(An ISO 9001 - 2008 CERTIFIED ORGANISATION) Kohinoor City, Commercial-II, Tower-1, 2<sup>nd</sup> Floor, Kirol Road, Kurla (West), Mumbai - 400 070 Web-site : www.iibf.org.in

# Diploma in Treasury, Investment and Risk Management

# Rules & Syllabus 2012

# ABOUT THE INSTITUTE

### GENESIS

Indian Institute of Banking & Finance, a body of banks and financial institutions and professionals in banking and finance industry in India, was established on 30th April, 1928, at the initiative of few eminent bankers, businessmen and industrialists of India.

### MISSION

The mission of the Institute is to develop professionally qualified and competent bankers and finance professionals primarily through a process of education, training, examination, consultancy / counseling and continuing professional development programmes.

# **OBJECTIVES**

The objectives for which the Institute was established are :

- To facilitate study of theory and practice of banking and finance
- To test and certify attainment of competence in the profession of banking and finance
- To collect, analyze and provide information needed by professionals in banking and finance
- To promote continuous professional development
- To promote and undertake research relating to operations, products, instruments, processes etc. in banking and finance and to encourage innovation and creativity among finance professionals so that they could face competition and succeed.

# VISION

"To be premier Institute for developing and nurturing competent professionals in banking and financial field".

# ACTIVITIES

- Design, develop and conduct examinations to test the proficiency of bank / financial sector employees in various areas of operations of banks / financial institutions and finance related subjects.
- Award certificates / diplomas to successful candidates.
- Provide necessary educational support services such as tutorial classes, contact programmes and study material.
- Dissemination of knowledge on banking and financial services through publication of quarterly journal "Bank Quest", a monthly newsletter "IIBF VISION" and e-newsletter called 'fin@quest' and by organizing lectures / seminars, workshops as a part of continuing professional development programmes.
- Conduct of seminars on topical matters across the country for the benefit of members.

# ABOUT FIXED INCOME MONEY & DERIVATIVES ASSOCIATION OF INDIA (FIMMDA)

The Fixed Income Money Market and Derivatives Association of India commonly known as FIMMDA was incorporated on June 3, 1998 as a Company under the Indian Companies Act, 1956.

It is a 90 member strong representative body for the bond, money and derivatives markets players in India. Its membership includes the State Bank of India, its Associate Banks, all Nationalised Banks, Indian Financial Institutions, Primary Dealers and Life Insurance Corporation of India.

FIMMDA as a voluntary association of banks, financial institutions and primary dealers, has been working on the following areas, since its inception :

- Standardisation of market practices
- Introduction of securities benchmarks as required by the financial markets
- Valuation of securities on a regular basis
- Interaction with market regulators on all pertinent issues
- Training programmes and certification for the benefit of members

In order to effectively discharge its role, FIMMDA has established several working groups / committees in areas of Market Practices, Legal Practices, Accounting Practices, Primary Markets, Infrastructure, Product Development, Education & Training, Risk Management and Valuation. Each of these committees is headed by a Director on the Board of FIMMDA and constitutes eight to ten experts from related fields from member organizations.

FIMMDA has been instrumental in organizing a number of conferences / seminars on subjects of topical interest to members, such as Negotiated Dealing System, Guaranteed Trade Settlement, Real Time Gross Settlement ISDA Documentation, Monetary Policy implications, etc. FIMMDA plays a pivotal role in lobbying for issues with various Government bodies concerning sustained growth of the financial markets and its players.

The details of the examination in Diploma & Treasury, Investment and Risk Management are as under:

# OBJECTIVE

With the advent of market oriented approach to banking, globalization, financial sector reforms and competition in the financial sector, finance / banking professional face the challenge to continuously innovate and improve their products and services. This calls for excellence in the performance and specialization. One of the areas which is crucial to banks performance and profits is Treasury, which Bank has to educate and train a number of staff. The Institute has therefore introduced the Diploma & Treasury, Investment and Risk Management to help the staff of financial institutions to acquire the required competence.

This diploma is designed in collaboration with FIMMDA to enable the candidate to acquire advanced knowledge in the field of Treasury and Risk Management.

After passing this diploma examination, the candidate will be in a position :

- To understand and appreciate the instruments and intricacies of operation in the money market, capital market and foreign exchange market including risk management.
- (ii) To acquire proficiency in management of funds in relation to short-term, medium term and long term investment operations with liquidity / maturity planning.
- (iii) To manage foreign exchange (front and back offices) in the context of regulatory framework and recent liberalization and autonomy given to banks.
- (iv) To acquire skills for Asset Liability Management in the context of risk, control and hedging operations.

# ELIGIBILITY

(i) Members of the Institute

OR

 Person intending to develop a career in financial service industry, though they may not be members of the Institute.

# SUBJECT OF EXAMINATION

(1) Financial Markets-as Overview (2) Treasury Management (3) Risk Management

# EXAMINATION FEES / REGISTRATION FEES

	For Members	For Non-Members
First two attempts	₹17,000/-	@₹20,500/-
Subsequent each attempt	₹2,000/-	₹2,000/-

@Includes registration fee of ₹500/-

# **MEDIUM OF EXAMINATION**

Examination will be conducted in English only.

# **PATTERN OF EXAMINATION**

- (i) Question Paper will contain descriptive type questions to test :
  - Conceptual grasp
  - Problem solving and decision making ability
  - Analytical / logical development / application of theoretical foundations
- (ii) Examination will be held in offline mode only.

# **DURATION OF EXAMINATION**

The duration of the examination will be of three hours.

# PERIODICITY AND EXAMINATION CENTRES

- The examination will be conducted normally twice a year in May / June and November / December on Sundays.
- Examination will be conducted on three consecutive Sundays (one paper on each Sunday).
- (iii) A list of Examination centers will be provided along with the Examination Application Form.

# **PASSING CRITERIA**

- (i) Pass: Minimum marks for pass in every subject 50 out of 100 marks.
- (ii) Candidate securing at least 45 marks in each subject with an aggregate of 50% marks in all subjects of examination in a single attempt will also be declared as having completed the Examination.
- (iii) Candidates will be allowed to retain credits for the subject/s they have passed in one attempt till the expiry of the time limit for passing the examination as mentioned below:

# TIME LIMIT FOR PASSING THE EXAMINATION

- (i) Candidates will be required to pass the examination within a time limit of 2 years (i.e. 4 consecutive attempts). Initially a candidate will have to pay examination fee for 1st block of one year i.e. for two attempts. In case a candidate is not able to pass examination within the 1st block of one year, candidate should necessarily submit the examination application form for subsequent attempt, without any gap on payment of requisite examination fee. If they do not submit the examination form immediately after exhausting the first block, the examination conducted will be counted as attempt for the purpose of time limit for passing.
- (ii) Candidates not able to pass examination within the stipulated time period of two years are required to re-enroll themselves afresh by submitting a fresh Examination Application Form. Such candidates will not be granted credit/s for subject/s passed, if any, earlier.
- (iii) Attempts will be counted from the date of application irrespective of whether a candidate appears at any examination or otherwise.

# **"CLASS OF PASS" CRITERIA**

 The Institute will consider the FIRST PHYSICAL ATTEMPT of the candidate at the examination as first attempt for awarding class. In other words, the candidate should not have attempted any of the subject/s pertaining to the concerned examination any time in the past and has to pass all the subjects as per the passing criteria and secure prescribed marks for awarding class. Candidate re-enrolling for the examination after exhausting all permissible attempts as per the time limit rule will not be considered for awarding class.

- 2) First Class : 60% or more marks in aggregate and pass in all the subjects in the FIRST PHYSICAL ATTEMPT.
- 3) First Class with Distinction : 70% or more marks in aggregate and 60 or more marks in each subject in the FIRST PHYSICAL ATTEMPT.

# PROCEDURE FOR APPLYING FOR EXAMINATION

Examination Application Forms will be available at the Institute's website **www.iibf.org.in** which could be downloaded and filled in. The application forms will be also available at the Institute's Zonal Offices, Corporate Office and also at such other centres / offices as may be notified from time to time. <u>Examination Application Forms duly filled in (for the detailed instructions refer the Examination Application Form) along with requisite examination fee should be submitted to the respective Zonal Office at Mumbai, Chennai, New Delhi, Kolkata. The Institute accepts no responsibility for delay or inconvenience arising from the candidate's failure to reach the Examination Application Form in time or if the form is incomplete or failure to furnish all the essential information about himself / herself and the details of his / her examination.</u>

# **PROOF OF IDENTITY**

Non-members applying for Institute's exams / courses are required to submit a copy of any one of the following documents along with Examination Application Form. Forms without the same shall be liable to be rejected.

1) Photo i/card issued by Employer or 2) PAN Card or 3) Driving License or 4) Election Voter's i/card or 5) Passport

# STUDY MATERIAL

The Institute has developed a courseware to cover the syllabus. Candidates are advised to make full use of the courseware and also the updates put on the IIBF website from time to time. However, as banking and finance fields are dynamic, rules and regulations witness rapid changes. Hence, candidates should keep themselves updated on latest developments by going through Master Circulars issued by RBI, visiting the websites of organizations like RBI, SEBI, BIS etc.

The Institute has published study books to facilitate study and they will be available at outlets / showrooms / distributors of M/s.Taxmann Publication Pvt. Ltd. The price of each book and detailed list of outlets is mentioned below.

Candidates may purchase directly from outlets / showrooms / distributors of the above.

Candidates who purchase books directly from outlets of publishers will be offered a discount of 20% on the cost price of the book. Candidates desirous of purchasing books by post will not be offered any discount. However, the postage will be borne by publishers. Candidates would be required to send their indent to publishers' outlet along with a Demand Draft for the cost of book/s. The Demand Draft should be drawn in favour of M/s.Taxmann Publication Pvt. Ltd. (No cheques will be accepted). Candidates are requested not to send any request for the purchase of books to the Institute's Zonal Offices / Corporate Office.

Name of the Book	Price
Theory and Practice of Treasury & Risk Management in Bank, 2009	₹360/-

### ADDRESSES OF TAXMANN PUBLICATION PVT. LTD. BRANCHES & SHOWROOMS

**Jaina Book Agency** 649-A, Girgaum Road, Dhobi Talao, Mumbai - 400 002 Tel. : 22012143, 22018485

Asia Law House Shop No. 10, Aiyangar Plaza, Between UTI & Central Bank Bank Street Kothi, Hyderabad - 500 095 Tel. : 24742324

Standard Book Distributors 104, Labh Complex, 12-B, Sattar Taluka Society, Opp.Old High Court Rd., Ahmedabad - 380 014 Tel. : 7540731,7540732

Student Book Centre 527, Kalbadevi Road, Opp. Edward Cinema, Mumbai - 400 002 Tel. : 22050510, 22080668

Tel.: 23947862, 23947863

# Commercial House 149, Rajendra Market, Opp. Tis Hazari Court, Delhi - 110 054

Book Corporation 4, R. N. Mukherjee Road, Kolkata - 700 001 Tel. : 22101089, 22206669, 31000405

Student Agencies (I) Pvt. Ltd. 102, Konark Shram, Behind Everest Building, 156,Tardeo Road, Mumbai - 400 034 Tel. : 2351334-37

C. Sitaraman & Co.,
37, Royapettah High Road,
Chennai-600 014
Tel. : 28111516, 28117069, 28113950

Law Point 6C, R. N. Mukherjee Road, Opp. Birla Building, Stephen House, Kolkata - 700 011 Tel. : 22101821

### Krishna Law House

35-36, Gokhale Market, Opp. Tis Hazari Court, Delhi -110 054 Tel. : 23969866, 23919317

### **Book Corporation**

108, Nandan Complex, Near Mithkhali Rly. Crossing, Mithakhali, Ahmedabad - 380006 Tel. : 6465385

Puliani & Puliani Ground Floor, Sujatha Complex, 1st Cross Gandhinagar, Bangalore - 560 009 Tel. : 2265500, 2254052

### Modern Law House

1/1, A. D. A. Flat, (Near Bishop Johnson School), M. G. Marg, Allahabad - 211001 Tel. : 2560700, 2560616

Arora Law Agency Shivala Road, Hussainpura, Amritsar - 143 001 Tel. : 2584548

# Commercial Book House

LG-2, 23, Aakarshan Bhawan, Anasari Road, Darya Ganj, New Delhi - 110 002 Tel. : 23267860

M/s. Taxmann Publication Pvt. Ltd.

35, Bodke Building, M.G. Road, Opp. Mulund Railway Station, Mulund (West), Mumbai - 400 080 Tel. : 022-25934807/32516684/25644807 E-mail: nileshbhanushali@taxmann.com

### M/s. Taxmann Publication Pvt. Ltd.

59/32, New Rohtak Road, New Delhi - 110 005 Tel. : 011-45562222 E-mail: sales@taxmann.com

M/s. Taxmann Publication Pvt. Ltd. 7, Abhinav Arcade, Ground Floor, Nr. Bank of Baroda, Pritam Nagar, Paldi, Ahmedabad - 380 007 Cell : 9909984900 E-mail: bdurgaprasad@taxmann.com

# **ONLINE TUTORIAL / CONTACT PROGRAMMES**

• Total 150 hours of e-learning specially designed for the course.

In order to enhance the practical utility of the course to be bankers the Institute has tied up with KESDEE Inc. a leading e-learning and reference solutions provider for the global finance professionals located in USA to offer 8 e-learning courses / calculators as part of the Diploma examination. The following are the calculators / courses :

- (i) Financial Mathematics
- (ii) Futures & Forwards
- (iii) Swaps
- (iv) Options
- (v) Money Markets
- (vi) Fixed Income Markets
- (vii) Foreign Exchange Markets
- (viii) Treasury Analytics

KESDEE will host the e-learning materials in its website with a separate window for the institute. Candidates will be given a separate login id & password with 150 hours or six months whichever is earlier for browsing the above courses through internet.

 Need based Lectures / Tutorial / Contact programmes will be organized by the Institute / accredited Institutions. For further details candidates may get in touch with Zonal Office or logon to the Institute's website www.iibf.org.in.

# SYLLABUS

The details of the prescribed syllabus which is indicative are furnished below. However, keeping in view the professional nature of examinations, all matters falling within the realm of the subject concerned will have to be studied by the candidate as questions can be asked on all relevant matters under the subject. Candidates appearing for the Examination should particularly prepare themselves for answering questions that may be asked on the latest developments taking place under the various subjects of the said examination although those topics may not have been specifically included in the syllabus. The Institute also reserves to itself the right to vary the syllabus / rules / fee structure from time to time. Any alterations made will be notified from time to time. Further, questions based on current developments in banking and finance may be asked.

Candidates are advised to refer to financial news papers / periodicals more particularly "IIBF VISION" and "BANK QUEST" published by the Institute.

# **SYLLABUS**

# DIPLOMA IN TREASURY, INVESTMENT AND RISK MANAGEMENT PAPER - I : FINANCIAL MARKETS: AN OVERVIEW

- A) Money Market
- Need for the market
- Participants
- Instruments of Money Market, their characteristics, Direct / Indirect Instruments
- Repurchase Agreements (REPOS)
- Types of interest rate quotations
- B) Fixed Income Securities Bonds valuation Govt. Securities
- C) Capital Markets [as it pertains to Bonds, etc.]
- Broad Trends
- Primary & Secondary market
- Regulations of the capital market
- Principles of valuation
- Settlements of Transactions
- GDRs/ADRs
- Brief outline of Equity Market

# D) Foreign Exchange Markets

- Foreign markets
- Role of banks in the market
- Spot and Forward mechanism, Swap, outright deals and dealer operations / other deals
- Premium and discount
- New Instruments
- E) Brief Outline on Derivative Markets
- Futures, options, swaps
- Annexure Price calculation of various instruments

# PAPER - II : TREASURY MANAGEMENT

- A) Treasury
  - i) Objectives of Treasury
  - ii) Structure and Organization
  - iii) Functions of a Treasurer
  - iv) Responsibility of a Treasurer
- B) Cost Centre / Profit Centre, Integrated Treasury, Planning & Control, Risk Analysis
- C) Liquidity Management CRR / CCIL / RTGS
- Objectives, Sources and deployment
- Internet control, Netting
- D) Implications of Treasury on International Banking
- Global scenario & treasury operation
- Exchange rate mechanism
- Structure : Front, Back & Mid office

- Dealing and trading operations : Control and orderly conduct, moral and ethical codes, checks of balances
- Revaluation : Mark to market and profit calculations, VaR (Value at Risk)
- E) Regulation, Supervision and Compliance of Treasury Functions
- Internal & External Audit
- Role of Reserve Bank of India
- F) Integrated Treasury
- G) Bond Dynamics
- H) Role of Information Technology in treasury management and Bond Dynamics
- I) Accounting Valuation and Elimination of Exposures

# PAPER - III : RISK MANAGEMENT

# A) Risk : Definition

- Risk Process Risk Organization
- Key Risks Interest Rate Risk, Market Risk, Currency Risk, Credit Risk, Liquidity Risk, Legal and operational Risk

# **B)** Risk Measurement and Control

- Calculation
- Risk Exposure Analysis
- Risk Management / Mitigation policy
- Risk Immunization Policy / Strategy fixing exposure limits
- Delegation with accountability
  - i) Open position
  - ii) Asset position limit
  - iii) Deal size
  - iv) Individual dealer's limit
  - v) Stop loss limits

# C) Asset Liability Management

- Components: Multi currency balance sheet
- Organizational Structure
- Risk Management policy & procedure
- Risk adjusted return on capital
- Capital adequacy norms
- ALCO techniques / tools GAP Analysis
- Simulation, Duration Analysis, Linear and other statistical methods of Internal Control
- D) Risk Hedging Instruments & Mechanism :

Forward, Futures, options Strategies and Arbitrage opportunities

E) Challenges of BASLE-II :

Implications to hedge and position through derivative products

F) Role of Mid Office / Risk Management Dept :

Operational clarity and documentation and monitoring

G) System Audit significance in risk managemen / mitigations

### A. Flagship Courses

- 🖙 JAIIB
- 🖙 CAIIB
- 🖙 Diploma in Banking & Finance

### B. Specialised Post Graduate Diploma Courses (for Member\* and Non-Members\*\*)

- 🖙 Diploma in Treasury, Investment and Risk Management
- 🖙 Diploma in Banking Technology
- Biploma in International Banking and Finance
- 🖙 Diploma in Urban Co-operative Bank
- Biploma in Commodity Derivatives for Bankers
- Biploma for Micro Finance Professionals in collaboration with Sa-Dhan
- R Advanced Wealth Management Course
- Diploma in Home Loan Advising
- C. Specialised Certificate Courses (for Member\* and Non-Members\*\*)
  - 🖙 Certificate in Trade Finance
  - Certified Information System Banker
  - 🖙 Certificate in Anti-Money Laundering / Know Your Customer
  - Certificate in Quantitative Methods for Bankers
  - Certificate in Credit Cards for Bankers
  - 🖙 Certificate Examination in Banking Oriented Paper in Hindi
  - Certificate Examination in SME Finance for Bankers
  - Certificate Examination in Customer Service & Banking Codes and Standards
  - Certificate Examination in Basics of Banking / Credit Cards for employees of IT Companies
  - Certificate Course for Business Correspondents / Business Facilitators
  - Certificate Examination for Debt Recovery Agents

### D. Management Courses

- Advanced Management Program in collaboration with SIES Mumbai, Welingkar-Mumbai, IMI-Delhi, IPE-Hyderabad.
- Project Finance Management Blended Course with IFMR, Chennai
- CAIIB linked MBA with IGNOU.

### Educational support :

- Publishing specific courseware for each paper / examination and Workbooks etc.
- Tutorials through Accredited Institutions, Virtual Classes, e-learning through Portal, Contact Classes or Campus Training - Model Questions and subject updates on the net

### Other activities :

- Research, Seminars, Conferences, Lectures, etc.
- Publications of books, Daily e-newsletter, monthly newsletter and quarterly journal
- IF Training & Consultancy and Financial Education
- \* Members are employees of Banks and Financial Institutions who have enrolled as members of IIBF.
- \*\* Non-Members are eligible candidates for each course / examination without IIBF Membership.

The Syllabi, Rules / Regulations, Examination Forms and other information pertaining to the examinations are available with Institute's Offices at Mumbai, Chennai, New Delhi, Kolkata and also at such other centers / offices as may be notified from time to time. The same is also available at our website **www.iibf.org.in**.

### MEMBERS OF THE GOVERNING COUNCIL (As on 01/01/2012)

#### PRESIDENT

Shri M. D. Mallya, Chairman & Managing Director, Bank of Baroda

### VICE PRESIDENTS

Shri M. V. Nair, Chairman & Managing Director, Union Bank of India

Shri Rana Kapoor, Managing Director & Chief Executive Officer, YES Bank

### **Representing Reserve Bank of India**

Shri S. Karuppasamy, Executive Director

Representing State Bank of India and its Associate Banks

Shri Pratip Chaudhuri, Chairman, State Bank of India

Shri Dilip Mavinkurve, Managing Director, State Bank of Mysore

Smt. Arundhati Bhattacharya, Deputy Managing Director & CDO, State Bank of India

#### **Representing Public Sector Banks**

Shri K. R. Kamath, Chairman & Managing Director, Punjab National Bank

Shri A. K. Misra, Chairman & Managing Director, Bank of India

Shri S. Raman, Chairman & Managing Director, Canara Bank

Shri J. P. Dua, Chairman & Managing Director, Allahabad Bank

Shri Arun Kaul, Chairman & Managing Director, UCO Bank

Shri M. Narendra, Chairman & Managing Director, Indian Overseas Bank

Shri T. M. Bhasin, Chairman & Managing Director, Indian Bank

### **Representing Financial Institutions**

Shri T. C. A. Ranganathan, Chairman & Managing Director, Export-Import Bank of India

### **Representing Private Sector Banks**

**Shri Ananthakrishna**, Chairman, Karnataka Bank Ltd.

#### Representing Co-operative Banks

Shri S. K. Banerji, Managing Director, The Saraswat Co-op. Bank Ltd.

### **Representing other Bodies / Experts**

Shri M. Balachandran, Director, Institute of Banking Personnel Selection

Shri Y. H. Malegam, former Managing Partner, S. B. Billimorla & Co., Chartered Accountants

Prof. Y. K. Bhushan, Senior Advisor, ICFAI Business School

Shri Allen C. A. Pereira, Director, National Institute of Bank Management (NIBM)

**Dr. K. Ramakrishnan**, Chief Executive, Indian Banks'Association (IBA)

### From IIBF

Dr. R. Bhaskaran, Chief Executive Officer

### ADDRESSES FOR CONTACT

#### **Corporate Office :**

Indian Institute of Banking & Finance Kohinoor City, Commercial-II, Tower-1, 2nd Floor, Kirol Road, Kurla (West), Mumbai - 400 070 Tel : 022-2503 9746 / 9604 / 9907 Fax : 022-2503 7332 E-mail : iibgen@bom5.vsnl.net.in

### Northern Zonal Office :

Indian Institute of Banking & Finance 109-113, Vikrant Towers, 1st Floor, 4, Rajendra Place, New Delhi - 110 008 Tel. : 91-011-2575 2191/92 Fax : 91-011-2575 2193 E-mail : iibnz@iibf.org.in

### Southern Zonal Office :

Indian Institute of Banking & Finance No.94, Jawaharlal Nehru Road, (100 Feet Road), Opp. Hotel Ambica Empire, Vadapalani, Chennai - 600 026 Tel. : 044-2472 2990/2472 7961 Fax : 044-2472 6966 E-mail : iibsz@iibf.org.in

### Western Zonal Office :

Indian Institute of Banking & Finance 191-F, Maker Towers, 19th Floor, Cuffe Parade, Mumbai - 400 005 Tel. : 022-2218 3302 / 2218 5134 Fax : 022-2218 0845 E-mail : iibwz@iibf.org.in

### Eastern Zonal Office :

Indian Institute of Banking & Finance 408, 'Anandlok', 'A' Block, 4th Floor, 227, Acharya J. C. Bose Road, Kolkata - 700 020 Tel. : 033-2280 9681/82/83 Fax : 033-2280 9680 E-mail : iibez@iibf.org.in