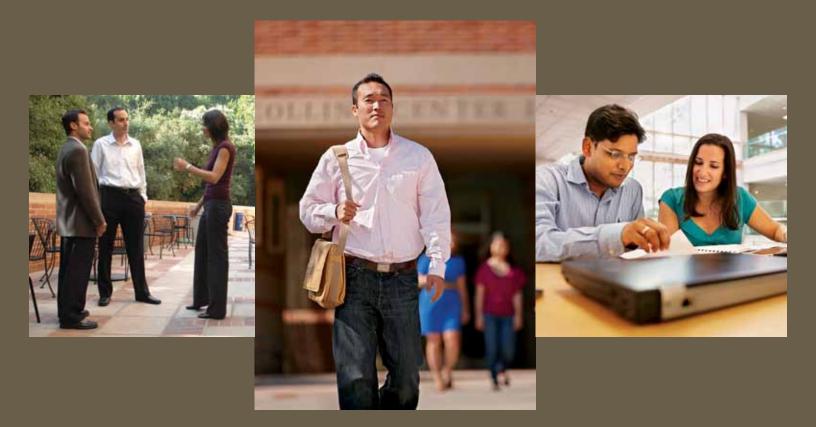
Parker Career Management Center Full-Time MBA 2011 Employment Report







Overview from the Assistant Dean

New Developments

2011 was an exciting year for UCLA Anderson. We completed the first phase of our extensive curriculum change, the introduction of a communications and a career course to our core curriculum. We strongly believe that adding formal presentation skills training, in addition to a structured career-focused course, will equip our students with a superior set of skills as they embark on their searches for internships and post-MBA full-time positions. Feedback from our recruiting partners and students has been extremely positive. The second phase of our curriculum revamp was introduced for the class that entered in September. Our new "flexible" curriculum allows students to choose when to take certain core courses, so they can acquire or sharpen skills early so that they can hit the ground running when they join your firm as summer interns. Finally, the creation of specialized tracks and certificates enables our MBA students to take courses that will deepen their knowledge in specific areas of interest, again with the goal of arming them with the tools to make significant contributions to your businesses as soon as they arrive as interns or full-time employees. Thank you for your support and feedback as we work together to identify ways for our students to provide real value added to your company.

Introducing the Class of 2013

September again brought a stellar group of additions to the Anderson family. We welcomed 377 accomplished, bright and enthusiastic individuals to campus for orientation, and they have already begun to establish their legacy. This group, which hails from over 40 countries and throughout the United States, has been busy learning in the classroom, attending Days on the Job throughout the world, working with local charitable organizations, networking with a wide array of companies and taking advantage of the many opportunities for personal and professional growth that UCLA Anderson has to offer. We look forward to introducing you to this amazing group as we enter summer internship recruiting.

Class of 2011 Employment Highlights

Our most recent graduates, the class of 2011, are already making their mark in the business world. About 90 percent of those seeking employment received a job offer within three months of graduation and over 86 percent of that group accepted an offer by that time. Financial services was the most popular area for graduates in 2011, with 26.5 percent choosing that industry, followed by technology (19.9 percent), consulting (15.3 percent), and media and entertainment (10.7 percent).

In terms of job function, over 31 percent of graduates are performing a finance function at their chosen employer. Consulting/strategy followed with 26 percent, marketing/sales was the next most popular function at 21.1 percent and 7.8 percent of students chose a general management function.

Salaries continued to rebound with the average salary rising to \$103,368, a 6.4 percent increase over 2010. The mean signing bonus jumped as well, increasing 20 percent to \$25,365 and 28 percent of the class reported an average of \$24,478 in additional guaranteed compensation. Interestingly, nearly 25 percent of 2011 graduates received stock and/or equity as part of their compensation package.

We look forward to working with you as you look to fill your needs for superior MBA talent. On behalf of my outstanding colleagues here at the Parker Career Management Center at UCLA Anderson, thank you for your support.

Best,



Robert Weiler Assistant Dean Parker Career Management Center Interim Director, MBA Admissions



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Class of 2012 – Summer Internship

Class Profile
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UCLA Anderson School of Management follows the *Standards for Reporting MBA Employment Statistics* as defined by the MBA Career Services Council (mbacsc.org).

Class Profile

Full-time Employment

EARLY OFFERS

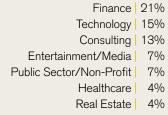
Over 43% of Class of 2011 graduates seeking employment received a full-time offer from their summer internship employers (12% increase from 2010).

Demographic Profile

Total Applicant Pool
Number of Entering Class
Average Age
Average Years of Work Experience 4.8
Women
International Students
Countries Represented
Joint Degree Graduates*

* There were 12 graduates who obtained a Joint Degree with the following graduate programs at UCLA: law, medicine, public health, and urban planning.

Top Pre-MBA Experience by Industry





Employment Profile	U.S. Citizens/ Permanent Residents	Foreign Nationals (w/o permanent U.S. work authorization)	Number of Students	Percent of Total Students
Total Students	268	89	357	100.0%
Students Responding to Employment Survey	/ 241	83	324	90.8%
Seeking Employment	212	69	281	78.7%
Not Seeking Employment	29	14	43	12.0%
Starting Own Company	15	3	18	5.0%
Company Sponsored	9	9	18	5.0%
Other Reasons	5	2	7	2.0%
No Information	27	6	33	9.2%

Top Hiring Organizations | Full-time Employment Class of 2011

(in alphabetical order)

Amgen, Inc.	General Mills, Inc. ⁺	NBC-Universal ⁺
Bank of America Corporation	Goldman Sachs & Company, Inc. ⁺	Pacific Investment Management Co., LLC ⁺
Cisco Systems, Inc.	Google, Inc.	PricewaterhouseCoopers ⁺
Citigroup, Inc. ⁺	Houlihan Lokey [†]	Samsung Corporation t
Clorox Company, The	Intel Corporation ⁺	Walt Disney Company, The
Deloitte Consulting	LiveNation Entertainment ⁺	Yahoo! Inc. ⁺
Ernst & Young LLP ⁺	Microsoft Corporation ⁺	ZS Associates

Over 130 other organizations have hired at least one 2011 graduate.

⁺ These companies are new to this list compared to 2010.

Employment Summary

Full-time Employment

The percent of Class of 2011 graduates with job acceptances by 3 months after graduation increased by almost 6% from 2010. Average Annual Base Salary increased by 6.4% from 2010.

	Number of Students	
Job Offers by 3 months after graduation		
U.S. Citizens/Permanent Residents	194	69.0%
Foreign Nationals	61	21.7%
Job Offers after 3 months after graduation*	4	1.4%*
Job Acceptances by 3 months after graduation	242	86.2%
U.S. Citizens/Permanent Residents	183	65.2%
Foreign Nationals	59	21.0%
Job Acceptances after 3 months after graduation*	6	2.1%*

Source of Employment

Percent of H	lires ²
UCLA Anderson-Facilitated	3.5%
Summer Employer (includes internships found through UCLA Anderson-Facilitated internships)	3.9%
Campus Recruiting Program	3.6%
Other UCLA Anderson Resources/Contacts (includes classmates, alumni, faculty, AMR Program, Price Center, etc.)).7%
Parker CMC Classifieds (Job Postings)	2.9%
UCLA Anderson Club-related Resources	2.5%
UCLA Anderson MBA Career Fair (April 29, 2011)	1.7%
Other Parker CMC Resources/Contacts (Advisor Contacts, Resume Database, Reciprocity, etc.)	.2%
Student-Facilitated	3.5%
Family/Friend/Personal Network (Outside of UCLA Anderson)	1.6%
Summer Employer (includes Student-Facilitated internships)	5.4%
Company Website	1.1%
Indirect On-line Resource (third-party job boards, social media, etc.)	
Pre-Anderson Employer Network	
Other	7.0%

Compensation Summary	Percent of Students Reporting Salary Data ²	Mean	Median	Range
Annual Base Salary	94.6%	\$103,368	\$100,000	\$20,000 - \$188,000
Signing Bonus	57.9%	\$25,365	\$20,000	\$2,500 - \$89,000
Other Guaranteed Compensation ³	28.1%	\$24,478	\$15,000	\$1,032 - \$150,000

Graduates receiving stock and/or equity as part of their compensation package

¹ Percentages were calculated from the number of students who were seeking employment.

² Percentages were calculated from the number of students who accepted employment by 3 months after graduation.

³ Other Guaranteed Compensation includes guaranteed year-end bonus and other cash-equivalent compensation.

It EXCLUDES perquisites such as relocation, automobile, and variable compensation (eg. performance bonus, stock options).

* Data is current as of October 30, 2011

24.4%

Industry Summary Full-time Employment

Class of 2011 graduates entering the Financial Services industry increased to 26.4% from 21.6% in 2010.

Percent of Hires1 Top Industries 70.7%
Consulting Services15.3%Financial Services (Investment Banking).11.6%Financial Services (Investment/Asset Management)7.0%Media/Entertainment (Entertainment)7.0%Technology (Internet Services)6.2%Technology (Software)6.2%Technology (Hardware)5.0%Consumer Products (Household/Personal Products including Toys)3.7%Consumer Products (Food/Beverage Manufacturing)2.9%Healthcare (Pharmaceutical/Biotechnology)2.9%Media/Entertainment (New Media).2.9%
All Others

5.0% of the Class of 2011 Graduates started their own companies during their time at UCLA Anderson in the following industries:

Consulting Services Entertainment/New Media Food/Beverage Manufacturing Private Equity

Real Estate Technology Textiles/Clothing

DID YOU KNOW?

Class of 2011 graduates entering the Technology industry increased to 19.8% from 14.0% in 2010.

Industry Details

Class of 2011 graduates' industry choices spanned over 45 different industry sectors.

			Annual Ba	se Salany ²	Signi	ng Bonus²		Guaranteed
Industry	Percent of Hires ¹	Mean	Median	Range	Mean	Range	Mean	Range
Consulting Services	15.3%	\$117,603	\$125,000	\$30,000 - \$139,000	\$27,200	\$5,000 - \$52,500	\$32,820	\$4,800 - \$150,000
Consumer Products	8.3%	\$95,716	\$95,000	\$75,000 - \$120,000	\$22,269	\$12,906 - \$37,500	\$13,182	\$5,000 - \$25,000
Food/Beverage Manufacturii	ng 2.9%	\$99,083	\$97,750	\$94,000 - \$110,000	\$21,333	\$15,000 - \$25,000	-	-
Household/Personal Produc		\$91,300	\$95,000	\$75,000 - \$100,000	\$24,958	\$20,000 - \$37,500	\$12,333	\$9,500 - \$18,000
Retail	1.7%	\$100,600	\$102,500	\$77,399 - \$120,000	\$16,969	\$12,906 - \$23,000	\$12,817	\$6,453 - \$25,000
Financial Services	26.5%	\$102,951	\$100,000	\$20,000 - \$188,000	\$40,437	\$5,000 - \$89,000	\$44,968	\$10,000 - \$110,000
Diversified Financial Services	s/Retail							
Banking/Credit Cards	2.1%	\$100,000	\$100,000	\$80,000 - \$115,000	\$11,250	\$10,000 - \$15,000	-	-
Insurance	1.7%	\$90,000	\$95,000	\$70,000 - \$105,000	-	-	-	-
Investment Banking	11.6%	\$109,148	\$100,000	\$20,000 - \$188,000	\$50,430	\$25,000 - \$60,000	. ,	\$40,000 - \$100,000
Investment/Asset Managem	ent 7.0%	\$107,059	\$100,000	\$90,000 - \$150,000	\$34,400	\$10,000 - \$50,000	\$34,600	\$14,400 - \$75,000
Private Equity	2.1%	\$106,000	\$115,000	\$50,000 - \$150,000	-	-	-	-
Other Financial Services	2.0%	\$97,500	\$100,000	\$90,000 - \$100,000	\$34,750	\$5,000 - \$89,000	-	-
Healthcare	6.2%	\$105,843	\$107,150	\$80,000 - \$140,000	\$20,455	\$5,000 - \$50,000	-	-
Biotechnology/Pharmaceutic	cal 2.9%	\$102,883	\$103,650	\$90,000 - \$110,000	\$18,000	\$5,000 - \$25,000	-	-
Medical Devices	1.2%			Insufficient Data ²				
Other - providers, insurance,	etc. 2.1%	\$114,500	\$110,000	\$92,500 - \$140,000	\$16,250	\$5,000 - \$20,000	-	-
Manufacturing	3.2%	\$94,075	\$90,000	\$71,500 - \$125,000	-	-	-	-
Media/Entertainment	10.7%	\$95,360	\$100,000	\$48,000 - \$160,000	\$6,500	\$2,500 - \$10,000	\$11,167	\$5,000 - \$24,000
Entertainment	7.0%	\$92,000	\$95,000	\$48,000 - \$110,000	\$6,875	\$2,500 - \$10,000	-	-
New Media	2.9%	\$108,333	\$105,000	\$70,000 - \$160,000	-	-	-	-
Sports	0.8%			Insufficient Data ²				
Non-Profit	2.1%	\$82,250	\$83,000	\$78,000 - \$85,000	-	-	-	-
Petroleum/Energy/Utilities								
(including Clean Energy)	1.7%	\$85,000	\$94,000	\$42,000 - \$110,000	-	-	-	-
Real Estate	2.5%	\$97,333	\$97,500	\$65,000 - \$120,000	-	-	-	-
Technology	19.9%	\$105,360	\$110,000	\$50,000 - \$127,000	\$14,679	\$5,000 - \$39,197	\$16,488	\$1,032 - \$37,489
Computer Related Services/	U							
Outsourcing	0.8%			Insufficient Data ²				
Hardware	5.0%	\$106,075	\$112,500	\$50,000 - \$127,000	\$15,244	\$5,000 - \$39,197	\$12,922	\$1,032 - \$25,000
Internet Services	6.2%	\$106,583	\$112,000	\$90,000 - \$120,000	\$10,000	\$5,000 - \$15,000	\$21,247	\$12,000 - \$37,489
Software	6.2%	\$105,267	\$104,000	\$80,000 - \$125,000	\$15,833	\$5,000 - \$25,000	\$13,000	\$7,000 - \$20,000
Telecommunications/Netwo	0	\$98,825	\$100,000	\$85,000 - \$110,300	\$14,000	\$9,000 - \$25,000	-	-
Other Industries	3.8%	\$102,558	\$97,500	\$60,000 - \$170,000	-	-	-	-

¹ Percentages were calculated from the number of students who accepted employment by 3 months after graduation.

² Compensation data is self-reported. Salary data is not provided for industries with 3 or fewer data points available.

³ Other Guaranteed Compensation includes guaranteed year-end bonus and other cash-equivalent compensation.
 It EXCLUDES perquisites such as relocation, automobile, and variable compensation (eg. performance bonus, stock options).

Function Summary

Full-time Employment

FINANCIAL STRENGTH

31.4% of the Class of 2011 graduates is performing a "finance" role with their hiring organizations.

pp Functions	Percent of Hires
Consulting (Management)	
Finance/Accounting (Investment Banking)	
Finance/Accounting (Corporation Finance/Financial Analysis/Treasur	y)
Marketing/Sales (Brand Management).	
Finance/Accounting (Research/Portfolio Manager)	
Marketing/Sales (Product Management).	
Other (Strategic Planning)	
Other (Business Development)	
General Management (Rotational Program)	
Consulting (Internal)	
General Management (Project Management)	
Operations/Logistics/Supply Chain	

5.0% of the Class of 2011 graduates were **sponsored** and returned to their pre-MBA employers in the following job functions:

Business Development/Corporate Development Commerical Banking/Lending Consulting General Management Investment Banking Operations/Logistics/Supply Chain Research/Portfolio Manager

DID YOU KNOW?

Class of 2011 graduates' career choices spanned over 30 different functions.

Function Details

Full-time Employment



Other Guaranteed

			Annual Ba	se Salary ²	Sig	ning Bonus ²		ensation ^{2,3}
Function	Percent of Hires ¹	Mean	Median	Range	Mean	Range	Mean	Range
Consulting	20.7%	\$115,076	\$120,000	\$30,000 - \$139,000	\$25,237	\$5,000 - \$52,500	\$27,799	\$5,000 - \$150,000
Internal	2.9%	\$100,571	\$95,000	\$90,000 - \$114,000	-	-	\$14,748	\$5,000 - \$37,489
Management	17.4%	\$117,066	\$125,000	\$30,000 - \$139,000	\$26,029	\$5,000 - \$52,500	\$33,236	\$4,800 - \$150,000
Other	0.4%	Ins	sufficient Data ²					
Finance/Accounting	31.5%	\$102,324	\$100,000	\$20,000 - \$188,000	\$36,902	\$5,000 - \$89,000	\$49,083	\$1,032 - \$110,000
Accounting/Audit	ng 0.8%	Ins	sufficient Data ²					
Corporation Finan	ce/Financial							
Analysis/Treasu	y 8.3%	\$101,717	\$104,300	\$65,000 - \$120,000	\$17,731	\$5,000 - \$50,000	-	-
Investment Bankin	g 9.5%	\$102,391	\$100,000	\$20,000 - \$188,000	\$50,225	\$25,000 - \$60,000	\$51,000	\$40,000 - \$75,000
Private Wealth Ma	nagement 2.1%	\$100,000	\$100,000	\$100,000 - \$100,000	\$45,000	\$40,000 - \$50,000	-	-
Real Estate Finance	ce 1.2%	Ins	sufficient Data ²					
Research Analyst/	Portfolio Manager 5.8%	\$108,308	\$100,000	\$88,000 - \$150,000	\$36,500	\$10,000 - \$89,000	-	-
Sales & Trading	1.7%	\$102,500	\$100,000	\$100,000 - \$110,000	\$53,750	\$40,000 - \$60,000	-	-
Venture Capital/P	rivate Equity 2.1%	\$100,000	\$100,000	\$50,000 - \$150,000	-	-	-	-
General Management	7.8%	\$110,911	\$110,000	\$85,000 - \$160,000	\$19,813	\$5,000 - \$45,000	\$16,821	\$12,000 - \$25,000
Executive	0.8%	Ins	sufficient Data ²					
Project Manageme	ent 2.9%	\$110,500	\$106,500	\$85,000 - \$160,000	\$22,000	\$5,000 - \$45,000	-	-
Rotational Program	n 4.1%	\$110,340	\$110,000	\$92,500 - \$127,000	\$18,720	\$5,000 - \$39197	\$16,428	\$7,620 - \$25,000
Human Resources	1.6%	\$89,000	\$90,000	\$86,000 - \$90,000	\$19,042	\$15,000 - \$27,166	-	-
Marketing/Sales	21.1%	\$93,151	\$97,000	\$42,000 - \$125,000	\$16,536	\$5,000 - \$37,500	\$13,632	\$5,000 - \$25,000
Advertising	0.8%	Ins	sufficient Data ²					
Brand Manageme	nt 8.3%	\$96,539	\$97,250	\$48,000 - \$124,000	\$21,464	\$10,000 - \$37,500	\$13,643	\$5,000 - \$25,000
Market Research	1.2%	Ins	sufficient Data ²					
Marketing Consult	•	Ins	sufficient Data ²					
Marketing-Other S	ervices 2.1%	\$99,600	\$100,000	\$80,000 - \$120,000	-	-	-	-
Product Managem	ent 5.4%	\$98,950	\$102,500	\$70,000 - \$125,000	\$11,181	\$5,000 - \$20,000		
Sales	2.5%	\$78,333	\$84,000	\$42,000 - \$110,000	-	-	-	-
Operations/Logistics/	Supply Chain 2.9%	\$95,750	\$98,500	\$78,000 - \$104,000	-	-	-	-
Other	14.4%	\$100,472	\$100,000	\$62,467 - \$170,000	\$14,375	\$2,500 - \$30,000	\$15,926	\$2,115 - \$50,000
Business Develop		\$93,100	\$90,500	\$65,000 - \$120,000	-	-	-	-
Corporate Develop			sufficient Data ²					
Strategic Planning		\$101,885	\$100,000	\$71,500 - \$125,000	\$12,500	\$5,000 - \$15,000	\$11,516	\$2,115 - \$20,000
Other Functions	3.7%	\$112,495	\$115,000	\$62,467 - \$170,000	-	-	-	-

¹ Percentages were calculated from the number of students who accepted employment by 3 months after graduation. ² Compensation data is self-reported. Salary data is not provided for functions with 3 or fewer data points available.

³ Other Guaranteed Compensation includes guaranteed year-end bonus and other cash-equivalent compensation. It EXCLUDES perquisites such as relocation, automobile, and variable compensation (eg. performance bonus, stock options).



Companies that have hired for positions outside the U.S.

A.T. Kearney, Inc. Asahi Glass Corporation (AGC) Bain & Company, Inc. Bank of America Merrill Lynch **BICE** Chileconsult Boston Consulting Group, The BRMalls **Claris Management Consulting** Deloitte Consulting Deutsche Bank AG Doosan Corporation EPG Partners General Electric Company Goldman, Sachs & Company, Inc. Hyundai Insurance Johnson & Johnson Company Legend Capital L'Oreal Mexico, S.A. Microsoft Corporation Nisum Technologies, Inc. Phatra Securities Samsung Corporation Socovesa Tencent Holdings Limited Unilever Walmart Mexico Woori Investment & Securities

Location Details

Full-time Employment

GLOBAL ANDERSON

54.2% of jobs accepted by international students were positions in the United States.

		Annual Base Salary ² Signing Bonus ²		Other Guaranteed Compensation ^{2,3}				
Percent	of Hires ¹	Mean	Median	Range	Mean	Range	Mean	Range
UNITED STATES								
California	71.1%	\$105,077	\$103,000	\$42,000 - \$170,000	\$23,839	\$25,000 - \$89,000	\$19,877	\$1,032 - \$110,000
Southern	47.5%	\$103,035	\$100,000	\$48,000 - \$160,000	\$25,558	\$2,500 - \$89,000	\$23,057	\$2,115 - \$110,000
Northern	23.6%	\$109,202	\$110,000	\$42,000 - \$170,000	\$21,605	\$5,000 - \$57,500	\$15,990	\$1,032 - \$50,000
Northeast	7.4%	\$107,472	\$100,000	\$78,000 - \$131,500	\$33,906	\$5,000 - \$60,000	\$39,125	\$10,000 - \$100,000
Midwest	3.2%	\$104,250	\$99,000	\$86,000 - \$130,000	\$25,521	\$15,000 - \$40,000	-	-
West (excluding								
California)	2.1%	\$99,500	\$102,000	\$90,000 - \$104,000	\$14,375	\$7,500 - \$104,000	-	
Mid-Atlantic	1.7%	\$96,367	\$101,500	\$62,467 - \$120,000		Insufficient Data ²		
Southwest	1.7%	\$110,250	\$102,500	\$86,000 - \$150,000	\$20,000	\$15,000 - \$25,000	-	-
US TOTAL	87.2%	\$105,077	\$104,000	\$42,000 - \$170,000	\$24,779	\$2,500 - \$89,000	\$23,171	\$1,032 - \$150,000
INTERNATIONAL								
Asia & Oceania	8.7%	\$84,575	\$52,500	\$20,000 - \$188,000	\$34,138	\$9,500 - \$60,000	\$25,061	\$4,800 - \$50,000
Latin America	0.1 %	\$04,070	\$52,500	φ20,000 - φ100,000	φ04,100	\$9,000 - \$00,000	φ20,001	\$4,000 - \$30,000
& Mexico	4.1%	\$106,940	\$116,000	\$75,000 - \$135,000	\$31,201	\$12,906 - \$50,000	\$32,273	\$6,453 - \$75,000
a mexico	4.1%0	ψ100,940	ΨΤΙ0,000	φτοιούο - φτοσιούο	ψ01,201	φτ2,300 3 φ00,000	ψυ2,270	φ0,400 - φ70,000
INTERNATIONAL TOTAL 12.8%		\$92,030	\$91,500	\$20,000 - \$188,000	\$32,767	\$9,500 - \$60,000	\$28,879	\$4,800 - \$75,000

¹ Percentages were calculated from the number of students who accepted employment by 3 months after graduation.

² Compensation data is self-reported. Salary data is not provided for functions with 3 or fewer data points available.

³ Other Guaranteed Compensation includes guaranteed year-end bonus and other cash-equivalent compensation.

It EXCLUDES perquisites such as relocation, automobile, and variable compensation (eg. performance bonus, stock options).

ANDERSON OUTREACH

Percent of graduates accepting positions outside of the U.S. increased from 9.1% in 2010 to 12.8% in 2011.

Top Hiring Firms

(in alphabetical order)

The following organizations have hired FIVE or more Full-time UCLA Anderson students during 2010-2011 school year*:

Amazon, Inc. Amgen, Inc. Bank of America Corporation Barclays Capital Boston Consulting Group, The Cisco Systems, Inc. Citigroup, Inc. Credit Suisse Deloitte Consulting Ernst & Young LLP General Mills, Inc.



Goldman Sachs & Company, Inc. Google, Inc. Houlihan Lokey IBM Intel Corporation LiveNation Entertainment Mattel, Inc. McKinsey & Co., Inc. Microsoft Corporation Morgan Stanley NBC-Universal Nestlé USA Paramount Pictures PricewaterhouseCoopers Samsung Corporation Symantec Corporation, USA Trust Company of the West Walt Disney Company, The Warner Bros. Entertainment, Inc. Yahoo! Inc. ZS Associates

Recent Employers

The following firms have hired at least ONE UCLA Anderson student during the 2010-2011 school year*:

A

A.T. Kearney, Inc. Abbott Laboratories ABC News ACA Compliance Group Adobe Systems Inc. AECOM AeroVironment, Inc. Alacer Corp. Amazon, Inc. American Express Company American International Group, Inc. (AIG) Amgen, Inc. Amonix, Inc. AMR Corporation Anschutz Entertainment Group, Inc. Apple, Inc. Applied Materials, Inc. Asahi Glass Corporation (AGC) AT&T Autodesk, Inc.

В

Bain & Company, Inc. Bank of America Corporation Banorte Barclays Capital BetterWorks BICE Chileconsult Big Live Blue Garnet Associates Booz & Company BoozAllen & Hamilton, Inc. Boston Consulting Group, The Boston Scientific Corporation BRmalls

С

Caesars Entertainment California Technology Ventures Capital Group Companies, Inc., The Causeway Capital Management, LLC Celfin Capital Charles Schwab & Co., Inc. Chevron Corporation Chick-fil-A Children's Hospital of Los Angeles CIM Group, Inc. Cisco Systems, Inc. Citigroup, Inc. Citigroup, Inc. City National Bank Claris Management Consulting

Recent Employers



Clear Scope Partners Clicker.com, a CBS Interactive company Clorox Company, The Color Force Compartamos Banco Compass North Capital Cornerstone Research Cove Street Capital Credit Suisse Custom California Craft Beer

D

Dalton Investments Danbe Partners DaVita Corporation De la Rosa Investment Bankers Dealmap, The Deca.tv Del Monte Foods Co. Deloitte & Touche LLP **Deloitte Consulting Delta Product Corporation** Demandforce Demeter Group Dentsu Inc. Deutsche Bank AG Deutsche Bank Berkshire Mortgage DirecTV, Inc. Doosan Corporation Dun & Bradstreet Credibility Corp.

Ε

E. & J. Gallo Winery eBay, Inc. Edison International Education Pioneers Electronic Arts, Inc. EMC Corporation Environmental Defense Fund EPG Partners Epson America, Inc. Ericsson Ernst & Young LLP Experian

F

Factual Inc. Falabella Farmers Insurance Group Ferrazzi Greenlight Fiji Water, a Roll International company Florence Filter Corporation Fook Lee Holdings, HK Forest City Enterprises Forte Capital FOX Entertainment Group Fresh & Easy Neighborhood Market Frito Lay, a Division of PepsiCo.

G

Gap Inc. General Electric Company General Mills, Inc. General Word Development LLC George Smith Partners, Inc. Goldman, Sachs & Company, Inc. Google, Inc. Gores Group, The Gracenote Granite Investment Partners Grant Thornton LLP GraphScience Green Dot Public Schools Green Street Advisors Gumiyo

Н

Henkel Heritage Provider Network Hewlett-Packard Corporation Hogan Lovells LLP Holliday Fenoglio Fowler, L.P. Houlihan Lokey HP Investors HSBC Group, The Hulu LLC Hyundai Insurance

I

Pronto.com, an Interactivcorp company IBM IDC Idea2Results LLC Illumination Entertainment IMG Worldwide IMT Capital Indomina Media Industrial Realty Group Intel Corporation Interactivecorp Intrepid Investment Bankers LLC Intuitive Surgical

Organizations that participated in the 2011 MBA Career Fair (April 29, 2011):

Academy Of Business Leadership Anthelio Healthcare Solutions Inc. Applied Materials, Inc. Beachbody, Llc **Boston Scientific Corporation** California Bank & Trust CapitalSphere DeltaWRX DirecTV, Inc. Edison Mission Energy Ericsson Ernst & Young LLP Estalea Experian Federal Bureau Of Investigation (FBI) Fresh & Easy Neighborhood Market Gallup, Inc. Harbor Freight Tools Highview Media Hippo Works Internet Brands Inc. LiveNation Entertainment

MassMutual, Fraser Financial Group McKesson Corporation Medtronic, Inc. Mercer LLC Mitchell International Molina Healthcare Niagara Bottling, LLC Northwestern Mutual Life Insurance Company OneWest Bank **Opportunity Green** Real Software Systems, LLC RightScale, Inc. Southern California Edison State Farm Insurance Companies Strategic Development Solutions T-Mobile USA, Inc. Trellisware Technologies Unveil Games Visa Western Asset Management Company Yahoo!, Inc.



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Jefferies & Co. Johnson & Johnson Company Johnson & Johnson HeadStart & Healthcare Executive Education Program JP Morgan Chase & Co. Jubak Asset Management

Κ

Kalypso Kayne Anderson Rudnick Investment Management, LLC KeyBank Kimball Tirey & St John

L

L.A.'s Promise Lam Research Leads360 LegalZoom.com Legend Capital Levine Leichtman Capital Partners LG Entrue Consulting Lieberman Research Worldwide Lions Gate Entertainment LiveNation Entertainment L'Oreal Mexico, S.A. Los Alamos National Laboratory Los Angeles Unified School District

Μ

Marin Software Matchbin Mattel, Inc. McKesson Corporation McKinsey & Company, Inc. Medallia Inc. Medtronic, Inc. Metrorer LLC Microsoft Corporation Mitchell International Inc. Mobile Iron, Inc. Moelis & Company Morgan Stanley

Ν

NBC - Universal Nestlé USA Net-A-Porter NetApp Neutrogena Corporation, a Johnson & Johnson company Nisum Technologies, Inc. Nossaman NRG Global

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Oaktree Capital Management OneWest Bank OpenGate Capital Osder Group

Ρ

PA Consulting Pacific Alternative Asset Management Co., LLC Pacific Coast Capital Partners Pacific Investment Management Co., LLC Paramount Pictures Party Earth PayPal, Inc., an eBay company Pelican Holdings, LLC Petgensys, LLC Phatra Securities Pine Tree Investment Planned Parenthood Los Angeles Poplar Forest PricewaterhouseCoopers Princess Cruises Procter & Gamble PRTM

Q

QSC Audio Products

R

Raytheon REDCO RemedyMD ReyLenn Properties Roll International Corporation Roth Capital Partners Royal Bank of Canada (RBC)

S

Sabal Financial Group Salesforce.com Samsung Corporation SanDisk Corporation School-Link Technologies Search Agency, The Sheridan Capital Advisory Shinnecock Partners Shutterfly Simpson Thacher & Bartlett Socovesa Solmentum, Inc. Song Group Inc. Sony Network Entertainment Southern California Edison Southern California Gas Company Spin Master Ltd. Sports Concussion Institute Square (https://squareup.com) St. Jude Medical, Inc. Standard Chartered Bank Steel Partners Steinbrun Hughes & Associates Success Charter Network Suntech Power Surgicount Medical Symantec Corporation



Recent Employers

Т

Taco Bell Corporation Taiyo Pacific Partners, LLC Target Corporation Technicolor Tencent Holdings Limited Tesla Motors TGG Capital Thermo Fisher Scientific Inc. T-Mobile USA, Inc. Toyota Motor Corporation, USA Transamerica Transworld Capital Group Trust Company of the West Twentieth Century Fox

U

U.S. Department of Justice UBS Financial Services Inc. UBS Investment Bank UCLA Anderson School of Management Unilever United Airlines Urban Green Energy US Renewables Group UTi Worldwide, Inc.

V

VAI Global Value Line Consulting Viddy Inc. Visa VMWare

W

Walmart Mexico Walt Disney Company, The Warner Bros. Wedbush Morgan Securities Wells Fargo & Co. West Coast Asset Management Westbrook Partners William Morris Endeavor Entertainment Wilson Sonsini Goodrich & Rosati Woori Investment & Securities World Health Organization WS Capital

Х

Xilinx Corporation

Υ

Yahoo! Inc. YouSendIt

Ζ

Zarhin Advisory, a subsidiary of Gazprom Bank Zillow ZS Associates Zynx Health, Inc.



Class Profile

Summer Internships

Average monthly salary for Summer Internships in 2011 increased by 7.2% from 2010.

Demographic Profile

Total Applicant Pool
Number of Entering Class 360
Average Age
Average Years of Work Experience 5
Women
International Students
Countries Represented

Top Pre-MBA Experience by Industry

Finance | 26% Technology | 17% Consulting | 11% Public Sector/Non-Profit | 5% Real Estate | 5% Healthcare | 4% Marketing | 4% Entertainment/Media | 3%



Employment Profile	U.S. Citizens/ Permanent Residents	Foreign Nationals (w/o permanent U.S. work authorization)	Number of Students	Percent of Total Students
Total Students	269	106	375	100.0%
Students Responding to Employment Survey	265	101	366	97.6%
Seeking Employment	252	78	330	88.0%
Not Seeking Employment	13	23	36	9.6%
Starting Own Company	11	5	16	4.3%
Company Sponsored	1	18	19	5.0%
Other Reasons	1	0	1	0.3%
No Information	4	5	9	2.4%

Top Hiring Organizations | Summer Employment Class of 2012

Abbott Laboratories Amazon.com, Inc. Amgen, Inc. Bank of America Merrill Lynch Cisco Systems, Inc. Citigroup, Inc. Deloitte Consulting Deutsche Bank AG DirecTV, Inc. Education Pioneers Epson America, Inc. Fox Entertainment Group Gap Inc. Goldman Sachs & Company, Inc. Head Start – Johnson & Johnson Management Fellows Program Johnson & Johnson Company Hewlett Packard Corporation IBM Mattel, Inc. McKesson Corporation NBC Universal Nestlé USA OneWest Bank Roll International Corporation T-Mobile USA, Inc. Toyota Motor Corporation, USA Visa Wal-Mart Stores, Inc. Walt Disney Company, The Warner Bros. Entertainment, Inc.

Over 170 other organizations have hired at least one 2012 student for a summer internship.

Employment Summary

Summer Internships

Percent of students obtaining summer internships through the Campus Recruiting Program increased from 32.1% in 2009 to 42.7% in 2011.

	Number of Students	Percent of Students ¹
Summer Internship Acceptances		
U.S. Citizens/Permanent Residents		
Foreign Nationals		
Percent of students doing more than 1 summer internship)	7.9%

Source of Employment

Percent of Students ²
UCLA Anderson-Facilitated
Campus Recruiting Program
Other UCLA Anderson Resources/Contacts (includes classmates, alumni,
faculty, academic internship, AMR Program, Price Center, etc.)
UCLA Anderson Club-related Resource
Parker CMC Classifieds (Job Postings)
Other Parker CMC Resources/Contacts (MBA Career Fair, Resume Database,
Reciprocity, Advisors, etc.)
Student-Facilitated
Family/Friend/Personal Network (non-UCLA Anderson)
Non-Anderson On-Line Resource
Pre-Anderson Employer Network
Other
No Response

Compensation Summary

Stude	nts Reporting Salary Data ²	Mean	Median	Range
Monthly Base Salary U.S. Citizens/Permanent Residents Foreign Nationals	89.7% 68.5% 21.2%	\$6,042 \$6,079 \$5,922	\$6,000 \$6,000 \$6,000	\$500 - \$12,000 \$500 - \$12,000 \$1,000 - \$11,100
Percent of students receiving a signing bonus	10.0%	\$3,000	\$2,500	\$1,000

¹ Percentages were calculated from the number of students who were seeking employment.

² Percentages were calculated from the number of students who accepted summer internship employment.

Industry Summary Summer Internships

Class of 2012 students doing summer internships in Investment Banking and Management Consulting industries combined increased by 41% from the previous summer.

Percent of Hires ¹
Top Industries 69.3%
Financial Services (Investment Banking)
Consulting Services
Media/Entertainment (Entertainment)
Technology (Internet Services)
Financial Services (Investment/Asset Management)
Technology (Hardware)
Consumer Products (Household/Personal/Recreational Products including Toys) 4.6%
Technology (Software)
Petroleum/Energy/Utilities (including Clean Energy)
Consumer Products (Food/Beverage Manufacturing)
Media/Entertainment (New Media)
Other

4.8% of Class of 2012 students spent their summer starting their own businesses in the following industries:

Agribusiness Consulting Services **Consumer Products** Education Hospitality - Food & Beverage/Hotel Management Investment/Asset Management Petroleum/Energy/Utilities (including Clean Energy) Private Equity Retail Technology

DID YOU KNOW?

Students starting their own business during the 2011 summer increased to 4.8% from 2.7% in 2010.

Industry Details Summer Internships

TECH-SAVVY

Students doing summer internships in the Technology industry increased to 20.7% from 15.9% in 2010.

			Monthly Salary ²	2
Industry	Percent of Hires ¹	Mean	Median	Range
Consulting Services	9.4%	\$8,248	\$10,000	\$1,100 - \$11,000
Consumer Products	11.0%	\$5,300	\$5,450	\$960 - \$8,000
Electronics	0.3%		Insufficient Data ²	
Food/Beverage Manufacturing	3.7%	\$4,955	\$5,400	\$960 - \$7,500
Household/Personal/Recreational Products (includes Toys)	4.6%	\$5,630	\$5,770	\$4,800 - \$7,500
Retail	2.4%	\$5,110	\$4,700	\$3,000 - \$8,000
Financial Services	24.9%	\$6,939	\$8,150	\$1,000 - \$11,100
Commercial Banking	1.8%	\$3,666	\$3,207	\$1,000 - \$7,083
Diversified Financial Services/Retail Banking/Credit Cards	1.5%	\$6,964	\$6,967	\$6,923 - \$7,000
Investment Banking	14.0%	\$7,805	\$8,333	\$1,280 - \$11,100
Investment/Asset Management	5.8%	\$6,156	\$7,500	\$1,000 - \$10,000
Private Equity	1.8%	\$5,936	\$6,000	\$3,000 - \$9,000
Healthcare	7.5%	\$6,134	\$3,275	\$1,650 - \$10,000
Medical Devices	1.8%	\$5,875	\$5,750	\$4,000 - \$8,000
Pharmaceutical/Biotechnology	2.7%	\$6,490	\$6,250	\$5,000 - \$10,000
Services/Providers/Insurance	3.0%	\$5,892	\$6,400	\$1,650 - \$8,660
Manufacturing	1.8%	\$5,903	\$5,640	\$5,200 - \$7,500
Media/Entertainment	11.9%	\$4,131	\$4,650	\$500 - \$8,000
Entertainment	7.3%	\$3,554	\$2,700	\$500 - \$8,000
New Media	3.7%	\$5,099	\$4,936	\$1,600 - \$8,000
Sports Management	0.9%		Insufficient Data ²	
Not-for-Profit	1.8%	\$4,475	\$2,900	\$2,100 - \$10,000
Petroleum/Energy/Utilities (including Clean Energy)	4.0%	\$4,668	\$5,000	\$1,000 - \$8,400
Real Estate	3.0%	\$4,883	\$4,333	\$1,000 - \$12,000
Technology	20.7%	\$6,136	\$6,400	\$1,000 - \$8,666
Computer Related Services/Consulting/Outsourcing	1.2%	\$5,545	\$5,540	\$4,700 - \$6,400
Hardware	5.5%	\$6,252	\$6,500	\$2,817 - \$8,110
Internet Services	7.0%	\$6,563	\$6,750	\$1,000 - \$8,666
Software	4.3%	\$5,688	\$6,000	\$2,100 - \$8,000
Telecommunications/Networking	2.7%	\$5,930	\$6,200	\$4,500 - \$6,933
OTHER	4.0%	\$4,820	\$5,350	\$1,500 - \$6,900

¹ Percentages were calculated from the number of students who accepted summer internship employment.

² Compensation data is self-reported. Salary data is not provided for industries with fewer than 4 data points available.

Function Summary Summer Internships

Students doing Product Management summer internships more than doubled to 13.4% from 6.3% in 2010.

Top Functions	Percent of Hires ¹ 70.0%
· Marketing/Sales (Product Management)	13.4% 9.7%
Finance/Accounting (Investment Banking)	7.9%
Business Development/Corporate Development	7.3%
Consulting (Internal)	3.7%
Operations /Logistics /Supply Chain	

DID YOU KNOW?

Class of 2012 students' internship choices spanned over 35 different functions.

Function Details

Summer Internships

			Monthly Sala	.ry ²
Function	Percent of Hires ¹	Mean	Median	Range
Consulting	13.4%	\$7,772	\$8,000	\$1,100 - \$11,000
Internal	3.7%	\$5,571	\$5,832	\$2,000 - \$7,200
Management	9.7%	\$8,624	\$10,000	\$1,100 - \$11,000
Finance /Accounting	33.0%	\$6,604	\$7,132	\$1,000 - \$12,000
Commercial Banking/Lending	2.1%	\$4,240	\$5,600	\$1,000 - \$7,083
Corporation Finance/Financial Analysis/Treasury	7.9%	\$5,248	\$5,560	\$1,000 - \$7,500
Investment Banking	9.7%	\$7,945	\$8,333	\$1,280 - \$11,100
Private Wealth Management	2.1%	\$8,476	\$8,333	\$7,000 - \$10,667
Real Estate Finance	1.8%	\$8,062	\$7,125	\$6,000 - \$12,000
Research/Portfolio Manager	3.7%	\$6,398	\$8,250	\$1,000 - \$10,000
Sales & Trading	2.4%	\$7,596	\$8,300	\$3,000 - \$8,500
Venture Capital/Private Equity	2.4%	\$5,136	\$5,000	\$3,000 - \$8,000
Other Finance/Accounting Functions	0.9%		Insufficient Data ²	
General Management	2.7%	\$5,208	\$6,160	\$1,000 - \$8,400
Human Resources	0.6%	I	nsufficient Data ²	
Marketing /Sales	29.4%	\$5,755	\$6,000	\$960 - \$8,666
Brand Management	7.9%	\$5,832	\$5,440	\$4,800 - \$7,500
Market Research	2.1%	\$4,742	\$4,250	\$2,100 - \$7,850
Marketing-Financial Services	0.9%		Insufficient Data ²	
Marketing-Other Services	1.8%	\$5,633	\$5,600	\$2,400 - \$8,000
Merchandising/Retail Marketing	1.2%	\$3,686	\$3,100	\$960 - \$7,583
Product Management	13.4%	\$6,218	\$6,407	\$1,600 - \$8,666
Sales	0.6%		Insufficient Data ²	
Other Marketing/Sales Functions	1.5%	\$4,254	\$4,350	\$2,817 - \$5,500
Operations /Logistics/Supply Chain	2.7%	\$5,125	\$5,769	\$1,680 - \$6,600
Other	17.4%	\$4,454	\$4,750	\$500 - \$7,200
Business Development/Corporate Development	7.3%	\$4,486	\$4,667	\$500 - \$7,200
Real Estate Development	0.6%		Insufficient Data ²	
Strategic Planning	4.0%	\$4,774	\$5,500	\$1,000 - \$6,933
Other Functions	5.5%	\$4,205	\$3,650	\$1,600 - \$7,000

¹ Percentages were calculated from the number of students who accepted summer internship employment.
² Compensation data is self-reported. Salary data is not provided for functions with fewer than 4 data points available.



Class of 2012 **Location Details** Summer Internships

ANDERSON OUTREACH

64% of summer internships accepted by international students were in the United States.

			γ^2	
	Percent of Hires ¹	Mean	Median	Range
UNITED STATES				
California	74.2%	\$6,060	\$6,000	\$500 - \$22,200
Southern	52.7%	\$5,763	\$5,420	\$500 - \$22,200
Northern	21.5%	\$6,725	\$6,500	\$1,000 - \$10,417
Northeast	6.4%	\$6,975	\$8,167	\$2,100 - \$10,500
West (excludng California)	3.9%	\$7,000	\$7,500	\$2,000 - \$8,000
Midwest	1.8%	\$7,483	\$6,950	\$6,000 - \$10,500
Southwest	1.5%	\$5,668	\$5,280	\$4,000 - \$7,180
Mid-Atlantic	0.6%		Insufficient Data ²	
South	0.3%		Insufficient Data ²	
U.S. TOTAL	88.7%	\$6,194	\$6,000	\$500 - \$22,200
INTERNATIONAL				
Asia & Oceania	6.7%	\$5,390	\$4,700	\$1,100 - \$11,100
Latin America & Mexico	2.4%	\$7,121	\$8,000	\$3,400 - \$10,500
Europe	0.9%		Insufficient Data ²	
Canada	0.3%		Insufficient Data ²	
INTERNATIONAL TOTAL	10.3%	\$5,872	\$6,465	\$1,100 - \$11,100
NO INFORMATION PROVIDED	1.0%			

¹ Percentages were calculated from the number of students who accepted summer internship employment.

² Compensation data is self-reported. Salary data is not provided for locations with fewer than 4 data points available.

Companies who have hired for summer internships outside the US:

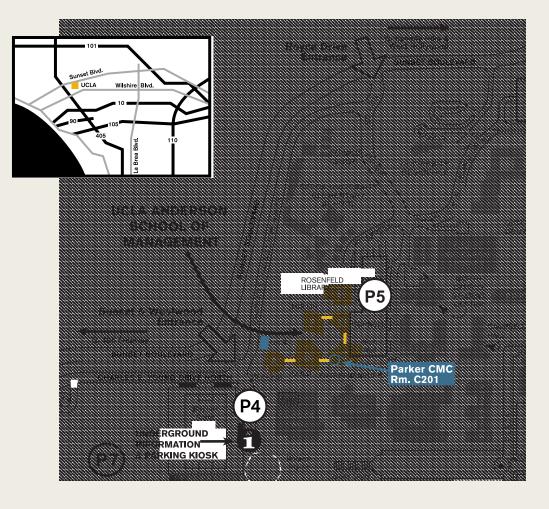
Banorte Boston Consulting Group, The Celfin Capital Citigroup, Inc. Deloitte Consulting

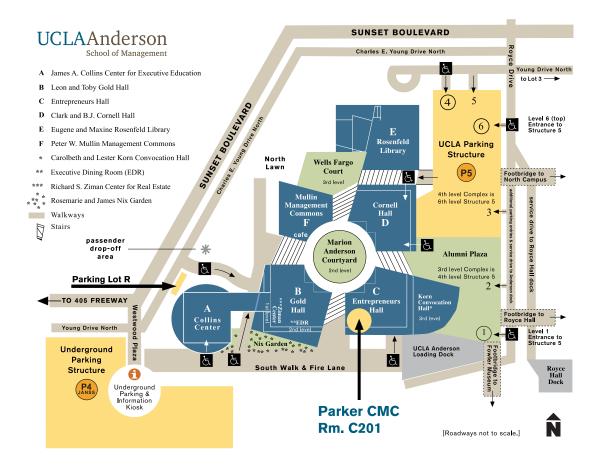
Falabella Fook Lee Holdings, HK Forte Capital General Electric Company Goldman, Sachs & Company, Inc.

HSBC Group, The Johnson & Johnson Company LG Entrue Consulting McKinsey & Company, Inc. Morgan Stanley

Pine Tree Investment Samsung Corporation UBS Investment Bank Value Line Consulting World Health Organization







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Sally Stahl Director, MBA Career Advising & Education Jennifer Bevan Associate Director & Career Coach Jessica Christopher Associate Director & Career Advisor David Cooley Associate Director, Career Advisor & Corporate Relation Amanda Durrant Executive-in-Residence, Career Advising Emily Taylor Associate Director, MBA Career Education Limor Einey International Student Career Advisor
Phil Han Director, Recruiting Operations & Career Advisor Donna Robinson Associate Director, Employer Relations Hannah Cowherd Manager, Campus Recruiting & Business Services Wanda Hebert Logistics Manager, Campus Recruiting

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