



UBC Sauder Talent

2016-17

Hari B. Varshney
Business Career Centre

sauder.ubc.ca/hire

UBC SAUDER
SCHOOL OF BUSINESS

Why Recruit from UBC Sauder?

The UBC Sauder School of Business at the University of British Columbia attracts top talent from around the globe for our world-class instruction and personalized career support. It's no wonder leading local and international organizations recruit here.

UBC Sauder by the Numbers

#1

in North America for International Faculty
Financial Times 2016 MBA Ranking

#1

Master of Management program in North America
Financial Times 2016 Masters in Management Ranking

#2

Place to study business in Canada
Maclean's 2017 Reputational Ranking

#3

in North America for international students
Financial Times 2016 MBA Ranking

#4

in North America for the international mobility of our MBA students following graduation
Financial Times 2016 MBA Ranking

In the top 5%

of MBA programs in the world
Financial Times 2016 MBA Ranking

Award-winning career services

From the personal support given to students to the recruitment services offered to employers, the Hari B. Varshney Business Career Centre's efforts are noticed nationwide, earning the Special Award for Innovation by a Career Centre in 2016 from national career resource TalentEgg.

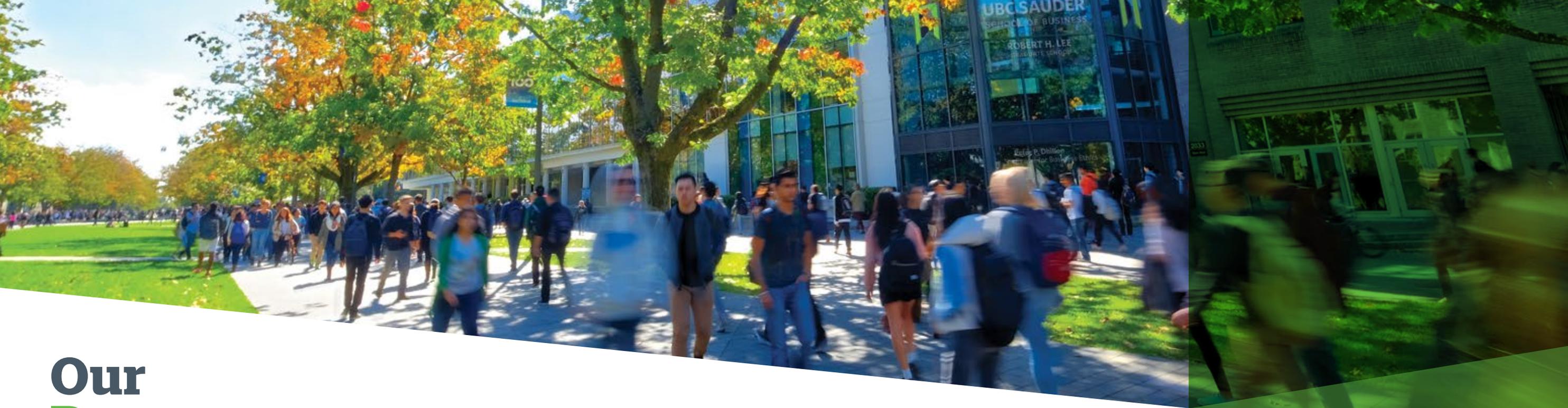
What makes UBC Sauder unique?

Relevant curriculum. Our programs are designed with the help of global business leaders to ensure our students gain the expertise and experience necessary to drive change.

Work-ready candidates. Beyond achieving excellence in the classroom, UBC Sauder students develop leadership skills through experiential learning opportunities including internships, Co-op work terms and business projects.

Diversity. Our student body is one of the most diverse in North America, with more than 4,000 current students and 39,000 alumni in 81 countries.

Customized recruiting. The Hari B. Varshney Business Career Centre connects UBC Sauder's talented students and alumni with companies around the world—from local start-ups to multinational corporations. Our online and in-person recruitment services are free, tailored to your business and available year-round.



Our Programs

Bachelor of Commerce

The four-year BCom program at UBC's Sauder School of Business is a rigorous one: only students who showcase academic excellence and a significant roster of extracurricular activities are accepted. Our BCom students gain practical skills such as critical thinking, creative problem solving, communication, organization and leadership. They also gain relevant business experience through Co-op work terms, summer employment and participation in business competitions and conferences.

This diverse group of students is highly mobile and ready to take on junior and intermediate level roles across any sector.

When to Hire?

Co-op students: January, May & September

Summer hires: May onward

Graduates: January & May

Master of Management

The nine-month Master of Management (MM) gives recent university graduates in non-business fields the solid business foundation needed to meet employers' expectations head on. Through theoretical and applied learning, students gain knowledge and experience in all aspects of business, including Marketing, Corporate Finance, Operations and Logistics, and Fundamentals in Entrepreneurship. MM students get practical, hands-on experience during the five-month Community Business Project, working on a live project for a not-for-profit organization or social enterprise.

Graduates of this program bring a multidisciplinary perspective to business issues. Their unique combination of knowledge and skills help them excel in a wide range of careers and industries.

When to Hire?

Community Business Project: January - May

Graduates: June onward

MBA

The MBA at UBC Sauder's Robert H. Lee Graduate School is designed with the help of leading employers to ensure graduates are poised to impact organizations in today's competitive international business environment. Candidates in our full-time (16 months) and part-time (28 months) programs are selected for their diverse perspectives and backgrounds.

This experienced group of candidates gain a holistic understanding of business and learn to make strategic decisions to maximize success. They also enhance their skills through real-world projects such as internships, entrepreneurial projects, business case studies and consulting projects for international organizations.

Part-time MBA candidates are in a unique position to immediately add value to an organization, bringing the latest skills and knowledge learned in the classroom on the weekend to their jobs during the work week.

When to Hire?

Summer interns: May-August

Graduates: Mid-December onward

Alumni

UBC Sauder's alumni network is made up of more than 39,000 graduates living in 81 countries. They are innovators, entrepreneurs, managers, problem solvers, creative decision makers and global citizens who are transforming business and creating positive and lasting change for our world. Our BCom, MM and MBA alumni stay connected with UBC Sauder in a number of ways, including through our career services and online jobs board. This gives prospective employers the opportunity to tap into a vast pool of talent with a broad range of experience and expertise.

MBA Profile

2017 and 2018 full-time MBA candidates

198 students

99 2017 candidates (1st year)

99 2018 candidates (2nd year)

39%
female

61%
male

29 average age

average years of work experience

5



76%

speak two or more languages



41%

have international work experience



57%

international students

Regional background



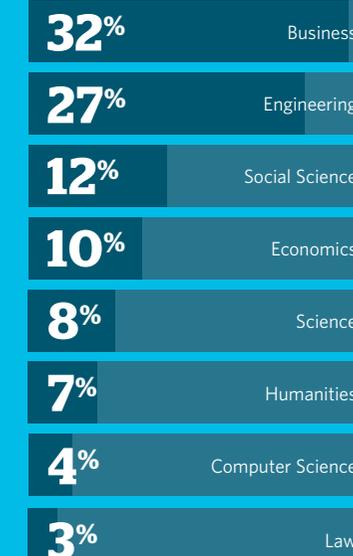
Work experience

Pre-MBA industry



Academic experience

Undergraduate major



MBA track options

- Finance
- Product & Service Management
- Business Innovation & Entrepreneurship
- Custom Business

Hire MBA Interns

Summer internships

1st year MBA candidates

Duration

May - August

8-16 weeks

Monthly salary range

\$3,000 - \$6,000

Recent internship employers



Typical internship roles include:

- Business Analysis & Sales Forecasting
- Corporate Finance & Financial Analysis
- Project Management & Analysis
- Operations Management & Supply Chain Analysis
- Market Research & Competitive Intelligence
- Marketing & Brand Management

2016 internship highlights

Kate Lafferty

Business Analyst Intern, **Ledcor**
MBA Candidate 2017

Since its inception in 2012, Ledcor's marine division has grown exponentially and is on-target to double its fleet by end of this year. To accomplish this, the construction giant tasked Kate with developing a marine profitability model to monitor operations, address cost variances, and improve decision-making around resource allocation.

"My MBA classes gave me a strong understanding of key cost drivers and structured project management. It was rewarding to be able to apply this to a project that directly contributes to the company's expansion goals."



Daniel Nuñez

Marketing Analyst & Communications Intern, **Kootour**
MBA Candidate 2017

As a budding tech startup looking to disrupt the worldwide tour guide industry, Kootour set big objectives for 2016. Daniel was challenged to adopt an entrepreneurial role; he worked across multiple functions to create an international business development strategy based on a two-sided market model.

"Working at a tech startup, I had the opportunity to contribute in many ways and learn about almost every aspect of the company. My MBA experience focusing on tech entrepreneurship, marketing, and research gave me a solid and well-rounded set of skills that allowed me to succeed at Kootour."

Hire MBA Grads

Permanent hires

MBA grads are available for employment from December onward

Career outcomes of 2016 grads

\$72,600

average
base
salary



Nearly 1/3 of 2016 MBA
grads are working outside
of British Columbia



Industry

18%	Technology	5%	Media & Entertainment	2%	Sustainability
15%	Consumer Products & Services	3%	Energy/Utilities/ Mining/Oil & Gas	2%	Transportation
11%	Consulting	3%	Government - Federal/ Local/Municipalities	2%	Travel/Tourism/ Hospitality
11%	Financial Services	3%	Telecommunications	5%	Other
10%	Health Care/ Pharmacy/BioTech	2%	Advertising		
7%	Manufacturing	2%	Real Estate		

2016 Grads

"The MBA program helped me develop the advanced skills and exposure to strategic financial analysis and business consulting that I was seeking to advance my career."

Jordan Mador

Senior Financial Analyst, **BestBuy**
MBA Class of 2016
MBA Internship: Business Development Intern,
Methanex Corporation

"The UBC MBA program gave me face-to-face opportunities with senior leaders in the commercial banking industry, which played a crucial role in my career advancement."

Richard Zhang

Commercial Account Manager, **RBC**
MBA Class of 2016
MBA Internship: Summer Intern, RBC

"The UBC MBA program was instrumental in empowering me to leverage 10 years of experience as a clinical pharmacist into a life-changing career move into a senior product management role at Telus Health."

Doug Ma

Senior Product Manager, **Telus**
MBA Class of 2016
MBA Internship: Business Analyst, Vancouver Coastal Health

"My experience in the MBA program at UBC Sauder was rooted in the idea that in order to grow, we have to keep learning. At SAP, I am constantly challenged to develop my skill sets and learn from everyone."

Sonia Burjorjee

Customer Experience & Product Marketing Manager, **SAP**
MBA Class of 2016
MBA Internship: Investor Relations,
Phoenix Molecular Diagnostics

Part-time MBA Profile

2017 and 2018 candidates

81 students
41 2017 candidates
50 2018 candidates

32% female
68% male
31 average age

age range **25-55**
 average years of work experience **7**
66% speak two or more languages

Regional background

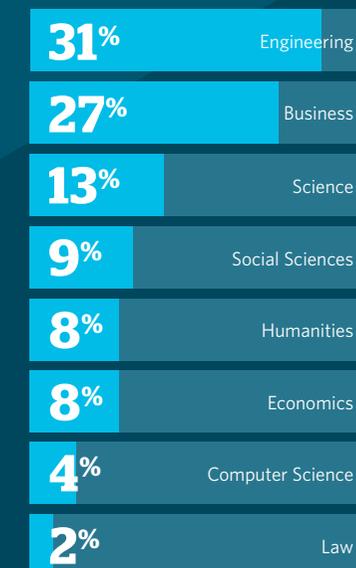


Work experience



Academic experience

Undergraduate major



Hire Part-time MBAs

Permanent hires

Available for employment year-round

Career outcomes of 2016 grads



Employers

BMO Bank of Montreal

FINNING

FORTISBC

metrovancover
SERVICES AND SOLUTIONS FOR A LIVABLE REGION

ORACLE[®]

SAP

Schneider
Electric

Scotiabank[™]

Vancouver
CoastalHealth



Job titles

- Director of Culture and Innovation
- VP of Operations
- Chief Operating Officer
- Partner
- Product Manager
- Managing Director

Industry

26%	Technology/ Telecommunications	9%	Consumer Goods
17%	Financial Services/ Insurance	9%	Natural Resources
14%	Government/ Not-for-Profit	9%	Industrial
11%	Consulting	5%	Healthcare/ Pharma/Biotech

Post-MBA career levels

40%	Individual Contributors (Engineer, Specialist, Auditor, etc.)
37%	Management Level
23%	Senior Management/C-Suite

