of Railways

Nominee of the Govt. of India

Air Marshal K K Nohwar (Retd.)

Academic Professionals (Teachers)

Prof. S Sundar
Prof. P K Joshi
Prof. Manipadma Datta

Deans

Dr Prateek Sharma
Faculty of Applied Sciences

Dr Arabinda Mishra
Faculty of Policy and Planning

Secretary

Dr Rajiv Seth
Dean (Admin) and Registrar

ACADEMIC COUNCIL

Chairperson of the Council

Dr Leena Srivastava
Vice Chancellor

Dean (Admin) and Registrar Dr Rajiv Seth

Deans of Faculties

Dr Arabinda Mishra
Faculty of Policy & Planning

Dr Prateek Sharma
Faculty of Applied Sciences

Nominees of the Chancellor

Dr Paramjit Khurana
University of Delhi

Dr B P Murthy
Professor Emeritus, JNU

Dr V K Jain
Doon University

Prof. T C Kandpal
IIT, Delhi

Prof. Mihir Deb
University of Delhi

Co-opted Members

Dr Kamala Sankaran
University of Delhi

Dr Ravi Shanker
Indian Institute of Foreign Trade

Dr Vishal Narain
Management Development Institute

Prof. Santosh Panda
Indira Gandhi National Open University

Prof. M N Murthy
Retired Professor, Institute of Economic Growth,
University of Delhi

Heads of the Departments/Centres

Prof. Manipadma Datta
Department of Business Sustainability

Dr B Prasad
Department of Energy & Environment

Dr P K Joshi
Department of Natural Resources

Dr Anandita Singh
Department of Biotechnology

Dr Suneel Pandey
Centre for Regulatory and Policy Research

Dr Pallavolu Maheswara Reddy
Centre for Bioresources and Biotechnology

Dr Shaleen Singhal
Department of Policy Studies

Dr Arun Kansal
Coca Cola Department of
Regional Water Studies

Professors

Prof. S Sundar
Prof. Arun Kansal

Faculty from Departments

Mr Amit Kumar
Department of Energy and Environment

Dr Kaushik R Bandyopadhyay
Department of Business Sustainability

Dr Sitarman Ramakrishnan
Department of Biotechnology

Dr Suresh Jain
Department of Natural Resources

PROGRAMME OUTLINE: MBA (BUSINESS SUSTAINABILITY) AND MBA (INFRASTRUCTURE)

“ “ We at TERI University have wielded the baton to mould our students into the business leaders of tomorrow. With an ingrained sense of sustainable development, they will provide the critical edge necessary to develop innovative solutions focussed on local and global sustainability, governance, ethics, entrepreneurship, and innovation. ” ”



MBA Class of 2013-15

Curriculum and Pedagogy

TERI University's MBA programmes (MBA Business Sustainability and MBA Infrastructure) strive to produce future leaders through an integrated and well-balanced curriculum that not only emphasizes financial returns for the shareholder but also add to value creation for them, viz., the customers, employees, suppliers, intermediaries, and the society and nature at large. TERI University recognizes that India's future can be shaped only by leaders and entrepreneurs who are sensitive to the needs of society and environment.

The MBA programmes have been designed in such a manner that equip a student to respond to the complex business requirements that arise in a changing global business environment.



Induction Programme

The duration of the MBA programme offered at the University is two years, divided into four semesters. This programme not only covers the conventional management subjects such as in other Business Schools but also leverages TERI's knowledge and intellectual capital in sustainable development to deepen the social and ethical consciousness of management education in India.

The graduates of the programme become competent business leaders with a holistic and long-term perspective for a world that demands new skills and attitudes, business processes, technology, and intellectual capital. The core courses in the first year cover Strategy, Marketing, Finance and Accounting, Managerial Economics, Organizational Behaviour, and Operations and Quantitative Decisions. The second year of the programme is called the 'Specialization Phase' where the students choose their field of specialization from Finance and Accounting and Marketing and Sales. Apart from this MBA-Infrastructure students also choose their sectoral specialization from transport, energy, and urban infrastructure. In other activities, the programme instils a sense of social responsibility and ecological stewardship by encouraging the students' participation in various research projects.



Students with Mr Sanjay Gupta, Manager, Global Procurement at Pepsico India Holdings Pvt. Ltd

LEARNING AND EXPOSURE

	<p>Communication and Analysis</p>		 <p>Presentations</p>		
	<p>Term Papers</p>  <p>Debates</p>				
	<p>Case Studies</p>  <p>Role Plays</p>		 <p>Projects on Social Entrepreneurship</p>		
		<p>Interface With Society</p>			
		 <p>Socio-Economic and Environment Impact Assessments</p>			
<p>Industrial Exposure</p>		<p>Visitors from Corporate Houses</p>  <p>Summer Internship and Major Research Projects in Corporate Organizations</p>			
		 <p>Event Participation</p>			 <p>Industry Academia Interactions through Seminars</p>

PROGRAMME STRUCTURE

MBA (BUSINESS SUSTAINABILITY)

Need for Sustainability in India

Businesses across the globe are realizing the importance of integrating sustainability into business practices. Much of the pressure is coming in through various stakeholders, such as the customers, shareholders, and the government. India, being one of the world's largest and fastest growing economies, requires the optimal utilization of its natural and human resources to generate equitable growth and it is evident that the future lies with those companies that integrate sustainability into their business practices. Companies in India have taken cognizance to the same. For instance, The Carbon Disclosure Project, India, witnessed a 35 per cent increase in reporting from 2007–11, highlighting the rising trend of sustainability reporting to ensure greater organizational transparency.

Sustainable practices provide companies with better access to markets, finance, and resources and additionally bring with it tax savings and tax benefits. The 'two per cent of profits as CSR' norm is expected to bring an outflow of Rs 63 billion from the top 500 listed companies in India, and having management professionals trained in sustainability within the organization not only optimize business operations, but also ensure that this legally mandated outflow generates positive returns to the company.

Although the notion of maximizing profit and addressing society's needs has been recognized by businesses long back, sustainability issues have been hovering merely around the periphery of business operations. The growing sensitivity of the market, globally and locally, towards environmental, social, and governmental issues, however, provides ample reasons for businesses to bring economic logic closer to these considerations. Hence, sustainability issues are fast becoming the focal point of core business strategies worldwide and the market has also



Students of TERI University in Campus Debate on Sustainable Development vs. Economic Growth by Rajya Sabha TV

“ I found the students to be analytical and dedicated to the task assigned. They performed the tasks in accordance with and to the satisfaction of their reporting officers. They have outperformed each and every task assigned to them. I wish them all the best.”

Subash Bhaskar, Additional General Manager, CSR/HR, MMTCL Ltd

started attaching a premium to this cause. With almost all the big transnational firms having initiated the process of incorporating sustainability issues into their core business strategies, the UN has urged the business world for a 'responsible investment'. The entire business paradigm is warming up to face the reality of the new challenge involved in internalizing the concept of sustainability in the days ahead.

The contemporary business models that are followed worldwide have not only generated unforeseen levels of technological innovation and economic growth but have also made emerging economies like India more vulnerable by putting severe strains on its environment, personal lives, and social systems. At TERI University, we strongly believe that future managers should adopt business strategies in favour of healthy ecosystems and equitable society that essentially provide the fulcrum of an inclusive growth process. The MBA in Business Sustainability programme not only equips the students with acumen to lead in a resource-sensitive world, but also allows them adequate room to inculcate the basic tenets of inclusion and sustainability. The Programme includes conventional MBA courses in Marketing, Business Strategy, Finance, and IT, apart from a wide choice of electives that provides the students with an excellent overview of management issues with sustainability concepts also being integrated into the same.



MBA (Business Sustainability) Batch of 2013-15



Seminar on New Companies Act and CSR by Dr Bhaskar Chatterjee, Director General and CEO, Indian Institute of Corporate Affairs, Government of India

The learning process is highly participatory and students are encouraged to debate on sustainability principles and practices and brainstorm on multiple solutions for the contemporary sustainability challenges that business organizations of the 21st century face, or are likely to face. An additional emphasis is also given on providing ideological and contextual perspectives on the concepts and strategies employed by the businesses and their stakeholders.

Why Hire Us?

The students of this course are exposed to an industry competent curriculum which aims at helping businesses bridge the gap. The courses, such as Principles and Concepts of Sustainability, Climate Change and Development, Sustainability Reporting and CSR, Sustainable Business Strategy, Business and Society and Environmental Economics help the students recognize the need, challenges, and ways to approach long-term viability of businesses through management and optimization of resources without compromising on profitability and competitiveness.



A Conducive Learning Environment



Debasis Satapathy, VP HR, Radikal Foods at a Panel Discussion in Abhimanth 2013

MBA (Business Sustainability)

Core Courses

Semester 1 (Foundation)	
Business Communication	Sustainable Reporting and CSR
Energy Policy and Management	Marketing Management-I
Corporate Accounting and Reporting	Global Economic Environment, Policy, and Governance
Managerial Economics-I	Organizational Behaviour and Management Functions
Quantitative Methods in Management-I	Climate Change and Development
Principles and Concepts of Sustainability	

Semester 2 (Foundation)	
Corporate Finance	Managerial Economics-II
Qualitative Research Methods in Management	Quantitative Methods in Management-II
Infrastructure Policies, Reforms, and Law	Cross Cultural Management
Production Operations and Management	Environmental Economics
Management Information Systems	Legal Aspects of Business
Sustainable Business Strategy	Minor Research Project*

*6 credits from Minor project, in the industry

Semester 3 (Application)	
Business Ethics	Marketing Management-II

Semester 4 (Application)	
Major Research Project*	Institutional and Regulatory Framework
Trade Theory and Policy	Contemporary Issues in Change Management
Community Relationship Management	Business and the Society
Market Analytics	Integrated Marketing and Communication

*14 credits from Major project, in the industry

Functional Electives

Marketing	
Brand Management	Customer Relationship Management
Marketing of Services	Business to Business Marketing
Consumer Behaviour	Supply Chain Management

Finance	
Derivatives and Risk Management	Rural Banking and Alternative Financing
Project Appraisal	International Financial Management
Corporate Governance	Security Analysis and Portfolio Management
Financial Intermediaries, Institutions, and Regulations	

General	
Entrepreneurship and Management	

Sector Electives

General	
Entrepreneurship and Management	Design for Sustainability

MBA (INFRASTRUCTURE)

Need for Infrastructure in India

Infrastructure is imperative for any nation's economic development, and can be defined as the goods and services required for an economy to function. A vibrant Indian economy requires a vibrant infrastructure sector, enabling its industries, and people to attain their full economic potential. In the present economic environment, infrastructure is the need of the hour for attaining a high growth trajectory. At the same time, the infrastructural deficit presently found provides opportunities for organizations to profitably meet this unmet need.

With the recent bout of worldwide recession, investments in infrastructure have become crucial in order to sustain the pace of economic growth. Infrastructure has been recognized by the Indian government as the engine of robust future growth of the economy. The latest Union Budget 2013-14 bears ample testimony to such recognition with a substantially enhanced allocation of Rs 50 lakh crore for the sector. The private sector inflows in this sector have been estimated to be US\$384 billion over the 12th Five-Year Plan period. Thus, clearly, the Indian Infrastructure Industry is entering a rejuvenated phase and would inevitably require a pool of skilled professionals to steer its path in a steady manner.



MBA (Infrastructure) batch of 2013–15

“ “ The coursework encompasses all the aspects of the infrastructure sector right from the development stage to the execution stage, continuing on till the operations. Critical topics such as regulatory policy, sector economics, finance, and commercials as well as the socio-political aspects associated with large projects are addressed intensely. This equips students from TERI University with skill-sets required for succeeding in the complex world of infrastructure development and management. ” ”

V Sreedhar, General Manager, Reliance Infrastructure

We at TERI University have risen to these challenges well in advance by offering an MBA plus programme with a specialization in infrastructure. We are dubbing it into an MBA plus programme because the programme not only imparts the managerial skills in core subjects like any other conventional MBA course but also equips them with acumen in infrastructure management by offering sector electives in transport, energy, and urban infrastructure. The course also provides a foundation for effective management of Infrastructure Services through

comprehensive courses on the regulatory processes and competition policy in the sector. At the University, the students are conditioned with strong conceptual foundation along with the confidence to face the challenges of the infrastructure sector and stand out as the business leaders of tomorrow.

Why Hire Us?

Infrastructure projects with their high implementation costs and their long gestation periods require professionals who can deliver with respect to quality, cost control, and performance, right from the early stages of project design to the final retirement of the infrastructure asset.

The MBA in Infrastructure programme aims to produce administrators equipped with the required knowledge and skillsets to meet the challenges that are unique to the infrastructure sector. The students, in addition to generic specializations in Marketing and Finance, undertake sector specific specialization, providing them with the unique perspective necessary to successfully implement management principles within the constraints which are specific to the sector of their specialization.

Core Courses

Semester 1 (Foundation)	
Business Communication	Principles and Concepts of Sustainability
Energy Policy and Management	Sustainable Reporting and CSR
Corporate Accounting and Reporting	Marketing Management-I
Managerial Economics-I	Global Economic Environment, Policy, and Governance
Quantitative Methods in Management-I	Organizational Behaviour and Management Functions
Semester 2 (Foundation)	
Corporate Finance	Sustainable Business Strategy and Management
Qualitative Research Methods in Management	Managing Negotiations
Quantitative Methods in Management-II	Environmental Economics
Managerial Economics-II	Competition Theory and Policy
Infrastructure Policies, Reforms, and Law	Mergers and Acquisitions
Production Operations and Management	Minor Research Project*
Management Information Systems	

*6 credits from Minor project, in the industry

Semester 3 (Application)	
Business Ethics	Project Development and Management
Marketing Management-II	

Semester 4 (Application)	
Major Research Project*	Institutional and Regulatory Framework
Trade Theory and Policy	Contemporary Issues in Change Management
Community Relationship Management	Business and the Society
Market Analytics	Integrated Marketing and Communication

*14 credits from Major project, in the industry

Functional Electives

Marketing	
Brand Management	Customer Relationship Management
Marketing of Services	Business to Business Marketing
Consumer Behaviour	Supply Chain Management

Finance	
Derivatives and Risk Management	Rural Banking and Alternative Financing
Project Appraisal	International Financial Management
Corporate Governance	Security Analysis and Portfolio Management
Financial Intermediaries, Institutions, and Regulations	

General
Entrepreneurship and Management

Sector Electives

General
Telecom Management

Energy	
Oil and Gas Business	Operation and Management of Power Systems

Urban Infrastructure
Urban Infrastructure Management

OUR FACULTY

Core Faculty



Annapurna Vancheswaran

Adjunct Faculty, Department of Business Sustainability

Dr Annapurna Vancheswaran, Director – Sustainable Development Outreach Division, The Energy and Resources Institute (TERI), has been associated with the corporate sector for over two decades, which include TERI-Business Council for Sustainable Development, Member of the Expert Group on National Voluntary Guidelines of the Ministry of Corporate Affairs, India, Ministry of New and Renewable Energy.



Kaushik Ranjan Bandyopadhyay

Associate Professor, Department of Business Sustainability

Dr Kaushik Ranjan Bandyopadhyay is an applied economist with more than 14 years of experience in research and teaching. He is a columnist with leading national financial dailies and has been associated with various national and international institutes, and forums working in the transport sector. He is also a visiting faculty with the United Nations University and an Economic Officer to the Honourable Member, Eleventh Finance Commission, Government of India.



M V Shiju

Lecturer, Department of Policy Studies

Mr M V Shiju is involved in the teaching and research on Environmental Law, Regulatory and Competition Law, and Infrastructural Law. He is pursuing doctoral research at the Jawaharlal Nehru University on the topic, The Emerging International Competition Law: A Third World Perspective.



Manipadma Datta

Head of Department and Professor, Department of Business Sustainability

Professor Datta has earned his PhD from Calcutta University and a GCPCL from the Harvard Business School. He is also a Fellow of the Institute of Company Secretaries of India. Dr Datta is in management education, research and training for last three decades having served institutions like Calcutta University, Vidyasagar University, Nirma University, University of Brussels, IIM Lucknow, IMT Ghaziabad, IMI New Delhi and NTPC Power Management Institute before having joined TERI University. His areas of interest include sustainable finance, environmental accounting, financial intermediation, valuation, and reporting.



P K Agarwal

Associate Faculty, Department of Business Sustainability

A mechanical engineer from IIT-Roorkee and an MBA from IMI, New Delhi, Mr P K Agarwal has 35 years of multi-functional experience in the petroleum sector covering Corporate Planning, Sales, Operations, Finance, Marketing, and Human Resources Management. He served on the Board of Directors of Indian Oil Corporation Ltd from November 2001–July 2005.



Prabir Sengupta

Chairman, Programme Advisory Committee

Mr Prabir Sengupta is a Distinguished Fellow at TERI. He has been associated with over 70 Central Government PSUs in the Industrial, Oil, International Trade, and Defence Production sectors, besides serving as Chairman of Maruti Udyog Ltd, a joint sector automobile company. He has also been the Director General of the Indian Institute of Foreign Trade, Deemed University.



Rajiv Seth

Registrar, TERI University and Professor, Department of Business Sustainability

An Aerospace Engineer by training (B. Tech.–IIT Kanpur, M. Tech.–IIT Madras), Dr Rajiv Seth has served the Indian Air Force for 27 years. Dr Seth has a Ph.D. in Business Administration (Finance) from the Aligarh Muslim University. He has been with TERI University for the last 11 years and as the Registrar of the University and has been instrumental in the establishment and overall administration of the University and the post-graduate programmes it offers. He has been actively involved in the curriculum development of the various courses. Dr Seth teaches courses in Finance to MBA students. His current research interests are in the area of weather derivatives as a hedging tool for weather related risks.



Ritika Mahajan

Associate Professor, Department of Business Sustainability

Dr Ritika Mahajan holds a Ph.D. from the Indian Institute of Technology, Roorkee. She has published research papers in international journals of repute like International Journal of Educational Management, International Journal of Management in Education, Indore Management Journal, Asian Management Review, etc., and has presented more than 20 papers in national and international conferences. Also she holds an MBA (Gold Medalist) and a BBA (H) degree (Gold Medalist).



Sanjivi Sundar

Professor, Department of Policy Studies

Mr Sanjivi Sundar is a Distinguished Fellow at TERI. Mr Sundar joined the Indian Administrative Service in 1963 and has held several senior positions not only in the state of Gujarat and in the Government of India but also at the international level. Mr Sundar has also contributed significantly to TERI's work in the area of Regulation and Governance, and has written extensively in newspapers, refereed journals, and a few books focussing on measures to strengthen and deepen regulatory reform.



Sapna A Narula

Associate Professor, Department of Business Sustainability

Dr Sapna A Narula currently teaches courses on sustainable business strategy, sustainability reporting, Corporate Social Responsibility, and marketing management and holds around 16 years of experience in teaching and research in the areas of agribusiness, sustainability, CSR, and technology dissemination. Her research work in the area of use of ICTs (information and communication technologies) for sustainable development has won many accolades including Prosper Net Scopus Young Scientist Award for Sustainable Development, 2011 delivered jointly by German Ministry, United Nations University & Elsevier and a Young Scientist Award (2009) from Uttarakhand Council for Science and Technology, Government of Uttarakhand. A gold medalist from Delhi University, she holds a PhD in the area of sustainable business strategy from Jamia Millia Islamia, New Delhi.

Guest Faculty

Dr Mohan Krishnan

Consultant, Quality Improvement and Digital Initiatives, IMRB International

Mr Anil Gupta

Director, Global Sales, Quantta Analytics

Dr N M Ahuja

PhD, Oil and Gas Business

Mr Vinod Kaul

Ex-Director, FDCI

Dr O P Rao

Scientist (Retd.), CSIR

Mr Kamalendu Bali

Associate Director, Concentrix

Mr P K Agarwal

Senior Fellow and Director (HR), TERI

Dr BiswajitDhar

Director General, Research and Information System for Developing Countries

Mr R N Prabhakar

Former Member, Telecom Regulatory Authority of India (TRAI)

Dr Amit Bardhan

Associate Professor, Faculty of Management Studies, University of Delhi

Mr Rituraaj Juneja

Chief Operating Officer, Executive Search Firm

Ms Pomila Garga

Country Manager, ONGC Videsh Ltd

Dr Rohit Mehtani

Professor, Indian Institute of Foreign Trade

Mr Ranjeet Kumar

Sr Assistant Vice President, PNB Investment Service

Mr Samir Bajpai

Consultant, Infrastructure Sector, Indian Infrastructure Finance Company Ltd

Mr Subash Bhaskar

Additional General Manager, CSR/HR, MMTC Ltd.

Mr Sanjay Chandwani

Assistant Professor, MDI, Gurgaon

Mr Tulsi Kesharwani

Director, Aviation, Asian Institute of Transport Development

Dr Y L Grover

Founder Director, Management Education and Research Institute

Dr Santosh Pande

Director, Nihilent Technologies Pvt. Ltd

International Faculty

Dr Zinaida Fadeeva

Associate Fellow, Education for Sustainable Development Programme, United Nations University Institute of Advance Studies

Guest Lecturers



MBA students with Dr Zinaida Fadeeva, United Nations University of Advanced Studies



Dr Sean Axon, Group Sustainability Director, Johnson Matthey Plc giving a talk on global perspective of sustainability in businesses

Industrial Visit



MBA Batch 2013-15 on a study tour to TERI's Himalayan Centre, Mukteshwar witnessing the latest in technological innovation, this being a model to showcase eco-centric design through its Renewable Energy and Water Management Systems.

EVENTS AND ACTIVITIES

Delhi Sustainable Development Summit 2014

The 14th edition of the Delhi Sustainable Development Summit was convened under the aegis of 'Attaining Energy, Water, and Food Security for All' at the Taj Palace Hotel, New Delhi, India during February 6–8, 2014. The curtain raiser to the Summit, the High Level Corporate Dialogue was hosted on February 5, 2014 under the theme 'How will Businesses Lead India's Energy, Water, and Food Security?' The 14th Delhi Sustainable Development Summit was inaugurated by the Hon'ble Minister of External Affairs, Government of India, Mr Salman Khurshid, in the presence of HE Mr Danny Faure, Vice President, Seychelles; Dr Farooq Abdullah, Hon'ble Minister of New and Renewable Energy, Government of India; Mr Kofi Annan, Chairman, Kofi Annan Foundation and Former Secretary-General, United Nations; Dr R K Pachauri, Director-General, The Energy and Resources Institute (TERI); and Dr Annapurna Vancheswaran, Director, Sustainable Development Outreach Division, The Energy and Resources Institute (TERI).



(L to R) Mr Salman Kurshid, Mr Danny Faure, Mr Kofi Annan, Dr Annapurna Vancheswaran, Dr Farooq Abdullah and Dr R K Pachauri at the Delhi Sustainable Development Summit 2014

TERI University's Annual Students Conclave 2014

Business without a social face and at the cost of environment is not acceptable anymore. In light of the vision pivoted on a symbiotic relationship between people, profit, and planet. The Department of Business Sustainability at TERI University organized its first annual student's conclave on April 5, 2014. The theme of the conclave was centred around business ethics and sustainable development. The objective was to bring out original ideas and to ignite young minds in these two areas through a paper presentation on the theme in the form of a written concept note, presentation and debate. The event saw enthusiastic participation from students of different colleges who presented and discussed the key issues pertaining to the events theme.

Most of the papers and presentations in all the three sessions were of very high standards and incorporated innovative and out-of-the-box ideas which gave the jury a tough time to make the final winning choices.



Organizing Committee with Participants of Annual HR Conclave Abhimanth 2013

TERI University's Sixth Convocation

The Sixth Convocation of TERI University held on February 5, 2014, was a star-studded event with a Nobel laureate, a business professional, a former permanent representative in UN and a renowned actor and social worker in attendance. Mr Anshu Jain, Co-CEO, Deutsche Bank; Dr Yuan-Tseh Lee, Nobel Laureate and President, International Council for Science, Taiwan; Mr Hemendra Kothari, Chairman, DSP BlackRock Investment and Ms Shabana Azmi, Actor and Social Worker were the guests of honour. A total of 10 doctoral degrees and 194 master's degrees were awarded.



Dr R K Pachauri addressing at the Sixth Convocation Ceremony attended by Ambassador Mr Hardeep Singh Puri and Dr Yuan-Tseh Lee

EVENTS PARTICIPATION

Aashayein 2014

The intent of Aashayein challenge was to develop practical business solutions that could empower and uplift women. The students of TERI University participated and competed with other Tier-I B-Schools of India and emerged winners in the presentation of their Business Plan. The event was held in Goa Institute of Management, Goa on March 8, 2014.



Winners of Aashayein 2014, Goa Institute of Management

Sankalp 2014

The intent of Sankalp challenge was to develop an innovative, feasible, and a sustainable business proposal, which would be proposed to the Ministry of Rural Development and to Corporate Houses at IIM, Ranchi. Samarpan, is the Corporate Social Responsibility club of IIM Ranchi that conducted Sankalp, Net Impact Case Study Competition in the area of CSR, Education, Environment, Hospitality Management and Agriculture. The students of TERI University stood third in this challenge. The event was held at the Indian Institute of Management, Ranchi on February 15, 2014.



Team Tatva from TERI University, securing 3rd Position at Sankalp 2014, IIM Ranchi

BLISS 2014

The second Summer School on Sustainability was organized by TERI University from March 10–14, 2014 on campus and also via webinar. The objective of the programme was to foster interest in the field of energy, environment, sustainable development, and corporate sustainability amongst the participants. The School highlighted the inter-linkages between environment, economy, and sustainability and discussed different policies and solutions required in both the local and global context. The Programme included interactive lectures, group discussions, TERI case studies, video modules, quizzes, poll questions, skits by TERI University's students, and a field visit to the TERI Retreat at Gual Pahari. Around 50 face-to-face participants, including 16 international students and 142 online participants registered for the course. There were a few working professionals and Ph.D. students who also attended the programme.



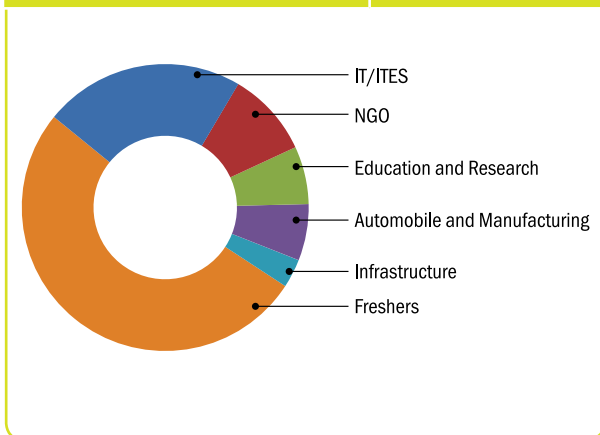
BLISS 2014

A SUMMARY OF STUDENT PORTFOLIOS

MBA (Business Sustainability) & MBA (Infrastructure)

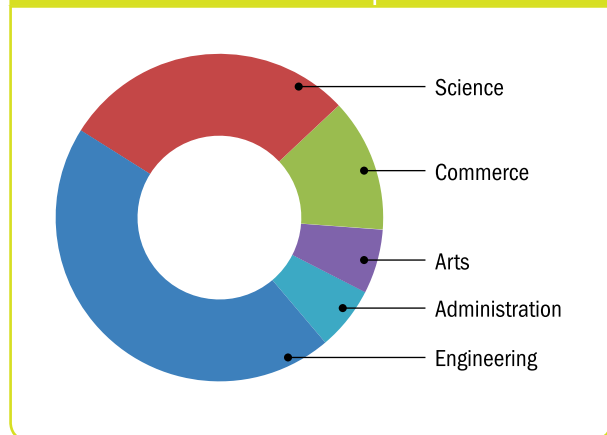
Work Experience

Sector	No. of Students
IT/ITES	7
NGO	3
Education and Research	2
Automobile and Manufacturing	2
Infrastructure	1

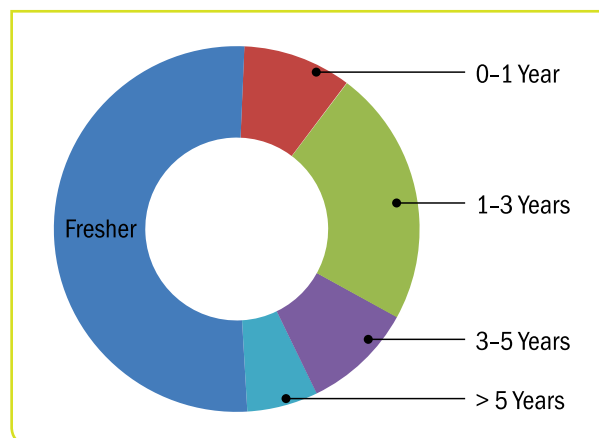


Educational Background

Qualification	No. of Students
Engineering	14
Science	9
Commerce	4
Arts	2
Administration	2



Work Experience



ALUMNI SPEAK



An evening with the alumni

“ TERI University is an epitome of what it professes — integrity and sustainability. In every small or big action the faculty aims to inculcate an ethical way of approaching business. My experience at TERI taught me to approach Business sustainability as “Resource/Asset management” an extremely practical approach which is acceptable to senior management in industry.

If I am able to see beyond today and take a stand on Sustainability or marketing issues it is because of all I learnt I at TERI — it prepared me for all possible work scenarios through continuous industry interactions over a period of two years and through its innovative curriculum. ”

Vandana Rellan, VP Marketing, MacMillan India

“ In both a personal and professional way TERI University has touched my life. As I advance in my Doctoral Research at IIT-B, I realize how vital my education from TERI University is in today’s research world. I recommend TERI to anyone who wants to expand their horizon and acquire unique skills which are different from the conventional post-graduate programmes existent in India ”

Deepak Sharma, Dual Degree [MPhil (Planning & Development); PhD (Economics), IIT-Bombay

“ TERI MBA helped fulfill my dream, a position that required proficiency in comprehensive research and application of sustainable business practices. A comprehensive and well-structured two-year curriculum MBA programme at the University not only enriched me with the concepts but also imbibed in me the skills that involve sustainability in all the forms of the business sector.

From TERI MBA, there are sets of qualities that I like to carry forward for encouragement and application of sustainable development across my professional and personal life. Studying MBA at the TERI University means learning with the best and the

brightest, being guided and helped through difficult situations and making important decisions — together. 🌱🌱

Harsh Vardhan Sharma, Officer, IOCL

“ TERI University introduced me to the concept of inclusive growth and development sector, I was clueless before that! Live cases and hands-on teaching experience has helped me to hone my skills in communications, liaising and stakeholder engagements, thereby helping me in my current profile. The real concept of sustainable development amalgamated with management has truly been represented by TERI University, a first-of-its-kind course in India. 🌱🌱

Kaustubhi Harit, Senior Analyst, IPE Global

“ TERI University offers you best-in-class education experience in a diverse environment. The University offers you the unique advantage of interacting with industry experts from all fields. The MBA programme in specific offers a unique advantage of grasping sustainability fundamentals as well as business knowledge. Given the advent of the business responsibility era, this course is assuming more importance. 🌱🌱

Radhika Kapoor, TERI-Business Council for Sustainable Development

“ TERI University’s curriculum and ethos gave direction and meaning to my life by motivating me towards a career in sustainability. Working in the field of sustainability gives me the satisfaction of contributing to this planet by way of my actions.

The biggest strength of the University is the caliber, knowledge, and experience of its faculty. They are the best in their field. Their constant guidance, motivation, support, and feedback brought out the best in me. There is still so much more to learn from them.

The University lays emphasis on the holistic development of its students. The curriculum of its courses is well-structured and undergoes annual review to avoid stagnation. This enables us students to be up to date with industry requirements. 🌱🌱

Manvi Bansal, TERI-Business Council for Sustainable Development

“ TU gives an exposure to ground realities in the field of sustainability and not just conceptual knowledge. The faculty has played a major role in helping me shape my career and enhance my knowledge.

Also, I got ample of opportunities to interact and network with experts from various domains at different platforms offered by TU. 🌱🌱

Keshav Singhal, Sustainability Officer, HPCL

STUDENTS' PROFILES

MBA (Business Sustainability)



MBA (Business Sustainability) Batch

Abhishek Singh



Specialization	Finance and Marketing
Previous Qualification	B. Tech. (Electrical and Electronics)
Summer Internship	<p>CELL</p> <ul style="list-style-type: none"> ▪ Feasibility analysis of solar air conditioners ▪ Development of sustainable business models

Aman Oberoi



Specialization	Finance and Marketing
Previous Qualification	AME, B.A.
Summer Internship	<p>TATA International Ltd</p> <ul style="list-style-type: none"> ▪ Assessment and reporting of sustainable strategies of leather product business
Work Experience	6 months

Amrita Bhakta Vohra



Specialization	Finance
Previous Qualification	B.E. (Electronics and Communication)
Summer Internship	TERI University <ul style="list-style-type: none"> A paper on Environmental Accounting
Work Experience	69 Months

Ananya Khosla



Specialization	Finance and Marketing
Previous Qualification	B.Sc. (Mathematics)
Summer Internship	KPMG <ul style="list-style-type: none"> Design and implementation of sustainable strategies for ecologically and socially sensitive industries in India Preparation of Climate Change training material for Government of India

Ayush Gupta



Specialization	Marketing
Previous Qualification	BBA-MBA, B.Com.
Summer Internship	Colgate Palmolive India Limited <ul style="list-style-type: none"> Identification and implementation of distribution model of hawkers for expansion of direct market coverage
Work Experience	41 Months

Deepti Mahajan



Specialization	Finance
Previous Qualification	M.Sc. Physics (H)
Summer Internship	Cargill India Private Limited <ul style="list-style-type: none"> Development of CSR framework at Cargill
Work Experience	36 Months

Dheeraj Singh



Specialization	Finance and Marketing
Previous Qualification	B.Sc. (General)
Summer Internship	Centre for Ethical Life and Leadership <ul style="list-style-type: none"> ▪ Feasibility analysis of solar air conditioners

Farhan Choudhary



Specialization	Finance and Marketing
Previous Qualification	B. Tech. (Electrical)
Summer Internship	Macmillan Publishers India Limited <ul style="list-style-type: none"> ▪ Sales planning at Macmillan
Work Experience	12 months

Jayasudha Dhawan



Specialization	Marketing
Previous Qualification	B. Tech. (IT)
Summer Internship	Macmillan Publishers India Limited <ul style="list-style-type: none"> ▪ Creation of digital marketing collaterals for Macmillan
Work Experience	20 months

Kartika Prakash Dubey



Specialization	Finance and Marketing
Previous Qualification	B.A. (Hons) and MA (English)
Summer Internship	PepsiCo India <ul style="list-style-type: none"> ▪ Implementation of CSR Policy Rules, 2014 at Pepsico ▪ Designing of a training module for waste water treatment plant

Malavika Srivastva



Specialization	Marketing
Previous Qualification	B.Sc. (Botany Hons)
Summer Internship	<p>KPMG</p> <ul style="list-style-type: none"> Study of implications of New Company's Act, 2013 on CSR strategy Study of role of conflict minerals in supply chain sustainability Implication of G4 guidelines in corporate governance reporting

Manik Walia



Specialization	Marketing
Previous Qualification	B.Sc. IT
Summer Internship	<p>IOCL</p> <ul style="list-style-type: none"> Quantitative Research on brand performance of Xtra-Mile diesel
Work Experience	36 months

Mansi Goyal



Specialization	Finance
Previous Qualification	B. Tech. Electrical
Summer Internship	<p>KPMG</p> <ul style="list-style-type: none"> Study of NAMA guidelines Design and implementation of sustainable strategies for ecologically and socially sensitive industries in India Preparation of Climate Change training material for Government of India
Work Experience	15 Months

Monica Simha



Specialization	Finance and Marketing
Previous Qualification	B.Sc. Environmental Sciences, Chemistry and Zoology
Summer Internship	<p>MINDTREE</p> <ul style="list-style-type: none"> Analysis of sustainability report based on GRI guidelines

Neha Aggarwal



Specialization	Marketing
Previous Qualification	BBE
Summer Internship	Cosmic Nutracos <ul style="list-style-type: none"> Design and implementation of business development plan for institutional sales

Riti Mehrotra



Specialization	Finance and Marketing
Previous Qualification	B.Com.
Summer Internship	HPCL <ul style="list-style-type: none"> Risk assessment of all SBUs of HPCL

Ruchi Sharma



Specialization	Marketing
Previous Qualification	B.Com.
Summer Internship	KPMG <ul style="list-style-type: none"> DSP: Assessment, evaluation, and reporting

Sarthak Taneja



Specialization	Marketing
Previous Qualification	B.Sc.
Summer Internship	Chola Ms Insurance Group <ul style="list-style-type: none"> Quantitative research of satisfaction level of institutional consumers of Chola MS
Work Experience	10 Months

Shahzad Ali



Specialization	Finance and Marketing
Previous Qualification	B. Tech. (Mechanical)
Summer Internship	IREDA ▪ Preparation of Renewable Energy Training package
Work Experience	10 Years

Sumit Prasad



Specialization	Finance and Marketing
Previous Qualification	B. Tech. (Electronics and Communication)
Summer Internship	TERI ▪ Preparation of knowledge report on 'Waste to Resource'
Work Experience	10 Months

MBA (Infrastructure)



MBA (Infrastructure) Batch of 2013-15

Aditya Mahesh



Specialization

Finance and Marketing

Previous Qualification

B.E. (Electronics)

Summer Internship

Bharti Airtel

- Feasibility analysis of application of renewable energy at telecom sites

Work Experience

12 months

H Navneeth



Specialization

Finance and Marketing

Previous Qualification

B.Sc. (Industrial Chemistry)

Summer Internship

Hindustan Petroleum Corporation Limited

- Risk assessment of all SBUs of HPCL

Kush Sagar



Specialization	Finance and Marketing
Previous Qualification	BBA
Summer Internship	TERI <ul style="list-style-type: none">Design business plan for TERI
Work Experience	38 Months

Kushagra



Specialization	Finance and Marketing
Previous Qualification	B.E. Civil
Summer Internship	GRIHA, ADaRSH <ul style="list-style-type: none">Analysis of good construction practices for obtaining a GRIHA rating

Nayandeep Bhatnagar



Specialization	Finance and Marketing
Previous Qualification	B. Tech. Electronics and Communications
Summer Internship	Macmillan Publishers India Limited <ul style="list-style-type: none">Creation of market collaterals and testing of MOOC module

Nitesh Shukla



Specialization	Finance and Marketing
Previous Qualification	BBA
Summer Internship	Chola MS Insurance Group <ul style="list-style-type: none">Quantitative research on satisfaction level of institutional consumers of Chola MS

Shourabh Gupta



Specialization	Finance and Marketing
Previous Qualification	B.Sc. (Petroleum Engg)
Summer Internship	KPMG <ul style="list-style-type: none"> ▪ Analysis of Government Infrastructure projects, using best practices.

Sidhant Lalla



Specialization	Finance and Marketing
Previous Qualification	B. Tech. Mechanical
Summer Internship	IREDA <ul style="list-style-type: none"> ▪ Critical analysis of wind power policies for increase in investments.

Sidhant Miskeen



Specialization	Finance and Marketing
Previous Qualification	B. Tech. Mechanical
Summer Internship	IDBI-Federal <ul style="list-style-type: none"> ▪ Critical analysis of marketing strategy at IDBI Federal.

Swagatika Rana



Specialization	Finance
Previous Qualification	B. Tech. (Mechanical)
Summer Internship	Macmillan Publishers India Ltd <ul style="list-style-type: none"> ▪ Sales planning of online publication products at Macmillan.
Work Experience	53 Months

Upasona Choudhury

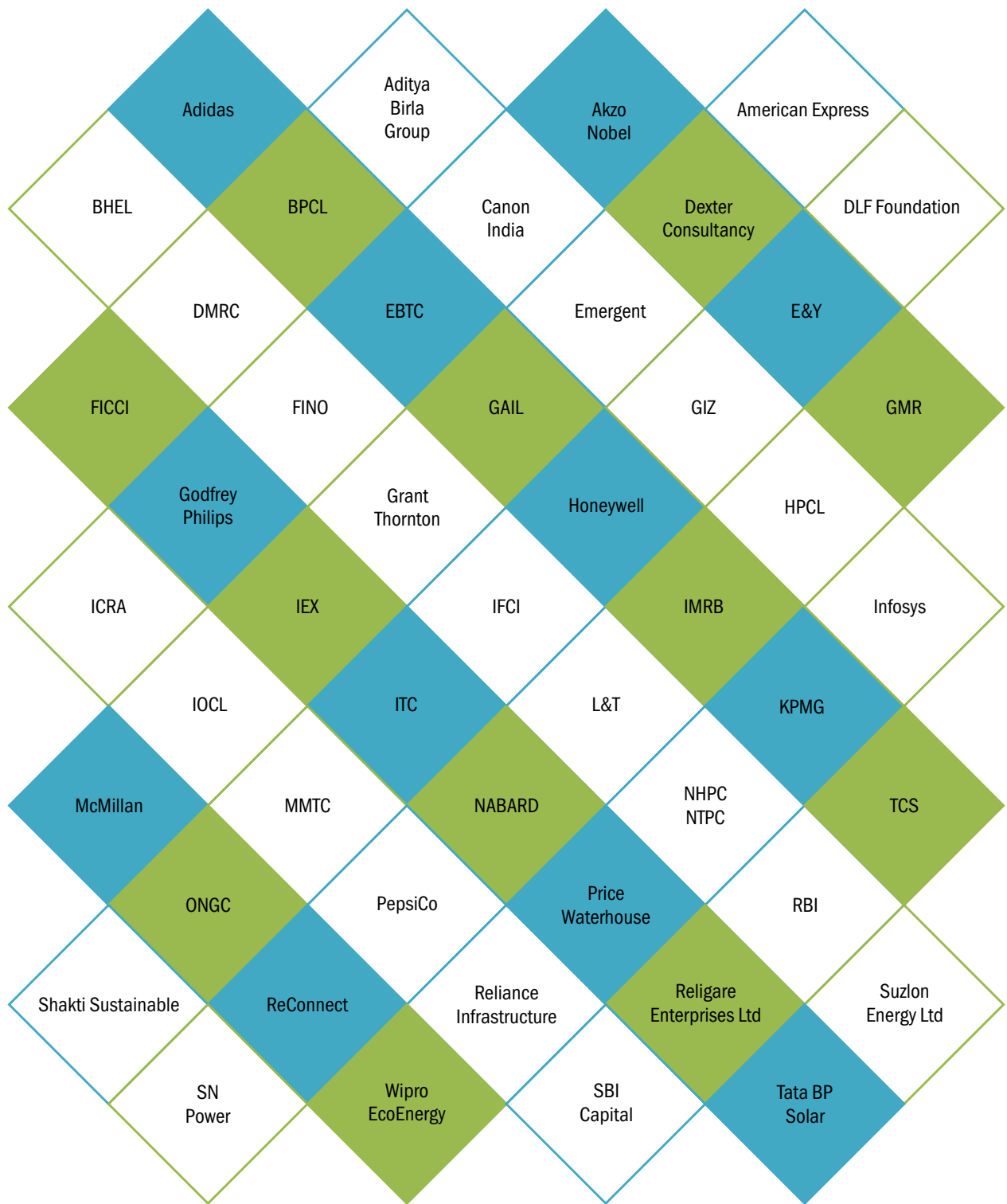


Specialization	Finance
Previous Qualification	BBM (Finance)
Summer Internship	Indian Oil Corporation Limited <ul style="list-style-type: none"> ▪ Development of HSE parameters at IOCL



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Our Corporate Patrons



IMPORTANT DATES FOR RECRUITERS

	Aug '14	Sept '14	Oct '14	Nov '14	Dec '14	Jan '15	Feb '15	Mar '15	Apr '15	May '15	Jun '15
Pre-placement, Summer Internship and Major Project Talks											
Placement Season and Selection Process											
Students to Join for Major Projects during IV Semester											
Students to Join for Summer Internships at the end on II Semester											
Students Available to Join Organization											



NOTES

PLACEMENT CELL

Faculty Placement Coordinator

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Ruchi Sharma
MBA Business Sustainability
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