



FAQs: New Prices for Cisco CCNA and CCNP Composite Exams

Q. What are the new prices of the Cisco® CCNA® and CCNP® Composite exams?

A. Effective June 24, 2008, the price of the CCNA Composite (640-802) exam will be US\$250 or the local currency equivalent worldwide. Candidates still have the option to take two CCNA exams that cover the same topics for a cost of \$125 each. The price of the CCNP Composite (642-892) exam will be \$300. Prices for individual CCNP exams are not changing. For pricing in other currencies, visit: www.pearsonvue.com/vouchers/pricelist/cisco.asp.

Q. Why are the prices being adjusted at this time?

A. Cisco's market analysis indicates that the prices of the CCNA Composite (640-802) and CCNP Composite (642-892) exams are out of line with the market value they provide and with other IT certification exams at the associate and professional level. CCNA certification is one of the most recognizable and highly-valued certifications for IT professionals.

Q. How will these price changes affect Cisco Networking Academy® students?

A. Cisco has increased the discount voucher amount for eligible Networking Academy students to help offset the price increase for the CCNA Composite exam. On average, students may experience a \$5 increase.

Q. Will the price increase affect the retired version of the CCNA Composite (640-801) exam, which Networking Academy students can still access?

A. The price of CCNA Composite exam 640-801 will also increase to \$250, but the discount vouchers related to this exam will also be adjusted to help offset the increase. Networking Academy students will continue to be able to access retired exam versions INTRO (640-821), ICND (640-811), and CCNA (640-801) with promotional codes posted in the Tools section of Academy Connection through July 31, 2009.

The retired INTRO (640-821) and ICND (640-811) exams will not be affected by the price increase. Cisco does not provide discount vouchers for the Cisco CCNP, CCDP®, or CCIE® exams.

Q. If my discount voucher was issued prior to June 24, 2008, may I exchange this voucher to receive a new discount?

A. No, vouchers issued prior to the June 24 price change cannot be exchanged or refunded.

Q. When will the price changes go into effect?

A. The new prices will be effective as of June 24, 2008.

Q. How can I determine the prices of exams in my local currency?

A. For pricing in the local currency of the country where you will take an exam, visit: www.pearsonvue.com/vouchers/pricelist/cisco.asp.

Q. Will I still be able to use a voucher to pay for an exam?

A. Yes, you can continue to apply eligible vouchers to exam fees, subject to the specific terms, conditions, and expiration date of each voucher.

Q. Can academies that purchased pre-paid vouchers for certification exams prior to the price increase on June 24, 2008 exchange them for vouchers that will cover the higher cost of the exams?

A. Yes, academies may participate in the following voucher swap process:

1. Fill out the “Voucher Swap Order Form” posted in the Tools section of Academy Connection. This step requires the original pre-paid voucher information.
2. After completing the form, email it to netacadvouchers@cisco.com with “Networking Academy Voucher Swap” in the subject line.
3. Please note that the current prices for the CCNA composite (640-802), ICND1 (640-822), and ICND2 (640-816) exams apply to both the current and retired versions and academies will be required to pay the price difference for each voucher that is swapped. For the most current prices, please visit www.vue.com/vouchers/pricelist/cisco.asp.
4. New voucher numbers will be issued and the old voucher numbers will be invalidated. Please allow a minimum of five business days for the voucher order to be processed.