THE UNIVERSITY OF BURDWAN

Directorate of Distance Education



SYLLABUS

M.Com.

For the Academic Session 2011-2013

Structure of the Syllabus (For the Academic Session 2011-2013)

For M. Com. Part I Examination		600 Marks
Paper 1:	Business Environment	50 Marks
Paper 2:	Organization Behaviour and Human Resource Management	50 Marks
Paper 3:	Managerial Economics	50 Marks
Paper 4:	Business Statistics	50 Marks
Paper 5:	Marketing Management	50 Marks
Paper 6:	Accounting for Managerial Decisions	50 Marks
Paper 7:	Strategic Management and Corporate Governance	50 Marks
Paper 8:	Quantitative Techniques	50 Marks
Paper 9:	International Business and Finance	50 Marks
Paper 10:	Advanced Financial Accounting	50 Marks
Paper 11:	Financial Statement Analysis	50 Marks
Paper 12:	Financial Management	50 Marks

Paper 1: Business Environment

Unit 1: Business and Business Environment

An introductory framework: Concept, nature and importance of business and business environment – Types and elements of business environment – Environmental analysis: Process and techniques – Benefits and limitations of environmental analysis – Linkage between environmental analysis and strategic management of business.

Unit 2: Social Environment of Business

Concept and importance of social environment of business – Culture and cultural resources – Societal culture and organizational culture – Business and society: Changing objectives of business – Social responsibility of business: Arguments for and against social responsibility, Limitations of social responsibility – Business ethics: Concept, importance and models – Balancing ethics and economics, Indian experience.

Unit 3: Economic Environment of Business

Concept and importance of the economic environment of business and elements of economic environment in India – Different economic systems vis-à-vis India's mixed economy – Industrial policies of India – New industrial policy: Objectives and appraisal – Reforms and liberalization of the Indian economy – Privatization policy and practice in India.

Unit 4: Laws on Intellectual Property Rights and Consumer Rights in India

Concept and importance of Intellectual Property Rights – Types of Intellectual Properties – Indian Laws to protect Intellectual Property:- The Patent Act, 1970: Object, important definitions, salient features of the Act, patentable and non-patentable inventions and processes – The Copyright Act, 1957: Object, definitions, features of the Act, works in which copyright subsists, related rights – The Trade Marks Act, 1999: Meaning, object, features of the Act – Consumer Protection Act, 1986: Definitions, object, consumer rights and consumer protection in India.

Unit 5: Environmental Laws in India

The Environment (Protection) Act, 1986: important aspects of the Act – The Air (Prevention and Control of Pollution) Act, 1981: important aspects of the Act – The Water (Prevention and Control of Pollution) Act, 1974: important aspects of the Act.

Unit 6: International and Technological Environment of Business

Importance of international environment – Concept of globalization – Reasons for globalization of business – Conditions for globalization – Strategies for entering foreign market: Exporting, Licensing, Franchising, Assembling, Manufacturing, Joint Venture, Counter Trade, Merger and Acquisitions, Strategic Alliance and Third country location – Multinational Corporations: Concept and characteristics, Benefits and dangers to host countries – Origin and functions of WTO – Differences between GATT and WTO – WTO agreements – Impact of technology on business and society – Technology policy of India.

- 1. Aswathappa: Business Environment for Strategic Management, Mumbai, Himalaya.
- 2. Aswathappa: Essentials of Business Environment, Mumbai, Himalaya.
- 3. Agarwal and Diwan: Business Environment, New Delhi, Excel Books.
- 4. Misra & Puri: Economic Environment of Business, Mumbai, Himalaya.
- 5. Cherunilam: Business Environment, Mumbai, Himalaya.
- 6. Dutt & Sundharam: Indian Economy, New Delhi, S. Chand.
- 7. Narain: Public Enterprise Management and Privatization, New Delhi, S. Chand.
- 8. Adhikary: Economic Environment of Business in India, New Delhi, S. Chand.
- 9. Sengupta: Government and Business, New Delhi, Vikas.
- 10. Pal, Meenu: Intellectual Property Laws, Allahabad Law Agency, Haryana.
- 11. Reddy: Intellectual Property Rights and the Law, Hyderabad, Gogia Law Agency.
- 12. The Patent Act, 1970, New Delhi, Govt. of India.
- 13. The Copyright Act, 1957, New Delhi, Govt. of India.
- 14. The Consumer Protection Act, 1986, New Delhi, Govt. of India.
- 15. Garg, M.R., Bansal, V.K.: Environmental Policy in India, New Delhi, Deep & Deep Publications Pvt. Ltd.
- 16. Thakur, K.: Environmental Protection, Law and Policy in India, New Delhi, Deep & Deep Publications.
- 17. The Air (Prevention and Control of Pollution) Act, 1981, New Delhi, Govt. of India.
- 18. The Water (Prevention and Control of Pollution) Act, 1974, New Delhi, Govt. of India.'
- 19. Narayana: Intellectual Property Laws, Kolkata, Eastern Law Book.
- 20. Bagchi: WTO and India, Kolkata, Eastern Law Book.
- 21. Thakur, Kailash: Environmental Protection Law and Policy in India, New Delhi, Deep & Deep Publications.

Paper 2: Organizational Behaviour and Human Resource Management

Group A: Organizational Behaviour

Unit 1: Organization Theory and Organizational Behaviour

An introductory framework – Concept, nature and importance of organization and organization theory – Basic elements and types of organization – Organization Behaviour : Concept, Nature, Importance, and Limitations – Models of organizational behaviour – Levels of analysis.

Unit 2: Individual and Group Behaviour

Important determinants of individual behaviour – Personality: Concept, Characteristics and Theories – Perception: Concept and Characteristics – Attitudes: Concept, Nature, Components, Methods of changing employee attitudes – Values: Concept, Types and influence on human behaviour – Job Satisfaction: Concept, Factors and Outcomes – Group Dynamics: Concepts of group and group dynamics – Determinants of group behaviour – Process of group formation, Types of groups – Group decision making.

Unit 3: Motivation and Leadership

Concept and importance of motivation – Primary and secondary motives – Motivation and behaviour modification – Theories of motivation – Concept and importance of leadership – Styles and theories of leadership.

Group B: Human Resource Management

Unit 1: Introduction to Human Resource Management

Human Resource Planning and Compensations: Meaning, Characteristics, Scope – Objectives of HRM – Role, qualities and functions of HR manager – Meaning and importance of HRP – HRP process – Definition, objectives and sources of recruitment – Meaning of selection – Process of selection – Definition of wage and salary – Objectives of wages and salary administration – Steps involved in determination of wage rate – Meaning and objectives of welfare – Meaning and types of fringe benefits – Concept of social security – Social security in India.

Unit 2: Training, Development and Performance Appraisal

Meaning and objectives of training and development – Training methods and evaluation – Objectives of management development – Methods of management development – Definition, characteristics and objectives of performance appraisal – Methods of performance appraisal – Potential appraisal.

Unit 3: Industrial Relations

Definition, characteristics and objectives of industrial relations – Factors influencing industrial relations – Conditions for congenial industrial relations – Meaning and forms of industrial disputes – Causes of industrial disputes – Prevention and settlement of industrial disputes – Morale – Workers Participation: Its forms and Objectives – Meaning and importance of employee empowerment – Meaning, objectives and structure of quality circles.

- 1. Aswathappa, K: Organizational Behaviour, Mumbai, Himalaya Publishing.
- 2. Buchanan, David and Hucznski, Andrzij: Organizational Behaviour, New York, Pearson Education Int.
- 3. Etzioni, Amitai: Modern Organizations, New Delhi, PHI.
- 4. Hersey, Blanchard and Johnson: Management of Organizational Behaviour, New Delhi, PHI.
- 5. Kast and Rosenzweig: Organization and Management, New York, MaGraw-Hill int.
- 6. Luthans, Fred: Organizational Behaviour, Boston, McGraw-Hill Int.
- 7. Robbins, S.P.: Organizational Behaviour, New Delhi, PHI.
- 8. Robbins, S.P. and Sanghi, S.: Organizational Behaviour, New Delhi, Pearson Education (India).
- 9. Prasad, LM.: Organizational Behaviour, New Delhi, Sultan Chand & Sons.
- 10. Dunlop, John T: Industrial Relations System, New York, Henry Holt.
- 11. Mamoria, C.B., Mamoria, S. and Gankar, S.V.: *Dynamics of Industrial Relations*, New Delhi, Himalaya Publishing House.
- 12. Virmani, B.R: Human Resource Management (with cases), New Delhi, Manas Publications.
- 13. Ghosh, A.K.: Human Resource Management (with cases), New Delhi, Manas Publications.
- 14. Rao, T.V.: Performance Appraisal, New Delhi, Vikas.
- 15. Dessler, Gary: Human Resource Management, New Jessey, Prentice Hall Inc.
- 16. Rao, V.S.P.: Human Resource Management, New Delhi, Excel.

Paper 3: Managerial Economics

Unit 1: Introduction

Nature and scope of managerial economics – Relation of managerial economics with other disciplines – Fundamental concepts affecting business decisions – Incremental principle – Opportunity cost principle – Discounting principle – Equimarginal principle – Role and responsibilities of managerial economist.

Unit 2: Demand Analysis

Cardinal utility approach – Indifference curve approach – Revealed preference approach – Derivation of law of demand from each approach – Elasticities of demand – Different revenue concepts and their relation with elasticity of demand – Methods of demand forecasting.

Unit 3: Theory of Production

Production function – Law of variable proportion – Laws of returns of scale – Isoquants and their properties – Returns to scale and homogeneous production function – Properties of Cobb-Douglas and CES production functions – Choice of best input combination – Expansion path.

Unit 4: Theory of Costs

Short-run cost function of the firm – Shapes of short-run cost curves like TC, TFC, SAC, SAVC, SMC, AFC – Long-run cost function – Derivation from expansion path and from the envelope of short-run cost functions – Modern theory of costs – Cost estimation.

Unit 5: Pricing Principles and Methods

Price determination in different markets - Perfect Competition, Monopoly, Monopolistic Competition - Oligopoly models - Cournot model - Collusion model - Kinked demand model - Price leadership model - Mark-up pricing - Limit pricing - Peak load pricing - Pricing of new products: skimming price and penetration price.

Unit 6: Organizational Goals

Profit maximization hypothesis and its limitations – Managerial theories of Baumol, Marris and Williamson – Behavioural theory of Cyert and March.

- 1. Koutsoyiannis, A: Modern Microeconomics, Macmillan.
- 2. Henderson & Quandt: Microeconomic Theory A Mathematical Approach, McGraw-Hill.
- 3. Sen, Anindya: Microeconomics Theory and Applications, Second Edition, Oxford University Press.
- 4. Dholakia and Oza: Microeconomics for Management Students, Second Edition, Oxford University Press.
- 5. Pal, Sumitra: Managerial Economics Cases and Concepts, Macmillan.
- 6. Mote, Paul and Gupta: Managerial Economics, Tata McGraw-Hill.
- 7. Varian, H: Intermediate Microeconomics, Prentice Hall.
- 8. Pindyck and Rubinfeld: Microeconomics, Prentice Hall.
- 9. Keat and Young: Managerial Economics, Pearson Education.
- 10. Mithani: Managerial Economics, Himalaya Publishing House.

Paper 4: Business Statistics

Unit 1: Multiple Regression Analysis

Multiple linear regression – Multiple correlation and partial correlation: Concepts, Measurement and Simple Properties.

Unit 2: Theory of Attributes

Notations – Classes and class frequencies – Relation between class frequencies of various orders – Independence and association of attributes – Methods of studying association of attributes – Comparison of observed and expected frequencies method – Proportion method – Yule's coefficient of association and Yule's coefficient of colligation.

Unit 3: Probability Theory and Distributions

Probability: Classical definition, Frequency definition and Axiomatic approach – Bayes theorem: Relation between posterior and prior probabilities – Extended form of Bayes theorem – Probability Mass Function / Probability Density Function: Properties and their relations – Distribution: Binomial, Poison, Normal and Exponential Distribution – Probability model, mean, variance, skewness and kurtosis of these distributions – Joint distribution of two variables.

Unit 4: Sampling Theory and Applications

Basic concept of sampling – Probabilistic and non-probabilistic sampling schemes – Sampling and non-sampling errors – Concepts of statistic, parameter and sampling distribution – Expectation and standard error of sample mean and sample proportion in the cases of SRSWR and SRSWOR – Unbiased sample variance – Central limit theorem (only statement) – Sampling Distribution: Z, Chi-square, t and F distribution – characteristics (without proof) and uses.

Unit 5: Statistical Estimation and Testing

Point and interval estimation of population mean, proportion and variance – Hypothesis Testing: Hypothesis, Errors and Level of significance – Small sample and large sample tests based on Z, Chi-square, t and F statistic.

Unit 6: Analysis of Variance

Introduction – Different Sources of Variation: Assumptions, Model formulation, Estimation and testing – One-way classified data and two-way classified data with one observation per cell.

- 1. Aczel, A.D. and Sounderpandian: *Complete Business Statistics*, New Delhi, Tata McGraw-Hill Publishing Co. Ltd.
- 2. Gupta, S.C. and Kapoor, V.K.: Fundamentals of Mathematical Statistics, New Delhi, S. Chand.
- 3. Gupta, S.P.: Statistical Methods, New Delhi, S. Chand.
- 4. Hooda, R.P.: Statistics for Business and Economics, New Delhi, Macmillan India Ltd.
- 5. Levin, R.I. and Rubin, D.S.: Statistics for Management, New Delhi, Prentice Hall of India.
- 6. Mathai, A.M. and Rathie, P.N.: Probability and Statistics, New Delhi, Macmillan India Ltd.

Paper 5: Marketing Management

Unit 1: Basic Concepts

Nature, scope and importance of marketing management – Process of marketing – 4 Ps of marketing – Customer value and satisfaction – Product and its classification – Marketing Environment- micro and macro components and their impact on marketing decisions – Issues in marketing & its strategy – STP model and its relevance – PLC: market strategy and market evaluation.

Unit 2: Consumer Behaviour

Basic models and major influencing factors – Consumer decision making process – Models of buyer behaviour – Market segmentation and its bases – Market targeting and positioning – Marketing research – an overview – Various steps and significance of marketing research.

Unit 3: Marketing Communication

Definition, concepts and communication mix – Promotional tools - rationale for their use – Advertisement – definition, objective – Message and media selection – Branding – definition and basic concepts.

Unit 4: Selling

Definition and contemporary role in marketing – Management and important issues relating to Sales Force Management – Physical distribution system – Supply chain management – Channel designing and its management.

Unit 5: Retailing

Definition – Its importance as an important sector – Personal Selling – its role in marketing – On-line marketing – CRM concepts – Goals and process – Pricing decision and strategic pricing.

Unit 6: Service Marketing

Its types and difference with product marketing – 3 special Ps for service marketing and service – Quality gap – Marekting for financial services, tourism etc.

- 1. Kotler, Philip: *Marketing Management*, New Delhi, Prentice Hall.
- 2. Stanton, William, J. and Charles Futrell: Fundamentals of Marketing, New York, McGraw-Hill.
- 3. Saxena, Rajan: Marketing Management, New Delhi, Tata McGraw-Hill.
- 4. Ramswamy, V.S. and Namakumari, S.: Marketing Management, New Delhi, McMillan India.
- 5. Mamoria, C.B.: Principles and Practice of Marketing in India, Allahabad, Kitab Mahal.

Paper 6: Accounting for Managerial Decisions

Unit 1: Introduction

Objectives, nature, scope, creation of data base for operational control & decision making and basic cost concepts in decision making.

Unit 2: Marginal Costing and CVP Analysis

Marginal costing and CVP analysis – Fundamental points of difference between marginal costing and absorption costing – Simplifying assumptions in marginal costing – The marginal cost concepts and their significance from decision point of view – The concept of contribution: its various forms and uses in decision making – The concept of BEP, P/V Ratio, M/S etc.: their significance – Application of the above concepts in decision involving determination of product-mix – Pricing of products – Adding or abandoning a product etc.

Unit 3: Short Term Decision Making

Make or buy decision – Shut down or continue decision – Export Vs. local sale decision – Expand or contract decision – Sell or further process decision – Change Vs. status quo decision – Marketing decisions etc.

Unit 4: Budget and Budgetary Control

Budgets as planning and control instruments – Types of budgets and their significance – Various approaches to budgeting.

Unit 5: Responsibility Accounting

Introduction – Meaning and significance of responsibility accounting – Prerequisites for responsibility accounting – Meaning of responsibility centers – Types of responsibility centers – Relevance of responsibility reporting – Limitations of responsibility accounting.

Unit 6: Divisional Performance Measurement

Periodic evaluation of performance – Overall and divisional profit as a yardstick for periodic performance evaluation – The problems of measurement – Theory of Balance Score Card.

- 1. Aurthony, R.: Management Accounting, Taraporewala.
- 2. Williamson, Dccwcaw: Cost and Management Accounting, Prentice-Hall.
- 3. Hope and Arnold: Accounting for Management Accounting, Prentice-Hall.
- 4. Drucy, C.: Management and Cost Accounting, Chapman & Hall.
- 5. Kaplan and Atkinson: Advanced Management Accounting, Printice-Hall.
- 6. Kishore, Ravi, M.: Cost Management, Taxmann Publishing.
- 7. Docoster, D.T. and Eldon, L.S.: *Management Accounting A Decision Emphasis*, John Willey.
- 8. Bhattacharyya and Dearden: Accounting for Managerial Decisions, Prentice-Hall.
- 9. Walsch, G.A.: Budgeting, Profit Planning and Control, Prentice-Hall.
- 10. Saxena, V.K. & Vashist, C.D.: Advanced Cost and Management Accounting, Sultan Chand & Sons.
- 11. Bhattacharyya, A.K.: Principles and Practice of Cost Accounting, Prentice-Hall.

Paper 7: Strategic Management and Corporate Governance

Unit 1: Introduction

Basic features of a modern organization / corporation – Levels in a Organization: Technical, Managerial and strategic – Organization environment interface – Stake holder's approach to the study of organization – Strategy – Strategic management and related issues – Levels of strategy – Strategic management process – Vision, mission and objectives – Strategic intent.

Unit 2: Analysis and Diagnosis

External analysis and diagnosis – External factors and synthesis or external factors – Industry analysis – Michael Porter's Five-Forces Model – Analysis of internal resources and capabilities and synthesis of internal factors – Core competence – Value-chain analysis – SWOT analysis.

Unit 3: Strategic Options

Alternative Grand Strategies: Stability; Growth; Retrenchment and Combinations – Mergers, acquisitions and joint ventures – Michael Porter's concept of generic strategies – Competitive advantage.

Unit 4: Choice of Strategy & Strategy Implementation

Process of strategic choice – The portfolio approach – Interrelationship between formulation and implementation – Important issues in strategy implementation – Resource allocation – Leadership implementation – Structural considerations etc. (very brief overview) – The balance scorecard approach from a strategic management perspective.

Unit 5: Corporate Governance – A Conceptual Foundation

Concept, nature and importance of corporate governance – Origin and development of corporate governance – Corporate management: Separation of ownership from control – Role of Shareholders: their rights and responsibilities – Role of Board of Directors in Corporate Governance – Executive and non-executive directors – Independent and nominee directors – Corporate governance and ethics.

Unit 6: Corporate Governance in India and the Global Scenario

Contributions of CII – Recommendations on corporate governance by different committees in India – SEBI Guidelines – Corporate governance at the global level – OECD principles – Corporate governance in the UK and the USA: A brief outline – World Bank initiative – Emerging scenario.

- 1. Jauch, L.R. and Glueck, W.F.: Business Policy and Strategic Management, New York, McGraw-Hill.
- 2. David, F.R.: Strategic Management Concepts & Cases, New Delhi, Pearson Education.
- 3. Hunger, J.D., Wheelan and Rangaranjan, K.: *Concepts in Strategic Management and Business Policy*, New Delhi, Pearson Education.
- 4. Pearce and Robinson: Strategic Management Formulation, Implementation and Control, Tata McGraw-Hill.
- 5. Cherunilam, Francis: Strategic Management, New Delhi, Himalaya Publishing House.
- 6. Kazmi, Azhar: Business Policy and Strategic Management, New Delhi, Tata-McGraw-Hill.
- 7. Rao, V.S.P and Krishna, Hari: Strategic Management Text and Cases, New Delhi, Excel Books.
- 8. Roy, Dilip: Discourses on Strategic Management, Asian Publication.
- 9. Prasad, K.: Corporate Governance, New Delhi, PHI.
- 10. Furnando, A.K.: Corporate Governance, New Delhi, Pearson Education.
- 11. Rani, D. Geeta and Mishra, R. K.: Corporate Governance: Theory and Practice, New Delhi, Excell
- 12. Das, Subhas Chandra: Corporate Governance: Codes, Procedures and Systems, New Delhi, PHI

Paper 8 : Quantitative Techniques for Managerial Decisions

Unit 1: Transportation Problem

Basic concept – Procedure for constructing an initial basic feasible solution – Different Methods: North-West corner rule, Least cost method, Vogel's approximation method – Moving towards optimality, Transportation simplex method – Degeneracy in T.P. – Unbalanced T.P.

Unit 2: Assignment Problem

Introduction – Formulation of assignment problem – Assignment algorithm – Solution of assignment problem – Variations of assignment problem – The maximum assignment – Restrictions of assignment unbalanced – Assignment problem.

Unit 3: Queuing Theory

Concept of queuing system and model – Characteristics of queuing model.

Unit 4: Replacement Theory

Basic concept – Replacement policy with and without change in money value – Replacement of items – that deteriorate with time – Impact of maintenance cost in replacement – Limitations of replacement.

Unit 5: Simulation

Introduction – Advantages and limitations of simulations – Elements of simulations process – Application of simulations in different fields.

Unit 6: PERT & CPM

Introduction and basic concepts – Network, Activities, Events, Path, Critical Path, Network Calculations – Determination of the floats – Critical path method – Problem consideration in PERT / CPM – PERT calculation – Project cost determination – Resource scheduling & leveling – Applications of PERT / CPM.

- 1. Swarup, J.K., Gupta, P.K. & Mohan, M.: Operations Research, New Delhi, Sultan Chand.
- 2. Vohra, N.D.: Quantitative Technique in Management New Delhi, Tata-McGraw-Hill.
- 3. Sharma, S.D.: Operations Research, Meerut, Kedar Nath & Ram Nath.
- 4. Philips, D.T., Ravindra, A. & Solberg, J.J.: Operations Research Principles & Practice, New York, Wiley.
- 5. Sharma, J.K.: Operations Research Theory & Applications, New Delhi, Macmillan.

Paper 9: International Business and Finance

Unit 1: Theoretical Foundations of International Business

Basis of international trade – Absolute and comparative advantage – Opportunity cost approach – Heckscher-Ohlin theory – Factor price equalization – Leontief paradox.

Unit 2: Trade Policy

Free trade and protection – Arguments for protection – Tariffs and Quotas – their economic effects – Dumping and customs union.

Unit 3: Balance of Payments

Form and nature of balance of payments accounts – Equality and equilibrium in the balance of payments – Different systems of adjustment for correcting disequilibrium in balance of payments – Fixed exchange rate system – Flexible exchange rate system – Managed flexibility – Devaluation – Elasticity and absorption approaches – Foreign trade multiplier.

Unit 4: Developments in International Monetary System

Gold standard – Different forms – The rules of gold standard – Rise and fall of gold standard – Bretton Woods System – Collapse of the system – Exchange rate regime since 1973 – International liquidity and SDR – IMF's funding facilities.

Unit 5: Foreign Exchange Market

Exchange rate quotations – Direct and indirect quote – Buying and selling rates – Spot and forward quote – Cross rate – Factors influencing exchange rate – Impact of inflation – Absolute and relative version of purchasing power parity theory – Interest rate parity theory – Combined effect of interest rate and inflation – Spot market and forward market – Arbitrage and hedging in forward market.

Unit 6: Foreign Exchange Derivatives and Foreign Exchange Risk Management

Currency futures – Options and swaps – Risk of foreign exchange exposure – Types of exposure – Transaction and economic exposure – Need for hedging – External techniques of hedging and internal techniques of hedging.

- 1. Scammel: International Trade and Payments, Macmillan.
- 2. Chacholiades, M.: International Monetary Theory and Policy, McGraw-Hill.
- 3. Soderstein, B.: International Economics, Macmillan.
- 4. Sharan, V.: International Financial Management, Prentice Hall of India.
- 5. Palat, R.: How to Manage Foreign Exchange Risk, Vision Books.
- 6. Vaish, M.C. and Singh, S.: International Economics, Oxford & IBH.
- 7. Jain, Peyrard, Yadav: Foreign Exchange Markets, Macmillan.

Paper 10: Advanced Financial Accounting

Unit 1: Holding Company Accounts

Chain holding – Groups financial reporting including foreign subsidiaries – Conversion in home currency.

Unit 2: Accounting and Reporting of Financial Instruments

Meaning – Recognition – De-recognition and offset – Compound financial instruments – Measurement of financial instruments – Hedge accounting – Disclosures.

Unit 3: Accounting for Banking, Insurance and Electricity Companies

Banking: Legal provision, Books and Accounts: Final Accounts – Insurance: Legal provision, Books and Accounts of General and Life Insurance Companies – Electricity: Legal provision, Final accounts including double accounts system of electricity companies.

Unit 4: Accounting Relating to Liquidation of Company

Meaning – Statement of affairs – Liquidator's final statement of accounts.

Unit 5: Valuation

Concept of valuation - Valuation of tangible fixed assets - Valuation of liabilities - Valuation of business.

Unit 6: Taxation in Accountancy

Excise duty – Custom duty – Central sales tax – Income tax – VAT.

- 1. Chakraborty, H.: Advanced Accounting, Oxford University Press.
- 2. Baker, Lambke and King: *Advanced Financial Accounting*, McGraw-Hill.
- 3. Zeff and Dharan: Readings and Notes on Financial Accounting, McGraw-Hill.
- 4. Shukla, Grewal and Gupta: Advanced Accounts (Vol III), S. Chand & Co.
- 5. Beams, F.A.: Advanced Accounting, Prentice Hall
- 6. Maheshwari, S.N.: Advanced Accountancy (Vol- II), Vikas Publishing House.
- 7. Lewis and Prendrill: Advanced Financial Accounting, Prentice Hall
- 8. Lee, T.A.: Modern Financial Accounting, ELBS.
- 9. William Pickles: Advanced Accounting.
- 10. Yorston, Smith & Brown: Advanced Accounting.

Paper 11: Financial Statement Analysis

Unit 1: Introduction

Concepts of financial statements – Nature of financial statements – Objectives of financial statements – Different types of financial statements: income statement, balance sheet, statement of retained earnings, fund flow statement, cash flow statement, schedules – Limitations of financial statements.

Unit 2: Analysis & Interpretation of Financial Statements

Traditional Approaches Vs. Modern Approaches to financial statement analysis – Classification of financial statement analysis: based on modus operandi and based on materials used – Techniques of financial statement analysis: Comparative Statements, Common-size Statements, Trend Ratios and Ratio Analysis – Problems encountered in financial statement analysis.

Unit 3: Ratio Analysis

Objectives of ratio analysis – Classification of ratios – Ratio formation – Ratio interpretation – Practical methods of ratio analysis: Time Series (intra firm) Analysis, Cross Sectional (inter firm) Analysis, Residual Analysis and Multivariate Analysis.

Unit 4: Multivariate Ratio Analysis

Concept, objectives, uses and limitations – Univariate analysis Vs. Multivariate ratio analysis – Application of statistical tools in financial statement analysis.

Unit 5: Fund Flow Analysis and Cash Flow Analysis

Fund flow analysis (advanced level) – Cash flow analysis (advanced level).

Unit 6: Financial Distress Prediction (FDP)

Importance of FDP – Problems in defining financial distress – Univariate and multivariate models of FDP.

- 1. Foster, G.: Financial Statement Analysis, Englewood Cliffs, NJ, Prentice Hall.
- 2. Foulke, R.A.: *Practical Financial Statement Analysis*, New York, McGraw-Hill.
- 3. Hendriksen, E.S.: Accounting Theory, New Delhi, Khosla Publishing House.
- 4. Kaveri, V.S.: Financial Ratios as Predictors of Borrowers' Health, New Delhi, Sultan Chand.
- 5. Lev, B.: Financial Statement Analysis A New Approach, Englewood Cliffs, NJ, Prentice Hall.
- 6. Maheswari, S.N.: Management Accounting & Financial Control, New Delhi, Sultan Chand.
- 7. Myer, J.N.: Financial Statement Analysis, NJ, Prentice Hall.
- 8. Porwal, L.S.: Accounting Theory An Introduction, New Delhi, Tata-McGraw-Hill.

Paper 12: Financial Management

Unit 1: Introduction

Definition, Scope and objective – Decision areas in financial management – Time value of money – Future value & present value of a single amount and annuity.

Unit 2: Cost of Capital

Sources of capital – Determination of costs of specific sources of capital – Weighted average cost of capital – Weighted average marginal cost of capital – CAPM and cost of capital.

Unit 3: Capital Budgeting

Capital budgeting techniques - Capital budgeting under constraints - Capital budgeting and corporate strategy.

Unit 4: Capital Structure

Capital structure and firm value – Various approaches – Traditional position and M-M proposition – Taxation and capital structure – Modern theories of capital structure.

Unit 5: Dividend Policy

Dividend policy and firm value – Various models – Traditional position and M-M proposition – Modern practitioner's view (rational expectation model and dividend policy of firm).

Unit 6: Working Capital Management

Management of working capital and its various components – Models of working capital financing.

- 1. Bhattacharyya, Hrishikesh: Working Capital Management Strategies and Techniques, New Delhi, Prentice Hall.
- 2. Bhalla, V.K.: Financial Management, Anmol Publication.
- 3. Brealey, Ricard, A. and Steward, C. Myers: Principles of Corporate Finance, New Delhi, McGraw-Hill.
- 4. Chandra Prasanna: Financial Management, New Delhi, McGraw-Hill.
- 5. Khan, M.Y. and Jain, P.K.: Financial Management, New Delhi, Tata-McGraw-Hill.
- 6. Levy and Sarnat: Capital Investment and Financial Decisions.
- 7. Pandey, I.M.: Financial Management, New Delhi, Vikas Publishing House.
- 8. Van Horne J.C.: Financial Management and Policy, New Delhi, Prentice Hall.
- 9. Weston J. Fred and Brigham Eugene, F.: Managerial Finance.

Structure of the Syllabus (For the Academic Session 2011-2013)

For M. Com. Part II Examination		600 Marks
Paper 13:	Computer Applications in Business – I	50 Marks
	Or,	
	Entrepreneurship Development	
Paper 14:	Computer Applications in Business – II	50 Marks
	Or,	
	Information Technology and E-Commerce	
Paper 15:	Direct Taxes	50 Marks
Paper 16:	Indirect Taxes	50 Marks
Paper 17:	Corporate Reporting – I	50 Marks
Paper 18:	Corporate Reporting – II	50 Marks
Paper 19:	Security Analysis	50 Marks
Paper 20:	Portfolio Management	50 Marks
Paper 21:	Advanced Financial Management	50 Marks
Paper 22:	Advanced Cost Management	50 Marks
Paper 23:	International Accounting	50 Marks
Paper 24:	Indian Financial System	50 Marks

Paper 13: Computer Applications in Business - I

Unit 1: Computer Fundamentals

Introduction; Classification of computers – Operating systems – History of computers – Characteristics of computers – Basic elements of data processing – Computer organization – Concept of number systems.

Unit 2: Transaction Processing System

Concept of transaction processing system – Transaction processing cycle – Components of the transaction processing system.

Unit 3: Introduction to C

Introduction to basic structure of C program – Character set, Keywords, Identifiers, Constants, Variable – Developing simple programs in C language – Operators: arithmetic, relational, logical and assignment, increment and decrement operators, conditional operators – Operator precedence and associativity – Arithmetic expression evaluation and type casting – Formatting input and output of data – Control Structure: 'Simple if' and 'nested if' statement, 'if-else' statement, 'while loop', 'do-while loop', 'for loop', 'switch' statement.

Unit 4: Introduction to DBMS and RDBMS

Concept of DBMS – Purpose of database system – Instances and schemes – DDL, DML – Database users – Entity-Relationship Diagram (ERD) – Concept of entity and entity set – Attributes – Concept of keys – The relational database model – Relation and its instances – Table and tuples – Date types – Table handling – create, modify, delete, insert – Query using SQL commands.

Practical:

- 1) Application of spreadsheet in business;
- 2) Introduction to C: Developing simple C program;
- 3) RDBMS Lab: Managing database needed for a company or organization running different queries using any RDBMS (My SQL / ORACLE).

- 1. B. Balagurusami: *Programming in ANSI C*, Tata-McGraw-Hill.
- 2. Gottfried, Bryan: *Programming with C*, Tata-McGraw-Hill.
- 3. Korth, H.: Database Management Systems, Tata-McGraw-Hill.
- 4. Bayross, Ivan: Database Concepts and Systems, SPD.
- 5. Abbey, M.: *Oracle 81 A Beginner's Guide*, Oracle Press, TMH.
- 6. Mastering Excel-2000, Premium Edition, BPB Publication.

Paper 13 (Alternative): Entrepreneurship Development

Unit 1: Nature of Entrepreneurship

Concept of entrepreneur and entrepreneurship – Importance of entrepreneurship – Characteristics of an entrepreneur – Entrepreneurial qualities – Classification of entrepreneurs – Entrepreneurial motivation – Entrepreneurs and managers.

Unit 2: Types of Ownership

Sole ownership – Family venture – Partnership – Company – Cooperative society – International entrepreneur – different forms, licensing, franchising, management contract – Joint venture – Acquisitions and mergers – Strategic partnership.

Unit 3: Theories of Entrepreneurship

Schumpeter's theory - McClelland's theory - Young's theory - Maxweber's theory - Leadership theories.

Unit 4: Steps in Setting up an Entrepreneurial Organization

Development of new products and processes – Selection of a product – Channels of distribution – Analysis of markets – Marketing plan.

Unit 5: Financing of New Ventures

Different methods of financing: equity financing, debt financing – Venture capital – Government grants.

Unit 6: Organizations to Promote Entrepreneurship in India

National Institute of Entrepreneurship and Small Business Development (NIESBUD) – Small Industries Development Organization (SIDO) – Management Development Institute (MDI) – Khadi and Village Industries Commission (KVIC) – Entrepreneurship Development Institute of India (EDII) – A brief account of their activities.

- 1. Walter, C.M.: Entrepreneurship New Venture Creation, Prentice Hall of India.
- 2. Tonabolin, S.H.: Entrepreneurship in Action, Prentice Hall of India.
- 3. EDII A Handbook for New Entrepreneurs, Ahmedabad, EDII.
- 4. Tandon, B.C.: Environment and Entrepreneur, Allahabad, Chug Publication.
- 5. Bhopal, Crisp: Entrepreneurship Development, Tata-McGraw-Hill.

Paper 14: Computer Applications in Business - II

Unit 1: Design of Computerized Commercial Applications

Concept, General form of business application – Account payable – Payroll accounting – Finished goods inventory control – Materials inventory control.

Unit 2: Systems Approach and Decision Making

Systems approach to management – Decision making in MIS – Classification of decisions – Functional information areas.

Unit 3: Advanced Programming in C

Arrays: one dimensional arrays, multi dimensional arrays – Array initialization – String handling: reading and writing – String handling functions – User defined function – Use of function – Argument passing to a function – Call by value and call by reference – Recursion – Pointer – introduction to pointer and developing simple application using pointer.

Unit 4: Advanced Concept of DBMS

Advanced features of SQL – Set operation: union, intersection, minus, joint operation – Set membership – Tuple variables – Set comparison – Testing for empty relations – Aggregate functions – Views – creating database views, advantage of using views – Functional Dependency, Normalization: Concept.

Practical:

- 1) Tally 9 (Advanced level);
- 2) Advanced concept of C: Developing programs using arrays and stings, writing programs using user defined functions, simple program using pointers;
- 3) RDBMS Lab: Developing database using many tables, running complex query using join operations, explore advanced features of SQL.

- 1. Balagurusami, E.: *Programming in ANSI C*, Tata-McGraw-Hill.
- 2. Gottfried, Bryan: *Programming with C*, Tata-McGraw-Hill.
- 3. Korth, H.: Database Management Systems, Tata-McGraw-Hill.
- 4. Bayross, Ivan: Database Concepts and Systems, SPD.
- 5. Abbey, M.: Oracle 8i A Beginner's Guide, Oracle Press, TMH.
- 6. Nadhani, A.K. & Nadhani, K.K.: Tally 9, BPB Publishing.

Paper 14 (Alternative): Information Technology and E-Commerce

Unit 1: Computer Fundamentals

Introduction; Classification of computers – Operating systems – History of computers – Characteristics of computers – Concepts of OS – Basic elements of data processing – Computer organization – Number systems.

Unit 2: IT Tools

- a) MS Excel: Introduction to Excel 2000 Functions of MS Excel Starting MS Excel Excel work environment Performing operating through menus, cell and cell address Components of an Excel workbook Formatting Formula in Excel Introduction to charts Editing and formatting charts Macros; Importing and exporting files.
- b) <u>Tally</u>: Starting Tally, Company features List of accounts Voucher entry Inventory and reports.

Unit 3: Introduction to Programming

I) Introduction to Software:

Definition of software – System Software – Application software – General purpose software.

II) Introduction to Flowcharting:

 $Programming\ process-Program\ analysis-Flowcharts-Program\ flowchart-Introduction\ to\ programming\ language.$

III) <u>Introduction to Algorithm</u>:

Definitions of algorithm - Characteristic of algorithm - Difference between algorithm and program.

IV) Decision Table:

Types of decision table – Steps in preparing a limited entry decision table – Advantages and disadvantages of decision table.

Unit 4: Telecommunication and Networking

Concept of data and signal – digital and analog signal – Data communication model – Communication media – Data rate –

Modulation and demodulation – Network – Advantages of network – Classification of networks – Some example of networks.

Unit 5: Internet

Introduction to internet – Internet components – Application of internet – ISP – E-mail: format, transfer, routing – E-mail protocols – IP address – TCP/IP model – Emerging technologies – Internet and education.

Unit 6: E-Commerce

Concept of e-commerce – e-commerce Vs. traditional commerce – Architecture of e-commerce system – Models of e-commerce – Payment system in e-commerce – Risks – E-commerce security.

- 1. Balagurusami, E.: *Programming in ANSI C*, Tata-McGraw-Hill.
- 2. Gottfried, Bryan: *Programming with C*, Tata-McGraw-Hill.
- 3. Korth, H.: Database Management Systems, Tata-McGraw-Hill.
- 4. Bayross, Ivan: Database Concepts and Systems, SPD.
- 5. Abbey, M.: *Oracle 8i A Beginner's Guide*, Oracle Press, TMH.
- 6. Nadhani, A.K. & Nadhani, K.K.: Tally 9, BPB Publishing.

Paper 15: Direct Taxes

Unit 1: Taxation of Business Income

Corporate and partnership firms – Provisions for set-off and carry forward of losses (Section 70 to 80 of I.T. Act).

Unit 2: Corporate Planning and Corporate Tax Planning

Linkage system – Organization of functional plans – Production management (investment planning) – Marketing management – Human resource management (remuneration planning) – Financial management (tax planning and management decisions): make or buy, lease or purchase, bonus shares, hire purchase or instalment, capital structure decisions.

Unit 3: Tax Planning in Formulation of Strategies

New business setup – Foreign collaboration agreement – Corporate failure and contraction – Close or continue – Restructuring of business – Amalgamation, demerger and takeover programmes.

Unit 4: Provisions of Clubbing of Incomes

Case study based.

Unit 5: Taxation of International Transactions

Transfer pricing.

Unit 6: Tax Management

Return of income – Penalties and prosecutions – Advance payment of tax – Interest – TDS – Refund – Appeals and revisions – Settlement of cases.

- 1. Kanga & Palkhivala: Law and Practice of Income Tax in India, Taxmann Publication.
- 2. Aiyar, V.N.: *Income Tax Planning*, Orient Law House.
- 3. Singhania, V.K.: *Direct Tax*, Taxmann Publication.
- 4. Singhania, V.K.: *Tax Planning*, Taxmann Publication.
- 5. Srinivala, E.A.: Corporate Taxation, Orient Law House.
- 6. Prasad, Bhagawati: Income Tax, Wisha Prakashan.
- 7. Ahuja & Gupta: *Direct Tax Laws and Practice*, Bharat Publishers.
- 8. Ahuja & Gupta: Tax Planning, Bharat Publishers.
- 9. Income Tax Act, 1961, As Amended.
- 10. Income Tax Rules, As Amended.

Paper 16: Indirect Taxes

Unit 1: Introduction

Features, canons of taxation – Direct Vs. indirect taxation – Major reforms in indirect taxation – Tax planning in indirect taxes.

Unit 2: Central Excise Act, 1944

Important definitions – Nature of excise duty – Legislative history – Levy and collection of excise duties – Provisions governing manufacture and removal of excisable goods – Classification of goods – Valuation procedure under the Act and relevant rules – Provision relating to CENVAT – Procedures for export – Duty drawback – Exemption for small scale industries – Assessment procedure – Registration procedures – Demands and refunds – Maintenance of records – Registers and filing of returns – Departmental organizational set up – Adjudication and appellate procedures – Settlement commission – Offences and penalties.

Unit 3: Customs Act, 1962

Important definitions – Levy of custom duty – Types of duty including protective duty – Safeguard duty – Countervailing duty and anti-dumping duty – Exemption from custom duties – Basic principles of classification of goods and valuation of goods – Provisions governing conveyance, baggage, importation and exportation of goods including by posts and stores – Detailed procedures in relation to transportation and warehousing – Custom authorities – Custom ports and warehousing stations – Drawback of custom duties paid.

Unit 4: Central Sales Tax, 1956

Important definitions: inter-state sale, sale or purchase in the course of export or import – Levy and collection of CST – Registration of dealers – Liability of tax – Rate of tax and taxable turnover – Offences and penalties.

Unit 5: Service Tax

Important definitions – Classification of taxable services – Charge of service tax – Nature of service tax – Valuation of taxable services – Basic concepts applicable to all services – Definition of important services – Importance of service tax in India.

Unit 6: Value Added Tax

Important definitions – Reasons for introduction of VAT' – Problems and prospects of VAT – Different types, VAT methodology – Different rates applicable – Method of calculation – VAT scenario in West Bengal

- 1. Datey, V.S.: *Indirect Taxation*, Taxmann Publication.
- 2. Balachandram, V.: Indirect Taxation.

Paper 17: Corporate Reporting – I

Unit 1: Indian Accounting Standards

Concept of accounting standard – Developments of accounting standard – Standard setting process in India – Advantages and limitations of accounting standards – Objectives of accounting standards – Accounting standards in India – Problems on accounting standards.

Unit 2: Accounting for Corporate Restructuring

Methods of corporate restructuring – Accounting for mergers and acquisitions – Accounting and reporting for buy-back of shares – Accounting for demergers – Accounting for Employee Stock Option Plan (ESOP).

Unit 3: Segmental Reporting

Introduction – Accounting standard 17 – Disclosure requirements.

Unit 4: Economic Value Added Statements

Introduction – Limitation of accounting concept – Evaluation of Economic Value Added (EVA) concept – Advantages and limitations of EVA – Concept of MVA and SVA.

Unit 5: Impairment of Assets

Introduction, objective, scope – Identifying an asset that may be impaired – Measurement of recoverable amount – Recognition and measurement of an impairment loss – Cash generating units – Reversal of an impairment loss – Impairment in case of discontinuing operations – Disclosure – Transitional provisions.

Unit 6: Corporate Social Reporting

Concept of corporate social reporting – Corporate social objectives – Social reporting in practice – Corporate social reporting – major heads.

- 1. Compendium of Accounting Standards: The Institute of Chartered Accounts of India.
- 2. Ghosh, T.P.: Accounting Standards and Corporate Accounting Practices, Taxmann Publication.
- 3. Aggarwal, S.: Guide to Accounting Standards, Snowwhite Publication Pvt. Ltd.
- 4. Rawat, D.S.: Students Guide to Accounting Standards, Taxmann Publication.
- 5. Ghosh, T.P.: Economic Value Added A Tool for Business Planning, ICWAI Publication.

Paper 18: Corporate Reporting – II

Unit 1: Accounting for Intangibles

Classification of assets – Characteristics of intangible assets – Concept of brand – Need for brand accounting – Brand valuation models – Brand accounting practices – Concept of goodwill – Accounting for self generated and purchased goodwill – Accounting for negative goodwill – Other intangible assets.

Unit 2: Environment Accounting

Environmental hazards – Meaning of environment accounting – Advantages and shortcomings of environment accounting – Environmental disclosure practice in India – Environment audit: meaning – Objects and process of environment audit.

Unit 3: Value Added Accounting

Meaning, objectives, significance – Approaches to preparation of value added statement.

Unit 4: Human Resource Accounting

Meaning, objectives - Basic premises - Significance - HR valuation models - Indian practices.

Unit 5: Financial Reporting for Financial Institutions

Mutual funds – Non-bank finance companies – Merchant bankers – Stock brokers.

Unit 6: Inflation Accounting

Limitations of conventional accounting – Approaches to Inflation Accounting: CPP and CCA – Indian practices.

- 1. Das Gupta, N.: Human Resource Accounting, Sultan Chand.
- 2. Kolay, M.K.: *Human Resource Accounting*, Kolkata, ICWAI Publication.
- 3. Rao, D.P.: Human Resource Accounting, New Delhi, Inter-India Publications.
- 4. Dutta, U.K.: Environmental Accounting and Disclosure An Overview, Deep & Deep Publications.
- 5. Pramanik, A.K. (ed.): Environmental Accounting and Reporting An Overview, Deep & Deep Publications.
- 6. Gray, R.H. et. al.: Accounting for the Environment, London, Paul Chapman Publishing.
- 7. Das Gupta, N.: Environmental Accounting, New Delhi, Wheeler Publishing.
- 8. Gupta, R.: Inflation Accounting, Tata-McGraw-Hill.

Paper 19: Security Analysis

Unit 1: Securities and Securities Markets

Security – types and characteristics – Segments of securities market – Primary market and secondary markets – National stock exchanges and major international stock exchanges – Security market indicators and their construction.

Unit 2: Security Analysis

Fundamental analysis – Economic analysis – Industry analysis – Company analysis – Technical analysis – important tools – Dow theory – Charts and trend lines – Moving averages.

Unit 3: Efficient Market Theories

Random Walk – Efficient market hypothesis – FAMA's contribution – Test of random walk theory.

Unit 4: Valuation of Stock and Bonds

Security pricing models – Constant growth based trading facility – Equity valuation – Dividends capitalization – Earnings capitalization – Bond analysis – bond returns and prices – Bond management strategies.

Unit 5: Securities Trading and Depository Services

Screen based trading – Internet based trading facility – Contract notes – Brokerage – Demat – Depository services – NSDL and CSDL – Depository participant.

Unit 6: Securities Market Governance

SEBI – its formation – Power and functions – Role of SEBI in Indian capital market – Major reforms introduced by SEBI.

- 1. Fischer and Jordon: Security Analysis and Portfolio Management, Pearson Education.
- 2. Chandra, Prasanna: Investment Analysis and Portfolio Management, Tata-McGraw-Hill.
- 3. Bhalla, V.K.: Investment Management, Sultan Chand.
- 4. Panadian: Security Analysis and Portfolio Management, Vikas Publishing House.
- 5. Fuller and Farell: Modern Investment and Security Analysis, McGraw-Hill.
- 6. Machiraju, H.R.: Working of Stock Exchange in India, Himalaya Publishing House.
- 7. Gordon and Natarajan: *Capital Market in India*, Himalaya Publishing House.

Paper 20: Portfolio Management

Unit 1: Introduction to Portfolio Theory

Risk and return in portfolio theory – Portfolio analysis – Diversification and techniques of risk reduction – Efficient frontier – Optimal portfolio.

Unit 2: Capital Market Theory

Markowitz model - Capital asset pricing model - Capital Market Line - Security Market Line.

Unit 3: Risk Measurement and Risk Analysis

Sharpe's single index model – Arbitrage pricing theory.

Unit 4: Portfolio Selection and Performance Evaluation

Utility function of individual investor – Ranking of portfolios and computation of cut-off points – Application of Lagrangian multiplier – Sharpe optimization model – Buying the index approach – Sharpe's measure – Treynor's measure – Jensen's alpha model – Fama's total selectivity model.

Unit 5: Financial Derivatives

Historical background and development of derivatives in India – Major recommendations of Dr. L. C. Gupta committee – Derivative trading at NSE / BSE – Benefits of derivatives.

Unit 6: Financial Futures, Options and Swaps

Stock futures and stock index futures – Valuation of futures – Hedging with futures – Stock options and stock index options – Valuation of options – Option strategies – Hedging with options – Interest rate swaps – Pricing and valuation of interest rate swaps – Int

- 1. Elton and Gruber: Modern Portfolio Theory and Investment Analysis, International McGraw-Hill.
- 2. Robert Strong: Portfolio Construction, Wiley Publishing.
- 3. Chandra, Prasanna: Investment Analysis and Portfolio Management, Tata-McGraw-Hill.
- 4. Panadian: Security Analysis and Portfolio Management, Vikas Publishing House.
- 5. Harington: *Modern Portfolio Theory*, Prentice Hall of India.
- 6. Vohra and Bagri: Futures and Other Derivatives, Prentice Hall of India.
- 7. Hull, J.C.: Options, Futures and Other Derivatives, Prentice Hall of India.
- 8. Gupta, S.L.: Financial Derivatives, Prentice Hall of India.
- 9. Fischer and Jordon: Security Analysis and Portfolio Management, Pearson Education.

Paper 21: Advanced Financial Management

Unit 1: Concept of Leverage

Business and financial risks – Operating leverage, Financial leverage – Financial leverage and trading on equity – Financial leverage and equity shareholders' return – EBIT-EPS analysis – Total leverage.

Unit 2: Dividend Decision

Rationale for paying dividend – Determinants of dividend policy – Rationale for dividend stability – Bonus shares and stock splits – Share buy-back.

Unit 3: Corporate Restructuring

Concept of corporate restructuring – Significance and forms of corporate restructuring – Provisions under the Companies Act, 1956 – Financial restructuring – Leveraged buy-out – Employees' stock option plan.

Unit 4: Mergers and Acquisitions

Concept, merger wave – Trends and historical evolution – Need and reasons – Legal aspects, Economic aspects, Financial aspects – Different forms – Methods of valuation – Evaluation of regulatory control of M&A in India – Procedures under the Companies Act, 1956 – The SEBI Takeover Regulation Code, 1997.

Unit 5: Risk Analysis in Capital Budgeting

Introduction – Nature of risk – General techniques – Quantitative techniques – Capital budgeting practices in India.

Unit 6: Lease Financing

Concept of leasing – Types of lease agreements – Methods of lease financing – Leasing in India.

- 1. Chandra, P.: Financial Management Theory and Practice, Tata-McGraw-Hill.
- 2. Khan, M.Y. and Jain, P.K.: Financial Management Text and Problems, Tata-McGraw-Hill.
- 3. Pandey, I.M.: Financial Management, Vikas Publishing House.
- 4. Van Horne, J.C.: Financial Management and Policy, Prentice Hall of India.
- 5. Chakraborty, S.K., Rao, K.K. and Sen, P.K.: Financial Management and Control Text and Cases, Macmillan India.
- 6. Schall, L.D. and Haley. C.W.: Introduction to Financial Management, Tata-McGraw-Hill.
- 7. Basu, B.K. (2008): Lectures on Management Accountancy Principles System and Practice, Kolkata, New Central Book Agency.

Paper 22: Advanced Cost Management

Unit 1: Standard Costing and Variance Analysis

Introduction, types of standards – Setting up of standards – Application of standard costing – Control through variance analysis – Computation of variances – Reporting of variances

Unit 2: Activity Based Cost Management

Meaning, Stages in ABC – Activity based cost system installation and operation – Activity based cost management – ABC: a decision making tool.

Unit 3: Transfer Pricing

Introduction - Objectives of transfer pricing system - Methods of transfer pricing

Unit 4: Cost Reduction and Productivity

Meaning of cost reduction – Cost control and productivity – Techniques of cost reduction – Value analysis, Value-added – Learning curve – Quality circles.

Unit 5: Service Costing

Introduction – Collection of costing data in service sector – Costing methods used in service sector – Pricing by service sector: Transport, Canteen, Hotel, Boiler house, Power house, Hospital etc.

Unit 6: Target Costing and Life Cycle Costing

Meaning of target costing and life cycle costing – Impact of target costing on profitability – Target costing control point – Implementing a target costing system – Phases of product life cycle – Product life cycle costing etc.

- 1. Banerjee, Bhabatosh: Financial Policy and Management Accounting, Prentice Hall of India.
- 2. Horngreen, C.T.: Cost Accounting A Managerial Emphasis, Prentice Hall of India.
- 3. Prasad, N.K. & Prasad, A.K.: Principles and Practice of Cost Accounting, Book Syndicate Pvt. Ltd.
- 4. Lal, Jawahar: Cost Accounting, Tata-McGraw-Hill.
- 5. Ghosh, Jayanta: Management Accounting, Kolkata, Bhattacharjee Brothers.
- 6. Maheswari, S.N.: Management Accounting and Financial Control, Mahavir Book Depot.
- 7. Saxena, V.K. and Vashist, C.D.: Advanced Cost and Management Accounting, Sultan Chand.
- 8. Bhattacharya & Dearden: Accounting for Managerial Decisions, Prentice Hall of India.
- 9. Daff, Trevor: Cost and Management Accounting, Woodhead Faulkner.
- 10. Basu, B.K. (2008): Lectures on Management Accountancy Principles System and Practice, Kolkata, New Central Book Agency.

Paper 23: International Accounting

Unit 1: Introduction

Importance of comparative accounting – Nature and growth of multinational operations – Major international differences in financial reporting – International classification of financial reporting.

Unit 2: Comparative Accounting

Financial reporting in the UK, USA, Germany and Japan.

Unit 3: Reporting and Disclosure

Development: voluntary and regulatory disclosure requirements – Reporting and disclosure practices – Corporate governance disclosures – Implications for users.

Unit 4: Foreign Currency Translation

Introduction – Reasons for translation – Translation methods – Translation accounting development – Foreign currency translation and inflation: the US initiative, the UK approach, the IAS approach; foreign currency translation elsewhere.

Unit 5: International Accounting Standards

IASB – its structure, recognition and support – Accounting standard setting process – US Securities and Exchange Commission response to IFRS – European Union harmonization – Other international bodies.

Unit 6: Convergence

Introduction, need, process, trend – IFRS – Global reporting practices.

- 1. Frederick, D.S. Choi and Gary, K. Meek: International Accounting, Pearson Education.
- 2. Christopher, Nobes and Robert Parker: Comparative International Accounting, Pearson Education.
- 3. Shirin Rathore: International Accounting, Prentice Hall of India.
- 4. Gerhon, Helen: Accounting An International Perspective, McGraw-Hill.

Paper 24: Indian Financial System

Unit 1: Nature and Role of Financial System

Money and the payments system – Different concepts and kinds of money – Theory of money supply determination – Different measures of money supply in India – Credit and the financial system – what is financial system; – Structure of financial system – Financial intermediaries: the economic basis of financial intermediation – Financial system and economic development – Theories of the impact of financial development on savings and investment – Meaning and process of financial development.

Unit 2: Commercial Banks

Definition, Classification and functions of commercial banks – Balance sheet of a commercial bank – Theories of commercial bank liquidity – Credit creation by commercial banks – Growth and structure of commercial banks in India – Narasimham Committee report and reform of the banking sector in India – Prudential norms – Universal banking.

Unit 3: Reserve Bank of India

Organization and functions – Role of RBI as currency authority, as banker to government, as bankers' bank, as exchange control authority – Role of RBI as promoter of the financial system – Monetary policy of the RBI – Techniques of monetary control.

Unit 4: Money Market

The structure of financial markets – Money and capital markets – meaning, constituents and functions of money market – Call money market, Treasury bill market, Commercial bills market – Markets for commercial papers and certificates of deposits.

Unit 5: Capital Market

Government (gilt-edged) securities market – Industrial securities market, New issue market, Secondary market – Stock exchanges in India.

Unit 6: Financial Services

Nature of financial services – Fee based and fund based services – Credit rating – Factoring and forfeiting – Merchant banking, Venture capital.

- 1. Bhole, L.M.: Financial Markets and Institutions, Tata-McGraw-Hill.
- 2. Khan, M.Y.: Indian Financial System, Tata-McGraw-Hill.
- 3. Varshney, P.N. and Mittal, D.K.: *Indian Financial System*, Sultan Chand.
- 4. Pathak, B.V.: Indian Financial System, Pearson Education.
- 5. Gupta, S.B.: Monetary Economics Institutions, Theory and Policy, Sultan Chand.
- 6. Khan, M.Y.: Financial Services, Tata-McGraw-Hill.
- 7. Machiraju, H.R.: *Indian Financial System*, Vikas Publishing.
- 8. Fabozzi & Modigliani: Capital Markets Institutions and Instruments, Prentice Hall of India.
- 9. Mishkin & Eakins: Financial Markets and Institutions, Pearson Education.
- 10. Fabozzi, Modigliani, Jones & Ferri: Foundations of Financial Markets and Institutions, Pearson Education.