



भारतीय प्रबंध संस्थान बेंगलूर  
INDIAN INSTITUTE OF MANAGEMENT  
BANGALORE

Executive  
Post Graduate  
Programme in  
Management

EPGP

one year full-time residential programme



Empowering the next Generation of Leaders



# THOUGHT **ACTION** LEADERSHIP

EPGP is all about creating global leaders who possess the ability to think and the courage to act. The programme equips participants with the knowledge required to unbundle the complexities of a global and dynamic business world. Armed with on average a decade of experience, put to the test by peers and professors alike for a year, EPGP prepares them to take on greater challenges

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# The Director's Message

A bias for action based on rigorous analysis and rich understanding of the complexities of the organizations around us - learning from faculty, peers, leaders in the society, from business history and from sciences - that is the learning ambience of the Indian Institute of Management Bangalore. The one year at IIMB's Executive Post Graduate Programme in Management (EPGP) will be a year that will change you forever.

For more than three and a half decades IIMB has been teaching executives in various types of organizations, globally, at different levels. Our faculty, who are internationally recognized, have been doing research on and consulting for corporations as well as non-traditional organizations. We have been leaders in choosing innovative pedagogies and approaches for instruction and our international collaborations provide us with a unique perspective on issues facing organizations globally. Our alumni, around the world, lead organizations from investment banking to consulting and from social organizations to the government. We provide one of the best eco-systems for nurturing high-tech entrepreneurship for our students and alumni.

You will receive an excellent management education from one of the world's best management schools, from a global, cultural and social perspective. The hands-on and interactive nature of the programme will further enhance your ability to lead and manage in a dynamic global economy. We offer you a rare opportunity to address some of the big issues facing the world today - bring your passion and ability to work hard and we will provide you with the context and equip you with the tools to untie these complex knots!

Come explore the world of excellence at IIMB, grow with us and contribute to the betterment of society, wherever you are!



*The one year at IIMB's Executive Post Graduate Programme in Management (EPGP) will be a year that will change you forever.*

**Pankaj Chandra**  
Director, IIMB



# Explore the world of **excellence** at **IIMB**

Established in 1973, the Indian Institute of Management Bangalore (IIMB) is now widely acknowledged as one of the premier management institutes in India, with an international reputation for the quality of its post-graduate and doctoral level programmes.

IIMB is renowned for the excellence of its faculty who have studied and taught at some of the best universities in India and abroad. Their research regularly appears in leading publications and academic journals around the world. They bring vast industry, consulting and academic experience into the classroom making for a unique and stimulating learning environment.

IIMB occupies a verdant 100-acre campus in south Bangalore, with striking all-stone architecture, landscaped gardens and world-class infrastructure. Its location in India's high technology capital puts it in close proximity to some of the leading corporations in the country, ranging from IT to consumer product companies, giving IIMB the opportunity to integrate classroom knowledge with extensive industry interaction.

## **International Recognition for IIMB**

IIMB was awarded EQUIS accreditation (European Quality Improvement System) from the European Foundation for Management Development (EFMD) which recognizes Institutions that satisfy international standards.

QS Report has ranked IIMB amongst the top ten business schools in the Asia-Pacific region for the last three years.

The Institute was also awarded "5 Palmes", the highest level of recognition, in the Eduniversal Worldwide Business School Rankings, accorded to "business schools with major international influence". Eduniversal has ranked IIMB the Number One business school in South and Central Asia for the fourth consecutive year and positions IIMB in the top 40 amongst the 100 best business schools worldwide.

# The Chairperson's Message

Taking a break from your fast-paced careers to spend a year at school is a testimony to your innate desire for continuous learning, improvement and growth. IIMB's EPGP is uniquely positioned to make your engagement with learning meaningful. In addition to the classroom lessons, assignments, exercises, simulations, case analysis, projects, international immersion, you will learn from your peer group of extremely successful professionals, interact with industry leaders and experts through seminars, conclaves and events, engage in leadership roles and get opportunities to make a difference to the community. Your time at IIMB is a chance to engage with ideas, to reflect and to grow.

IIMB's academic ambience and processes will ensure an enriching and challenging learning experience for you. This well-rounded education will prepare you for engaged citizenship and leadership. Learn from scholars, experts, peers, alumni and achievers from different walks of life as you prepare to lead and impact organizations and society.

I look forward to your joining this truly transformational journey and wish you all the best.

G. Shainesh  
Chairperson, EPGP



# Empowering the next Generation of Leaders



The full-time Executive Post Graduate Programme in Management (EPGP) is an intensive one year residential programme created specifically for professionals with remarkable track records and five to fifteen years of work experience in a wide range of industries.

The EPGP provides students with the same solid foundation in key management concepts and disciplines as a two year MBA, with similar rigor, range of electives, and grading criteria. A key advantage of the EPGP is that the course work builds on the diverse and extensive work experience of the students.

In today's volatile and competitive economic environment, companies face an increasing need for skilled mid-level and senior executives who have the vision and potential to attain top leadership positions. While deep functional and operational expertise is a prerequisite for such executives, their success is also contingent on their ability to perceive and analyze a situation from multiple perspectives and take timely and effective action.

IIMB designed the EPGP specifically to prepare such forward-thinking and creative managers – the business leaders of tomorrow who will create value for their organizations as well as for society.



*After spending ~12 years in USA, I was not sure if I had made the right choice of joining the EPGP program. But IIMB faculty and courses well surpassed my expectations. They are truly world-class, the kind of quality you can expect in any top international MBA school. I am glad I made this choice.*

**Harshit Kumar**  
Class of 2013

*This course is about transformation. It not only imparts knowledge, but reinforces in us the spirit of creative action. One is repeatedly confronted by hard questions and challenges which have no easy answers and a deep reflection ensues. We suddenly discover that we are capable of so much more than we had given ourselves to believe.*

**Yogesh Kumar**  
Class of 2011

*EPGP prompts students to think beyond the classroom context and provides key lessons in leadership. It allows you to persuade others, reconcile differing viewpoints and in the end make rational business decisions.*

**Amit Sidhana**  
Class of 2013



# Distinctive Features of the Programme

## Innovative Content

1

The EPGP focuses on the leadership skills essential for effective senior managers. The content is customized to the needs of experienced managers and is organized around a series of core courses and electives to provide a solid foundation in key management theory and practice. Themes drawn from the realm of the social sciences have been integrated into the programme in a structured manner leading to a nuanced, multi-layered understanding of management issues.

## Access to IIMB Resources

4

A key advantage of the EPGP lies in having access to all the resources and facilities of IIMB. This includes the ability to choose from a broad range of electives and classes offered by other programmes in the Institute, a world class library, and an opportunity to interact with the brightest minds from India and abroad.

## Seminar Series

3

The EPGP incorporates a seminar series, anchored by experts and practitioners in diverse fields such as liberal arts, NGOs, sports, media and international development, as well as prominent members of the corporate world. The broad range of ideas and perspectives from both inside and outside the world of management provides a fertile ground for holistic leadership development.

## International Immersion

2

The EPGP was designed with a focus on emerging markets at its core, highlighted by an international immersion module which includes an experiential two-week study tour to an emerging economy such as Brazil, South Africa or China, or a recently developed one such as Singapore or South Korea, in partnership with a leading business school in the host country. The intensive analysis, cultural interaction and classroom discussion during the module enable students to broaden their understanding of an increasingly globalized business environment.

## Diversity

5

The composition of the EPGP batch ensures a diverse cohort of participants with wide-ranging skills, backgrounds, exposures and experiences. Learning through peer group exchange and knowledge sharing becomes one of the most powerful aspects of the programme.

# A Solid Foundation

EPGP provides students with a solid foundation in key management concepts and disciplines. The academic year is divided into five terms: two terms devoted to core courses, one term for the International Immersion module, and two terms primarily for electives. The performance of students is graded through a combination of quizzes, case analysis, project submissions and term papers. Evaluation is subject to the faculty's discretion and Institute guidelines.

Core courses are compulsory for all EPGP students and concentrate on the range of knowledge and skills required of all successful senior managers.

On completion of the core courses, students have the choice of a broad range of electives to align with their career objectives and personal interests. In addition to electives designed specifically for the EPGP, students also have access to designated electives from other Institute programmes including the two year PGP, the PGSEM and the PGPPM, each offering specialized topics of study.

Students also have the option of undertaking a Comprehensive Project or an Independent Study project to apply learning from the programme to a real management problem or an impending business opportunity.

## Core courses

**Business Law:** In the context of the current business environment, managers need to understand the basics of business law and its application in day to day issues. The course deals with the essential features of the Indian legal system, including the Constitution; how globalization affects the Law and Legal Institutions; and the different forms and principles of Civil and Tortious liabilities.

**Competition and Strategy:** The course provides students with a general management perspective to help them view the firm in its totality and in the context of its environment. The various tools and frameworks used enable students to understand how firms create and appropriate value.

**Corporate Finance:** The course aims to familiarize students with the concept of time value of money and its applications in financial decision making. It provides a framework for the sources of long-term finance, cost of capital and capital structure, and analyses the capital market involving investors/ institutions and instruments.

**Corporate Governance and Ethics:** The course provides a creative and critical environment that raises questions, recognizes complexity and identifies paradoxes relating to the study and application of corporate governance and ethics. It uses practical examples and approaches both from within India and abroad.

**Cost Management:** The course is built around cost competitiveness and cost leadership in the broad context of Michael Porter's generic competitive strategies. It covers topics such as Cost-Volume Profit analysis, Activity Based Costing, standard costing and cost allocation.

**Designing Organizations:** The course focuses on how one can design the appropriate organization structure to handle interdependence, manage diversity and cope with uncertainty. The emphasis is on double-loop learning. The course helps students make sense of what is going on around them, so they can better predict and subsequently influence events.

**Emerging economies:** The course provides a primer on emerging economies from several perspectives: economics, finance, strategy, marketing and organizational behaviour. As these economies grow and their political influence increases, managers need to understand the differences in doing business in these economies compared to developed economies.

**Entrepreneurial Management:** The course provides an insight into the managerial challenges involved in identifying new business opportunities, setting up new ventures, and imparting the mindset required to deal with those challenges. The course shows that under comparable conditions entrepreneurial management can be a differentiator that sets apart successful ventures from the rest.

**Financial Reporting and Analysis:** The course analyses the information needs of different categories of users of company financial reports and outlines accounting principles, systems and processes involved in preparing, presenting and interpreting financial reports.

**Macroeconomics:** An understanding of how the overall economy works can help the manager better cope with the business environment. The course focuses on both conceptual and applied aspects of macroeconomics and how a manager can analyze the implications of major macroeconomic developments on the business sector and thereby improve managerial decision making.

**Managerial Economics:** Managerial economics is applied microeconomics and focuses on the issues that are of relevance and importance to managers, including market demand-supply, consumer behaviour, market structure and firm behaviour, uncertainty and externalities, and regulation.

**Managing People and Performance in Organizations:** The war for talent has made it necessary for leaders in organizations to give priority to the human dimension. The role of functional and operating managers in the identification, grooming and motivation of employees is increasingly important. The course engages participants in diagnosis and understanding of human behaviour to enhance management practice.

**Marketing Management:** The course provides an overview of marketing concepts, theory and practice. The emphasis is on understanding the competitive nature of current markets and recognizing that organizational success depends on creating, communicating and delivering value to customer segments in a superior way relative to competitors.

**Operations Management:** OM deals with the transformation of varied resources into goods or services. Several strategies have emerged for improving productivity and quality, reducing costs and delivery times, and enhancing the flexibility and innovative abilities of the firm. The objective of the course is to develop abilities to structure and solve operations related problems in an organization.

**Quantitative Analysis and Modelling:** The course provides a foundation in the use of quantitative methods and decision support systems in managerial decision-making. The course covers two separate areas of quantitative methods namely statistical tools and mathematical modelling.

# Elective Courses

## Corporate Strategy and Policy

- Multi-business Strategy
- Mergers and Acquisitions
- Strategic Leadership
- Managing Alliances
- New Product Development
- Understanding Corporate Failures
- International Business
- Corporate Strategy
- Telecom Strategy
- Strategic Thinking and Decision Making
- Strategic Management in Media and Entertainment Industry

## Economics and Social Sciences

- Decision Analysis and Risk Management
- Current Economic Scenario

## Finance and Control

- Strategic Finance
- Derivatives
- Management Control Systems
- Financial Statement Analysis and Valuation
- Management of Commercial Contracts
- Banking, Financial Markets and Systems

## Organizational Behaviour and Human Resources Management

- Inclusive Business Models

## Marketing

- Business to Business Market Management
- Pricing Strategy
- Creative Marketing
- Retail Management
- Competitive Marketing Strategy
- Brand Management
- International Marketing
- Strategies and Tactics of Going to Business Markets
- Research for Marketing Decisions
- Services Marketing and Management
- Product Management

## Production and Operations Management

- Technology and Operations Strategy
- Supply Chain Management
- Strategic Management of Services
- Project and Portfolio Management
- Business Process Improvement
- Managing E-Business

## Quantitative Methods and Information Systems

- Business Data Mining and Decision Models
- Business Forecasting

## Entrepreneurial Learning

- Developmental Entrepreneurship

The specific core courses and electives offered may vary from year to year.



## Comprehensive Project

Students have the option of undertaking a Comprehensive Project in lieu of 3 credits worth of electives. The Comprehensive Project, done under the direction of a faculty member, examines a contemporary live issue/topic pertaining to either a specific company or an industry. The objective of the project is to apply the concepts and methodologies learnt in the programme to real-world management issues and to integrate classroom learning with practical experience.

Comprehensive Projects can be done by an individual student or jointly by a team of two students during either the 4th or 5th term.

## Independent Study

Independent Study offers a student the opportunity to develop a business perspective that integrates the knowledge and skills acquired in various management disciplines like Marketing, Finance and Human Resources, with hands-on consulting experience.

As part of the Independent Study, the student will identify an organization/company that requires a process improvement or solutions to a real life organizational problem. Under the guidance of a multi-disciplinary team of faculty, the student will interact closely with the management of the organization and act as consultant, adviser and external change agent over a period of two terms in lieu of 6 credits worth of electives.

At the end of the study, the student is expected to provide a tangible and implementable solution to the organization.

# International Immersion

The International Immersion module is designed to give students insights into the economic, social, political and cultural life of emerging economies such as China, Russia, Brazil and South Africa or developed countries such as Singapore or South Korea. As the first part of the module, there is a pre-immersion session at IIMB for a week. Industry specialists, speakers from the Ministry of External Affairs, officials from the country to be visited and other experts visit IIMB to give lectures on the country, its society and the economic challenges it faces.

The class then travels to the country to spend two weeks hosted by one of the top local business schools. They attend lectures on the country's economy and society with specific emphasis on issues affecting business and industry; go on field visits to local plants and corporate offices; meet with business and government leaders; and attend cultural events and visit historical sites to help them understand the intricacies of the country.

The class is divided into groups of five or six members to work on company-based projects. They start the preliminary background preparation in May and complete their projects during the international immersion. After returning from the trip, each student prepares a report on his or her key experiences and also contributes to a report on the group projects



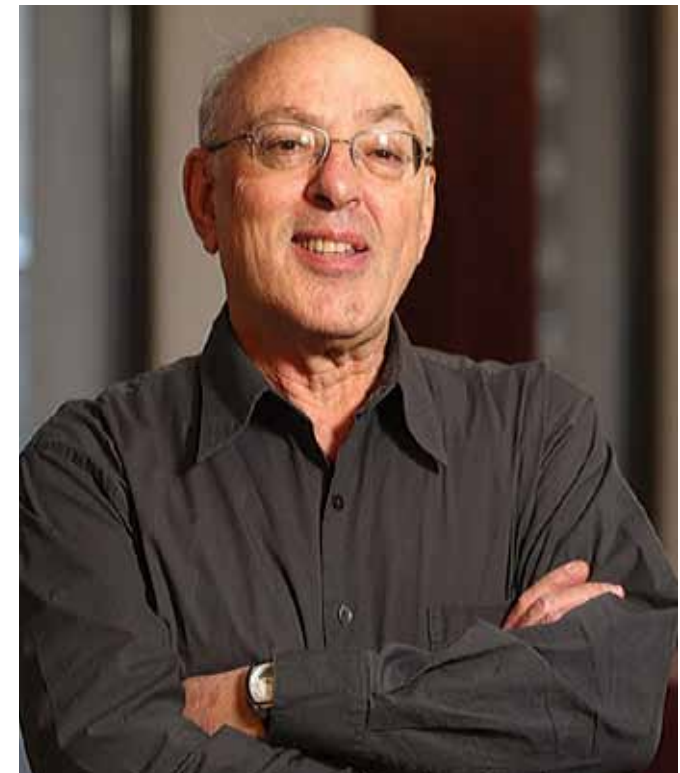
# Seminar Series: Management and Beyond

The EPGP Seminar Series provides a platform for students to engage with eminent personalities from different walks of life – artists, scientists, media figures and representatives of NGOs. Prominent members of the corporate world are also invited to campus as part of the EPGP Industry Interaction Initiative iCube.

Organized by the EPGP students themselves, the seminars take place throughout the year approximately once every fortnight. The informal sessions facilitate candid exchanges with the speakers and the presence of these well-known figures enriches the vibrant campus culture at IIM Bangalore.



**Padmabhushan Sri. Jatin Das**  
Contemporary artist, painter and sculptor



**Prof. Henry Mintzberg**  
Internationally-renowned management thinker

# Clubs @ IIMB

To enrich the academic experience, EPGP students have formed several clubs focusing on sectors that are of key interest. Each batch has the opportunity to start new clubs and interest groups based on its priorities.

**ConQuest** is the EPGP consulting club, formed with the intention of preparing students for a career in consulting. The club interacts with industry through live projects, career counselling and events such as conclaves and panel discussions. The members of the club also work together to provide consulting services on a variety of projects in different organizations.

**Spark** is the Innovation club of EPGP. The club's vision is to learn the art and science of innovation and apply it to solve real life problems. To understand the nature of innovation, the club organises discovery sessions, with presentations on topics such as design-thinking, ideation methods, and latest innovation concepts. Members use the learning from these sessions to find solutions for socio-economic, civic and business problems. These solutions can be in the form of prototypes, publications or presentations. Ultimately, the club aspires to spark creative thought among its members and instill an innovation attitude for life.





Two gold medals are given every year to the students from the graduating class.

## Gold Medal for First Rank

The First Rank will be decided on the basis of Academic Performance across all the terms of the programme.

## Gold Medal for All Round Performance

The second gold medal will be based on all round performance, determined by a variety of criteria with input from faculty and students.



# Career Support

IIMB provides placement assistance to all students of EPGP. The Career Development Services Office (CDS) works closely with the EPGP Student Placement Committee on the campus recruitment process.

CDS and the student placement committee work together to reach out to companies and invite them to participate in the placement process. CDS supports and facilitates the campus placement interviews in accordance with the placement policies which are framed at the beginning of the academic year

Prior to the placement interviews, students have access to various career support activities which help them improve their skills as well as make better career decisions including

- Resume workshop
- Interview skills workshop
- Career mapping and counseling sessions

Placements for EPGP graduates have been improving year on year and the class of 2013 had the best results to date. Most of the students achieved significant career enhancement, moving into jobs in new functions and sectors with a substantial jump in position, remuneration and level of responsibility.

The number of companies recruiting from EPGP has grown every year. They represent a wide diversity of industries and sectors with more than 50% being repeat recruiters.

For further information see <http://www.iimb.ernet.in/postgraduate/epgp/placements/general-info>

# Alumni Association

The IIMB Alumni Association provides a focal point of contact among alumni from all IIMB programmes to enable them to meet and network with each other and to stay connected with the Institution. EPGP alumni have become particularly active members of the IIMB alumni community and EPGP students have frequent opportunities to interact with them as well as with other distinguished alumni of the Institute who collectively have a wealth of knowledge and experience.

# NSRCEL

The presence of NS Raghavan Centre for Entrepreneurial Learning Cell (NSRCEL) within the campus offers numerous opportunities for entrepreneurially inclined EPGP students to pursue their ambitions in a structured manner. NSRCEL is a world-class Centre of Excellence for seeding, nurturing and promoting entrepreneurship and has successfully incubated many new ventures in the past.



# A Vibrant Campus Life

A vibrant and diverse student community is the life blood of IIMB. The students chosen for EPGP have made splendid contributions in their respective careers with remarkable professional achievements and many have lived and worked around the globe. This diversity in their experience and perspectives nourishes rich discussion and interaction.

Outside the classroom, EPGP students create strong and lasting bonds. Students in the current batch have an impressive range of interests and accomplishments:

- A Technology Entrepreneur who is also a trained naturalist, avid birdwatcher, PADI certified scuba diver and lake conservation activist
- A Lead System Designer in the medical devices industry who has helped organize state level sports meets for the disabled and who uses his passion for backpacking to discover cultures from Sikkim and Bhutan to Malaysia
- A Project Manager who is also a keen marathoner who has run in the Big Sur and San Francisco marathons among others
- A Technology Analyst who is an accomplished HDR photographer whose work has been exhibited in a Soho gallery in New York
- A Software Professional who is a Royal Enfield motorcycle enthusiast who has clocked tens of thousands of kilometers throughout north and south India including the highest motorable road in the world in the Himalayas

## EPGP Partner Club

The partners of EPGP students are actively involved in bringing a rich and engaging social atmosphere to the EPGP experience. The Partner Club organizes group meals, social get-togethers and other activities, where EPGP students and their families can let their hair down and take a break from the rigors of academic life.





*The dimensions of learning offered by the EPGP have been beyond the limits of my imagination --- academic knowledge being only a small part of it. Thanks to each of my classmates, for bringing such rich experience to class and making my EPGP year even more wonderful.*

**Kanya Saseendran**  
Class of 2013

*After spending close to 15 years in industry, it is never an easy decision to take a break and get back to school but the learning and the confidence which EPGP has given me are surely worth the time and effort. The excellent faculty, the program structure and the peer profile made IIMB my first choice for this type of program.*

**Parveen Khokher**  
Class of 2011



# Prayaas

## @ IIMB

EPGP students believe that education is inherently linked to the communities and cities in which they reside. As future leaders, they feel that giving back to society is an integral part of their education. With guidance from members of the faculty, EPGP Batch 2 started an initiative known as Prayaas which has been continued and strengthened by subsequent batches.

Every year, the Prayaas committee looks for new means to reach out to the needy. Service projects range from one day events focusing on Jaipur foot and eye camps to long term initiatives such as adoption of a village with the aim of eliminating child malnutrition



# The Bangalore Advantage

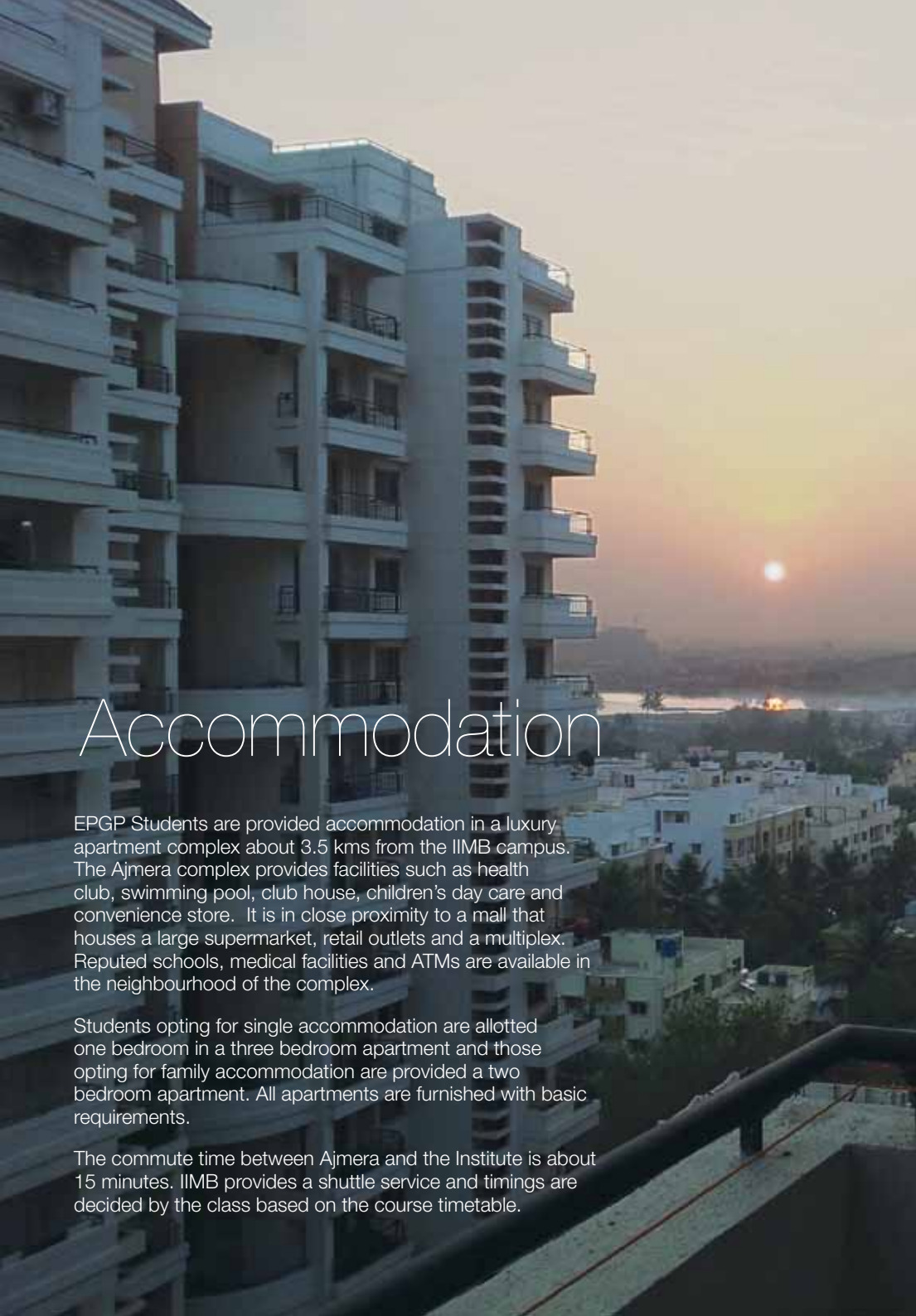
One of Asia's fastest growing cities, Bangalore regularly tops the list of the best places to live in India. As home to more than 250 high-tech companies including IT giants such as Infosys and Wipro, Bangalore is known as the IT capital of India. The city is a key driver of India's economic growth and has marked a place for itself on the global business map as India's Silicon Valley. In addition to IT, Bangalore has a wide mix of industries, including bio-tech and avionics, garment and silk manufacturing, machine tools and consumer product companies.

IIMB and the EPGP thus have frequent opportunities over the course of a year to interact with many prominent companies and business leaders.

Highly cosmopolitan, Bangalore offers a rich cultural life, shopping that ranges from traditional market stalls to glitzy luxury brands and unlimited choice of recreational activities. It is a new age city that has retained all of its old world charm. One can still find long, tree lined roads and sprawling gardens – perfect for enjoying the absolutely fabulous climate. Bangalore enjoys pleasant weather year round. In summer temperatures range between 36°C and 20°C, while in winter temperatures are between 27°C and 12°C.

It is the harmony with which the city accommodates contrasting cultures and opposites that makes the Bengaluru experience truly unique.





## Accommodation

EPGP Students are provided accommodation in a luxury apartment complex about 3.5 kms from the IIMB campus. The Ajmera complex provides facilities such as health club, swimming pool, club house, children's day care and convenience store. It is in close proximity to a mall that houses a large supermarket, retail outlets and a multiplex. Reputed schools, medical facilities and ATMs are available in the neighbourhood of the complex.

Students opting for single accommodation are allotted one bedroom in a three bedroom apartment and those opting for family accommodation are provided a two bedroom apartment. All apartments are furnished with basic requirements.

The commute time between Ajmera and the Institute is about 15 minutes. IIMB provides a shuttle service and timings are decided by the class based on the course timetable.

# Admission & Fees

## Eligibility and Selection

The programme is intended for middle level executives having substantial work experience. The pre-requisites are:

- Graduate in any discipline with a minimum of 50% marks or equivalent CGPA
- 5 - 15 years full-time work experience
- A valid GMAT score
- Proficiency in English

Selection of the candidate is based on the following criteria:

- Academic Background
- Work experience
- Achievements (academic and career related)
- GMAT score
- Statement of Purpose (SOP)
- Two reference letters
- Interview

The selection process is highly personalized, as the committee seeks to learn about each applicant's goals and potential for success in management.

Applications must be submitted online through the web application form on the EPGP website that will be posted when the application process starts.

## Fee Structure

The fees for the class of 2013-14 are based on the type of accommodation opted for:

	Shared Accommodation	Family Accommodation
Fees*	₹ 20,07,500	₹ 21,12,000
International Immersion**	₹ 2,50,000	₹ 2,50,000
Refundable Caution Deposit	₹ 20,000	₹ 20,000
<b>Total</b>	<b>₹ 22,77,500</b>	<b>₹ 23,82,000</b>

\*Fees cover Tuition, Course Materials, Computing and Networking, Library, Alumni Association, Student Activities, Career Counselling and Accommodation.

\*\*International Immersion is mandatory. The amount shown is an estimate. The final amount will be charged based on the actual costs.

Note: Fees and other conditions subject to change.

# Competitions & Publications

The list of accomplishments of EPGP students is wide-ranging and impressive:

- A team from the EPGP won first prize at the all-India “Crack the Case” Competition hosted by Dainik Bhaskar Group, coming out on top over 340 submissions from top B-schools and prominent consulting firms. Even more impressive – another EPGP team placed second!
- Members of an EPGP team were National Level Finalists in the D’Construct 2012 case competition organized by Diamond.
- An EPGP team won first prize in the Vista Operations Case Analysis Competition across all IIMs. Another team were national level finalists in the NMIM’s Marketing Competition.
- An EPGP student took first place in the PharmaSim Comp-XM assessment.

EPGP students have been awarded multiple patents with many more patent applications under review. Several have also had papers published in prominent management journals including the South Asia Journal of Management (January-March 2012) as well as in OpsWorld (Volume 2: 2011-2012), the pan-IIM operations magazine. An EPGP student was invited to present a paper at the International Conference on Business Management & Information Systems in Singapore in November 2012.

Increasingly, EPGP graduates are making their mark in India and abroad.

## Professors Speak



*EPGP participants have consistently brought a mature and well-formed perspective to the EPGP class. The EPGP has been specially designed to help these experienced and accomplished professionals gain the managerial learning needed for senior roles. I am sure that they will make substantive contributions wherever they work, and evolve into the leaders of tomorrow.*

**Professor R T Krishnan**  
Corporate Strategy and Policy



*I found the EPGP class to be a mature batch, with high levels of energy and inquisitiveness. My interaction with students both inside the classroom and outside has been perceptive. They were able to draw from their collective experience and ask questions that are relevant in today’s business environment. I believe that any organization which recruits students from this batch will have a rewarding experience*

**Professor Shyamal Roy**  
Economics and Social Sciences



*The EPGP batch is one of the most diverse batches in the programme. The level of sincerity and commitment displayed by the students made my teaching experience a joyful one. In spite of constant pressure, the students were able to produce commendable results. I am confident that this group will add tremendous value to the organizations they will be joining in future. I wish them all the very best in their future professional endeavours.*

**Professor R Vaidyanathan**  
Finance & Control



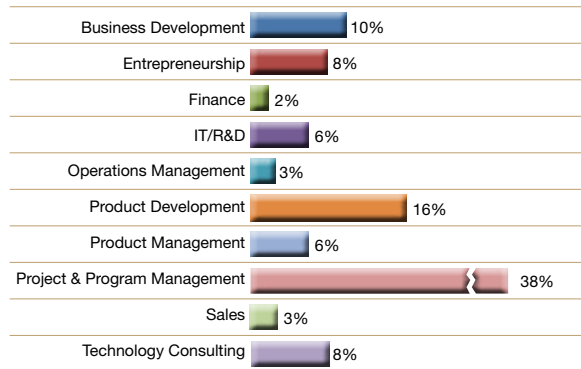
*I have had the opportunity to teach a core course “Managing People and performance in Organizations” for the past three years in EPGP. The diversity of the batches, both in terms of the sectors that they have worked in and the functional experience that they have acquired, is a challenge for the teaching faculty. With several years of work experience, the students actively engage in rich class room discussions that offer an opportunity for both self-reflection and effective peer learning. The output of the batch in terms of case writing and reflective assignments provides opportunity for collaboration between faculty and students. Teaching EPGP students allows the faculty to remain contemporary and relevant.*

**Professor Vasanthi Srinivasan**  
Organisational Behaviour & Human Resources Management

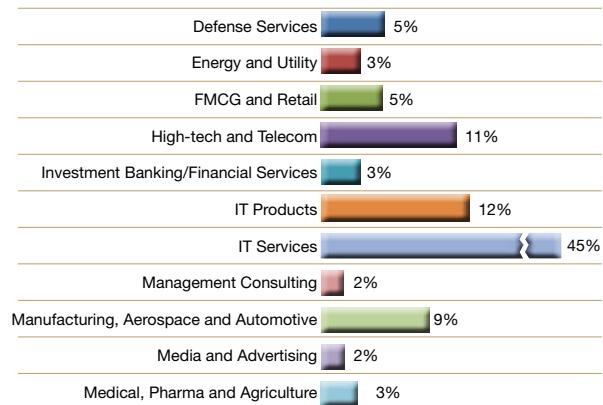


# 2013-14 Class Profile

## Experience by Function

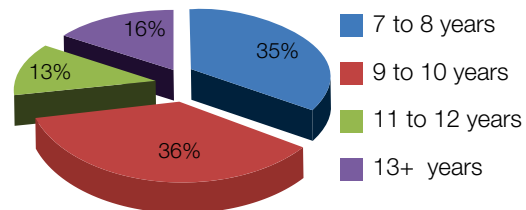


## Experience by Sector



Class enrollment	63
Women students	7
Average age	32
Average work experience	9.5 years
Average international experience	~2 years
Median GMAT	710
Average GMAT	695

## Work Experience



# Faculty

The faculty at IIMB is acknowledged as one of the best in India and has a distinguished reputation internationally. They possess impressive academic credentials and a wealth of industry experience. Collectively having hundreds of research publications to their credit, published in many of the most prominent academic journals in India and abroad, they have also written many influential textbooks.

## CORPORATE STRATEGY & POLICY

**S Chandrashekar**  
PGDM (IIM Calcutta)

**Chirantan Chatterjee**  
Ph.D. (Carnegie Mellon)  
IIMB Young Faculty Research Chair

**Deepak Kumar Sinha**  
Ph.D. (MIT)

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